

**SW1028 - Fleet Tracking Systems**
**GEOTAB**

System	Unit of Measure	List Unit Price	Percent off List	Oklahoma Price
Software	Each	Included	NA	Included
Maintenance	Each	Included	NA	Included
Hosting	Each	Included	NA	Included

Purchase of GPS Units	Unit of Measure	List Unit Price	Percent off List	Oklahoma Price
Device	Each	Included in Pro+ Plan	NA	Included in Pro+ Plan
Installation	Each	\$150.00	56.5%	\$65.00
Monthly Service Charge/Device - Pro+ Plan	Each	\$25.00	32%	\$17.00

\*Minimum 15 units over 4 hour window

Lease of GPS Units	Unit of Measure	List Unit Price	Percent off List	Oklahoma Price
Device	NA	NA	NA	NA
Installation	Each	\$150.00	56.5%	\$65.00
Monthly Service Charge/Device	NA	NA	NA	NA

\*Minimum 15 units over 4 hour window

Optional Equipment - Purchase	Unit of Measure	List Unit Price	Percent off List	Oklahoma Price
Navigation	NA	NA	NA	NA
Navigation Installation	NA	NA	NA	NA
Mobile Data Terminals	NA	NA	NA	NA
Mobile Data Terminal Installation	NA	NA	NA	NA

\*See Section Ten: OFFER OF  
VALUE-ADDED PRODUCTS  
AND/OR SERVICES for additional  
information

Value-Add Products	Unit of Measure	List Unit Price	Percent off List	Oklahoma Price
Monthly Bulk AVL Installation Pricing >500*	Each	\$65.00	10%	\$58.50
Mobile Installation: 0-50 mile radius	Per trip	\$200.00	0	\$200.00
Mobile Installation: 51 - 99 mile radius	Per trip	\$300.00	0	\$300.00
Mobile Installation: 100 - 150 mile radius	Per trip	\$400.00	0	\$400.00
Mobile Installation: 151 - 199 mile radius	Per trip	\$500.00	0	\$500.00
Mobile Installation: 200+ mile radius	Per trip	\$600.00	0	\$600.00
Trip fee waiver*				
Backend Administration*	Each	\$20.00	50%	\$10.00
Device Removal - AVL	Each	\$30.00	50%	\$15.00
Device Removal - AVL >100	Each	\$15.00	10%	\$13.50
Invoice Early Payment Discount - 10 days from receipt	Each invoice	NA	NA	2%
Purchase Card Fee	Per transaction	NA	NA	3%