

# State Use Program

## FY 2027 Strategic Plan



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The Honorable Kevin Stitt  
Governor of the State of Oklahoma  
2300 N. Lincoln Blvd.  
Oklahoma City, OK 73105

Dear Governor Stitt:

On behalf of the Office of Management and Enterprise Services (OMES), I am pleased to submit the Fiscal Year 2027 State Use Strategic Plan. The State Use Program continues to advance its mission of providing meaningful employment opportunities for Oklahomans with disabilities while supporting the operational needs of state agencies through high-quality, reliable goods and services.

#### **Fiscal year 2026 accomplishments**

During FY 2026, the State Use Program made important progress in strengthening program transparency, modernizing tools, and improving supplier and agency engagement. Accomplishments include:

- Modernizing the State Use Procurement Schedule on the statewide contract search platform as a live, continuously updated resource.
- Delivering multiple CP Listens training sessions, publishing quarterly supplier newsletters, and conducting supplier site visits to build relationships and better understand daily operational needs.
- Creating a formal State Use Supplier Application Packet to streamline onboarding for new providers.
- Hosting the first-annual Supplier Showcase to provide direct engagement opportunities between suppliers and agency certified procurement officers (CPOs).
- Implementing the online State Use Exception Request portal to increase efficiency, traceability and transparency for agencies statewide.

These improvements reflect OMES' commitment to strengthening program infrastructure, supporting supplier readiness and improving access for state agencies.

#### **Fiscal year 2027 strategic priorities**

For FY 2027, the State Use Program will focus on three key priorities, developed with input from supplier organizations and endorsed by the Director of Statewide Procurement Strategy.

1. Expand outreach and marketing to state agencies to increase awareness of State Use offerings and promote the program's role in supporting employment opportunities for individuals with disabilities.
2. Identify and develop new service areas aligned with the capabilities of participating organizations, enabling growth in contracts and jobs supported by the program.
3. Strengthen structured training and technical assistance through expanded CP offerings, formalized site visits and enhanced technical guidance to support compliance and high-quality service delivery.

We remain committed to ensuring the State Use Program continues to provide value to Oklahoma taxpayers, employment opportunities for Oklahomans with disabilities, and dependable services for agencies across the state.

Sincerely,

Cristi Cole  
State Use Administrator

## PROGRAM OVERVIEW

The State Use Program connects qualified nonprofit organizations with Oklahoma state agencies to provide essential goods and services while creating sustainable employment opportunities for individuals with disabilities. OMES Central Purchasing oversees compliant contracting, fair market value establishment, supplier qualification and program administration.

## BENEFITS OF THE PROGRAM

### Benefits to state agencies

The State Use Program provides state agencies with high-quality products and services at a fair market price. Our qualified not-for-profit partners guarantee on-time delivery and are committed to excellent customer service, ensuring a seamless and reliable procurement experience. This partnership allows each agency to meet its needs while supporting a vital social mission.

### Benefits to the community

The program is a powerful investment in our state and its citizens. By providing long-term employment and job training, the State Use Program significantly raises participants' earned income. This increased economic self-sufficiency directly reduces the public assistance burden on the state and minimizes the need for government support programs. The program ultimately empowers individuals with disabilities, fostering greater independence and building a more inclusive community for all Oklahomans.

## TITLE 74

Title 74 §§ 3001-3009 is important legislation that provides employment opportunities for Oklahomans with significant disabilities. Under 74 O.S. § 3003, 75% of all work performed on State Use contracts must be completed by people with significant disabilities. A 1% levy is assessed on all contracts awarded through the State Use Program, in accordance with 74 O.S. § 3004.1.



*Delivering quality products and services at a fair market price.*





## STATE USE HISTORY

In 1978, an important piece of legislation was enacted that established employment opportunities for Oklahomans with disabilities.

Sustained by a 1% levy assessed on all State Use contracts, the State Use Program is supervised by OMES Central Purchasing, who builds working relationships between state agencies and Oklahoma manufacturers and service providers.

The program is not only a benefit to vendors and state agencies, but most importantly, it brings tremendous value to our disabled citizens.

## STATE USE...

### Fostering talent

The State Use Program is dedicated to ensuring every individual has the opportunity to apply their unique skills and abilities. By providing a platform for growth and learning, the program helps participants develop and use their talents, making them valuable contributors to their communities and Oklahoma's workforce.

### Creating collective benefit

The State Use Program provides a pathway to employment for individuals with significant disabilities who might otherwise be excluded. This creates a positive ripple effect of benefits extending beyond the individual.

- **For the state:** High-quality goods and services are delivered at fair prices.
- **For communities:** Local commerce grows and the tax base expands.
- **For the workforce:** A trained, capable and proficient talent pool is developed.

### Empowering independence

Every Oklahoman deserves the right to independence, choice and opportunity. Through meaningful employment, the State Use Program provides a vital platform for individuals to achieve these goals. This collaborative effort between the state and the business community is actively changing lives every day by including all people in its plans and initiatives.



*Providing  
meaningful  
employment  
for the  
disabled.*

## FISCAL YEAR 2026 ACCOMPLISHMENTS

FY 2026 was marked by meaningful improvements across modernization, communication and operational processes.

### Program modernization and transparency

- Transitioned the Procurement Schedule into a real-time, continuously updated online tool, integrated within the statewide contract search platform.
- Improved organization of supplier documentation, pricing files, compliance logs, exception review workflows and a revised fair market value form to streamline submissions.

### Supplier training and support

- Delivered focused trainings addressing compliance readiness and program processes.
- Created a State Use Supplier Application Packet to standardize onboarding and ensure new suppliers have clear, consistent guidance.

### Supplier engagement and communication

- Launched a quarterly supplier newsletter including program updates, spend data, compliance reminders and event announcements.
- Hosted the 2025 Supplier Showcase, providing valuable networking with agency CPOs.
- Announced and opened registration for the 2026 Supplier Showcase.

### Relationship building and awareness

- Conducted supplier site visits, strengthening relationships and gaining insight into daily operations to inform future support needs.

### Agency outreach improvements

- Improved agency visibility of State Use services through modernized procurement tools and updated program messaging.
- Enhanced clarity on exception procedures and service availability by utilizing regional service maps.

### Operational enhancements

- Implemented the State Use Exception Request portal, improving workflow efficiency and transparency.
- Continued alignment and updates across statewide contracts, FMV fair market value processes, compliance tracking tools and web resources.

### Stakeholder collaboration

- Engaged with the State Use Advisory Council, supplier networks and OMES leadership to gather program feedback and shape priorities, documented across meetings and communications such as the FY 2027 State Use Strategic Plan.

## STATE USE CATEGORIES: GOODS & SERVICES

**SW2001SU**

CLEAN MAINT SVC

**SW2002SU**

DOC DESTRUCTION SVC

**SW2003SU**

LITTER PICKUP SVC

**SW2004SU**

LAUNDRY SVC

**SW2005SU**

CLEAN MAINT PROD

**SW2006SU**

SAFETY MED HYG PROD

**SW2007SU**

OFFICE HOUSE PROD

**SW2008SU**

FOOD BEVERAGE PROD

**SW2009SU**

CLOTHING PROD

*Every  
Oklahoman  
deserves  
the right to  
independence,  
choice and  
opportunity.*

## FISCAL YEAR 2027 STRATEGIC GOALS

The FY 2027 goals align with supplier recommendations endorsed by the Director of Statewide Procurement Strategy.

### **Goal 1: Expand outreach and marketing to state agencies and affiliates.**

Increase program visibility by engaging both agencies and affiliated nonprofit organizations:

- Promote State Use offerings through targeted outreach, communications and events.
- Ensure affiliates understand how to utilize State Use pathways to support employment opportunities.
- Strengthen relationships through showcases, newsletters and coordinated communication.

### **Goal 2: Develop new State Use service areas.**

Pursue new contract categories aligned with supplier abilities and statewide needs:

- Conduct capability assessments.
- Identify service gaps and opportunities.
- Facilitate pilot initiatives for new categories that promote employment growth.

### **Goal 3: Strengthen training and technical assistance.**

Enhance structured support to reinforce compliance, consistency and quality:

- Provide clear guidance, documentation and operational expectations.
- Formalize site visits and quality discussions as support mechanisms.
- Introduce micro-modules or informational sessions to assist both new and existing affiliates.

### **Conclusion**

The State Use Program achieved major milestones in FY 2026 through modernization, improved communication, and strengthened relationships with suppliers and agencies. Building on this progress, the FY 2027 Strategic Plan focuses on expanded outreach to agencies and affiliates, development of new service areas, and improved technical assistance to further advance employment opportunities for Oklahomans with disabilities and support statewide procurement needs.