# Exhibit - Reference Question

Supplier Name:       Reference Company Name

Reference Contact Name:

Telephone Number:

Email Contact:

Date of Project:

Please provide a description of the overall project:

1. Why did you select this vendor over others?
2. How would you rate the candidate when it comes to reliability? Dependability? Honesty? Trustworthiness?
3. Did the vendor meet your expectations and requirements?
4. Was the vendor able to meet your deadline?
5. Was the vendor easy to contact and responsive to questions?
6. How well did they cooperate with key stakeholders, for example, leadership at other state agencies?
7. What is one piece of advice you wish you knew before moving forward with this vendor?
8. How satisfied are you with their overall customer service?
9. Would you select this vendor again?
10. How would you rather this vendor overall (excellent, good, average, poor)?