

WHEN TO ENGAGE

Navigating our budget and legislative cycle.



Low to Medium
JANUARY – MAY
Budget amendments and hearings as well as legislative session occur during this time.
Listen in to hear about upcoming opportunities for FY23.

High
FEBRUARY – AUGUST
Time to engage agency customers regarding their upcoming technology needs.
**Do not engage during an open solicitation nor discuss a solicitation.*

Low
SEPTEMBER – OCTOBER
Upcoming FY24 budget request is being finalized.
**Fiscal year starts on July 1 and ends on June 30.*

Low to Medium
NOVEMBER – DECEMBER
Budget hearings occur during this time.
Listen in to hear about upcoming opportunities for FY24.