AGENDA
STATE OF OKLAHOMA
STATE USE COMMITTEE MEETING
Concourse Theater, Sequoyah Bld. Oklahoma City,
OK. February 3, 2021 1:00pm

Order of Business:

1. Call to Order
   Stephanie Brown
2. Roll Call for Quorum
   Greg Lockhart
3. Introductions
   Stephanie Brown
4. Approval of Minutes for:
   December 14, 2020
   Stephanie Brown
5. Financial information
   Operating Budget Report
   Greg Lockhart
6. Exception Requests
   Greg Lockhart
7. Compliance Report
   Greg Lockhart
8. Sub-Committee Creation and Membership
9. Pending Legislation and Policy Discussion
10. Fair Markets
11. New Business: Consideration of any matters not known about or which could not have been reasonably foreseen within twenty-four hours of this meeting.
12. Public comments ~ limited to Agenda Items ~ (5 minutes per person)
13. Adjourn

Future Meeting Schedule: April 7, 2021
Approval of Minutes
STATE OF OKLAHOMA

STATE USE COMMITTEE MEETING MINUTES

Concourse Theater
Sequoyah Bldg.
2400 N Lincoln Blvd.
Oklahoma City, OK 73105

December 16, 2020

Call to Order
Ms. Brown, Chair, called to order the regular meeting of the State Use Committee at 1:08 p.m. The meeting agenda was posted on Tuesday, December 15, 2020.

Roll call for Quorum
Greg Lockhart, State Use Lead conducted the roll call, and the meeting.

Members Present: Ms. Arter, Ms. Brown, Mr. Ottinger, Mr. Tate and Mr. Lockhart (non-voting member)

ABSENT: Mr. Kettler, Ms. Blackburn, and Ms. Hanna (was present but did not participate as a committee member at this meeting)

Quorum declared with five members present.

Introductions: All attendees.

I. Approval of Minutes

July 22, 2020 (Regular State Use Committee Meeting Minutes)
No corrections.

Motion for approval of minutes made by Mr. Tate and seconded by Mr. Ottinger.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: none
ABSTAIN: none
ABSENT: Ms. Blackburn, Mr. Kettler, and Ms. Hanna

Motion passed
II. Financial Information

### Office of Management and Enterprise Services
**FY21 Monthly Cash Position Summary**
*Class Fund: 225*
*As of: November 30, 2020*

<table>
<thead>
<tr>
<th>Cash Position (beginning of month)</th>
<th>JUL</th>
<th>AUG</th>
<th>SEP</th>
<th>OCT</th>
<th>NOV</th>
<th>DEC</th>
<th>JAN</th>
<th>FEB</th>
<th>MAR</th>
<th>APR</th>
<th>MAY</th>
<th>JUN</th>
<th>Total and Cash Average</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>78,792,11</td>
<td>74,172,30</td>
<td>78,185,88</td>
<td>78,038,88</td>
<td>78,425,55</td>
<td>80,610,06</td>
<td>82,5,51,90</td>
<td>78,035,88</td>
<td>68,500,06</td>
<td>82,5,51,90</td>
<td>78,035,88</td>
<td>68,500,06</td>
<td>82,5,51,90</td>
</tr>
</tbody>
</table>

#### Revenue
- **Total Revenue**
  - Internal Service Fees, Fines, and Penalties: 20,030,00
  - Grants, Refunds, & Reimbursements: 42,771,30
  - Interest and Other Income: 40,184,70
  - Total Revenue: 42,771,30

#### Expenditures
- **Total Expenditures**
  - Payroll: 27,905,10
  - Professional: 48,00
  - Other: 13,124,88
  - Total Expenditures: 25,905,10

#### Changes in Operating
- **Total Op Changes**
  - Accounts Payable: -
  - Accounts Receivable: 765
  - Total Changes in Operating: 765

#### Transfers
- **Total Transfers**
  - Transfers In: -
  - Transfers Out: -
  - Total Transfers: -

#### Cash Position (end of month)
- **Cash Position**
  - 74,172,30

#### Non-Cash Items
- **Non-Cash Items**
  - Depreciation: 31,401,00

**Total**

---

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III. Exception Request

<table>
<thead>
<tr>
<th>Date</th>
<th>Agency</th>
<th>Requestor</th>
<th>Vendor</th>
<th>Product/Service</th>
<th>Reason for Request</th>
<th>Approved/Denied</th>
<th>Reason for Approval/Denial</th>
</tr>
</thead>
<tbody>
<tr>
<td>7/1/2020</td>
<td>DOC</td>
<td>Bradley McKeehan</td>
<td>SCI</td>
<td>Diabetic Socks</td>
<td>Supplier could not furnish</td>
<td>Approved</td>
<td></td>
</tr>
<tr>
<td>7/14/2020</td>
<td>OMD</td>
<td>Steven Harrison</td>
<td>Center for Family Love</td>
<td>Filters</td>
<td>Delivery Time</td>
<td>Approved</td>
<td>One time approval</td>
</tr>
<tr>
<td>7/20/2020</td>
<td>ODDAF</td>
<td>Tracy Braun</td>
<td>Goshd</td>
<td>Temp Service</td>
<td>Specialized Service</td>
<td>Approved</td>
<td></td>
</tr>
<tr>
<td>7/20/2020</td>
<td>ODM/OSA</td>
<td>George Chang</td>
<td>Elmichi</td>
<td>Laundry Detergent</td>
<td>Preference for Sun Brand</td>
<td>Approved</td>
<td>One time approval</td>
</tr>
<tr>
<td>7/20/2020</td>
<td>ODOT</td>
<td>Candy Mooney</td>
<td>Garvin County Living Center</td>
<td>Toner for plotter printer</td>
<td>Could Not Supply</td>
<td>Approved</td>
<td></td>
</tr>
<tr>
<td>7/25/2020</td>
<td>OCC</td>
<td>Lakeshore</td>
<td>Visibility</td>
<td>Janitorial</td>
<td>Unable to service</td>
<td>Approved</td>
<td>No Vendor available</td>
</tr>
<tr>
<td>8/14/2020</td>
<td>ODDAF</td>
<td>Tina Braaten</td>
<td>Goshd</td>
<td>Temp Service</td>
<td>Specialized Service</td>
<td>Approved</td>
<td></td>
</tr>
<tr>
<td>8/24/2020</td>
<td>Tourism</td>
<td>Jordan/Gorion</td>
<td>Janitorial</td>
<td>Dishes: No Vendor</td>
<td>Approved</td>
<td></td>
<td></td>
</tr>
<tr>
<td>8/26/2020</td>
<td>Starbase Oklahoma</td>
<td>Melanie Kim</td>
<td>Godwill</td>
<td>Janitorial</td>
<td>Staff Shortage: Goodwill turned down</td>
<td>Approved</td>
<td></td>
</tr>
<tr>
<td>9/2/2020</td>
<td>ODDA</td>
<td>Todd Lightham</td>
<td>SCI</td>
<td>Water</td>
<td>Cost Savings of $181</td>
<td>Approved</td>
<td>1 week supply approved</td>
</tr>
<tr>
<td>10/2/2020</td>
<td>ODDA</td>
<td>Michelle Gould</td>
<td>SCI</td>
<td>Floor Sealer</td>
<td>Product was not working</td>
<td>Approved</td>
<td></td>
</tr>
<tr>
<td>10/21/2020</td>
<td>ODDA</td>
<td>Alicia Parks</td>
<td>Centers for Family Love</td>
<td>Filters</td>
<td>Cost Savings of $833.2</td>
<td>Approved</td>
<td></td>
</tr>
<tr>
<td>10/21/2020</td>
<td>ODDA</td>
<td>Lea White</td>
<td>Goshd</td>
<td>TempService</td>
<td>COVID-19, delivery time</td>
<td>Approved</td>
<td>Work with Gosh to provide in future</td>
</tr>
<tr>
<td>10/21/2020</td>
<td>ODDA</td>
<td>Kristi Smout</td>
<td>SCI</td>
<td>Disposable Gloves</td>
<td>Did not have size needed</td>
<td>Approved</td>
<td></td>
</tr>
<tr>
<td>10/21/2020</td>
<td>ODDA</td>
<td>Jan Binkin</td>
<td>Sunbeams Inc.</td>
<td>Uniq-Soft 707 Gld Gold</td>
<td>Not offered</td>
<td>Approved</td>
<td>One time approval</td>
</tr>
<tr>
<td>10/21/2020</td>
<td>ODDA</td>
<td>Verna Glover</td>
<td>SCI</td>
<td>Disposable Gloves</td>
<td>Could not get powder free gloves</td>
<td>Approved</td>
<td>One time approval</td>
</tr>
</tbody>
</table>

**Note:** The date should read Dates: 7/1/20 through 10/19/20

IV. Fair Market Values for Consideration
Motion to approve FM without hand sanitizer’s made by Ms. Arter and seconded by Mr. Tate.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed
Motion to remove FM made by Mr. Lockhart and seconded by Mr. Tate.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed
Motion to approve FM made by Mr. Tate and seconded by Ms. Arter.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Tabled
Motion to approve FM made by Mr. Tate and seconded by Ms. Arter.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna

Motion Tabled
Motion to approve FM made by Mr. Tate and seconded by Mr. Ottinger.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed
Motion to approve FM made by Mr. Tate and seconded by Mr. Ottinger.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed
Motion to approve FM made by Mr. Tate and seconded by Mr. Ottinger.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed
Motion to approve FM made by Mr. Tate and seconded by Mr. Ottinger.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed
Motion to approve FM made by Mr. Tate and seconded by Mr. Ottinger.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed
Motion to approve FM made by Mr. Tate and seconded by Mr. Ottinger.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed
Motion to approve FM made by Mr. Tate and seconded by Mr. Ottinger.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed
Motion to approve FM made by Mr. Tate and seconded by Mr. Ottinger.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed
Motion to approve FM made by Mr. Tate and seconded by Ms. Brown.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed
Motion to approve FM made by Mr. Tate and seconded by Ms. Brown.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed
Send completed form to the State Use Program office at SUREports@omes.ok.gov for consideration.

The Request to Add/Change form is used when a qualifying State Use Vendor requests to add a product and/or service to the State Use Procurement Schedule. Products and services found eligible will be presented before the State Use Committee for review and final approval.

To comply with State Use statutory requirements, the products must be directly manufactured, processed, and/or assembled by the vendor and people with disabilities, and must add value per 74 O.S. § 2003, (5), (7), (8), and (9).

VENDOR INFORMATION

Name: HUMAN OPPORTUNITIES
Address: PO BOX 298
City: HUGO
State: OK
Zip: 74433
Phone: 1-800-123-4567
Email: sales@humanopportunities.com

PRODUCT AND/OR SERVICE INFORMATION

Detailed product and/or service description:
S.50 PACKAGE OF MUSTARD

Unit of Measure (box, case, each, square foot, etc.):
CASE

Requested Selling Price:
$5.50

Is Shipping Included in Selling Price?:
Yes

Is the product and/or service readily comparable on the open market? If yes, please list sources (web links, etc.) below.
WALMART
WEXFORD H/K
SAMS CLUB
RED EYE SUPPLY

If no, please describe the reason, differences, etc. below, including your Cost Analysis.

OMES FORM CP-015 Rev. 07/2018
REASON TO ADD PRODUCT/SERVICE
Please answer the questions below regarding the requested product and/or service.

1. Has a State Agency/Subdivision requested the above named product and/or service?  
   Yes  □ No

2. If "Yes" to question number 1, attach documentation of the request(s).

3. If "No" to question number 1, explain rationale for requesting adding a product and/or service to a contract.

VALUE ADD STATEMENT
Please provide your Value Add statement and a detailed work description below (products involved in the product/service).

We take mustard packets from 1000 count boxes and package, label, and deliver in 200 count cases.
PLEASE PROVIDE AT LEAST 1 PICTURE OF THE PRODUCT REQUESTED FOR COMPARISON PURPOSES.

[Signature]
Vendor Authorized Signature

[Signature]
Title

[Date]

O99S-FORM-CF-005 Rev. 07/2018
Motion to TABLE FM made by Mr. Ottinger and seconded by Mr. Tate.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed
Procurement Schedule
Request to Add/Change

Send completed form to the State Use Program office at EURt@omes.ok.gov for consideration.

This Request to Add/Change form is used when a qualifying State Use Vendor requests to add a product and/or service to the State Use Procurement Schedule. Products and services must eligible will be presented before the State Use Committee for review and final approval.

To comply with State Use statutory requirements, the products must be directly manufactured, produced, processed, and/or assembled by the vendor and people with disabilities, and must add value per 76 O.S. § 3003, (5), (7), (8), and (9).

VENDOR INFORMATION
Name: KIAMICH OPPORTUNITIES
Address: PO BOX 662, CIV HUGO, State OK, Zip 74435
Contact: WILLIAM SMITH, Phone: 918-620-7543, Email: WSMITH69@HOTMAI.COM

PRODUCT AND/OR SERVICE INFORMATION
<table>
<thead>
<tr>
<th>Detailed product and/or service description</th>
<th>300 PACKAGE OP KETCHUP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quantity or count per package/case (products only)</td>
<td>200</td>
</tr>
<tr>
<td>Unit of Measurement (box, case, each, square feet etc.)</td>
<td>CASE</td>
</tr>
<tr>
<td>Requested Selling Price</td>
<td>$3.50</td>
</tr>
<tr>
<td>Is Shipping Included in Selling Price?</td>
<td>No</td>
</tr>
<tr>
<td>Contract requiring product and/or service to be added to</td>
<td>SMART SPEC &amp; CONDITION CONTRACT</td>
</tr>
</tbody>
</table>

Is the product and/or service easily comparable on the open market? If yes, please list sources (web links, etc.) below:

- WALMART
- WEBSTAPART
- SAMS CLUB
- RED EYE SUPPLY

If no, please describe the reason, otherwise, etc. below, including your Cost Analysis:

OMES-FORM CP-045 Rev. 07/2018
REASON TO ADD PRODUCT/SERVICE

Please answer the questions below regarding the requested product and/or service.

1. Has a State Agency/Political Subdivision requested the above named product and/or service? Yes [ ] No [ ]

2. If Yes to question number 1, attach documentation of the request(s).

3. If Yes to question number 1, explain rationale for requesting adding a product and/or service to a contract.

VALUE ADD STATEMENT

Please provide your Value Add statement and a detailed work description below (process involved in the product/service).

We take ketchup packets from 1000 count boxes and package, label, and deliver in 200 count cases.
PLEASE PROVIDE AT LEAST 1 PICTURE OF THE PRODUCT REQUESTED
FOR COMPARISON PURPOSES.

Vendor Authorized Signature

Date

Title
Motion to TABLE FM made by Mr. Ottinger and seconded by Mr. Tate.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed
Procurement Schedule
Request to Add/Change

Send completed form to the State Use Program office at SupplyOpportunities@mes.gov for consideration.

This Request to Add/Change form is used when a qualifying State Use Vendor requests to add a product and/or service to the State Use Procurement Schedule. Products and services issued under this form will be presented before the State Use Committee for review and final approval.

To comply with State Use statutory requirements, the products must be directly manufactured, produced, processed, and/or assembled by the vendor and/or people with disabilities, and must exceed value per 74 O.S. § 1803(a), 7(a), (b), and (c).

VENDOR INFORMATION
Name: KIAMECH OPPORTUNITIES
Address: 1100 S. MAIN
City: MUSCOGEE
State: OK
Zip: 74403
Phone: 405-302-7648
Email: Ing109099917@GMAIL.COM

PRODUCT AND/OR SERVICE INFORMATION
Detailed product and/or service description: REDUCED CALORIE ASSORTED JELLY (8G GRAPE, 8G APPLE, 8G MIRRO MIX)

Quantity or unit per package/box/case (please use: 200
List of Measurement (box, case, each, square foot, etc.): CASE
Requested Selling Price: $2.95
Is Shipping Included in Selling Price?: Yes
No

Contract requiring product and/or service to be added to:

Is the product/service included on an open market? If yes, please list sources (with prices, etc.) below:

WALMART
YESSPORTSFAN
SAMS CLUB
RED EYE SUPPLY

If yes, please describe the reason: difference and below, including your Cost Analysis:
REASONS TO ADD PRODUCT/SERVICE

Please answer the questions below regarding the requested product and/or service.

1. Has a State Agency/Political Subdivision requested the above named product and/or service?  Yes □ No □

2. If "Yes" to question number 1, attach documentation of the request(s).

3. If "No" to question number 1, explain rationale for requesting adding a product and/or service to a contract.

VALUE ADDED STATEMENT

Please provide your value added statement and a detailed work description below (process involved in the product/service).

We take boxes of jelly and label them, package them with our other products, and deliver them.
PLEASE PROVIDE AT LEAST 1 PICTURE OF THE PRODUCT REQUESTED FOR COMPARISON PURPOSES.

[Signature]

Vendor Authorized Signature

[Signature]

Title

[Date]

Date
Motion to approve FM made by Mr. Tate and seconded by Mr. Ottinger.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed
Procurement Schedule
Request to Add / Change

Send completed form to the State Use Program office at StUReports@ames.ok.gov for consideration.

The Request to Add/Change form is used when a qualifying State Use Vendor requests to add a product and/or service to the State Use Procurement Schedule. Products and services found eligible will be presented before the State Law Committee for review and final approval.

To comply with State the statutory requirements, the products must be directly manufactured, produced, processed, and/or assembled by the vendor and people with disabilities, and meet the O.D.E.T. of 10 O.S. § 2990.9 (b), (7), (8), and (9).

VENDOR INFORMATION
Name: KIAMACHI OPPORTUNITIES
Address: PO BOX 9794
City: HUGO
State: OK
Zip: 74732
Contact: WILLIAM SMITH
Phone: 966-370-7546
Email: WS-9996@HOTMAIL.COM

PRODUCT AND/OR SERVICE INFORMATION

<table>
<thead>
<tr>
<th>Detailed product and/or service description</th>
<th>1.5 GALLON MAPLE SYRUP (CUPS)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quantity or count per package/box/case (quantity only)</td>
<td>100</td>
</tr>
<tr>
<td>Unit of Measure (box, case, each, square foot, etc.)</td>
<td>CASE</td>
</tr>
<tr>
<td>Requested Selling Price</td>
<td>$4.98</td>
</tr>
<tr>
<td>Is Shipping included in Selling Price?</td>
<td>Yes</td>
</tr>
<tr>
<td>Contract requiring preset and/or service to be added to</td>
<td>OFFICE SUPPLIES CONTRACT</td>
</tr>
</tbody>
</table>

WINNER
WFM/TA/RETAIL
SAME CLUB
RED LF SUPPLY

If yes, please describe the reason, difference, etc. below, including your Cost Analysis:

OMES FORM F-063 Rev. 07/31/18
REASON TO ADD PRODUCT/SERVICE

Please answer the question below regarding the requested product and/or service.

1. Has a State Agency/Political Subdivision requested the above named product and/or service?  Yes  No

2. If "Yes" to question number 1, attach documentation of the request(s).

3. If "No" to question number 1, explain rationale for requesting adding a product and/or service to a contract.

VALUE ADD STATEMENT

Please provide your Value Add Statement and a detailed basis description below (please include in the product/service).

We take boxes of maple syrup and label them, package them with our other products, and deliver them.
PLEASE PROVIDE AT LEAST 1 PICTURE OF THE PRODUCT REQUESTED FOR COMPARISON PURPOSES.

[Signature]

Vendor Authorized Signature  

[Title]

Date

[Company Name]

Rev. 07/2018
Motion to approve FM made by Mr. Tate and seconded by Mr. Ottinger.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed
V. New Business
Welcome Greg Lockhart, State Use Lead

2021 State Use Program Calendar
Motion to approve 2021 State Use Program Calendar made by Mr. Tate and seconded by Ms. Brown.

YEAS: Ms. Arter, Ms. Brown, Mr. Ottinger and Mr. Tate
NAYS: None
ABSTAIN: None
ABSENT: Ms. Blackburn, Mr. Kettler, Ms. Hanna
Motion Passed

Mr. Tate requests a sub-committee be set to look at the rules for State Use. Mr. Tate volunteered to set on the sub-committee. The sub-committee will be revisited at the next regular State Use Committee Meeting. Mr. Tate also requested compliance reports on Workers Comp, 1% Levy and Quarterly Usage Reports.

VI. Public Comments

No new Public Comments.

VII. Adjourn

Motion to adjourn made by Ms. Brown and seconded by Mr. Tate
Meeting Adjourned at 2:17 p.m.
Financial Information
Office of Management and Enterprise Services  
FY21 Monthly Cash Position Summary  
Class Fund: 225  
As of: November 30, 2020

<table>
<thead>
<tr>
<th></th>
<th>JUL</th>
<th>AUG</th>
<th>SEP</th>
<th>OCT</th>
<th>NOV</th>
<th>DEC</th>
<th>JAN</th>
<th>FEB</th>
<th>MAR</th>
<th>APR</th>
<th>MAY</th>
<th>JUN</th>
<th>Totals and Cash Average</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash Position (beginning of month)</td>
<td>757,400.11</td>
<td>741,770.59</td>
<td>781,804.88</td>
<td>799,601.55</td>
<td>816,066.06</td>
<td>825,511.92</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Revenue</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Licenses, Permits, and Fees</td>
<td>35,030.60</td>
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<td>40,104.70</td>
<td>46,800.12</td>
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November 30, 2020
Compliance Report
Legislation
STATE OF OKLAHOMA

1st Session of the 58th Legislature (2021)

SENATE BILL 278

By: Montgomery

AS INTRODUCED

An Act relating to state government; amending 74 O.S. 2011, Section 3007, as last amended by Section 119, Chapter 15, O.S.L. 2013 (74 O.S. Supp. 2020, Section 3007), which relates to the State Use Committee; providing exemptions for the Oklahoma Department of Veterans Affairs; adding expiration of temporary exception; and declaring an emergency.

BE IT ENACTED BY THE PEOPLE OF THE STATE OF OKLAHOMA:

SECTION 1. AMENDATORY 74 O.S. 2011, Section 3007, as last amended by Section 119, Chapter 15, O.S.L. 2013 (74 O.S. Supp. 2020, Section 3007), is amended to read as follows:

Section 3007. A. Whenever Except as provided in subsection C of this section, whenever the State of Oklahoma or any of its agencies intends to procure any product or service included in the procurement schedule, that entity shall secure the product or service from a qualified nonprofit agency providing employment to people with severe disabilities at the fair market price determined by the Committee if the product or service is available within the period required by the entity.
B. An agency of this state shall not evade the intent and meaning of this section by slight variations from standards adopted by the Office of Management and Enterprise Services.

C. Provided, the requirements of this section shall not apply to the:

1. The procurement of janitorial services by the Oklahoma State Bureau of Investigation. The Bureau shall conduct background investigations and national criminal history record checks on companies and individuals with which it contracts to provide janitorial services; or

2. The Oklahoma Department of Veterans Affairs for any purchases made from a veteran-owned business as defined in Section 63.22 of Title 72 of the Oklahoma Statutes.

D. When the fair market price for a product or service approved by the Committee exceeds a current market price for the same product or service, and such lower market price has been verified by the agency through compliance with the fair market analysis process approved by the Office of Management and Enterprise Services, the state use contracting officer may grant a temporary exception to a requesting agency so that the agency may purchase the product or service from the vendor offering the lower market price. The temporary exception shall automatically expire when a new fair market price is established by the State Use Committee two (2) years from the date the exception was granted.
SECTION 2. It being immediately necessary for the preservation of the public peace, health or safety, an emergency is hereby declared to exist, by reason whereof this act shall take effect and be in full force from and after its passage and approval.

58-1-860  MR    1/6/2021 9:32:05 AM
STATE OF OKLAHOMA

1st Session of the 58th Legislature (2021)

SENATE BILL 921

By: Leewright

AS INTRODUCED

An Act relating to the Oklahoma Central Purchasing Act; amending 74 O.S. 2011, Section 2239, as amended by Section 1, Chapter 36, O.S.L. 2020 (74 O.S. Supp. 2020, Section 2239), which relates to exemptions; modifying certain exemption; and providing an effective date.

BE IT ENACTED BY THE PEOPLE OF THE STATE OF OKLAHOMA:

SECTION 1. AMENDATORY 74 O.S. 2011, Section 2239, as amended by Section 1, Chapter 36, O.S.L. 2020 (74 O.S. Supp. 2020, Section 2239), is amended to read as follows:

Section 2239. The following purchases by the Oklahoma Tourism and Recreation Department shall be exempt from The Oklahoma Central Purchasing Act and the State Use Act:

1. Merchandise for resale purchased for and sold over the Internet, in publications or through Department retail outlets, such as lodges, gift shops, golf course pro shops, restaurants and other purchases made for the production of such merchandise;

2. Materials, supplies and services necessary for the efficient and economical operation of revenue-generating, Department-operated
facilities and programs including those made to maintain or improve
guest perception of quality and service; and

3. The services of writers, artists, photographers, designers,
programmers, prepress houses, printers, shippers and other
professionals and firms involved in the artistic production of
department publications, television shows, websites or other
revenue-generating or public-facing media.

SECTION 2. This act shall become effective November 1, 2021.
Exception
Request
<table>
<thead>
<tr>
<th>Date</th>
<th>Agency</th>
<th>Requestor</th>
<th>Vendor</th>
<th>Product/Service</th>
<th>Reason for Request</th>
<th>Approved/Denied</th>
<th>Reason for Approval/Denial</th>
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</thead>
<tbody>
<tr>
<td>11/16/2020</td>
<td>Military</td>
<td>Steve Harrom</td>
<td>CFL</td>
<td>Air Filters</td>
<td>Unable to supply</td>
<td>Approved</td>
<td>One Time Approval</td>
</tr>
<tr>
<td>12/9/2020</td>
<td>ODVA</td>
<td>Asha Parks</td>
<td>Meadows</td>
<td>Shredding</td>
<td>Timely availability</td>
<td>Approved</td>
<td>One Time Approval</td>
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<td>12/18/2020</td>
<td>ODVA</td>
<td>Asha Parks</td>
<td>NewView</td>
<td>Ice Melt</td>
<td>Availability</td>
<td>Approved</td>
<td>One Time Approval</td>
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<tr>
<td>1/13/2021</td>
<td>OSBI</td>
<td>Lindsay Green</td>
<td>Valley</td>
<td>Ink</td>
<td>Cost savings of 452.11</td>
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<td>One Time Approval</td>
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<tr>
<td>1/14/2021</td>
<td>OTRD</td>
<td>Casey Beck</td>
<td>People First</td>
<td>Spin Mops</td>
<td>Unable to supply</td>
<td>Approved</td>
<td>One Time Approval</td>
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<tr>
<td>1/20/2021</td>
<td>OSBI</td>
<td>Vernon Glover</td>
<td>South Central</td>
<td>Gloves</td>
<td>Unable to supply</td>
<td>Approved</td>
<td>One Time Approval</td>
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<tr>
<td>1/21/2021</td>
<td>OSBI</td>
<td>Ashley Bender</td>
<td>Dale Rogers</td>
<td>Picture Frames</td>
<td>Quantity/Cost savings of 1218.01</td>
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<td>One Time Approval</td>
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<td>1/28/2021</td>
<td>OBN</td>
<td>Angela Wall</td>
<td>Sunshine</td>
<td>Mini Highlighter</td>
<td>Availability</td>
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<td>One Time Approval</td>
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<td>1/28/2021</td>
<td>ODAFF, Forestry</td>
<td>Tricia Braden</td>
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<td>Disenfectant</td>
<td>Cost savings of 44%</td>
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<td>1/28/2021</td>
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<td>Judy Bartz</td>
<td></td>
<td>Bladder of Soap</td>
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Fair Markets
## Vendor: People First Industries  
Date Reviewed: 1/6/2021

**Product:** Heavy duty plain hardwood tapered handle. 1 1/8", 60" long

<table>
<thead>
<tr>
<th>Company</th>
<th>Selling Price</th>
<th>Shipping/Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grainger (State Contract)</td>
<td>$10.50</td>
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<td>$10.50</td>
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<tr>
<td>Fastenal (State Contract)</td>
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<tr>
<td>MSC (State Contract)</td>
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<td>cleanitsupply.com</td>
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FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable $10.87

**VENDOR REQUESTED SELLING PRICE:** $8.50

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<tr>
<th>IS SHIPPING INCLUDED?</th>
<th>YES □</th>
<th>NO □</th>
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</thead>
<tbody>
<tr>
<td>IS THERE A MINIMUM?</td>
<td>YES □</td>
<td>NO □</td>
</tr>
</tbody>
</table>

**Difference of Vendor Requested Price versus Fair Market Evaluation**

| TOTAL SAVINGS | 22% |

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
Vendor: People First Industries  Date Reviewed: 1/6/2021

Product: WG60 – Clamp style mop handle, requested by Thunderbird Youth Academy

<table>
<thead>
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<th>Selling Price</th>
<th>Shipping/Other</th>
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</table>

FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable  $22.15

VENDOR REQUESTED SELLING PRICE:  $18.25

IS SHIPPING INCLUDED?  YES  □  NO  □
IS THERE A MINIMUM?  YES  □  NO  □

Difference of Vendor Requested Price versus Fair Market Evaluation  TOTAL SAVINGS  18%

NOTE: The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
### FAIR MARKET EVALUATION TOOL

- **Type of Product/Service:** New ☐ Revised Price ☐ Contract # ☐ Line #

### Vendor: People First Industries  
**Date Reviewed:** 1/6/2021

**Product:** Attends IPO400 Microporous inner liner, will replace previous item 1000024206/29 (LPO600) OKHCA residential members, JD McCarty center (Annual Usage 1082 cases)

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<thead>
<tr>
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<th>Selling Price</th>
<th>Shipping/Other</th>
<th>Total</th>
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<tbody>
<tr>
<td>Grainger (State Contract)</td>
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<tr>
<td>Fastenal (State Contract)</td>
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**FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable:** $ 52.61

**VENDOR REQUESTED SELLING PRICE:** $ 39.50

- **IS SHIPPING INCLUDED?** YES ☐ NO ☐
- **IS THERE A MINIMUM?** YES ☐ NO ☐

**Difference of Vendor Requested Price versus Fair Market Evaluation:**

- **TOTAL SAVINGS:** 25%

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
**FAIR MARKET EVALUATION TOOL**

*New*  
*Revised Price*  
*Reviewed*  

**Vendor:** People First Industries  
**Date Reviewed:** 1/6/2021

**Product:** Molicare premium brief – replacing previous item 1000030919/75 (WHI169850) OKHCA  
**Residential members (Annual Usage 85 cases)**

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<th>Shipping/Other</th>
<th>Total</th>
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<td>Grainger (State Contract)</td>
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<tr>
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**Fair Market Total with Shipping Charges Included - when applicable**  
$ 90.57

**Vendor Requested Selling Price:**  
$ 75.25

- **Is Shipping Included?**  
  - **Yes** ☐  
  - **No** ☐

- **Is There a Minimum?**  
  - **Yes** ☐  
  - **No** ☐

**Difference of Vendor Requested Price versus Fair Market Evaluation**  
**Total Savings**  
17%

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
### Vendor: People First Industries
#### Date Reviewed: 1/6/2021

#### Product: Molicare premium brief – replacing previous item 1000030918/76 (WHI169650) OKHA
- Residential members (Annual Usage 105 cases)

<table>
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### FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable
- $ 90.57

### VENDOR REQUESTED SELLING PRICE:
- $ 75.25
  - IS SHIPPING INCLUDED? YES ☐ NO ☐
  - IS THERE A MINIMUM? YES ☐ NO ☐

### Difference of Vendor Requested Price versus Fair Market Evaluation
- TOTAL SAVINGS 17%

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
**FAIR MARKET EVALUATION TOOL**

**Vendor:** People First Industries  
**Date Reviewed:** 1/26/2021

**Product:** 8/pack Crayola multicultural crayon

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**FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable** $ 3.76

**VENDOR REQUESTED SELLING PRICE:** $ 1.71

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<tr>
<td>IS THERE A MINIMUM?</td>
<td>YES □</td>
<td>NO □</td>
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**Difference of Vendor Requested Price versus Fair Market Evaluation**

| TOTAL SAVINGS | 55% |

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
### FAIR MARKET EVALUATION TOOL

**Type of Product/Service**

- [ ] New
- [ ] Revised Price
- [ ] Contract #
- [ ] Line #

**Vendor:** People First Industries  
**Date Reviewed:** 1/6/2021

**Product:** 6052C-F56 safety orange quick bite wet mop holder with fiberglass handle. Flexible rubber which eliminates the ability to be sharpened into a shank. Panther pole will shatter and bend under high impact. Please discard immediately if handle becomes damaged. Specialty item

<table>
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**FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable**

**VENDOR REQUESTED SELLING PRICE:**  
$25.50

- [ ] IS SHIPPING INCLUDED?  
  YES [x]  
  NO [ ]

- [ ] IS THERE A MINIMUM?  
  YES [x]  
  NO [ ]

**Difference of Vendor Requested Price versus Fair Market Evaluation**  
**TOTAL SAVINGS**

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
Vendor: People First Industries  Date Reviewed:  1/6/2021
Product: 6052C-PL56 quick bite wet mop holder with new plastic handle. Flexible rubbery plastic eliminates the ability to be sharpened into a shank or shank holder. Firmly holds any standard mop in place during mopping. Specialty item

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</table>

FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable

| VENDOR REQUESTED SELLING PRICE:     | $ 30.25 |
| IS SHIPPING INCLUDED?              | YES ☑   | NO ☐           |
| IS THERE A MINIMUM?                | YES ☑   | NO ☐           |

Difference of Vendor Requested Price versus Fair Market Evaluation  TOTAL SAVINGS

NOTE: The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
Vendor: People First Industries  
Date Reviewed: 12/20/2020

Product: ADUM15-ATTENDS DISCREET GENDER SPECIFIC MALE LG/XLG PULL ON, 72/CASE PROTECTION WHERE IT IS NEEDED THE MOST T4527

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FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable  $ 56.33

VENDOR REQUESTED SELLING PRICE: $ 51.75

IS SHIPPING INCLUDED? YES  □  NO  □
IS THERE A MINIMUM? YES  □  NO  □

Difference of Vendor Requested Price versus Fair Market Evaluation  TOTAL SAVINGS 8%

NOTE: The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
FAIR MARKET EVALUATION TOOL

Vendor: People First Industries  Date Reviewed: 12/20/2020

Product: ADUM35-ATTENDS DISCREET GENDER SPECIFIC MALE LG/XLG PULL ON, 72/CASE
PROTECTION WHERE IT IS NEEDED THE MOST T4527

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FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable $ 56.32

VENDOR REQUESTED SELLING PRICE: $ 51.75

 IS SHIPPING INCLUDED? YES □ NO □
 IS THERE A MINIMUM? YES □ NO □

Difference of Vendor Requested Price versus Fair Market Evaluation TOTAL SAVINGS 8%

NOTE: The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.

OMES FORM SU 005 State Use / Rev 06/2018
## FAIR MARKET EVALUATION TOOL

### Vendor: People First Industries  
**Date Reviewed:** 12/20/2020

**Product:** ADUF40-ATTENDS DISCREET GENDER SPECIFIC FEMALE LG/XLG PULL ON, 64/CASE  
**PROTECTION WHERE IT IS NEEDED THE MOST T4528**

<table>
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**FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable:** $59.81

**VENDOR REQUESTED SELLING PRICE:** $51.75

- **IS SHIPPING INCLUDED?** YES ☐  NO ☐
- **IS THERE A MINIMUM?** YES ☐  NO ☐

**Difference of Vendor Requested Price versus Fair Market Evaluation Total Savings:** 13%

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.

OMES FORM SU 005 State Use / Rev 06/2018
Vendor: People First Industries  
Date Reviewed: 12/20/2020

Product: ADUF30-ATTENDS DISCREET GENDER SPECIFIC FEMALE M PULL ON, 64/CASE PROTECTION WHERE IT IS NEEDED THE MOST T4528

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FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable $ 59.03

VENDOR REQUESTED SELLING PRICE: $ 51.75

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<th>IS SHIPPING INCLUDED?</th>
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<td>IS THERE A MINIMUM?</td>
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Difference of Vendor Requested Price versus Fair Market Evaluation TOTAL SAVINGS 12%

NOTE: The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
### Vendor: People First Industries

**Product:** ADUF40-ATTENDS DISCREET GENDER SPECIFIC FEMALE LG/XLG PULL ON, 80/CASE

**Protection Where it is Needed the Most T4526**

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**FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable** $ 61.43

**VENDOR REQUESTED SELLING PRICE:** $ 51.75

- **IS SHIPPING INCLUDED?** YES ☐ NO ☐
- **IS THERE A MINIMUM?** YES ☐ NO ☐

**Difference of Vendor Requested Price versus Fair Market Evaluation**

**TOTAL SAVINGS** 16%

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
**FAIR MARKET EVALUATION TOOL**

**Vendor:** Dale Rogers Training Center  
**Date Reviewed:** 1/12/2021

**Product:** Tablet Stand for lobbies or staff visitor check in

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**FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable**  
$137.99

**VENDOR REQUESTED SELLING PRICE:**  
$124.00

- **IS SHIPPING INCLUDED?**  
  - YES ☐  
  - NO ☐

- **IS THERE A MINIMUM?**  
  - YES ☐  
  - NO ☐

**Difference of Vendor Requested Price versus Fair Market Evaluation**  

| TOTAL SAVINGS | 10% |

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
**FAIR MARKET EVALUATION TOOL**

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<td>$ 163.00</td>
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<tr>
<td>proformaosu.com/</td>
<td>$ 222.00</td>
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<tr>
<td>youhuge.com</td>
<td>$ 222.00</td>
<td>$ 31.00</td>
<td>$ 253.00</td>
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**FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable** $ 212.66

**VENDOR REQUESTED SELLING PRICE:** $ 182.00

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<tr>
<td>IS THERE A MINIMUM?</td>
<td>YES ☐</td>
<td>NO ☐</td>
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</table>

**Difference of Vendor Requested Price versus Fair Market Evaluation**

| TOTAL SAVINGS | 14% |

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
**Vendor:** Dale Rogers Training Center  
**Date Reviewed:** 1/12/2021  
**Product:** Temporary Signage display 6' Standard Table Throw (Full-Color Front Only) no set up fee

<table>
<thead>
<tr>
<th>Company</th>
<th>Selling Price</th>
<th>Shipping/Other</th>
<th>Total</th>
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<tbody>
<tr>
<td>Grainger (State Contract)</td>
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<td>Amazon Prime Business</td>
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<td>$</td>
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<tr>
<td>PositivePromotions.com</td>
<td>$ 202.00</td>
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<td>$</td>
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<td>Exhibitsetc.com</td>
<td>$ 255.00</td>
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**FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable:** $222.33

**VENDOR REQUESTED SELLING PRICE:** $162.00

**IS SHIPPING INCLUDED?** YES □ NO □

**IS THERE A MINIMUM?** YES □ NO □

**Difference of Vendor Requested Price versus Fair Market Evaluation: TOTAL SAVINGS 27%**

NOTE: The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
**Vendor: Dale Rogers Training Center**  
**Date Reviewed:** 1/19/2021  

**Product:** Temporary Signage Retractable Banner size 32"x83"x15" (additional sizes available) no set up fee

<table>
<thead>
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<tr>
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<td>MSC (State Contract)</td>
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<td>imprintitems.com</td>
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<tr>
<td>popupstand.com</td>
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**FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable** $232.06

**VENDOR REQUESTED SELLING PRICE:** $228.00  
- **IS SHIPPING INCLUDED?** YES ☐ NO ☐  
- **IS THERE A MINIMUM?** YES ☐ NO ☐

**Difference of Vendor Requested Price versus Fair Market Evaluation**  
**TOTAL SAVINGS** 2%

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
Vendor: Dale Rogers Training Center  Date Reviewed: 1/20/2021
Product: Temporary Signage Display interior or exterior 7.5’ Value Razor Sail Sign Kit (Double-Sided with Cross Base) with message or graphics no set up fee

<table>
<thead>
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<td>MSC (State Contract)</td>
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<td>Amazon Prime Business</td>
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<td>youhuge.com</td>
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<td>stores.countryent.net/</td>
<td>$ 241.60</td>
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<td>anypromo.com</td>
<td>$ 188.75</td>
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FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable $ 228.11

VENDOR REQUESTED SELLING PRICE: $ 210.00

IS SHIPPING INCLUDED? YES ☐ NO ☐
IS THERE A MINIMUM? YES ☐ NO ☐

Difference of Vendor Requested Price versus Fair Market Evaluation TOTAL SAVINGS 8%

NOTE: The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
## FAIR MARKET EVALUATION TOOL

<table>
<thead>
<tr>
<th>Type of Product/Service</th>
<th>New</th>
<th>Revised Price</th>
<th>Contract #</th>
<th>Line #</th>
</tr>
</thead>
</table>

**Vendor:** Dale Rogers Training Center  
**Date Reviewed:** 1/12/2021  
**Product:** Temporary Signage Display interior or exterior 10.5' Value Razor Sail Sign Kit (Double-Sided with Cross Base) with custom message/graphics no set up fee

<table>
<thead>
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<tr>
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<td>Postupstand.com</td>
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**FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable** $261.41

**VENDOR REQUESTED SELLING PRICE:** $240.00

- **IS SHIPPING INCLUDED?** YES ☐ NO ☐
- **IS THERE A MINIMUM?** YES ☐ NO ☐

**Difference of Vendor Requested Price versus Fair Market Evaluation**

| TOTAL SAVINGS | 8% |

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
**VENDOR REQUESTED SELLING PRICE:** $136.00

<table>
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<td>displays2go.com</td>
<td>$139.99</td>
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<td>snapframes4sale.com/</td>
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**FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable** $137.64

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.

OMES FORM SU 005 State Use / Rev 06/2018
Vendor: Dale Rogers Training Center  Date Reviewed:  1/12/2021
Product: Temporary signage attachment HOOK AND LOOP FASTENER adhesive backing 3/4 WIDE - 25' ROLL

<table>
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<td>Grainger (State Contract)</td>
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<td>tsinthedesign.com</td>
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<td>exhibitsetc.com</td>
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FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable  $ 45.92

VENDOR REQUESTED SELLING PRICE:  $ 54.00

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<td>IS THERE A MINIMUM?</td>
<td>YES □ NO □</td>
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Difference of Vendor Requested Price versus  TOTAL SAVINGS -18%
Fair Market Evaluation

NOTE: The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
**Type of Product/Service**
- New [ ]
- Revised Price [ ]
- Contract #
- Line #

**Vendor:** Dale Rogers Training Center  
**DateReviewed:** 1/12/2021

**Product:** Temporary Signage interior or exterior Polyester Flag (Double-Sided) – 3’ x 5 with message or graphic no set up fee

<table>
<thead>
<tr>
<th>Company</th>
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<tbody>
<tr>
<td>Grainger (State Contract)</td>
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<td>Fastenal (State Contract)</td>
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<td>MSC (State Contract)</td>
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<td>promomaster.com</td>
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<td>lagunapromo.com</td>
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<td>buildaflag.com</td>
<td>$ 119.00</td>
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**FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable**  
$ 175.00

**VENDOR REQUESTED SELLING PRICE:**  
$ 144.00

- IS SHIPPING INCLUDED?  
  - YES [ ]  
  - NO [ ]  

- IS THERE A MINIMUM?  
  - YES [ ]  
  - NO [ ]

**Difference of Vendor Requested Price versus Fair Market Evaluation**  
**TOTAL SAVINGS** 18%

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
**FAIR MARKET EVALUATION TOOL**

**Vendor:** Dale Rogers Training Center  
**DateReviewed:** 1/19/2021  
**Product:** Temporary Signage Display 3’ EuroFit Tabletop Straight Wall Kit 36.5” W x 49.5” H x 11.75” D with custom message or graphics no set up fee

<table>
<thead>
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<td>print-promos.com</td>
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<td>idmecollege.com</td>
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**FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable**  
$222.20

**VENDOR REQUESTED SELLING PRICE:**  
$201.00

- **IS SHIPPING INCLUDED?** YES □ NO □
- **IS THERE A MINIMUM?** YES □ NO □

**Difference of Vendor Requested Price versus Fair Market Evaluation**  
**TOTAL SAVINGS** 10%

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
Vendor: People First  
Date Reviewed: 12/16/2020

Product: 60" black threaded metal handle. For use with masonry, roof brushes, street brooms, floor and deck brushes and squeegees

<table>
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FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable  $19.04

VENDOR REQUESTED SELLING PRICE:  $14.99  
IS SHIPPING INCLUDED?  YES ☑  NO ☐  
IS THERE A MINIMUM?  YES ☑  NO ☐  

Difference of Vendor Requested Price versus Fair Market Evaluation  TOTAL SAVINGS  21%

NOTE: The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
**Vendor:** South Central Industries  
**Date Reviewed:** 12/16/2020

**Product:** Sterilizing Box, white, sterilization eliminates 99.9% dirty items, High quality UV lamp, One key operation, timing sterilization. Not only for phone, but small accessories like watch, earrings, mask and more.

<table>
<thead>
<tr>
<th>Company</th>
<th>Selling Price</th>
<th>Shipping/Other</th>
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<td>Thompsonbaby.com</td>
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<td>Shophq.com</td>
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**FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable**  
$69.52

**VENDOR REQUESTED SELLING PRICE:**  
$39.99

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<tr>
<th>IS SHIPPING INCLUDED?</th>
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<tr>
<td>IS THERE A MINIMUM?</td>
<td>YES ☑</td>
<td>NO ☐</td>
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**Difference of Vendor Requested Price versus Fair Market Evaluation**  
**TOTAL SAVINGS** 42%

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
**Vendor:** South Central Industries  
**Date Reviewed:** 12/21/2020

**Product:** Portable Sanitizing Spraying System backpack for disinfecting purposes. Has a large 2-liter reservoir. Fully charged battery lasts between 5 to 8 hours. Entire system weighs under 6 lbs when filled with 2 liters of most solutions. Wand attachment included. Sold Individually

<table>
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<td>sprayerdepot.com</td>
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**FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable** $366.86

**VENDOR REQUESTED SELLING PRICE:** $270.00

<table>
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<tbody>
<tr>
<td>IS THERE A MINIMUM?</td>
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<td>NO □</td>
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</table>

**Difference of Vendor Requested Price versus Fair Market Evaluation**

| TOTAL SAVINGS | 26% |

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
**FAIR MARKET EVALUATION TOOL**

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<td>Fastenal (State Contract)</td>
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<td>Restockit.com</td>
<td>$ 43.99</td>
<td>$ 10.04</td>
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<td>PJPMarketplace</td>
<td>$ 24.59</td>
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FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable $ 44.18

**VENDOR REQUESTED SELLING PRICE:** $ 35.50

<table>
<thead>
<tr>
<th>IS SHIPPING INCLUDED?</th>
<th>YES ☐ NO ☐</th>
</tr>
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<tbody>
<tr>
<td>IS THERE A MINIMUM?</td>
<td>YES ☐ NO ☐</td>
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</tbody>
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Difference of Vendor Requested Price versus Fair Market Evaluation 20%

NOTE: The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
### Vendor: South Central Industries  
**Date Reviewed:** 1/14/2021

**Product:** Nitrile Exam Glove, Powder Free, Disposable, 4 Mil, 100/Box 10 Boxes/Case

<table>
<thead>
<tr>
<th>Company</th>
<th>Selling Price</th>
<th>Shipping/Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grainger (State Contract)</td>
<td>$219.00</td>
<td>$16.71</td>
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<tr>
<td>Fastenal (State Contract)</td>
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<tr>
<td>MSC (State Contract)</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Amazon Prime Business</td>
<td>$249.00</td>
<td>$15.00</td>
<td>$264.00</td>
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<tr>
<td>Amazon Prime Business</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>GloveSaver.com</td>
<td>$244.00</td>
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<td>$244.00</td>
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<tr>
<td>DBProtective.com</td>
<td>$229.90</td>
<td>$10.00</td>
<td>$239.90</td>
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FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable: $245.90

**VENDOR REQUESTED SELLING PRICE:** $150.00

- **IS SHIPPING INCLUDED?** YES
- **IS THERE A MINIMUM?** YES

**Difference of Vendor Requested Price versus Fair Market Evaluation**

**TOTAL SAVINGS:** 39%

**NOTE:** The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
FAIR MARKET EVALUATION TOC

Type of Product/Service

<table>
<thead>
<tr>
<th>New</th>
<th>Revised Price</th>
<th>Contract #</th>
<th>Line #</th>
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</thead>
</table>

Reviewed

Vendor: Apex, Inc  Date Reviewed: #######
Pocketed T-Shirt, 4.1oz Birdseye Knit Performance Athletic Fabric, 3M™ Scotchlite™ Reflective Material Color - High Visibility Lime - a.k.a. Fluorescent Yellow-Green or Fluorescent Orange
TALL SIZES COLOR IN LIME ONLY

<table>
<thead>
<tr>
<th>Company</th>
<th>Selling Price</th>
<th>Shipping/Other</th>
<th>Total</th>
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<tbody>
<tr>
<td>Grainger (State Contract)</td>
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<tr>
<td>Fastenal (State Contract)</td>
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<td>$</td>
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</tr>
<tr>
<td>MSC (State Contract)</td>
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<tr>
<td>Amazon Prime Business</td>
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</table>

reflectiveapparel.com/  See Attachment
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<tr>
<th>Selling Price</th>
<th>Shipping/Other</th>
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FAIR MARKET TOTAL WITH SHIPPING CHARGES INCLUDED - when applicable

VENDOR REQUESTED SELLING PRICE:  Attached

<table>
<thead>
<tr>
<th>IS SHIPPING INCLUDED?</th>
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<th>NO</th>
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</thead>
<tbody>
<tr>
<td>IS THERE A MINIMUM?</td>
<td>YES</td>
<td>NO</td>
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</tbody>
</table>

Difference of Vendor Requested Price versus Fair Market Evaluation

TOTAL SAVINGS #######

NOTE: The Fair Market Value is conducted with extensive research. Extensive - meaning that as many comparables were found as possible in order to determine fair pricing. Some items may only have 1 or 2 comparables and other may have numerous. Depending on the complexity of the product/service, a limited number of comparables may be all that could be found in the research.
**Fair Market Value  September 2020**

Item: T-Shirt - Short Sleeves, Class 3 Item #VEA-204-CT
Class 3, LONG Sleeved Pocketed T-Shirt, 4.1oz Birdseye Knit Performance Athletic Fabric, 3M™ Scotchlite™ Reflective Material-Comfort Trim (Segmented)
COLOR: Lime Yellow ONLY

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<thead>
<tr>
<th>Source</th>
<th>Vendor</th>
<th>Regular Sizes</th>
<th>QTY</th>
<th>MSRP Cost</th>
<th>Shipping</th>
<th>QTY: 1-10 Total Cost</th>
<th>QTY: 11+ Total Cost</th>
<th>TALL Sizes</th>
<th>QTY: 1-10 Total Cost</th>
<th>QTY: 11+ Total Cost</th>
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<tbody>
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<td>$30.75</td>
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<td>L - XL</td>
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<td></td>
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<td></td>
<td>11+</td>
<td>$30.75</td>
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<td>$34.21</td>
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<td>$45.75</td>
<td>$36.21</td>
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ADD $ 2.00 PER PLUS SIZE
ADD $ 2.00 PER TALL SIZE

<table>
<thead>
<tr>
<th>QTY</th>
<th>Sm - XL</th>
<th>2X</th>
<th>3X</th>
<th>4X</th>
<th>5X</th>
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<tbody>
<tr>
<td>1 - 10</td>
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<table>
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<tr>
<th>QTY</th>
<th>Sm - XL</th>
<th>2X</th>
<th>3X</th>
<th>4X</th>
<th>5X</th>
<th>6X</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 - 10</td>
<td>$45.75</td>
<td>$46.75</td>
<td>$47.75</td>
<td>$48.75</td>
<td>$49.75</td>
<td>$50.75</td>
</tr>
<tr>
<td>11+</td>
<td>$36.21</td>
<td>$37.21</td>
<td>$38.21</td>
<td>$39.21</td>
<td>$40.21</td>
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[https://www.reflectiveapparel.com/VEA-204-CT-LM.aspx](https://www.reflectiveapparel.com/VEA-204-CT-LM.aspx)
New Business
Public Comments

(Comments limited to 5 Minutes Limited to agenda items)