



Date of Issuance: 07/16/2018

Solicitation No. 0900000326

Requisition No. _____

Amendment No. 1

Hour and date specified for receipt of offers is changed: ☐ No ☐ Yes, to: _____ 3:00 PM CST

Pursuant to OAC 260:115-7-30(d), this document shall serve as official notice of amendment to the solicitation identified above. Such notice is being provided to all suppliers to which the original solicitation was sent.

Suppliers submitting bids or quotations shall acknowledge receipt of this solicitation amendment prior to the hour and date specified in the solicitation as follows:

- (1) Sign and return a copy of this amendment with the solicitation response being submitted; or,
- (2) If the supplier has already submitted a response, this acknowledgement must be signed and returned prior to the solicitation deadline. All amendment acknowledgements submitted separately shall have the solicitation number and bid opening date printed clearly on the front of the envelope.

ISSUED BY and RETURN TO:**U.S. Postal Delivery:**

Officer of Management and Enterprise Service
ATTN: Rickey Thomas
5005 N. Lincoln Blvd.
Oklahoma City, OK 73105 -
or

Rickey Thomas
Contracting Officer

405 - 522 - 8160
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Personal or Common Carrier Delivery:

Rickey.thomas@omes.ok.gov
E-Mail Address

,OK -

Description of Amendment:

a. This is to incorporate the following:

Ann Marie Lynch

Q1. Section C Solicitation Specifications, Subsection C.1.1. Mandatory Specifications/Requirements

Will OMES ISD accept proposals for just C.1.1.3 Consultancy Services, or are bidders required to submit proposals for all mandatory requirements?

A1. **Rickey Thomas**

Bidders are required to submit proposals for all mandatory requirements.

Timothy FerrisQ2.1. In **Section B.6 Web Site Requirements**

1. A2.1. Section B.6 **Web Site Requirements does not apply to this Solicitation.**

Q3.1. In **Section C.1.1.2** of the Solicitation Specifications, the State notes that research and advisory services are “based on industry trends.”

1. In order to evaluate the Bidder’s technical section response to this requirement as described in Section D.5.2 and determine Best Value, does the State require contextualized trend data in the form of a benchmarking database containing IT key metrics data generated from industry feedback and insight? **A3.1. Provide all information related to your solution.** If so shall the Bidder describe the number and source of its metrics, such as the number of source data points, number of countries represented, number of industry sectors represented, etc.? **A3.1. Provide all information related to your offering.**
2. In order to evaluate the Bidder’s technical section response to this requirement as described in Section D.5.2 and determine Best Value, does the State require access to toolkits integrated with these industry-based IT metrics to deliver customized benchmarking assessments that identify areas for realignment of IT spending as well as maturity assessments to identify areas for improvement in execution? **A3.2. Provide all information related to your offering.**
3. In order to evaluate the Bidder’s technical section response to this requirement as described in Section D.5.2 and determine Best Value, does the State value having access to two annual reports on these industry-based Key Metrics specifically for State and Local-level Government clients? **A3.3. Provide all information related to your offering.** If so, shall the Bidder provide samples of these documents for 2018 data so the State can evaluate the Bidder’s ability to meet the requirements? **Provide all information related to your offering.**

Q4.1. In **Section C.1.1.2.1** of the Solicitation Specifications, the State requests “access to knowledge repository of IT research via the internet/web”

4. In order to evaluate the Bidder’s technical section response to this requirement as described in Section D.5.2 and determine Best Value, does the State need to know the total number of research documents published in this repository? **A4.4. No**
5. In order to evaluate the Bidder’s technical section response to this requirement as described in Section D.5.2 and determine Best Value, does the State need to know the number of research documents published annually? **A4.5. No**
6. In order to evaluate the Bidder’s technical section response to this requirement as described in Section D.5.2 and determine Best Value, does the State require the Bidder’s repository to cover at least 1,000 topics? **A4.6. No**
7. In order to evaluate the Bidder’s technical section response to this requirement as described in Section D.5.2 and determine Best Value, does the State value a repository of IT research that does not include tweets, blogs and other social media feeds? **A4.7. the state has no preference.**
8. In order to evaluate the Bidder’s technical section response to this requirement as described in Section D.5.2 and determine Best Value, does the State value a repository of research published specifically for technical professionals and practitioners that is distinctly different from any published strategic or market research? **A4.8. Yes** If so, shall the Bidder describe and identify the number of its technical research including IT reference architectures, blueprints, frameworks and solution paths to guide implementation? **Provide all information related to your offering.**

9. Consumers of research, especially public sector clients, rely on research for strategic decision making and independent, unbiased and objective perspectives so that the research does not introduce any unnecessary risk. Research that is published by an IT research company on behalf of a vendor, and for a profit is known as “sponsored” research. Sponsored research could potentially compromise independent perspectives. In order to determine Best Value and ensure that the Bidder’s repository of research is independent and objective, is it a requirement that the Bidder certify that it has not published sponsored research in the last 24 months? **A4.9. No**

Q5.1. In **Section C.1.1.2.3** of the Solicitation Specifications, the State requests “access to and ability to consult with IT Research Analysts to obtain the latest thinking.”

10. In order to evaluate the Bidder’s technical section response to this requirement as described in Section D.5.2 and determine Best Value, does the State require the Bidder to provide the total number of fulltime analysts available for inquiry? **A5.1. No**
11. In order to evaluate the Bidder’s technical section response to this requirement as described in Section D.5.2 and determine Best Value, does the State value access to a minimum of 400 fulltime IT-focused analysts available for inquiry? **A5.2. Provide all information related to your offering.**
12. In order to evaluate the Bidder’s technical section response to this requirement as described in Section D.5.2 and determine Best Value, does the State value an experienced analyst team with 60% of the analysts possessing over 20 years of industry experience and 50% of them holding postgraduate degrees? **A5.3. the state has no specific requirements.** If so, shall the Bidder provide sample biographies of analysts to ensure they possess an adequate level of subject matter expertise? **Provide all information related to your offering.**

Q6. In **Section C.1.1.3.4** of the Solicitation Specifications, the State requests “dedicated and personalized Executive Programs for CIOs”

The success of a dedicated Executive Programs service depends upon the qualifications, knowledge and experience of the Executive level peer advisor supporting the State’s Executive/CIO-level license holders. In order to evaluate the Bidder’s technical section response to this requirement as described in Section D.5.2 and determine Best Value, does the State value a minimum level of Executive experience for an Executive Programs peer advisor? **A6.1. The state has no specific requirements.** Such as having a minimum of 15 years directly supporting IT Executives/CIOs and possessing a Master’s degree in Business Administration or a Master’s/Bachelor’s degree in hard science (e.g. computer science, mathematics, physics, engineering)? **The state has no specific requirements.**

A6.2. In order to evaluate the Bidder’s technical section response to this requirement as described in Section D.5.2 and determine Best Value, shall the Bidder provide sample resumes for a minimum of three individuals designed as Executive-level peer advisors, to demonstrate these individuals education, expertise and experience? **Provide all information related to your offering.**

A6.3. In order to evaluate the Bidder’s technical section response to this requirement as described in Section D.5.2 and determine Best Value, does the State value having Executive/CIO license holders receive access to dedicated CIO-level research? **Yes** If so, shall

the Bidder submit its list of CIO-level research published within the last 24 months? **Provide all information related to your offering.** Shall the Bidder also submit the Table of Contents for ten (10) of these documents and highlight their relevance to the IT Topics contained in Section C.2.1? **Provide all information related to your offering.**

A6.4. In order to evaluate the Bidder's technical section response to this requirement as described in Section D.5.2 and determine Best Value, shall the Bidder describe its annual CIO survey report and identify the number of CIO respondents that participated in it? **Provide all information included in your offering.**

A6.5. In order to evaluate the Bidder's technical section response to this requirement as described in Section D.5.2 and determine Best Value, does the State value having their Executive Programs license holders receive complimentary attendance at a multi-day, CIO-focused IT symposium featuring a full day of Public Sector sessions, a dedicated State and Local Government track and Executive peer networking available with 2,000 CIOs in attendance? **Provide all information related to your offering.**

Q7.1. In **Section C.1.1.4.1** of the Solicitation Specifications, the State requests the "number and type of conference conducted the typical content of the conference, duration, frequency, etc."

A7.1. In order to evaluate the Bidder's technical section response to this requirement as described in Section D.5.2 and determine Best Value, will the State please confirm that the list of its event conferences will exclude webinars? **There is no requirement to exclude webinars.** If so, shall the Bidder submit its calendar of IT-focused, multi-day event conferences as verification? **Provide all information related to your offering.**

A7.1. In **Section C.1.1.4.2** of the Solicitation Specifications, the State requests information on "any teleconferences and webcasts conducted with relevant information."

A7.2. Webinars are a valuable professional development and training opportunity for the entire IT staff. In order to evaluate the Bidder's technical section response to this requirement as described in Section D.5.2 and determine Best Value, does the State value having all State Entity license holders receive unlimited access to Webinars, in addition to non-license holder staff members? **There are no role requirements regarding access to webinars.**

A7.3. In order to evaluate the Bidder's technical section response to this requirement as described in Section D.5.2 and determine Best Value, shall the Bidder deliver an average of 20 webinars per month and provide verification? **Provide all information related to your offering.**

Q8.1. In **Section C.1.1.4.3** of the Solicitation Specifications, the State requests information on "other informational services offered"

A8.1. IT research and advisory subscription services provide significant value to license holders, allowing them to privately and independently interact with other similar role-based IT peers and gain real world insight from those who are facing the same challenges. In order to evaluate the Bidder's technical section response to this requirement as described in

Section D.5.2 and determine Best Value, does the State value a description of the Bidder's capability to provide a private online peer community free from IT vendor or marketer participation? **The state has no specific requirements.** Shall the Bidder provide the total number of peers in this community that are available for collaboration and best practice sharing? **Provide all information related to your offering.**

A8.2. In *Section E.13.5 Bid Deliverables/Section Five – Hosted Security Questionnaire* the State requires the Bidder to "provide a completed Hosted Security Questionnaire if Bidder is offering a hosted solution as part of its Bid response."

A8.3. Will the State please clarify that if a Bidder is not proposing a hosted cloud solution, that the Security Questionnaire may be omitted from the Bidder's proposal response?

b. All other terms and conditions remain unchanged.

Supplier Company Name (**PRINT**)

Date

Authorized Representative Name (**PRINT**) Title

Authorized Representative Signature