



State Suppliers

**EXPO**

**OMES Central Purchasing**

# Statewide Contract Opportunities

Speaker: State Purchasing Director Amanda Otis

# Welcome



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# Introduction

- State government is fiscally responsible for bringing the best value to our state. We do this by soliciting and purchasing quality products and services at the most competitive prices.
- Goals:
  - Increase access to new suppliers in the market.
  - Increase competition by offering many qualified suppliers.
  - Maximize the quality of goods and services provided to agencies and governmental entities.

# What is a statewide contract?

- A statewide contract is a contract for specific acquisitions for a specified period with a provision allowing some or all state agencies and local governmental entities to place orders as the acquisitions are needed for delivery during the period specified.
- Award of a statewide contract significantly reduces the need for direct sales and repeat competitive solicitation response, saving the state and suppliers time and money.

# What does it mean to be awarded a statewide contract?

- As a supplier on statewide contract, purchasing officers can find your contracted products and services on the statewide contract search page. Additionally, state agencies can rest assured knowing your company has:
  - Met competitive bidding requirements.
  - Been vetted as a “responsible” company.
  - Complied with legal requirements and agreed to the state’s terms and conditions.

# Who can purchase from statewide contracts? Who can suppliers market to?

- State agencies.
- Cities.
- Counties.
- Educational institutions.
- Non-profit organizations.

# How to find what is currently available on statewide contracts?

➤ Statewide contracts are listed on the OMES Central Purchasing webpage at the link below.

Oklahoma.gov Home > Office of Management and Enterprise Services (090) > Divisions > Central Purchasing

[View the Central Purchasing Service Map >](#)

### Central Purchasing Entities

Suppliers & Payees	Solicitations	P-Card Services
<p>Starting point for any supplier who would like to do business with the state, or for a payee who needs to register to receive a payment from the state.</p> <p><a href="#">About</a> <a href="#">Oklahoma Supplier Portal</a> <a href="#">Supplier/Payee Training</a> <a href="#">Category Code Search (UNSPSC)</a> <a href="#">Agency Registration Resources</a></p>	<p>Resources on current and previous solicitations done with the state.</p> <p><a href="#">About</a> <a href="#">Oklahoma Supplier Portal</a> <a href="#">Solicitations</a> <a href="#">Statewide Contracts</a> <a href="#">Contracts, Supplier List and Catalog</a> <a href="#">State Contract Structure</a></p>	<p>Resources and training for P-Card use.</p> <p><a href="#">About</a> <a href="#">Billing Cycles</a> <a href="#">P-Card Training</a> <a href="#">Forms</a> <a href="#">FAQ</a></p>

<https://oklahoma.gov/omes/divisions/central-purchasing.html>

# Statewide contract basic search

- The basic search function allows you to search by keyword for products, services or by statewide contract number.

## Statewide Contract Search

Enter Requisition Number:

Enter Keyword:

SW Number	Solicitation Number	Description	Amendments	Status
SW0001	<a href="#">SW0001</a>	STATE USE MANDATORY PRODUCTS/SERVICES	0	Awarded
SW0180	<a href="#">SW0180</a>	Office Supply Products	0	Awarded
SW0022	<a href="#">SW0022</a>	Office Supplies	0	Awarded
SW1008P	<a href="#">SW1008P</a>	Pitney Bowes Mail-room Equipment, Supplies	0	Awarded

List of Contracts



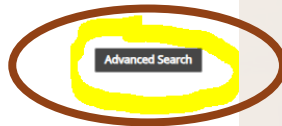
# Statewide contract advanced search

## Statewide Contract Search

Enter Requisition Number:  Enter Keyword:

<<< (1) 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 >>>

SW Number	Solicitation Number	Description	Amendments	Status	Closing Date	Closing Date Status	Agreement Date
Full List	00	State Use Contracts Full List	0	Awarded	-	Original	01/01/2025
Full List	000	OCI Contracts Full List	0	Awarded	01/01/2024	Original	01/01/2025
Full List	0000	Statewide Contracts Full List	0	Awarded	01/01/2024	Original	01/01/2025



- Select the Advanced Search button to filter a search by additional criteria, such as category code, category name or other criteria.

## Statewide Contract Search - Advanced

Select Contract Type:

- State Use
- Mandatory Statewide
- Non-Mandatory Statewide

Enter Requisition Number:  Select SW#:  Enter Keyword:

Enter Date Range of Agreement Date:

From:  To:

Enter Contract Ending Date:

From:  To:

Select Category Code:  Select Category Name:

# How to identify open solicitations

- Solicitation opportunities including statewide contract solicitations can be found in the Oklahoma Supplier Portal under the Public Bidding Events module at the following link:

[https://financials.ok.gov/psc/SOKLFPRDS/SUPPLIER/ERP/c/SCP\\_PUBLIC\\_MENU\\_FL.SCP\\_PUB\\_BID\\_CMP\\_FL.GBL](https://financials.ok.gov/psc/SOKLFPRDS/SUPPLIER/ERP/c/SCP_PUBLIC_MENU_FL.SCP_PUB_BID_CMP_FL.GBL)

# Regularly supplemented statewide contracts

- Non-negotiables:
  - SW1025: IT staff augmentation.
  - SW0132: Temporary employment (non-IT staff augmentation).
  - SW1050: DBITS (deliverable based IT services).
  - SW0133: Non-IT consulting services.
- Traditional statewide contracts:
  - SW1041: Software value-added reseller.

# Upcoming opportunities

## ➤ New:

- SW1039: Laboratory information management systems.
- SW1054: Social media monitoring.

## ➤ Rebids:

- SW0035: Vehicles and heavy-duty trucks.
- SW0835: Debris and hazardous waste removal services.
- SW1018: Interoperable public health information system.

# Upcoming opportunities continued

- Rebids continued:
  - SW1021: Audio visual equipment and services.
  - SW1066: Learning management systems/student information systems.
  - SW1114: Workforce management systems.
  - SW1189: Web platform and payment processing.

# Statewide contracting process

- All registered suppliers will receive a notification when a solicitation is posted, whether it's a new statewide contract, supplement or rebid.
- Select Public Bidding Events in the Oklahoma Supplier Portal to locate the solicitation.
- Review the solicitation documents.
- Create your bid compliant with the Bidder Instructions document.

# Statewide contracting process

- Ask relevant questions through the portal.
- Submit your bid.
- Wait – Evaluation on complicated statewide contracts takes time.
- If selected, you will be invited to negotiate a final contract.
- Once awarded, you may begin marketing your services to governmental entities.

# Questions?