

# Bidder Instructions Cover Page

Solicitation#: 6350000005	Solicitation Issue Date: 01/08/2020		
DUE DATES AND TI	ME (CENTRAL STANDARD TIME):		
	Bid Response:		
3:0	00 p.m. on 02/5/2020 <sup>1</sup>		
	1		
Request	for administrative review:		
3:0	0 p.m. on 01/15/2020		
Ou	estions and answers:		
_	0 p.m. on 01/22/2020		
5.0	0 p.m. 0h 01/22/2020		
CONTRACT TYPE: Agency: ⊠ St	tatewide:		
Agency Name/Number: Oklahoma Department	of Consumer Credit / 63500		
SOI	LICITATION TYPE:		
<ul> <li>□ Invitation to Bid</li> <li>☑ Request for Proposal</li> <li>□ Request for Quote</li> </ul>			
Information technology Bidder Instructions are	applicable:		
⊠ Yes □ No			
Terms regarding the following sensitive data will HIPAA CJIS	ll be included in the Contract:		
FERPAOTHER	R		
1075			
RETURN SEALED BID TO:	CONTRACTING OFFICER:		
Office of Management and Fintennia C	Marros Chari Di Luc		
Office of Management and Enterprise Service ATTN: Sheri Diehm			
17	Email: Sheri.diehm@omes.ok.gov		
5005 N. Lincoln Blvd.  Phone No. 405-365-1964			
Oklahoma City, OK 73105			

<sup>&</sup>lt;sup>1</sup> Amendments to the Solicitation may change the Bid Response Due Date (read "Solicitation Amendments" in these Bidder Instructions)



## Certification for Competitive Bid and/or Contract (Non-Collusion Certification)

	<b>NOTE:</b> A certification shall be included with any competitive bid and/or contract exceeding \$5,000.00 submitted to the State for goods or services.				
Agency Name:	Oklahoma Dep	artment of Consumer Credit	Aç	gency Number:	63500
Solicitation or Pu	rchase Order #:	6350000005			
Supplier Legal N	ame:				
certifyin employed special 2. I am full have be 3. Neither B. I certify, if awardirection or cool Oklahoma any SECTION II [74] For the purpose of the purpos	of competitive bide duly authorized g the facts pertailes, as well as factonsideration in the bidder nor area, to any collusing as to any other c. in any discus value for speed, to any collusing acquisition in arded the contraction has paid, given money or other to shis contract while	agent of the above named being to the existence of collucts pertaining to the giving of the letting of any contract purets and circumstances surround directly involved in the produces on among bidders in restrain idding, on with any state official or ear terms of such prospective sions between bidders and a cial consideration in the letting on with any state agency or procontradiction to Section 85.4 t, whether competitively bid over or donated or agreed to put thing of value, either directly services, the supplier also cere employed by the State of Olivers and consideration in the letting of value, either directly services, the supplier also cere employed by the State of Olivers and consideration in the letting of value, either directly services, the supplier also cere employed by the State of Olivers and consideration in the letting of value, either directly services, the supplier also cere employed by the State of Olivers and consideration in the letting of value, either directly services, the supplier also cere employed by the State of Olivers and consideration in the letting of value, either directly services, the supplier also cere employed by the State of Olivers and consideration in the letting of value, either directly services, the supplier also cere employed by the State of Olivers and consideration in the letting of value, either directly services.	sion among bidders and offering of things of valuant to said bid; unding the making of the direction or control has to of freedom of competition of the edings leading to the direction or control has to of freedom of competition of the edings leading to the direction or control has to of freedom of competition of freedom of competition of a contract, nor editical subdivision official s	d between bidde lue to governme e bid to which the submission of submission of submission of submission by agreeme equality or price ening exchange of cial or employee eactor nor anyone my officer or employee this contract has been involved.	ers and state officials or ent personnel in return for his statement is attached and such bid; and ent to bid at a fixed price or to in the prospective contract, or f money or other thing of as to create a sole-source esubject to the contractor's ployee of the State of the stat
The undersigned is executed for the		agent for the above named	supplier, by signing belo	ow acknowledge	es this certification statement
☐ the com	npetitive bid attac	hed herewith and contract, if	awarded to said supplie	er;	
the contract attached herewith, which was not competitively bid and awarded by the agency pursuant to applicable Oklahoma statutes.					
S	upplier Authorize	d Signature		Certified This	s Date
	Printed Na	me		Title	
	Phone Nun	nber		Email	
	Fax Numb	per			



# Responding Bidder Information

"Certification for Competitive Bid and Contract" **MUST** be submitted along with the response to the Solicitation.

1.	RE: Solicitation # 63500000005	
2.	Bidder General Information:	
	FEI / SSN :	Supplier ID:
	Company Name:	
3.	Bidder Contact Information:	
	Address:	
	City:	
	Contact Name:	
	Contact Title:	
	Phone #:	
		Website:
4.	Oklahoma Sales Tax Permit¹:  YES – Permit #:  NO – Exempt pursuant to Oklahoma Laws or R	ules – Attach an explanation of exemption
5.	Registration with the Oklahoma Secretary of S	tate:
	YES - Filing Number:	
		I bidder will be required to register with the Secretary of ovides specific details supporting the exemption the 1-3911).
6.	Workers' Compensation Insurance Coverage:	
	Bidder is required to provide with the bid a certification Oklahoma Workers' Compensation Act.	te of insurance showing proof of compliance with the
	☐ YES – Include with the bid a certificate of insura	ance.
		Act pursuant to 85A O.S. § 2(18)(b)(1-11) – Attach a letterhead stating the reason for the exempt status. <sup>2</sup>

<sup>&</sup>lt;sup>1</sup> For frequently asked questions concerning Oklahoma Sales Tax Permit, see <a href="https://www.ok.gov/tax/Businesses/index.html">https://www.ok.gov/tax/Businesses/index.html</a>
<sup>2</sup> For frequently asked questions concerning workers' compensation insurance, see <a href="https://www.ok.gov/wcc/Insurance/index.html">https://www.ok.gov/wcc/Insurance/index.html</a>

# YES − I am a service-disabled veteran business as defined in 74 O.S. §85.44E. Include with the bid response 1) certification of service-disabled veteran status as verified by the appropriate federal agency, and 2) verification of not less than 51% ownership by one or more service-disabled veterans, and 3) verification of the control of the management and daily business operations by one or more service-disabled veterans. NO − Do not meet the criteria as a service-disabled veteran business. Date Printed Name Title

7. Disabled Veteran Business Enterprise Act



### **Vendor/Payee Form**

**Agency:** OMES Vendor Management requires the following information for all new non-registered vendors (payees) before payments may be processed. Information is used to establish the payee in the State's PeopleSoft vendor file for payment and procurement activities.

### DO NOT use this form for:

- ➤ Garnishment Payees: Use OMES Form GarnVendor
- State Employees: Use OMES FORM Employee Vendor Request
- Vendors pending contract award to a solicitation released by the division of Central Purchasing or another Oklahoma state agency <u>MUST</u> first register online with the state unless exempt per statute. For additional information, please refer to <u>Central Purchasing Vendor Registration</u>.

### **AGENCY SECTION** (To be completed by state agency representative):

State agency representative should provide form to payee for completion of the vendor section shown below. Upon receipt of the completed form the agency should enter request instructions below. Please email completed and signed form to vendor.form@omes.ok.gov or fax to 405-522-3663.

Agency Name	OMES			Contact Name	Sheri Diehm	
Agency Name						
Phone #	405-365-1964	Fax #	NA	Email	sheri.diehm@o	mes.ok.gov
Agency Request	To - Please select a	ll applicat	ole request types			
□ Add New Vendor □ Update Existing Vendor PeopleSoft 10-digit Vendor ID						
☐ Add New Address ☐ Change Address/Location Pe		PeopleSoft Address #		PeopleSoft Location #		
☐ Change Vendor Tax ID ☐ Change Vendor Name ☐		☐ Add Alternate Payee Name		PeopleSoft Location #		
☐ Other	Explain					
Vendor 1099 Reportable Status  Attention Paying Agency: Please check the <i>Add</i> box on the left if payments to this vendor/payee are represented by Account Codes listed on page 3 of this form. If the vendor is incorrectly showing as 1099 Reportable, check the <i>Remove</i> box. The PeopleSoft system requires specific details regarding the type of transaction. Please check the box that applies to this vendor:						
□ Add.	□ 1 - Rents			☐ 2 - Royalties		☐ 3 – Other Income
☐ Add:				☐ 7 - Non-Employee Compensation ☐ 10 - Crop Insurance Prod		☐ 10 - Crop Insurance Proceeds
☐ Remove:	☐ 14 - Gross Proce	eds to an	Attorney			

### **VENDOR/PAYEE SECTION** (To be completed by vendor/payee)

Please prin	Please print legibly or type this information. Form must be completed and signed by authorized individual. Email or fax to requesting state agency.								
	Payee Information: Please provide the requested information for the payee receiving funds from the Oklahoma state agency. All information should match U.S. Internal Revenue Service filing records for the business, individual or government entity receiving payment.								
Name							Conta	act Name	9
Payee Lega	I Name for Busi	ness, Individual	or Gover	nment Entity as f	filed with IF	RS	Conta	act Title	
DBA Name							Phon	e #	
Doing Busin	ness As "DBA", c	or Disregarded E	Entity Nan	ne if different tha	n Legal Na	ame	Fax #	ŀ	
Tax Identifi	cation Number	(TIN) and Type	e:				□ Fe	ederal Em	nployer ID (FEIN) Social Security Number (SSN)
Business A	Address Pleas	se provide prima	ary busine	ss address as fil	ed with the	U.S. I	nternal	Revenue	Service
Address	City								
State			Zip+4		Remitt			e Email	
Optional Ad	Optional Addresses – Please select address type as applicable								
Type:	☐ Remitting	☐ Ordering	□ Prici	ng 🗆 Returni	ng 🗆 N	Mailing		Other:	
Address	Address City								
State			Zip+4		Remit			e Email	
	•	,						,	ide financial information used for ACH Electronic State of Oklahoma online registration system.
Name			Ti	tle				Email	

### W-9 SUPPLEMENTAL INFORMATION – ALL VENDORS OR PAYEES

	ormation below is requested under U.S. Tax Laws. Failure to provide this information neestate, or may result in the state having to deduct backup withholding amounts from f						
U.S. Ta	. Taxpayer Identification Number (TIN)						
Federa	Federal Employer Identification Number (FEIN) If none, but applied for, date applied						
U.S. So	S. Social Security Number (SSN) If none, but applied for, date applied						
Entity	ity Filing Classification:						
□ Dom	Domestic (U.S.) Sole Proprietor or Individual   Domestic (U.S.) Partnership  Domestic (U.S.)	tic (U.S.) Corporation Type:					
☐ Limi	imited Liability Company Type:						
LLC Di	Disregarded Entity:   YES   NO Must be verified by LLC's tax division. If applications are supplied to the control of the cont	able, parent name/tax id is required.					
☐ Dom	Domestic (U.S.) Other Explain:						
☐ Fore	Foreign (Non-U.S.) Sole Proprietor or Individual* 🗆 Foreign (Non-U.S.) Partnership* 🗆 Fo	oreign (Non-U.S.) Type:					
☐ Fore	oreign (Non-U.S.) Other* Explain:						
FOREI	REIGN VENDOR INSTRUCTIONS: * ADDITIONAL DOCUMENTATION IS REQUI	RED.					
	ase submit the proper U.S. Internal Revenue Service (IRS) Form W-8, Certificate of Foreign Sadividual description. Please refer to IRS for additional instructions ( <a href="http://www.irs.gov/pub/irs">http://www.irs.gov/pub/irs</a>						
	Form W-8BEN: Certificate of Foreign Status of Beneficial Owner for United States Tax With <a href="http://www.irs.gov/pub/irs-pdf/fw8ben.pdf">http://www.irs.gov/pub/irs-pdf/fw8ben.pdf</a>	sholding and Reporting (Individuals).					
	Form W-BEN-E: Certificate of Status of Beneficial Owner for United States Tax Withholding <a href="http://www.irs.gov/pub/irs-pdf/fw8bene.pdf">http://www.irs.gov/pub/irs-pdf/fw8bene.pdf</a>	and Reporting (Entities).					
	Form W-8ECI: Certificate of Foreign Person's Claim That Income is Effectively Connected States. <a href="http://www.irs.gov/pub/irs-pdf/fw8eci.pdf">http://www.irs.gov/pub/irs-pdf/fw8eci.pdf</a>	With the Conduct of a Trade or Business in the United					
	- <b>Form W-8EXP</b> : Certificate of Foreign Government or Other Foreign Organization for United States Tax Withholding and Reporting. http://www.irs.gov/pub/irs-pdf/fw8exp.pdf						
	- <b>Form W-8IMY</b> : Certificate of Foreign Intermediary, Foreign Flow-Through Entity, or Certain U.S. Branches for United States Tax Withholding and Reporting. <a href="http://www.irs.gov/pub/irs-pdf/fw8imy.pdf">http://www.irs.gov/pub/irs-pdf/fw8imy.pdf</a>						
This may exempt you from backup withholding. Form W-8 does not exempt you from the 30% (or lower percentage by treaty) non-resident withholding taxes. To claim this exemption, you must file IRS Form 8233 with us. For more information, refer to IRS Publication 519.							
SIGNATUR	URE - AND SUBSTITUTE IRS FORM W-9 CERTIFICATION						
Under pen	penalties of perjury, I certify that:						
1. The nun	number shown on this form is my correct taxpayer identification number (or I am waitin	ng for a number to be issued to me), and					
Revenue S	not subject to backup withholding because: (a) I am exempt from backup withholding, le Service (IRS) that I am subject to backup withholding as a result of a failure to report I me that I am no longer subject to backup withholding, and	or (b) I have not been notified by the Internal tall interest or dividends, or (c) the IRS has					
3. I am a U	a U.S. citizen or other U.S. person (defined below), and						
4. The FAT	FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA re	porting is correct.					
withholdin For mortga	ation instructions: You must cross out item 2 above if you have been notified by the IR ding because you have failed to report all interest and dividends on your tax return. For tgage interest paid, acquisition or abandonment of secured property, cancellation of ot (IRA), and generally, payments other than interest and dividends, you are not require rrect TIN.	or real estate transactions, item 2 does not apply. debt, contributions to an individual retirement					
	Signature of Vander Depresentative as Individual Deve	Data					
	Signature of Vendor Representative or Individual Payee	Date					
	Title of individual signing form for company						
	Vendor/Payee (Must be the same as Payee Name from page 1)						

□ 1 - RE	ENTS	☐ 1- RENTS (c	ontinued)		☐ 3 – OTHER INCOME	
532110	Rent of Office Space		of Motor V	ehicles	552120 Incentive Awards – Monetary &	
532120	Rent of Land		e of Motor		Material	
532130	Rent of Other Building Space				552160 Incentive Payments – Oklahoma Horse	
532140	Rent of Equipment and Machinery				Breeders & Owners	
532150	Rent of Telecommunications Equip	☐ 2 – ROYAL1	ΓIFS		552170 Incentive Payments – Oklahoma Film	
532160	Rent of Electronic Data Processing	553170 Royal	_		Enhancement Rebate	
002100	Equipment	333170 Royal	ities		553165 Current/Former Employee Reportable	
532170	Rent of Electronic Data Processing Software				Court Ordered or Legal Settlements	
532170	Other Rents				553220 Other IRS Reportable Income	
002100	Cirio Horico				State into reportable interior	
□ 6 - ME	EDICAL & HEALTH CARE PAYMENTS		515830	Home Health Ca		
515530	Veterinary Services		515840	Ambulance Serv		
515700	Offices of Physicians (except Mental Health Sp		515850		atory Health Care Services	
515710	Offices of Physicians, Mental Health Specialist	S	515860		l & Surgical Hospitals	
515720	Offices of Dentists		515870		ubstance Abuse Hospitals	
515730	Offices of Chiropractors		515880		tals (except Psychiatric & Substance Abuse)	
515740	Offices of Optometrists		515890	Nursing Care Fa		
515750	Offices of Mental Health Practitioners (except I	Physicians)	515900		vices for People with Developmental Disabilities	
515760	Offices of Physical, Occupational & Speech Th	erapists, &	515910		ntal Health & Substance Abuse Facilities	
	Audiologists		515920	•	e Facilities for the Elderly	
515770	Offices of Podiatrists		515930		al Care Facilities	
515780	Offices of all other Miscellaneous Health Pract	itioners	537210	Laboratory Serv		
515790	Family Planning Centers		551230		s to Indigents (from agencies other than DHS)	
515800	Outpatient Mental Health & Substance Abuse	Centers	551240		es to Indigents (from agencies other than DHS)	
515810	Other Outpatient Care Centers		551250	Other Health Se	ervices to Indigents (from agencies other than DHS)	
515820	Medical and Diagnostic Laboratories					
	ON EMPLOYEE COMPENSATION		515600	Tolophono Call	Contare	
	ON-EMPLOYEE COMPENSATION		515610	Telephone Call Business Service		
	Office of Lawyers		515620			
	Offices of Notaries			Collection Agen	cies	
515030	Other Legal Services	) II O	515630 515640	Credit Bureaus	Support Services	
515060	Accounting, Tax Preparation, Bookkeeping & F	'ayroli Services	515650			
515210	Payments for Contract Mentor Services		515660	Educational Ser	Security Services	
515220	Architectural Services		515940			
515230				Individual & Fan		
515240					d, Housing & Emergency & Other Relief Services	
515250					abilitation Services	
515260				Child Day Care		
515270					nent and Recreation (except Public Administration)	
515280					(except Public Administration)	
515290				Printing and Bind	e – Employee Transfer	
515300					ung contract	
515310	Industrial Design Services		531160 531170			
515320	Graphic Design Services		531170		ws and Special Events	
515330	Other Specialized Design Services		531220	·	ws and Special Events	
515350	Custom Computer Programming Services		531220	Burial Charges Jury and Witnes	s Foos	
515360	Computer Systems Design Services		531500	Moving Expense		
515370	Computer Facilities Management Services					
515380	Other Computer Related Services		533100 533110		Repair – Other Items  Repair of Buildings & Grounds (outside vendors)	
515400	Administrative Management & General Manag	ement			Repair of Buildings & Grounds (outside vendors)	
E4E440	Consulting Services	Win O '	533120		Repair – Equipment (outside vendors)	
515410	Human Resources & Executive Search Consu	iung Services	533130		Repair of Telephone Equipment (outside vendors)	
515420	Marketing Consulting Services		533140		Repair of Data Processing Equipment (outside	
515430	Process, Physical Distribution, & Logistics Con	isuiting Services	E331E0	vendors)	Popair of Data Processing Software (outside	
515440	Other Management Consulting Services		533150		Repair of Data Processing Software (outside	
515450	Environmental Consulting Services		E22400	vendors)	Pongir Employee Uniforms	
515460	Other Scientific & Technical Consulting Service		533190		Repair – Employee Uniforms	
515470	Research & Development in the Physical, Eng	ineering, & Life	545110		nd Improvements	
-4	Sciences	0.11	545210		on in Progress) – Land Improvements	
515480	Research & Development in the Social Science	es & Humanities	546210		ther Structures – Construction and Renovation	
515490	Advertising and Related Services		546220		nce and Repair of Equipment	
515500	Marketing Research & Public Opinion Polling		547110		idge Construction Expense – Contractual	
515510	Photographic Services		547120		d Repairs to Highways and Bridges	
515520	Translation & Interpretation Services	0 .	547210		nce and Renovation – Bridges	
515540	All other Professional, Scientific and Technical	Services	552100			
515550	Management of Companies & Enterprises		552120		ds ("Incentive" payments)	
515560	5560 Office Administrative Services 552130 Oklahoma Police					
515570	Employment Placement Services		553160	Non-Employee F	Reportable Court Ordered or Legal Settlements	
515580						
515590	Document Preparation Services		JU1140		uidion	
□ 14 - G	ROSS PROCEEDS TO AN ATTORNEY					
	Settlements – Paid To/Thru Attorney					

### Oklahoma Office of Management and Enterprise Services Bidder Instructions

Information related to the Bid submission process is contained in these Bidder Instructions. Prospective Bidders are urged to read the Solicitation and these Bidder Instructions carefully. Failure to do so shall be at the Bidder's risk.

### 1 Definitions

The following terms, when used in these Bidder Instructions, shall have the following meanings:

- **1.1 Alternate Bid** means a Bid which contains an intentional substantive variation to a basic provision, specification, term or condition of the Solicitation.
- **1.2 Amendment** means a written change, addition, correction or revision to the Solicitation by the State agency issuing the Solicitation.
- **1.3 BAFO** means a best and final offer requested by the State agency issuing the Solicitation.
- **1.4 Bid** means an offer a Bidder submits in response to the Solicitation.
- **1.5 Bidder** means an individual or business entity that submits a Bid in response to the Solicitation.
- **1.6 Bid Packet** means the order described in these Bidder Instructions, in which all Bidders shall insert the relevant sections of a Bid, and which shall be the format for all submitted Bids.

### **2** Instructions Compliance

These Bidder Instructions are not part of the Contract resulting from the Solicitation; however, compliance with these Instructions is material to the determination of whether a Bid is responsive. Terms, requirements and specifications may be stated or phrased differently than in a previous solicitation irrespective of past interpretations, practices or customs. Solicitation requirements are altered only by written Amendment and verbal communications from any source whatsoever are of no effect. In no event shall the Bidder's failure to read and understand any term or condition in the Solicitation or related documents constitute grounds for a claim after award of the Contract.

### **3** Communications and Questions Concerning Solicitation

The Contracting Officer listed on the Bidder Instructions Cover Page is the only individual the Bidder should contact for any questions or issues with the Solicitation. Failure to comply with this requirement may result in the Bid being considered non-responsive or not considered for further evaluation.

### 3.1 General Questions

- **A.** Bidder may submit general questions concerning the specifications of the Solicitation online at <a href="https://wiki.ok.gov/display/itprocurement/6350000005">https://wiki.ok.gov/display/itprocurement/6350000005</a> Questions received via any other means will not be addressed.
- **B.** Registration with the State of Oklahoma for wiki access is located at <a href="https://omes.ok.gov/pages/communities-practice-online-enrollment">https://omes.ok.gov/pages/communities-practice-online-enrollment</a>. Access should be requested at

- least five (5) business days prior to the Questions Due Date. The State is not responsible for a Bidder's lack of access to the wiki.
- C. Questions should be concise; identify the document, include specific section references and avoid use of tables or special formatting (use simple lists).

### 3.2 Clarification Questions

The State reserves the right, at its sole discretion, to request clarifications of Bid information or to conduct discussions for the purpose of clarification with any or all Bidders. The purpose of any such discussion shall be to ensure full understanding of the Bid. If clarifications are made because of such discussion, the Bidder(s) shall put such clarifications in writing. Bidder answers that are outside scope of the clarification questions shall be disregarded.

### 4 Administrative Review

- 4.1 A Bidder that believes the Solicitation requirements or specifications, or Bid Response Due Date, are unnecessarily restrictive or limit competition may submit a request for administrative review, in writing, to the Contracting Officer. The State shall promptly respond in writing to each written administrative review request, and where appropriate, issue a revision, substitution or clarification through an Amendment. Requests for administrative review of technical or contractual requirements shall include the reason for the request, supported by information, and any proposed changes.
- 4.2 If a Bidder fails to notify the Contracting Officer of an error, ambiguity, conflict, discrepancy, omission or other error in the Solicitation known to Bidder, or that reasonably should have been known by Bidder, the Bidder accepts the risk of submitting a Bid and, if awarded the Contract, hall not be entitled to additional compensation, relief or time by reason of the error or its later correction.

### **5** Solicitation Amendments

- **5.1** Any Solicitation Amendment shall be set forth at the same online link as the Solicitation.
- 5.2 It is the Bidder's responsibility to check the State's website frequently for any possible Amendments to the Solicitation that may be issued. The State is not responsible for the Bidder's failure to download any amendment documents required to complete a Bid.

### 6 Confidentiality Request

Unless otherwise specified in the Oklahoma Open Records Act, Central Purchasing Act, or other applicable law, documents and information a Bidder submits as part of or in connection with a Bid are public records and subject to disclosure after contract award. However, a public Bid opening does not make the Bid immediately accessible to the public. All material submitted by a Bidder becomes the property of the State. No portion of a Bid shall be considered confidential after award of the Contract except, pursuant to 74 O.S. §85.10, information in the Bid determined to be confidential by the State Purchasing Director or delegate. Typically, a proper confidentiality claim of a potential awardee is reviewed and determined prior to award; a proper confidentiality claim of a non-awarded Bidder is reviewed and determined only when responding to an open records request concerning the Bid. A Bid marked, in total, as proprietary and/or confidential shall not be considered confidential. Likewise, resumes, pricing and marketing materials included in a Bid are not confidential and are not exempt from disclosure under the Oklahoma Open Records Act.

### 7 Acceptance of Solicitation Content

Unless otherwise provided in Section Four of a Bidder's response to the Solicitation, all Bids shall be firm representations that the responding Bidder has carefully investigated and will comply with all terms and conditions contained in the Solicitation Upon award of any contract to the successful Bidder, the contents of the Solicitation, as may be amended by the Bid after negotiation, shall become contractual obligations between the parties.

### 8. Required Bid Structure

### 8.1 Preparation of Bid

- A. The Bid is required to be structured into separate, labelled and easily identifiable sections using the Bid Packet format provided below. A Bid submitted using any other format may not be accepted. The Bid should not contain duplicative content. Any section of the Bid Packet that is not applicable to the Bid shall have a page inserted to denote the section is not applicable. For instance, if business references are not required, the Bid should contain a page after the "Business References" section heading that reads "Not Applicable", "N/A" or some similar notation.
- **B.** The Bid will be evaluated using a best value criteria.
- C. In showing the ability of the Bidder to meet or exceed Solicitation specifications and requirements referenced in section 8.2.H, the Bid must reflect for each requirement on Exhibit 1 to the Solicitation whether the requirement is met by an out-of-the-box solution or whether the requirement necessitates customization to the Bidder's proposed solution.
- **D.** As referenced in section 8.2.H, a VPAT; Security Certification and Accreditation Assessment; service level agreements and proposed first draft of Statement of Work, including data migration from the existing system, are required to be included in the Bid.
- **E.** Pricing for the entire potential term of the Contract shall be proposed as follows:
  - i Deliverable-based pricing with proposed milestones and associated payments;
  - ii Hourly rates and roles for additional professional services in connection with the

- Project including, without limitation, maintenance and support services and enhancement services to the extent not included in a mutually agreed Statement of Work:
- iii Subscription and/or other pricing for post-warranty ongoing maintenance and support; and
- iv Value-added items may be included.

- **F.** Business references are required to establish that a Bidder has experience successfully implementing a statewide correctional offender management system.
- **G.** Three years of audited financial statements are required to be included in the Bid.
- **H.** The following additional company information is required to be included in the Bid:
  - i Length of time the Bidder has been in business;
  - ii A brief description of the company;
  - iii Company size and organization;
  - iv The number of years the Bidder has been providing software of the type requested in the Solicitation;
  - v The core competency of the company (i.e., software, hardware, imaging, etc.);
  - vi User Group meetings or conferences and the location of meetings in the past;
  - vii Number of employees allocated strictly for research;
  - viii Number of employees allocated strictly for support;
  - ix Number of clients
  - x Average client size (i.e., employee count); and
  - xi Locations where the Bidder's web-based solution has been deployed.
- **I.** If a third-party vendor is included as part of a submitted Bid, the following information is required to be included in the Bid for each such third-party vendor:
  - i Company history;
  - ii Relationship to Bidder;
  - iii Clients for which the two entities have worked together; and
  - iv Products and/or services proposed to be provided by the third-party vendor and how those products and/or services interface with the Bidder's solution.

### 8.2 Bid Packet Format

### A. Section One: Cover Page

A dated cover page or transmittal letter that identifies the Solicitation and the Bidder and provides Bidder contact information.

### B. Section Two: Required Forms, Certifications and Disclosures

- **i.** Completed "Responding Bidder Information" form and accompanying required documentation.
- ii. Completed "Certification for Competitive Bid and Contract" form.
- iii. Bidder shall additionally provide in this section of its Bid, disclosure of (1) any public contract terminated by a governmental entity or suits or claims against the Bidder for failure to perform in connection with a public contract (including any company which a Bidder has merged with or acquired that will be performing services or providing products if awarded the Contract); (2) any contractual relationship or any other relevant contact with any State personnel or another

Bidder or Supplier involved in the development of a Bidder's response to the Solicitation; (3) the name of any officer, director or agent of the Bidder who is also an employee of the State of Oklahoma or any of its agencies; (4) the name of any state employee who owns, directly or indirectly, an interest of five percent (5%) or more in the Bidder firm or any of its branches and (5) any activity or interest that conflicts or may conflict with the best interest of the State, including but not limited to any person or entity currently under contract with or seeking to do business with the State, its employees or any other third-party individual or entity awarded a contract with the State. Any conflict of interest shall, at the sole discretion of the State, be grounds for rejection of the Bid or partial or whole termination of the Contract.

- iv. Certificate of Insurance and Workmens' Compensation form.
- v. Completed Vendor Payee form.

of the Bidder.

vi. Signed Amendment(s), if any, located at the same online link as the Solicitation.

The Bidder shall acknowledge agreement with each Solicitation Amendment, if any, by inserting the Solicitation Amendment in this section, signed by or on behalf

### C. Section Three: Bid Portions Requested to be Held Confidential

- i. Any portion of the Bid that the Bidder requests be held confidential shall be inserted in this section and the Bidder must specifically identify, on each page, the specific information considered confidential and otherwise fully comply with Oklahoma Administrative Code 260:115-3-9 which requires a Bidder to enumerate the specific grounds, based on applicable laws which support treatment of the information as exempt from disclosure and explain why disclosure is not in the best interest of the public.
- ii. ANY INFORMATION MARKED AS CONFIDENTIAL AND EMBODIED ELSEWHERE IN A BID RATHER THAN INSERTED IN THIS SECTION OF THE BID PACKET WILL NOT BE CONSIDERED CONFIDENTIAL AND WILL BE SUBJECT TO DISCLOSURE WITHOUT FURTHER REVIEW. THE **STATE** HAS NO RESPONSIBILITY INDEPENDENTLY **ENTIRE** REVIEW AN BID **FOR** CONFIDENTIALITY CLAIM. LIKEWISE, CONFIDENTIALITY CLAIMS OF A BIDDER WILL NOT BE CONSIDERED IF A BID DOES NOT COMPLY WITH REQUIREMENTS OF OAC 260:115-3-9.

### **D.** Section Four: Requested Exceptions to Terms

i. Any requested exception or revision to terms associated with the Solicitation shall be inserted in this section using the table provided at the end of these Bidder Instructions. If no exceptions or revisions are requested, the Bid should reflect that by either submitting the table with no additions to it or by marking the table "N/A". Each requested exception or revision shall identify (i) the document and section reference of the specific affected term and (ii) either that the term is inapplicable and should be intentionally omitted or offer alternative language if the Bidder is

requesting revision of the term. Some examples are provided on the table for illustrative purposes only and, if not deleted in a submitted Bid, will be disregarded.

- **ii.** A clarification question is not an exception and any clarification included in this section will be disregarded.
- iii. If the Bid contains a copy of existing terms between the Bidder and the State that the Bidder believes are applicable to the Acquisition, the Bidder need not take exceptions to the General Terms; however, the remainder of terms and contents of a document related to the Solicitation including, without limitation, all attachments, appendices and exhibits remain applicable and are not supplanted by such existing terms. Therefore, any exception to portions of the Solicitation or other related documents, other than General Terms, must be included in this section as an exception.
- iv. ANY EXCEPTION EMBODIED IN ANOTHER SECTION OF THE BID OR IN A FORMAT OTHER THAN THE PROVIDED TABLE WILL NOT BE CONSIDERED. LIKEWISE, AN EXCEPTION EXPRESSING ONLY GENERAL DISAGREEMENT WITH A TERM WITHOUT SUGGESTED ALTERNATIVE WORDING OR IDENTIFYING THAT THE TERM SHOULD BE INTENTIONALLY OMITTED WILL NOT BE CONSIDERED.

### E. Section Five: Additional Bidder Terms

Any additional terms that the Bidder requests be applicable to the Contract shall be inserted in this section and shall be provided in Word format. Any such terms not submitted in this section of the Bid shall not be considered.

### F. Section Six: Existing Terms between Bidder and State

A copy of any existing terms, mutually executed by the Bidder and the State, that the Bidder believes are applicable to the Acquisition shall be inserted in this section. Any existing terms not submitted in this section of the Bid shall not be considered.

### **G.** Section Seven: Executive Summary

The Bidder's executive summary shall be inserted in this section. Marketing information, general company information and other similar information should be included in the executive summary and should not be included in other sections of the Bid.

### H. Section Eight: Response to Solicitation Specifications and Requirements

- i. The portion of the Bid to be inserted in this section shows the ability of the Bidder to meet or exceed Solicitation specifications and requirements.
- **ii.** If a VPAT is required, the URL link to the Bidder's VPAT shall be inserted in this section at a Bid Packet page referencing the VPAT.
- iii. If an information technology Security Certification and Accreditation Assessment is required, the completed Assessment shall be inserted in this section at a Bid Packet page referencing the Security Accreditation Assessment. The Assessment

is located online at https://omes.ok.gov/sites/g/files/gmc316/f/ SecurityCertification-R 0.xlsx.

- iv. If service level agreements are required, the proposed service level agreements shall be inserted in this section at a Bid Packet page referencing the proposed Service Level Agreements.
- v. If a Statement of Work is required, the proposed draft shall be inserted in this section at a Bid Packet page referencing the proposed Statement of Work.

### I. Section Nine: Pricing

Pricing associated with the Bid shall be inserted in this section and shall be in the required structure, if any.

### J. Section Ten: Offer of Value-Added Products and/or Services

If a Bid includes an offer of value-added products and/or services, such offer shall be inserted in this section and include associated pricing and any other information relevant to such value-added offer. However, the State is not obligated to purchase value-added products or services.

### **K.** Section Eleven: Financial Information

Any required financial and associated information shall be inserted in this section.

### L. Section Twelve: Business References

Any required business references and associated information shall be inserted in this section.

### M. Section Thirteen: Additional Company Information

Any additional required company information shall be inserted in this section.

### 9 Submission of Bid

- 9.1 It is the Bidder's sole responsibility to submit information in the Bid as requested and in compliance with the Oklahoma Central Purchasing Act and associated Oklahoma Administrative Code Title 260 rules<sup>2</sup> including without limitation 260:115-3-7<sup>3</sup>. A submitted Bid is rendered as a legal offer and is required to be in strict conformity with these Bidder Instructions.
- 9.2 A Bid shall be submitted in a single envelope, package or container and shall be sealed. E-mailed or electronic Bid submittals shall not be accepted. THE BID SHALL BE LABELLED TO THE ATTENTION OF THE CONTRACTING OFFICER IDENTIFIED ON THE BIDDER INSTRUCTIONS COVER PAGE AND THE SOLICITATION NUMBER AND BID RESPONSE DUE DATE AND TIME ARE REQUIRED TO BE ON THE FACE OF THE

<sup>&</sup>lt;sup>2</sup> Oklahoma Administrative Code Title 260, Chapter 115 is located at

http://www.oar.state.ok.us/oar/codedoc02.nsf/frmMain?OpenFrameSet&Frame=Main&Src=\_75tnm2shfcdnm8pb4dthj\_0chedppmcbq8dtmmak31ctijujrgcln50ob7ckj42tbkdt374obdcli00.

<sup>&</sup>lt;sup>3</sup> OAC 260:115-3-7 is located at

http://www.oar.state.ok.us/oar/codedoc02.nsf/frmMain?OpenFrameSet&Frame=Main&Src=\_75tnm2shfcdnm8pb4dthj 0chedppmcbq8dtmmak31ctijujrgcln50ob7ckj42tbkdt374obdcli00.

**SINGLE ENVELOPE, PACKAGE OR CONTAINER.** The name and address of the Bidder shall be placed in the upper left corner of the single envelope, package or container.

- 9.3 Each Bidder must submit their bids as instructed in Information Required from the Bidder. Bid shall be marked as the original and will be considered the official Bid for all purposes, provided however, should the copy marked as original be lost, damaged or destroyed, the any additional copies will then be considered the official Bid. Thus, it is imperative that the Bid copies are all identical. The State shall have no liability or responsibility for any difference between the Bid copies. All Bids shall be legibly written or typed. Unnecessarily elaborate brochures or other presentations beyond those necessary to present a complete and effective Bid are not desired.
- 9.4 Pursuant to OAC 260:115-3-7, if the Solicitation requires or allows submission of samples with a Bid, return of samples stipulated in the Bid may be returned at the Bidder's expense except the State Purchasing Director may retain samples submitted by a successful Bidder to ensure products or items delivered meet the Solicitation specifications.
- Unless otherwise specified in the Solicitation, (i) manufacturers' names, brand names, information, and/or catalog numbers listed in a specification are for informational purposes and not intended to limit competition and (ii) a Bidder may offer any brand for which it is an authorized representative, which meets or exceeds the specification for any item(s). Bidder shall offer new items of current design and technology unless the Solicitation specifies older models or versions, or used, reconditioned, or remanufactured products are acceptable. Warranties in either case should be the same. However, if a Bid is based on equivalent products, the Bid is required to state the manufacturer's name and number. The Bid shall also explain in detail the reason(s) why the proposed equivalent will meet the specifications and not be considered an exception thereto. Reference to literature submitted with a previous Bid shall not satisfy a specification or requirement of the Solicitation associated with the present Bid. Any previous solicitation or resultant contract shall not be depended upon, perceived or interpreted to have any relevance to the Solicitation.
- 9.6 Bids shall remain a firm offer for a minimum of one hundred eighty (180) days after the Bid Response Due Date. Any usage amounts set forth in the Solicitation are estimates and are not guaranteed to be purchased.
- **9.7** Unless the Solicitation specifies otherwise, a Bidder shall submit a firm, fixed price for the term, including optional renewal terms, of the Contract. The Bidder guarantees unit prices to be correct.
- 9.8 In accordance with 74 O.S. §85.40, all travel expenses to be incurred by Supplier in performance of the Contract shall be included in the total Bid price/contract amount. Travel expenses include, but are not limited to, transportation, lodging and meals. Examples of other miscellaneous travel expenses are referenced in §10.14 of the Statewide Accounting Manual<sup>4</sup>.
- 9.9 A Bid containing early payment discounts may be evaluated when making an award. If a Bidder wishes to offer an early payment discount, the Bid must include available discount percentages for no less than ten (10) days payment, increasing in five (5) day increments up to thirty (30) days.

<sup>&</sup>lt;sup>4</sup> Statewide Accounting Manual is located at https://omes.ok.gov/sites/g/files/gmc316/f/StatewideAccountingManual.pdf.

- The discount percentages shall be expressed in a half or whole percentage, with the minimum discount percentage being 0.5%. The State is not obligated to utilize an offered discount.
- 9.10 All costs incurred by the Bidder for Bid preparation and participation shall be the sole responsibility of the Bidder and the Bidder shall not be reimbursed for any such costs. By submitting a Bid, Bidder agrees not to make any claims for damages or have any rights to damages in connection with the Solicitation.
- **9.11** For consistency of contract structure, certain State terms may be marked "Intentionally Omitted". If so, no response is expected.
- **9.12** After review of a Bidder's submitted documents and information, the State may require additional terms related to a Solicitation in which customer data will be accessed, processed or stored by a Supplier.
- **9.13** Each Bid is required to include relevant information for a designated contact to receive notice, approvals and requests allowed or required by the terms of the Contract.

### 10 Bid Withdrawal, Bid Change and Alternate Bid

- 10.1 Except as authorized by the State Purchasing Director after proof by the Bidder that a significant error by the Bidder exists in the Bid, a Bid may not be withdrawn after the Bid Response Due Date and Time. If the Bidder wishes to withdraw a Bid prior to the Bid Response Due Date and Time, the Bidder shall submit a written withdrawal request to the State Purchasing Director in accordance with OAC 260:115-3-13<sup>5</sup>.
- 10.2 Except as requested by the State, a Bid may not be changed after the Bid Response Due Date and Time. If the Bidder needs to change a submitted Bid prior to the Bid Response Due Date and Time, the Bidder shall withdraw the originally submitted Bid and a new Bid shall be submitted to the State in accordance with Section 9 and include the following statement on the superseding Bid cover page: "THIS BID SUPERSEDES THE BID PREVIOUSLY SUBMITTED" AND "SUPERSEDING BID" MUST APPEAR ON THE FACE OF THE SINGLE ENVELOPE, PACKAGE, OR CONTAINER.
- 10.3 Unless the Solicitation prohibits an Alternate Bid, a Bidder may submit one or more Alternate Bids. Any Alternate Bid submitted shall be a complete Bid and shall be clearly identified as an Alternate Bid on the (i) upper left corner of a single envelope, package, or container in which the Alternate Bid is submitted and (ii) Alternate Bid Cover Page. If more than one Alternate Bid is submitted, the identification on the envelope, package or container shall refer to Alternate Bid 1, Alternate Bid 2, etc.

### 11 Bid Rejection

11.1 The Bidder's failure to submit required information may cause its Bid to be rejected. Additionally, a Bid received after the Bid Response Due Date and Time SHALL BE DEEMED NON-

<sup>&</sup>lt;sup>5</sup> OAC 260:115-3-13 is located at

**RESPONSIVE AND SHALL NOT BE CONSIDERED**. Failure to comply with these Bidder Instructions or Solicitation requirements may result in the Bid being disqualified from evaluation.

- 11.2 A Bid may be rejected when the Bidder imposes terms or conditions that would modify requirements of the Solicitation or limit the Bidder's liability to the State. Other possible reasons for rejection of Bids are listed in OAC 260:115-7-32<sup>6</sup>(h).
- 11.3 Attempts to impose unacceptable conditions on the State or impose alternative terms not in the best interest of the State shall not be tolerated. Continued attempts to impose unacceptable conditions or terms on the State shall result in a determination of non-responsiveness of the Bid due to lack of compliance with the terms and conditions of negotiation or the Solicitation.
- 11.4 Whenever the terms "shall", "must", "will", or "is required" are used in the Solicitation, the specification being referred to is a mandatory specification of the Solicitation. Failure to meet any mandatory specification may cause rejection of a Bid.
- 11.5 Whenever the terms "can", "may", or "should" are used in the Solicitation, the specification being referred to is a desirable item and failure to provide any item so termed shall not be cause for rejection of a Bid.

### 12 Bid Public Opening

Sealed Bids may be opened upon public request at the time and date specified herein as the Bid Response Due Date and Time.

### 13 Evaluation

- 13.1 A responsive Bid will proceed to the evaluation process. Unless the Solicitation specifies that "best value" criteria will be used to determine award, Bids shall be evaluated on "lowest and best" criteria
- **13.2** Pursuant to OAC 260:115-7-32, Bidder past performance as a Supplier may be considered when evaluating a Bid.
- 13.3 Pursuant to 74 O.S. §85.44E, a Bid submitted by a service-disabled veteran business that does business in Oklahoma or maintains an Oklahoma office or place of business will be given a three-percentage point bonus preference in scoring the Bid.
- 13.4 The State reserves the right to require demonstrations, clarifications and additional documentation from any or all responding Bidders. Each Bidder should be prepared to participate in oral presentations and demonstrations to define the Bid, to introduce the Bidder's team and to respond to questions regarding the Bid if required by the State prior to award.

### 14 Competitive Negotiations of Offers

14.1 The State reserves the right to negotiate with none or one or more Bidders responding to the Solicitation and may negotiate any or all content of the Bid to obtain the best value for the State.

<sup>&</sup>lt;sup>6</sup> OAC 260:115-7-32 is located at

- Negotiations may be conducted in person, in writing or by electronic means and shall only be conducted with potentially acceptable Bids.
- 14.2 Negotiations could entail discussions on products, services, pricing, contract terminology or any other issue material to an award decision or that may mitigate the State's risks. The State shall consider all issues arising from the Bid to be negotiable and will not be artificially constrained by internal corporate policies. In the event of prolonged contract negotiations due to the number and/or significance of exceptions taken, lack of Bidder responsiveness or other failure to close contract negotiations that are not caused by the State, the State may, in its discretion, offer a successful Bidder a shorter contract term.
- 14.3 Firms that contend a lack of flexibility because of corporate policy on a particular negotiation item shall face a significant disadvantage and may not be considered.
- 14.4 Terms, conditions, prices, methodology, or other features of the Bid may be subject to negotiations and subsequent revision. As part of the negotiations, the Bidder may be required to submit supporting financial, pricing, and other data in order to allow a detailed evaluation of the feasibility, reasonableness, and acceptability of the Bid.
- 14.5 The requirements of the Solicitation and any terms marked as non-negotiable after the section title shall not be negotiable and shall remain unchanged unless the State determines that a change in such requirements or terms is in the best interest of the State.
- 14.6 The State may request a BAFO and shall determine the scope and subject of any BAFO request. However, the Bidder should not expect an opportunity to otherwise strengthen its Bid and should submit its best Bid based on the terms and conditions set forth in the Solicitation. Any information offered outside the scope of the BAFO request will not be considered and will be disregarded.

### 15 Award of Contract

- 15.1 The State may award the contract to more than one Bidder by awarding the contract(s) by item or groups of items or may award the contract on an all or none basis, whichever is deemed to be in the best interest of the State.
- In order to receive an award or payments from the State, a Bidder must be registered **as both a Bidder and as a Supplier** and must maintain the registration during the term of the Contract. The registration process may be completed electronically at the following link: <a href="https://omes.ok.gov/services/purchasing/vendor-registration">https://omes.ok.gov/services/purchasing/vendor-registration</a>.
- 15.3 Pursuant to Oklahoma Attorney General Opinion No. 06-23, any Bidder that has assisted in preparing the Solicitation or developing the procurement terms, either directly or indirectly, is precluded from being awarded the Contract or from securing a sub-contractor that has provided such services.
- 15.4 Prior to award, the State may choose to request information from the Bidder to demonstrate its financial status and performance. If the Bidder is a subsidiary of another entity, the last three years audited financial statements of three years tax returns for the parent company may also be required.

The State reserves the right, in its sole discretion, to determine a Bidder's financial status and to withhold award to a Bidder who is not deemed financially responsible.

15.5 A notice of award may be in the form of a purchase order or other payment mechanism or in the form of a mutually executed contract resulting from the Solicitation.

# BID PACKET SECTION FOUR: REQUESTED EXCEPTIONS TO TERMS SOLICITATION NO. 6350000005

Term & Section	Language
General Terms, Pricing (Section 5.2, pg. 7) EXAMPLE	Section 5.2 is deleted in its entirety and replaced with the following:  Pursuant to 74 O.S. §85.40, all travel expenses of Supplier must be included in the total Acquisition price.  Travel expenses include, but are not limited to, lodging, transportation and meal expenses.
Information Technology Terms, Appendix 1, Data Security (Section B.2, pg. 12) EXAMPLE	Section B.2 shall be modified to add the following:  Customer is responsible for Personal Data encryption when solely in the Customer's possession.
Information Technology Terms, Source Code Escrow (Section 9, pg. 5) EXAMPLE	Section 9 is deleted in its entirety.
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