



# FY 2025 PROCUREMENT COST SAVINGS REPORT

JULY 1, 2024-  
JUNE 30, 2025



OKLAHOMA  
Office of Management  
& Enterprise Services

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# STATE PROCUREMENT TOTAL

## » EXECUTIVE SUMMARY

### Strategic stewardship: High-value procurement at zero cost to taxpayers

**Purpose:** The purpose of OMES Central Purchasing is to preserve state taxpayer dollars by ensuring every acquisition complies with statutory requirements and by improving the efficiency and velocity of procurement for state entities. CP accomplishes this through collaborative partnerships and quality customer service, balancing fiscal responsibility with maximum velocity. Utilizing category management, CP leverages the state's spending power to ensure the state achieves maximum savings.

**Strategy:** Through a strategic alliance with state entities and a commitment to demand excellence from suppliers, Central Purchasing has modernized procurement oversight and developed the specialized expertise necessary to optimize every dollar spent. By aligning collective goals and raising the bar for performance, CP has transformed the procurement process into a powerful tool for the benefit of the State of Oklahoma.

**Impact:** In fiscal year 2025, this strategy resulted in total realized savings of over \$179 million. Every dollar saved through these efforts stays within the state's budget to support critical services for Oklahomans. Notably, OMES Central Purchasing operates at no cost to the state's appropriated budget. CP's operations are funded entirely by state supplier administrative fees, meaning the realized savings represent a pure return on investment for the citizens of Oklahoma.

FY 2025		
Procurement Operation	Spending (\$)	Savings (\$)
Savings by Statewide Contract	247,346,404.32	59,684,747.71
Information Technology Statewide Contract Cost Avoidance	494,637,225.26	92,486,320.97
State Purchase Card Program	238,788,935.93	4,520,660.39
Savings Reported by State Agency Certified Procurement Officers	112,157,194.25	22,780,596.61
<b>Total Impact by State Procurement</b>	<b>1,092,929,759.76</b>	<b>179,472,325.68</b>

# PRODUCT AND SERVICE CONTRACTS (NON-IT)

## » EXECUTIVE SUMMARY

The State of Oklahoma realized savings exceeding \$59 million for fiscal year 2025 through managed contracts of products and services other than information technology. Twenty-three of 112 statewide contracts are currently being tracked for cost savings. Savings for the 23 statewide contracts are summarized below:

	Spending (\$)	Savings (\$)	Savings (%)
<b>Total Spend of Contracts Tracked for Cost Savings</b>	<b>247,346,404.32</b>	<b>59,684,747.71</b>	<b>19.44</b>
Political Subdivisions	130,828,318.08	34,172,762.13	20.71
Higher Education Institutions	6,039,547.88	1,261,672.82	17.28
State of Oklahoma	110,478,538.36	24,250,312.75	18.00
Total state and affiliate spend on all 112 non-IT contracts	525,012,371.90		

### Notes regarding cost-savings calculations

Simplified cost savings and cost avoidance formulas were used to calculate savings percentage.

- ((Historical Price-New Price)/Historical Price).
- ((Average of Responsive Bids-Awarded Bid)/Average of Responsive Bids).
- \*((MSRP-Sales)/MSRP), and then total all averages for the new contract savings percentage.

\*As of FY 2019, a new calculation for cost savings was used.

Savings calculations are conservative and represent only savings which can be easily quantified.

Several factors led Central Purchasing to take a conservative approach to calculating savings, including:

- Incomplete usage data as reported by suppliers for each contract.
- Multiple discount percentages across a specific contract in which Central Purchasing would have taken the discount with the least percentage off list prices.



# ► SAVINGS BY STATEWIDE CONTRACT

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0012	Books	109,445.31	3,152,062.79	381,244.11	3,642,752.21	23.48	855,318.22
SW0023A	MMCAP – Morris Dickson Co LTD	1,596,503.77	815,132.21	-	2,411,635.98	2.18	52,573.66
SW0023A	MOU – Board of Regents – 1893 Pharmacy	128,294.16	-	-	128,294.16	2.18	2,796.81
SW0023V	MMCAP – (vaccines) McKesson/FFF Enterprises	1,092,081.29	73,083.28	260,416.56	1,425,581.13	3.66	52,176.27
SW0024	Tires, tubes and services	1,486,590.27	5,782,122.15	99,595.42	7,368,307.84	53.12	3,914,045.12
SW0035	Vehicles	24,595,327.61	45,243,086.73	1,146,094.64	70,984,508.98	28.11	19,953,745.47
SW0035T	Medium duty trucks	8,003,639.77	19,483,357.30	-	27,486,997.07	32.90	9,043,222.04
SW0081	Asphalt	18,451,796.95	4,265,843.63	2,739.89	22,720,380.47	14.71	3,342,167.97
SW0092	Hazardous waste pick up service	1,421,911.90	6,153.42	28,427.06	1,456,492.38	31.25	455,153.87
SW0106	Truck-mounted service, dump, crane, lift hook, dump bed	1,903,724.86	3,665,199.77	-	5,568,924.63	28.21	1,570,993.64
SW0110	School buses	1,495,832.00	22,397,168.24	-	23,893,000.24	25.49	6,090,325.76
SW0156	Prime vendor food	16,441,138.48	2,545,374.63	-	18,986,513.11	6.00	1,139,190.79
SW0180	Office supply products	1,535,627.59	78,417.34	3,375.32	1,617,420.25	55.39	895,889.08
SW0192	Heavy construction equipment	4,314,222.55	2,190,809.73	-	6,505,032.28	34.75	2,260,498.72
SW0196	Grounds maintenance equipment and services	5,138,285.51	4,996,818.02	3,710,870.72	13,845,974.25	19.66	2,722,118.54
SW0197	Garbage trucks	-	8,919,916.45	278,000.00	9,197,916.45	3.00	275,937.49
SW0198	Trailers	1,170,795.78	1,968,049.56	-	3,138,845.34	11.18	350,922.91
SW0210	Travel service	73,136.00	-	5,447.00	78,583.00	10.08	7,921.17
SW0765	Bread and bakery supplies	650,264.67	21.21	-	650,285.88	60.85	395,698.96
SW0776	Traffic striping	9,893,638.21	2,325,147.44	-	12,218,785.65	21.00	2,565,944.99
SW0817	MRO electric (maintenance repair and operations)	7,454,083.26	2,567,895.32	123,337.16	10,145,315.74	30.77	3,121,713.65
SW0817-P	MRO plumbing (maintenance repair and operations)	737,143.67	352,658.86	-	1,089,802.53	38.16	415,868.65
SW0837	Traffic paint, glass beads and reflective pavement markers	2,785,054.75	-	-	2,785,054.75	7.20	200,523.94
	<b>TOTALS</b>	<b>110,478,538.36</b>	<b>130,828,318.08</b>	<b>6,039,547.88</b>	<b>247,346,404.32</b>	<b>24.13</b>	<b>59,684,747.71</b>



Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0035	Vehicles	24,595,327.61	45,243,086.73	1,146,094.64	70,984,508.98	28.11	19,953,745.47
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
Public Safety, Department of					5,248,376.29	1,475,318.58	
Transportation, Department of					3,587,770.00	1,008,522.15	
Human Services, Department of					2,039,488.82	573,300.31	
Wildlife Conservation, Oklahoma Department of					1,974,620.25	555,065.75	
Conservation Commission, Oklahoma					1,138,268.40	319,967.25	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0035T	Medium duty trucks	8,003,639.77	19,483,357.30	-	27,486,997.07	32.90	9,043,222.04
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
Transportation, Department of					5,255,157.42	1,728,946.79	
Turnpike Authority, Oklahoma					1,767,217.35	581,414.51	
Agriculture, Food and Forestry, Oklahoma Department of					816,265.00	268,551.19	
Grand River Dam Authority					165,000.00	54,285.00	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0110	School buses	1,495,832.00	22,397,168.24	-	23,893,000.24	25.49	6,090,325.76
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
Career and Technology Education, Department of					1,495,832.00	381,287.58	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0024	Tires, tubes and services	1,486,590.27	5,782,122.15	99,595.42	7,368,307.84	53.12	3,914,045.12
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
Transportation, Department of					564,232.01	299,720.04	
Public Safety, Department of					307,738.69	163,470.79	
Grand River Dam Authority					112,363.59	59,687.54	
State of Oklahoma – agency unspecified					67,602.45	35,910.42	
Corrections, Department of					66,820.54	35,495.07	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0081	Asphalt	18,451,796.95	4,265,843.63	2,739.89	22,720,380.47	14.71	3,342,167.97
<b>State Agency</b>				<b>Current Spending (\$)</b>		<b>Savings (\$)</b>	
Transportation, Department of				18,210,299.26		2,678,735.02	
State of Oklahoma – agency unspecified				123,700.03		18,196.27	
Turnpike Authority, Oklahoma				114,225.15		16,802.52	
Tourism and Recreation Department, Oklahoma				2,242.50		329.87	
Corrections, Department of				1,330.00		195.64	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0817	MRO electric (maintenance repair and operations)	7,454,083.26	2,567,895.32	123,337.16	10,145,315.74	30.77	3,121,713.65
<b>State Agency</b>				<b>Current Spending (\$)</b>		<b>Savings (\$)</b>	
Transportation, Department of				1,725,335.00		530,885.58	
Corrections, Department of				1,661,516.21		511,248.54	
Military Department, Oklahoma				694,614.08		213,732.75	
Human Services, Department of				642,570.24		197,718.86	
Career and Technology Education, Department of				517,999.97		159,388.59	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0196	Grounds maintenance equipment and services	5,138,285.51	4,996,818.02	3,710,870.72	13,845,974.25	19.66	2,722,118.54
<b>State Agency</b>				<b>Current Spending (\$)</b>		<b>Savings (\$)</b>	
Transportation, Department of				1,903,063.97		374,142.38	
Wildlife Conservation, Oklahoma Department of				1,897,489.80		373,046.49	
Tourism and Recreation Department, Oklahoma				445,419.46		87,569.47	
Military Department, Oklahoma				334,928.49		65,846.94	
Agriculture, Food and Forestry, Oklahoma Department of				162,538.00		31,954.97	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0776	Traffic striping	9,893,638.21	2,325,147.44	-	12,218,785.65	21.00	2,565,944.99
<b>State Agency</b>				<b>Current Spending (\$)</b>		<b>Savings (\$)</b>	
Transportation, Department of				8,664,043.22		1,819,449.08	
Turnpike Authority, Oklahoma				1,229,594.99		258,214.95	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0192	Heavy construction equipment	4,314,222.55	2,190,809.73	-	6,505,032.28	34.75	2,260,498.72

State Agency		Current Spending (\$)	Savings (\$)
Transportation, Department of		2,350,559.56	816,819.45
Conservation Commission, Oklahoma		1,199,373.00	416,782.12
Agriculture, Food and Forestry, Oklahoma Department of		534,606.38	185,775.72
Wildlife Conservation, Oklahoma Department of		137,104.56	47,643.83
Tourism and Recreation Department, Oklahoma		61,468.57	21,360.33

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0106	Truck-mounted service, dump, crane, lift hook, dump bed	1,903,724.86	3,665,199.77	-	5,568,924.63	28.21	1,570,993.64

State Agency		Current Spending (\$)	Savings (\$)
Transportation, Department of		1,589,781.06	448,477.24
Turnpike Authority, Oklahoma		251,847.00	71,046.04
Grand River Dam Authority		38,989.00	10,998.80
Wildlife Conservation, Oklahoma Department of		23,107.80	6,518.71

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0156	Prime vendor food	16,441,138.48	2,545,374.63	-	18,986,513.11	6.00	1,139,190.79

State Agency		Current Spending (\$)	Savings (\$)
Corrections, Department of		12,766,321.55	765,979.29
Mental Health and Substance Abuse Services, Department of		1,886,980.79	113,218.85
Rehabilitation Services, Department of		849,461.26	50,967.68
Juvenile Affairs, Office of		424,491.14	25,469.47
Military Department, Oklahoma		244,114.93	14,646.90

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0180	Office supply products	1,535,627.59	78,417.34	3,375.32	1,617,420.25	55.39	895,889.08

State Agency		Current Spending (\$)	Savings (\$)
Human Services, Department of		269,133.55	149,073.07
Corrections, Department of		163,723.98	90,686.71
Mental Health and Substance Abuse Services, Department of		108,117.54	59,886.31
Health, Department of		92,939.14	51,478.99
Rehabilitation Services, Department of		82,237.57	45,551.39

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0012	Books	109,445.31	3,152,062.79	381,244.11	3,642,752.21	23.48	855,318.22
	<b>State Agency</b>				<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
	State of Oklahoma – agency unspecified				38,637.60	9,072.11	
	Education, State Department of				22,081.28	5,184.68	
	Labor, Department of				18,322.51	4,302.13	
	Corrections, Department of				13,313.28	3,125.96	
	Health Care Authority, Oklahoma				10,872.23	2,552.80	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0092	Hazardous waste pick up service	1,421,911.90	6,153.42	28,427.06	1,456,492.38	31.25	455,153.87
	<b>State Agency</b>				<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
	Transportation, Department of				923,231.99	288,510.00	
	Tourism and Recreation Department, Oklahoma				372,168.19	116,302.56	
	Environmental Quality, Department of				79,769.78	24,928.06	
	State of Oklahoma – agency unspecified				18,051.77	5,641.18	
	Career and Technology Education, Department of				10,582.67	3,307.08	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0817-P	MRO plumbing (maintenance repair and operations)	737,143.67	352,658.86	-	1,089,802.53	38.16	415,868.65
	<b>State Agency</b>				<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
	Corrections, Department of				418,059.31	159,531.43	
	Veterans Affairs, Oklahoma Department of				98,318.29	37,518.26	
	Tourism and Recreation Department, Oklahoma				81,871.64	31,242.22	
	Management and Enterprise Services, Office of				68,143.90	26,003.71	
	Human Services, Department of				36,806.26	14,045.27	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0765	Bread and bakery supplies	650,264.67	21.21	-	650,285.88	60.85	395,698.96
	<b>State Agency</b>				<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
	Corrections, Department of				515,235.98	313,521.09	
	Mental Health and Substance Abuse Services, Department of				60,709.41	36,941.68	
	Veterans Affairs, Oklahoma Department of				58,284.23	35,465.95	
	Juvenile Affairs, Office of				14,873.62	9,050.60	
	Rehabilitation Services, Department of				1,161.43	706.73	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0198	Trailers	1,170,795.78	1,968,049.56	-	3,138,845.34	11.18	350,922.91
<b>State Agency</b>				<b>Current Spending (\$)</b>		<b>Savings (\$)</b>	
Transportation, Department of				419,072.72		46,852.33	
Conservation Commission, Oklahoma				228,950.41		25,596.66	
Wildlife Conservation, Oklahoma Department of				218,124.77		24,386.35	
Agriculture, Food and Forestry, Oklahoma Department of				126,762.00		14,171.99	
Public Safety, Department of				96,057.08		10,739.18	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0837	Traffic paint, glass beads and reflective pavement markers	2,785,054.75	-	-	2,785,054.75	7.20	200,523.94
<b>State Agency</b>				<b>Current Spending (\$)</b>		<b>Savings (\$)</b>	
Transportation, Department of				2,785,054.75		200,523.94	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0023A	MMCAP – Morris Dickson Co LTD	1,596,503.77	815,132.21	-	2,411,635.98	2.18	52,573.66
<b>State Agency</b>				<b>Current Spending (\$)</b>		<b>Savings (\$)</b>	
Mental Health and Substance Abuse Services, Department of				1,540,811.00		33,589.68	
Health, Department of				45,838.91		999.29	
Juvenile Affairs, Office of				4,929.90		107.47	
Rehabilitation Services, Department of				4,923.97		107.34	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0023V	MMCAP – (vaccines) McKesson/FFF Enterprises	1,092,081.29	73,083.28	260,416.56	1,425,581.13	3.66	52,176.27
<b>State Agency</b>				<b>Current Spending (\$)</b>		<b>Savings (\$)</b>	
Health, Department of				1,075,734.15		39,371.87	
J.D. McCarty Center				10,303.64		377.11	
Medicolegal Investigations, Board of/Office of the Chief Medical Examiner				4,197.00		153.61	
Mental Health and Substance Abuse Services, Department of				1,846.50		67.58	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0210	Travel Service	73,136.00	-	5,447.00	78,583.00	10.08	7,921.17
<b>State Agency</b>				<b>Current Spending (\$)</b>		<b>Savings (\$)</b>	
Human Services, Department of				9,887.00		996.61	
Rehabilitation Services, Department of				7,512.00		757.21	
District Attorneys Council				5,434.00		547.75	
Transportation, Department of				5,061.00		510.15	
Commerce, Department of				4,183.00		421.65	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings (%)	TOTAL Savings (\$)
SW0023A	MOU – Board of Regents – 1893 Pharmacy	128,294.16	-	-	128,294.16	2.18	2,796.81
<b>State Agency</b>				<b>Current Spending (\$)</b>		<b>Savings (\$)</b>	
J.D. McCarty Center				128,294.16		2,796.81	

# ➤ STATEWIDE CONTRACT SAVINGS DETAIL BY AGENCY

OMES Central Purchasing helped 113 state agencies achieve cost savings through the use of statewide contracts. By utilizing statewide contracts to procure goods and services, agencies can reduce spending costs and reallocate funds to other resources.

Agency Number	State Agency	Spend (\$)	Savings (\$)
345	Transportation, Department of	48,051,412.91	10,280,175.29
131	Corrections, Department of	16,618,343.28	2,152,825.85
585	Public Safety, Department of	5,850,456.29	1,708,236.08
978	Turnpike Authority, Oklahoma	4,447,459.89	1,240,619.09
320	Wildlife Conservation, Oklahoma Department of	4,391,945.27	1,067,411.24
830	Human Services, Department of	3,051,292.05	959,109.82
40	Agriculture, Food and Forestry, Oklahoma Department of	2,759,463.37	830,912.54
645	Conservation Commission, Oklahoma	2,571,636.18	764,949.12
800	Career and Technology Education, Department of	2,605,789.96	727,393.09
25	Military Department, Oklahoma	1,888,489.68	480,791.33
566	Tourism and Recreation Department, Oklahoma	1,686,232.18	471,916.17
452	Mental Health and Substance Abuse Services, Department of	4,093,017.15	389,448.86
400	Juvenile Affairs, Office of	1,610,149.18	377,870.49
90	Management and Enterprise Services, Office of	1,187,098.25	351,075.09
477	Narcotics and Dangerous Drugs Control, Bureau of	1,091,411.10	307,747.69
30	Alcoholic Beverage Laws Enforcement (ABLE) Commission	1,021,290.67	287,285.10
49	Attorney General, Office of the	907,566.10	270,114.16
980	Grand River Dam Authority	774,144.01	241,109.65
650	Veterans Affairs, Oklahoma Department of	595,417.05	221,300.72
308	Bureau of Investigation, Oklahoma State of	566,839.45	167,414.65
805	Rehabilitation Services, Department of	1,138,881.14	153,811.20
340	Health, Department of	1,308,055.65	120,215.97
0 *	State of Oklahoma – agency unspecified	268,296.58	76,328.45
185	Corporation Commission, Oklahoma	204,182.63	69,258.23
220	District Attorneys Council	238,725.13	68,177.18
670	J.D. McCarty Center	499,561.59	63,606.61
292	Environmental Quality, Department of	151,988.06	52,547.09
415	Council on Law Enforcement Education and Training – CLEET	89,409.20	36,070.19
605	Regents for Higher Education, Oklahoma State	109,755.03	32,188.49
290	Employment Security Commission, Oklahoma	86,849.47	32,188.00
39	Boll Weevil Eradication Organization, Oklahoma	90,597.58	25,514.23
265	Education, State Department of	54,280.97	21,965.95

Agency Number	State Agency	Spend (\$)	Savings (\$)
342	Medicolegal Investigations, Board of/Office of the Chief Medical Examiner	50,117.66	16,716.95
350	Historical Society, Oklahoma	57,463.58	15,943.45
695	Tax Commission, Oklahoma	28,329.25	14,918.33
405	Labor, Department of	34,543.97	11,513.21
47	Boll Weevil Eradication Organization, Oklahoma	20,512.16	11,345.15
807	Health Care Authority, Oklahoma	26,106.74	9,872.42
640	Service Oklahoma	15,986.45	8,824.81
455	Oklahoma Medical Marijuana Authority	15,816.16	8,538.19
266	Educational Television Authority, Oklahoma	16,383.20	8,127.06
170	Construction Industries Board	11,785.50	6,527.99
515	Public Employees Retirement System, Oklahoma	10,129.34	5,524.55
922	Housing Finance Agency, Oklahoma	8,861.57	4,899.83
270	Election Board, Oklahoma State	9,095.28	4,830.92
755	Used Motor Vehicle and Parts Commission	8,270.14	4,580.83
385	Insurance Department, Oklahoma State	9,073.15	4,333.49
450	Medical Licensure and Supervision, Board of	7,788.24	4,278.11
600	Regents of Oklahoma A&M Colleges, Oklahoma	7,826.40	4,157.38
981	Municipal Power Authority, Oklahoma	12,508.56	3,872.01
630	Securities Commission, Oklahoma	5,944.78	3,292.81
410	Land Office, Commissioners of the	7,394.79	3,291.38
160	Commerce, Department of	8,878.49	3,022.48
825	University Hospitals Authority and Trust	8,034.13	2,997.96
740	Treasurer, Oklahoma State	5,749.61	2,933.24
346	Space Industry Development Authority, Oklahoma	14,022.66	2,524.85
625	Secretary of State	3,831.01	2,110.67
127	Children and Youth, Oklahoma Commission on	3,725.26	2,063.42
310	Fire Marshal, State	3,585.27	1,978.76
55	Arts Council, Oklahoma	4,532.25	1,961.20
306	Pardon and Parole Board	3,121.22	1,728.84
510	Nursing, Oklahoma Board of	3,141.23	1,683.29
309	Emergency Management, Oklahoma Department of	4,040.29	1,652.24
516	State and Education Employees Group Insurance Board	2,966.51	1,643.15
353	Horse Racing Commission, Oklahoma	2,945.87	1,631.72
300	Auditor and Inspector, State	2,913.31	1,605.53
677	Supreme Court	2,352.64	1,271.41
865	Workers' Compensation Commission, Oklahoma	1,873.30	1,026.29
629	School of Science and Mathematics, Oklahoma	1,429.93	792.04



Agency Number	State Agency	Spend (\$)	Savings (\$)
315	Firefighters Pension and Retirement System	1,430.08	724.16
560	Pharmacy Board, Oklahoma State	1,349.20	720.21
632	Speech-Language Pathology and Audiology Board	1,300.88	697.90
790	Veterinary Medical Examiners, Board of	1,194.61	650.37
422	House of Representatives, Oklahoma	1,164.03	644.76
22	Abstractors Board, Oklahoma	1,111.66	615.75
850	Oklahoma Broadband Office	1,106.19	612.72
835	Water Resources Board, Oklahoma	2,031.65	605.57
678	Judicial Complaints, Council on	1,109.74	598.37
307	Interstate Oil Compact Commission	1,816.29	578.77
520	Optometry, Board of Examiners in	1,041.20	576.72
475	Motor Vehicle Commission, Oklahoma	914.33	506.45
60	Aeronautics Commission, Oklahoma	1,022.29	461.13
770	University of Oklahoma Health Sciences Center	850.92	452.01
125	Mines, Department of	1,035.85	441.95
557	Police Pension and Retirement System	771.25	427.20
305	Governor, Office of the	2,216.48	378.60
622	Social Workers, Registration Board for Licensed	644.58	357.03
10	ABLE Tech	662.78	352.07
190	Cosmetology Board, Oklahoma	839.56	351.76
715	Teachers' Retirement System	609.13	280.31
65	Banking Department, Oklahoma State	1,089.02	231.67
20	Accountancy Board, Oklahoma	384.86	213.17
753	Uniform Building Code Commission	371.33	205.68
628	Center for Advancement of Science and Technology	351.45	182.43
525	Osteopathic Examiners, State Board of	362.99	180.67
391	Multiple Injury Trust Fund	296.44	164.20
430	Libraries, Department of	(1,871.05)	134.57
619	Physician Manpower Training Commission	200.85	95.85
635	Consumer Credit, Department of	513.54	88.71
92	Tobacco Settlement Endowment Trust	385.24	54.80
45	Architects, Landscape Architects and Interior Designers, Oklahoma Board of the Licensed	371.00	37.40
285	Funeral Board, Oklahoma	47.06	26.07
588	Real Estate Commission, Oklahoma	174.00	17.54
610	Regional University System of Oklahoma	84.00	8.47
296	Ethics Commission, Oklahoma	75.00	7.56
416	Law Enforcement Retirement System, Oklahoma	75.00	7.56



Agency Number	State Agency	Spend (\$)	Savings (\$)
215	OU Health Science Center Professional Practice Plan	52.00	5.24
219	District Courts, Oklahoma	52.00	5.24
105	Capital Improvement Authority, Oklahoma	50.00	5.04
440	Lieutenant Governor, Oklahoma	50.00	5.04
275	Educational Quality and Accountability, Office of	34.00	3.43
563	Private Vocational Schools, Oklahoma Board of	25.00	2.52
570	Engineers and Land Surveyors, Oklahoma State Board of Licensure for Professional	25.00	2.52
<b>Grand Total</b>		<b>110,478,538.36</b>	<b>24,250,312.75</b>

\* Vendors when not noting a specific agency but references a state purchase.

# INFORMATION TECHNOLOGY CONTRACTS

## » EXECUTIVE SUMMARY

In fiscal year 2025, the State of Oklahoma realized cost avoidance exceeding \$83 million through managed contracts for information technology products and services. Central Purchasing is currently tracking 395 suppliers for cost avoidance.

	Spending (\$)	Cost Avoidance (\$)	Average Discount (%)
<b>Fiscal Year 2025 Totals:</b>	<b>494,637,225.26</b>	<b>92,486,320.97</b>	<b>13.82</b>
Cost Avoidance to Spend Ratio:			18.70

### Notes regarding cost avoidance calculations

Cost avoidance and percentages for information technology products and services were based on the state discount price structure off MSRP. An average discount was used if varying discounts were given on items in the contract.

Multiple discount percentages across a specific contract resulted in an average of the discounts being used for cost avoidance calculations.

# ► INFORMATION TECHNOLOGY STATEWIDE CONTRACT COST AVOIDANCE

	SW#	Description/Supplier	Reported MSRP (\$)	Oklahoma Price \$	Savings (\$)	Average Discount (%)	Cost Avoidance (\$)
	<b>SW1004 totals</b>	<b>Network cable and accessories</b>	<b>1,761,784.16</b>	<b>1,463,009.93</b>			
*	SW1004	Anixter Inc (Wesco)	490,773.18	355,298.67	135,474.51	25.83	94,118.73
*	SW1004	CDW LLC	1,150,527.46	1,025,029.69	125,497.77	8.85	92,270.85
*	SW1004	Synergy Datacom Supply Inc	120,483.52	82,681.57	37,801.94	45.42	25,706.75
	<b>SW1006C totals</b>	<b>Networking products and services</b>	<b>72,702,752.17</b>	<b>17,329,356.91</b>			
*	SW1006C	Cisco Systems Inc (EC AMERICA)	55,839,272.47	11,722,851.54	44,116,420.93	52.94	8,249,675.41
*	SW1006C	Extreme Networks Incorporated	465,100.64	177,317.79	287,782.85	55.36	106,042.93
*	SW1006C	Hewlett Packard Enterprise Company	10,132,014.22	3,007,454.15	7,124,560.07	53.46	1,898,967.79
*	SW1006C	Juniper Networks	5,189,554.10	1,674,744.41	3,514,809.69	48.58	875,535.98
*	SW1006C	Palo Alto Networks Inc	803,883.00	647,003.32	156,879.68	22.15	125,153.91
*	SW1006C	SHI International Corp	272,927.74	99,985.70	172,942.04	56.50	63,342.52
	<b>SW1007 totals</b>	<b>Enterprise content management (ECM)</b>	<b>2,798,627.85</b>	<b>2,325,017.84</b>			
*	SW1007	Business Imaging Systems Inc	2,052,780.85	1,863,039.04	189,741.81	8.45	165,952.42
*	SW1007	Imagenet Consulting LLC	745,847.00	461,978.80	283,868.20	15.77	122,101.68
	<b>SW1008 totals</b>	<b>Mailroom equipment</b>	<b>2,628,686.42</b>	<b>2,181,879.29</b>			
*	SW1008	Pitney Bowes Inc	1,830,237.07	1,383,429.94	446,807.13	18.53	301,263.75
***	SW1008	Quadient Inc	798,449.35	798,449.35		23.00	183,643.35
	<b>SW1010 totals</b>	<b>Adobe software and services</b>	<b>12,439,565.59</b>	<b>6,877,865.07</b>			
*	SW1010	Carahsoft Technology Corp	10,695,927.82	5,218,000.03	5,477,927.79	3.61	2,491,480.50
*	SW1010	SHI International Corp	1,743,637.77	1,659,865.04	83,772.73	2.49	62,226.13



	SW#	Description/Supplier	Reported MSRP (\$)	Oklahoma Price \$	Savings (\$)	Average Discount (%)	Cost Avoidance (\$)
	<b>SW1011 totals</b>	<b>Oracle database software, services and hardware</b>	<b>5,296,059.24</b>	<b>5,296,059.24</b>			
-	SW1011	Oracle America Inc	5,296,059.24	5,296,059.24			

	<b>SW1012 totals</b>	<b>Wireless services and equipment</b>	<b>50,385,948.70</b>	<b>49,588,562.80</b>			
***	SW1012	AT&T	26,055,767.71	26,055,767.71		6.00	1,563,346.06
*	SW1012	Discount Cell	3,192.00	2,872.80	319.20	10.00	287.28
*	SW1012	T-Mobile USA Inc	9,858,572.83	9,068,378.98	790,193.85	9.90	684,673.70
*	SW1012	USCOC of Greater Oklahoma LLC	46,270.78	39,397.93	6,872.85	14.02	5,424.98
***	SW1012	Verizon	14,422,145.38	14,422,145.38		18.00	2,595,986.17

	<b>SW1013 totals</b>	<b>Document lifecycle management</b>	<b>6,944,890.13</b>	<b>6,739,696.56</b>			
*	SW1013	DataBank IMX LLC	1,400,531.65	1,195,395.08	205,136.57	14.43	173,546.61
*	SW1013	R K Black Inc	186.00	129.00	57.00	30.65	39.53
**	SW1013	Standley Systems LLC	5,544,172.48	5,544,172.48		20.00	1,108,834.50

	<b>SW1014 totals</b>	<b>Telecommunication services and equipment</b>	<b>48,267,543.58</b>	<b>33,005,923.72</b>			
***	SW1014	AT&T Enterprises LLC	19,349,121.00	19,349,121.00		6.00	1,160,947.26
***	SW1014	Cox Communications Inc	1,303,091.63	1,303,091.63		13.00	169,401.91
*	SW1014	GoTo Communications Inc / Jive	54,851.25	41,145.74	13,705.51	24.99	10,280.96
*	SW1014	USCOC of Greater Oklahoma LLC	9,760.81	48.80	9,712.01	99.50	48.56
-	SW1014	Granite Telecommunications LLC	235,198.99	235,198.99			
*	SW1014	Presidio Holdings Inc	27,315,519.90	12,077,317.56	15,238,202.34	44.30	6,310,384.23



	SW#	Description/Supplier	Reported MSRP (\$)	Oklahoma Price \$	Savings (\$)	Average Discount (%)	Cost Avoidance (\$)
	<b>SW1016 totals</b>	<b>ESRI products, maintenance and services – Environmental Systems Research Institute</b>	<b>1,809,130.00</b>	<b>1,549,506.13</b>			
*	SW1016	Environmental Systems Research Institute	1,809,130.00	1,549,506.13	259,623.87	9.65	129,962.85

	<b>SW1018 totals</b>	<b>Interoperable public health information systems</b>	<b>425,416.75</b>	<b>402,016.75</b>			
*	SW1018	Interoperability Bidco Inc	425,416.75	402,016.75	23,400.00	5.50	22,112.89

	<b>SW1019 totals</b>	<b>Desktop-as-a-Service</b>	<b>4,273,921.33</b>	<b>4,273,921.33</b>			
-	SW1019	NTT Data	4,273,921.33	4,273,921.33			

	<b>SW1020 totals</b>	<b>Computer equipment, peripherals and related services</b>	<b>121,853,479.91</b>	<b>58,769,580.68</b>			
-	SW1020	Apple Inc	7,357,167.83	7,357,167.83			
*	SW1020	CDW LLC	12,192,172.19	4,748,290.97	7,443,881.22	13.03	1,148,335.00
*	SW1020	Dell Marketing LP	95,148,873.36	39,760,777.14	55,388,096.22	49.38	18,899,541.02
*	SW1020	HP Inc	15,172.70	11,436.71	3,735.99	24.58	2,816.00
*	SW1020	Insight Public Sector Inc	298,905.02	234,678.01	64,227.01	12.54	49,849.92
-	SW1020	Pure Storage Inc	2,630,699.24	2,630,699.24			
-	SW1020	SHI International Corp	3,072,763.78	3,072,763.78			
*	SW1020	Turn-Key Mobile Inc	1,137,725.79	953,767.00	183,958.79	20.14	147,815.56



	SW#	Description/Supplier	Reported MSRP (\$)	Oklahoma Price \$	Savings (\$)	Average Discount (%)	Cost Avoidance (\$)
	<b>SW1021 totals</b>	<b>AV equipment, installation and maintenance</b>	<b>4,061,545.43</b>	<b>2,814,339.19</b>			
*	SW1021	Aspen Custom Electronics Inc	736,741.62	535,574.46	201,167.16	23.93	141,368.87
*	SW1021	All Media Integration LLC	50,096.32	35,857.87	14,238.45	35.17	9,790.21
*	SW1021	AVL Systems Design LLC	68,372.00	53,416.00	14,956.00	21.87	11,684.46
*	SW1021	Cory's Audio Visual Services LLC	926,405.37	568,616.49	357,788.88	30.92	149,137.02
*	SW1021	CDW LLC	262,096.54	172,074.43	90,022.11	19.42	50,329.68
*	SW1021	Ford Audio-Video Systems LLC	1,608,254.01	1,110,583.02	497,670.99	28.85	341,671.92
*	SW1021	AVI-SPL LLC (Audio Visual Innovations)	409,579.57	338,216.92	71,362.65	9.50	43,840.01

	<b>SW1022 totals</b>	<b>Cloud services</b>	<b>462,312,943.73</b>	<b>24,281,079.96</b>			
*	SW1022	Carahsoft Technology Corporation	461,965,531.23	23,935,187.46	438,030,343.77	37.18	10,957,101.39
*	SW1022	Workday Inc	117,200.00	115,680.00	1,520.00	0.98	1,490.20
-	SW1022	Wellsky Corporation	230,212.50	230,212.50			

	<b>SW1023 totals</b>	<b>Online course curriculum for K-12 education</b>	<b>594,980.60</b>	<b>543,488.63</b>			
-	SW1023	Accelerate Learning Inc	6,800.00	6,800.00			
*	SW1023	Florida Virtual School	231,435.60	230,935.60	500.00	1.99	450.35
*	SW1023	Imagine Learning LLC	356,745.00	305,753.03	50,991.97	12.29	42,796.07

	<b>SW1025 totals</b>	<b>IT staff augmentation</b>	<b>47,528,325.54</b>	<b>46,274,617.93</b>			
*	SW1025	Pinnacle Business Systems Inc	4,677.50	3,810.00	867.50	16.92	692.06
*	SW1025	APFS Staffing Inc	1,612,422.65	1,356,426.79	255,995.86	15.68	215,105.22
*	SW1025	Active Cyber LLD	687,000.00	266,212.00	420,788.00	61.25	163,055.04
-	SW1025	Arrowhead Consulting Solutions LLC	407,542.50	407,542.50			
-	SW1025	Apex Systems LLC	1,229,932.56	1,229,932.56			
-	SW1025	E2int Technologies and Services Inc	29,920.00	29,920.00			



	SW#	Description/Supplier	Reported MSRP (\$)	Oklahoma Price \$	Savings (\$)	Average Discount (%)	Cost Avoidance (\$)
-	SW1025	Enstoa Inc	373,236.00	373,236.00			
-	SW1025	Eight Eleven Group LLC dba Medasource	30,580.00	30,580.00			
-	SW1025	Eight Eleven Group LLC Calculated Hire	44,088.00	44,088.00			
-	SW1025	Elegant Enterprise Wide Solutions	608,023.00	608,023.00			
-	SW1025	Form 10 Group Inc	308,987.04	308,987.04			
-	SW1025	Flannel Jones Consulting LLC	179,695.00	179,695.00			
*	SW1025	GDH Consulting Inc	587,026.40	452,996.40	134,030.00	15.00	67,015.00
*	SW1025	Go Security Pro LLC	11,625.00	9,687.50	1,937.50	16.67	1,614.58
-	SW1025	Ground Water Protection Council	3,104,045.00	3,104,045.00			
-	SW1025	Hupp Technologies	380,161.80	380,161.80			
-	SW1025	Innofin Solutions LLC	628,955.00	628,955.00			
-	SW1025	Inceed LLC	759,738.43	759,738.43			
-	SW1025	Insum Solutions Corp	110,106.25	110,106.25			
-	SW1025	Iron Tech LLC	370,508.75	370,508.75			
*	SW1025	Jump Technology Services LLC	220,956.00	174,923.50	46,032.50	20.83	36,442.40
*	SW1025	Local People LLC	4,988,235.95	4,928,165.95	60,070.00	4.44	49,278.58
-	SW1025	LSG Solutions LLC	187,588.00	187,588.00			
-	SW1025	MiPro Consulting LLC	3,948,934.31	3,948,934.31			
-	SW1025	Msys Inc	358,800.00	358,800.00			
-	SW1025	Mainstream Technologies Inc	38,475.00	38,475.00			
*	SW1025	Maxim Consulting Inc	2,140,436.25	1,806,450.00	333,986.25	16.98	281,597.95
-	SW1025	Maxwell Cooper LLC	174,240.00	174,240.00			
-	SW1025	NTT Data Americans Inc	3,868,820.34	3,868,820.34			
-	SW1025	Optomi LLC	153,320.00	153,320.00			
-	SW1025	Objectstream Inc	1,114,960.04	1,114,960.04			
-	SW1025	Phase 2 Development Inc	6,814,338.33	6,814,338.33			
-	SW1025	Protiviti Government Services Inc	602,513.43	602,513.43			
-	SW1025	Rattan Consulting Inc	1,851,811.25	1,851,811.25			



	SW#	Description/Supplier	Reported MSRP (\$)	Oklahoma Price \$	Savings (\$)	Average Discount (%)	Cost Avoidance (\$)
-	SW1025	Ramsoft Systems Inc	306,280.00	306,280.00			
-	SW1025	R2 Global Inc	5,780.00	5,780.00			
-	SW1025	Rithm LLC	2,464,168.50	2,464,168.50			
-	SW1025	The Remy Corporation	178,236.00	178,236.00			
-	SW1025	Searcharc LLC	287,986.00	287,986.00			
-	SW1025	Sidejob Inc	738,279.06	738,279.06			
-	SW1025	Titan Professional Resources LLC	366,057.86	366,057.86			
-	SW1025	Telaforce LLC	450,461.97	450,461.97			
-	SW1025	TEKSYSTEMS Inc	4,799,376.37	4,799,376.37			

	<b>SW1026G totals</b>	<b>IT advisory services</b>	<b>2,004,144.34</b>	<b>1,646,265.30</b>			
-	SW1026G	Gartner Inc	824,274.00	824,274.00			
*	SW1026G	Info Tech Research Group Inc	1,016,577.84	658,698.80	357,879.04	40.93	217,116.08
***	SW1026G	The Persimmon Group LLC	163,292.50	163,292.50		13.00	21,228.03

	<b>SW1027 totals</b>	<b>Aerospace management hardware</b>	<b>150,000.00</b>	<b>150,000.00</b>			
-	SW1027	Vigilant Aerospace Systems Inc	150,000.00	150,000.00			

	<b>SW1028F totals</b>	<b>Fleet tracking</b>	<b>1,005,080.24</b>	<b>1,005,080.24</b>			
-	SW1028F	Onward Fleet Solutions LLC	15,191.12	15,191.12			
-	SW1028F	GPS Insight LLC	9,050.40	9,050.40			
-	SW1028F	Geotab USA Inc	980,838.72	980,838.72			

	<b>SW1030 totals</b>	<b>Cable installation and relocation services, tower</b>	<b>10,318,295.65</b>	<b>9,760,908.86</b>			
**	SW1030	RFIP Inc	1,863,143.74	1,863,143.74		18.00	335,365.87
*	SW1030	Sequoyah Communications Inc	1,084,574.53	995,230.15	89,344.38	8.34	81,935.99
*	SW1030	Telco Supply Company	7,370,577.38	6,902,534.97	468,042.41	3.81	421,211.92



	SW#	Description/Supplier	Reported MSRP (\$)	Oklahoma Price \$	Savings (\$)	Average Discount (%)	Cost Avoidance (\$)
	<b>SW1031 totals</b>	<b>Cable/fiber locate services</b>	<b>228,380.94</b>	<b>228,380.94</b>			
-	SW1031	USIC Holdings Inc	228,380.94	228,380.94			

	<b>SW1034 totals</b>	<b>Managed print services</b>	<b>6,516,723.30</b>	<b>3,886,270.33</b>			
*	SW1034	Sharp Electronics Corporation	363,280.00	133,334.20	229,945.80	64.97	84,320.24
-	SW1034	Canon USA Inc	178,199.77	178,199.77			
-	SW1034	HP Inc	7,274.47	7,274.47			
*	SW1034	Imagenet Consulting LLC	3,047,592.13	1,041,428.77	2,006,163.36	64.14	655,029.64
***	SW1034	Konica Minolta Business Solutions USA Inc	9,782.80	9,782.80		18.00	1,760.90
*	SW1034	R K Black Inc	894,374.50	500,030.69	394,343.81	45.01	182,535.13
***	SW1034	Xerox Corporation	2,016,219.63	2,016,219.63		11.00	221,784.16

	<b>SW1035 totals</b>	<b>Equipment maintenance services</b>	<b>1,958,112.90</b>	<b>1,429,422.42</b>			
*	SW1035	Remi Holdings LLC	1,958,112.90	1,429,422.42	528,690.48	27.00	385,944.05

	<b>SW1037 totals</b>	<b>Medical billing services (Clearinghouse)</b>	<b>61,920.00</b>	<b>61,920.00</b>			
-	SW1037	RealMed Corporation	61,920.00	61,920.00			

	<b>SW1041 totals</b>	<b>Software value-added reseller</b>	<b>184,156,182.19</b>	<b>62,189,749.31</b>			
*	SW1041	CDW LLC	3,954,300.00	512,400.00	3,441,900.00	87.04	446,002.97
-	SW1041	Amazon Web Services Inc.	270,519.37	270,519.37			
*	SW1041	Carahsoft Technology Corp	46,221,104.56	8,197,116.25	38,023,988.31	28.54	4,106,778.69
*	SW1041	CDW LLC	74,025,819.95	3,892,462.36	70,133,357.59	37.84	2,380,842.57
-	SW1041	Celonis Inc	89,532.50	89,532.50			
-	SW1041	Dell Marketing LP	3,584.46	3,584.46			
*	SW1041	Insight Public Sector Inc	11,669,336.12	9,522,139.11	2,147,197.01	18.04	1,724,058.00
-	SW1041	NTT Data Americans Inc	5,809,088.00	5,809,088.00			
-	SW1041	Oracle America Inc	6,675,179.46	6,675,179.46			



	SW#	Description/Supplier	Reported MSRP (\$)	Oklahoma Price \$	Savings (\$)	Average Discount (%)	Cost Avoidance (\$)
*	SW1041	Presidio Holdings Inc	192,149.23	125,620.44	66,528.79	36.33	42,244.18
*	SW1041	PulseLight Holdings Inc	3,030,555.52	2,104,537.50	926,018.02	30.50	643,055.21
*	SW1041	Softchoice Corporation	166,988.86	142,959.26	24,029.60	12.45	15,659.88
*	SW1041	SHI International Corp	28,758,604.51	23,842,335.80	4,916,268.71	7.42	1,240,301.52
*	SW1041	World Wide Technology LLC	3,289,419.65	1,002,274.80	2,287,144.85	42.36	682,832.96

	<b>SW1042 totals</b>	<b>Risk assessment services</b>	<b>3,835,687.32</b>	<b>3,632,488.00</b>			
-	SW1042	AT&T Corp Communications	2,087,474.00	2,087,474.00			
-	SW1042	CBIZ Risk & Advisory Services LLC	74,768.00	74,768.00			
*	SW1042	Go Security Pro LLC	620,994.32	523,454.00	97,540.32	15.52	81,932.53
*	SW1042	True Digital Security Inc	1,052,451.00	946,792.00	105,659.00	10.00	95,050.39

	<b>SW1044 totals</b>	<b>eDiscovery</b>	<b>847,593.89</b>	<b>847,593.89</b>			
-	SW1044	Capsicum Group LLC	90,828.50	90,828.50			
-	SW1044	Deloitte Transactions and Business	756,765.39	756,765.39			

	<b>SW1046 totals</b>	<b>Online legal services</b>	<b>1,307,344.83</b>	<b>1,286,629.65</b>			
-	SW1046	West Publishing Corporation	951,810.46	951,810.46			
*	SW1046	LexisNexis Risk Solutions	355,534.37	334,819.19	20,715.18	16.04	15,951.51

	<b>SW1047 totals</b>	<b>Professional development software</b>	<b>78,990.00</b>	<b>45,630.12</b>			
*	SW1047	GK Holdings Inc	75,200.00	43,831.00	31,369.00	41.71	18,283.71
*	SW1047	United Training Commercial	3,790.00	1,799.12	1,990.88	52.53	945.07



	SW#	Description/Supplier	Reported MSRP (\$)	Oklahoma Price \$	Savings (\$)	Average Discount (%)	Cost Avoidance (\$)
	<b>SW1048AI totals</b>	<b>Surveillance equipment and services</b>	<b>32,568,740.38</b>	<b>26,998,456.19</b>			
*	SW1048AI	Automation Integrated LLC	2,817,195.09	2,570,836.67	246,358.42	4.27	205,298.69
*	SW1048AI	Convergint Technologies LLC	4,659,116.23	3,556,558.77	1,102,557.46	23.09	771,457.41
*	SW1048AI	Digi Security Systems LLC	10,651,801.87	7,638,165.94	3,013,635.94	27.95	2,152,225.89
*	SW1048AI	Firetrol Protection Systems Inc	9,397,733.04	8,375,011.91	1,022,721.13	20.12	741,403.22
-	SW1048AI	Johnson Controls US Holdings LLC	3,170,161.70	3,170,161.70			
*	SW1048AI	Orion Security Solutions LLC	1,872,732.44	1,687,721.21	185,011.23	11.26	166,134.46

	<b>SW1050 totals</b>	<b>DBITS</b>	<b>50,989,542.81</b>	<b>49,333,698.93</b>			
-	SW1050	Peraton Inc	7,921,414.03	7,921,414.03			
-	SW1050	Applied Geographics Inc	2,118,424.88	2,118,424.88			
-	SW1050	Arrowhead Consulting Solutions LLC	125,340.00	125,340.00			
-	SW1050	Alight Holding Company LLC	331,260.97	331,260.97			
-	SW1050	Askreply Inc (dba B2Gnow)	230,512.92	230,512.92			
*	SW1050	Crimson Agility LLC	1,326,560.54	59,941.50	1,266,619.04	62.86	29,701.83
-	SW1050	Coastal Cloud Holdings LLC	1,484,284.00	1,484,284.00			
-	SW1050	CDW LLC	41,089.48	41,089.48			
-	SW1050	Ensono Inc	334,890.00	334,890.00			
-	SW1050	Ernst & Young US LLP	12,441,088.63	12,441,088.63			
*	SW1050	Geomatic Resources LLC	908,356.08	822,484.38	85,871.70	9.69	77,752.39
-	SW1050	Gannett Flemming Inc	28,252.92	28,252.92			
-	SW1050	Guidehouse Inc	790,688.00	790,688.00			
-	SW1050	Gitwit Creative LLC	127,000.00	127,000.00			
-	SW1050	Global Interactive Solutions LLC	123,284.00	123,284.00			



	SW#	Description/Supplier	Reported MSRP (\$)	Oklahoma Price \$	Savings (\$)	Average Discount (%)	Cost Avoidance (\$)
-	SW1050	Gray Matter Analytics Inc	1,600,000.00	1,600,000.00			
*	SW1050	Immy Technology Group LLC	218,578.10	214,449.96	4,128.14	2.40	3,732.40
-	SW1050	Merit International Inc	510,000.00	510,000.00			
-	SW1050	Mission Critical Partners LLC	353,984.29	353,984.29			
-	SW1050	Mlogica LLC	689,745.00	689,745.00			
-	SW1050	MTW Solutions	431,482.50	431,482.50			
-	SW1050	MTX Group Inc	9,192,017.50	9,192,017.50			
-	SW1050	The North Highland Holding Company LLC	1,037,400.00	780,000.00	257,400.00	24.81	193,533.83
-	SW1050	Nitco Inc	23,016.00	23,016.00			
*	SW1050	Objectstream Inc	84,000.00	56,000.00	28,000.00	25.00	14,000.00
-	SW1050	Phase 2 Development LLC	3,958,789.00	3,958,789.00			
-	SW1050	Public Consulting Group Holdings Inc	224,571.35	224,571.35			
*	SW1050	Presidio Holdings Inc	28,788.00	14,963.00	13,825.00	48.97	5,823.29
-	SW1050	Scalecapacity	134,550.00	134,550.00			
-	SW1050	ThoughtWorks Inc	3,794,292.00	3,794,292.00			
-	SW1050	Tokenex Inc (IXOPAY)	263,400.01	263,400.01			
-	SW1050	Veteran Enhanced Inc	32,775.00	32,775.00			
-	SW1050	Weaver and Tidwell LLP	79,707.62	79,707.62			

<b>SW1053 totals</b>	<b>Public safety communication equipment</b>	<b>30,292,155.33</b>	<b>12,120,116.69</b>				
***	SW1053	BK Technologies Inc	29,889.50	29,889.50		23.00	6,874.59
*	SW1053	JVC Kenwood USA Corporation	1,609,849.50	1,126,894.65	482,954.85	30.00	338,068.40
*	SW1053	Motorola Solutions Inc	26,958,610.29	10,082,235.07	16,876,375.22	46.41	3,252,481.88
*	SW1053	Power Products Unlimited LLC	11,028.00	7,719.60	3,308.40	30.00	2,315.88
-	SW1053	Tait Communications	420,331.15	420,331.15			
*	SW1053	Ergoflex Systems Inc	606,833.50	321,156.49	285,677.01	47.08	151,189.78
*	SW1053	Zetron Inc	655,613.39	131,890.23	523,723.16	79.88	105,357.77



	SW#	Description/Supplier	Reported MSRP (\$)	Oklahoma Price \$	Savings (\$)	Average Discount (%)	Cost Avoidance (\$)
	<b>SW1056 totals</b>	<b>Software-as-a-Service, products and related services</b>	<b>2,554,443.30</b>	<b>2,452,439.99</b>			
*	SW1056	Carahsoft Technology Corporation	392,888.00	290,884.69	102,003.32	9.38	67,522.60
***	SW1056	Qualtrics	2,161,555.30	2,161,555.30		43.00	884,622.12

	<b>SW1057 totals</b>	<b>Public safety video</b>	<b>41,793,909.14</b>	<b>4,492,538.43</b>			
-	SW1057	Axon Enterprise Inc	3,363,879.75	3,363,879.75			
*	SW1057	Motorola Solutions	38,430,029.39	1,128,658.68	37,301,370.71	83.46	1,043,652.77

	<b>SW1060 totals</b>	<b>Unmanned vehicles</b>	<b>3,230.00</b>	<b>3,230.00</b>			
-	SW1060	Unmanned Vehicle Technologies	3,230.00	3,230.00			

	<b>SW1063 totals</b>	<b>Accessibility software and related services</b>	<b>162,951.65</b>	<b>137,039.06</b>			
*	SW1063	Nanopac Inc	162,951.65	137,039.06	25,912.59	9.28	18,448.34

	<b>SW1066 totals</b>	<b>Learning management system/student info system</b>	<b>567,014.55</b>	<b>567,014.55</b>			
-	SW1066	Instructure Inc	559,887.55	559,887.55			
-	SW1066	Infinite Campus Inc	7,127.00	7,127.00			

	<b>SW1067 totals</b>	<b>Legal case management</b>	<b>11,040,369.45</b>	<b>1,050,430.03</b>			
*	SW1067	Hoover Blanket Inc	10,006,467.00	137,667.00	9,868,800.00	24.90	38,400.00
*	SW1067	Ironclad Inc	1,033,902.45	912,763.03	121,139.42	8.88	61,837.66

	<b>SW1072C totals</b>	<b>STEM educational tools</b>	<b>823,910.81</b>	<b>738,682.40</b>			
*	SW1072C	Carolina Biological Supply Company	792,192.94	712,887.27	79,305.67	9.93	71,375.10
*	SW1072C	Kaplan Early Learning Company	9,394.62	8,300.20	1,094.42	13.24	447.38
*	SW1072C	School Specialty LLC	22,323.25	17,494.93	4,828.32	7.54	3,736.15



	SW#	Description/Supplier	Reported MSRP (\$)	Oklahoma Price \$	Savings (\$)	Average Discount (%)	Cost Avoidance (\$)
	<b>SW1079 totals</b>	<b>Microsoft reseller</b>	<b>46,049,522.63</b>	<b>39,643,901.83</b>			
*	SW1079	Softchoice Corporation	46,049,522.63	39,643,901.83	6,405,620.80	13.50	5,334,850.87
	<b>SW1100 totals</b>	<b>Fingerprinting services</b>	<b>911,553.00</b>	<b>911,553.00</b>			
-	SW1100	IDEMLA Public Security	911,553.00	911,553.00			
	<b>SW1110 totals</b>	<b>Mobile dispatch information systems</b>	<b>234,118.75</b>	<b>192,095.00</b>			
*	SW1110	Geosafe Inc	234,118.75	192,095.00	42,023.75	17.12	34,440.85
	<b>SW1112 totals</b>	<b>Electronic health records</b>	<b>127,334.52</b>	<b>125,606.52</b>			
*	SW1112	Netsmart Technologies Inc	127,334.52	125,606.52	1,728.00	1.41	1,679.32
	<b>SW1114 totals</b>	<b>Workforce management solutions (software)</b>	<b>(24,448.08)</b>	<b>(24,448.08)</b>			
-	SW1114	TimeClock Plus LLC	(24,448.08)	(24,448.08)			
	<b>SW1168 totals</b>	<b>Grants management system</b>	<b>1,072,316.05</b>	<b>1,072,316.05</b>			
-	SW1168	IGX Solutions Corp	1,072,316.05	1,072,316.05			
	<b>SW1176 totals</b>	<b>Mobile drivers licenses</b>	<b>339,222.00</b>	<b>339,222.00</b>			
-	SW1176	IDEMLA Public Security	339,222.00	339,222.00			
	<b>SW1177 totals</b>	<b>Data creation maintenance</b>	<b>1,468,327.50</b>	<b>1,465,793.50</b>			
-	SW1177	Michael Baker International Inc	591,310.00	591,310.00			
-	SW1177	Spatial Data Research Inc	146,975.00	146,975.00			
-	SW1177	Surveying and Mapping LLC	679,242.50	679,242.50			
*	SW1177	GeoComm Inc	50,800.00	48,266.00	2,534.00	4.99	2,407.60



	SW#	Description/Supplier	Reported MSRP (\$)	Oklahoma Price \$	Savings (\$)	Average Discount (%)	Cost Avoidance (\$)
	<b>SW1180 totals</b>	<b>Licensing enterprise agreement</b>	<b>1,329,681.17</b>	<b>1,329,681.17</b>			
	SW1180	Thentia USA Inc	1,329,681.17	1,329,681.17			
	<b>SW1181 totals</b>	<b>911 – training platform learning management system (LMS)</b>	<b>5,468.89</b>	<b>3,279.69</b>			
*	SW1181	Moetivations Inc	5,468.89	3,279.69	2,189.20	40.03	1,312.86
	<b>SW1182DC totals</b>	<b>Occupational business license</b>	<b>1,437,500.00</b>	<b>1,437,500.00</b>			
-	SW1182DC	Deloitte Consulting LLP	1,437,500.00	1,437,500.00			
	<b>SW1190 totals</b>	<b>Online auction services</b>	<b>4,105,068.58</b>	<b>360,817.29</b>			
*	SW1190	Liquidity Services Operations LLC	4,105,068.58	360,817.29	3,744,251.29	92.43	327,998.05
<b>FISCAL YEAR 2025 TOTALS</b>			<b>1,286,405,989.16</b>	<b>494,637,225.26</b>	<b>791,768,763.90</b>	<b>13.64</b>	<b>92,486,320.97</b>
<b>FY 2025 COST AVOIDANCE TO SPEND RATIO</b>						<b>18.70</b>	

This information highlights multiple suppliers active on our IT statewide contracts. Cost avoidance and percentages for information technology products and services were based on the state discount price structure off MSRP. An average discount was used if varying discounts were given on items in the contract.

- No usage /no MSRP.
- \* MSRP provided by supplier.
- \*\* Average discount off provided by supplier.
- \*\*\* Average discount taken from pricing; Multiple discount percentages across a contract.



# STATE PURCHASE CARD PROGRAM

## » EXECUTIVE SUMMARY

### **Objective:**

The State Purchase Card Program streamlines the acquisition of goods and services across state entities by reducing the paperwork and administrative steps traditionally required for official purchases made by state agencies and political subdivisions. The program places P-cards in the hands of trained employees who are responsible for obtaining the goods and services necessary to support official operations.

For FY 2025, the single-transaction limit for most state entities was \$5,000, with certain statutorily defined transactions under 74 O.S. § 85.5a.D. exempt from any single-transaction cap. Personal purchases are strictly prohibited.

### **Advantages:**

The P-card program delivers measurable operational and financial benefits to participating agencies, including:

- Streamlined purchasing process.
- Rebates returned to agencies enrolled in the program, generating direct cost savings.
- Reduced transaction times and costs, improving overall efficiency.
- Prompt payments, strengthening vendor relationships and supporting timely service delivery.
- Clear audit trail, enhancing transparency, accountability and compliance.
- Expanded business-to-business and private-entity sales with the state.
- Potential discounts associated with P-card purchases, further reducing total acquisition costs.

	Spending (\$)	Rebate Before Fees (\$)	Management Fee (\$)	Rebate Received by Participating Entities (\$)
Political Subdivisions	142,965,752.36	2,738,566.02	136,923.30	2,738,566.02
State of Oklahoma	95,823,183.57	1,875,888.81	93,794.44	1,782,094.37

OMES Central Purchasing retains a management fee to support and administer the P-card program. The rebate distributed to state agencies reflects the remaining amount after the management fee is deducted. For political subdivisions, all fees are paid directly by the P-card contract provider and are not taken from the rebate total.



# STATE AGENCY CONTRACTS

## » SAVINGS REPORTED BY STATE AGENCY CERTIFIED PROCUREMENT OFFICERS

OMES Central Purchasing assists agencies with procuring goods and services; however, agencies may complete their own in-house contracts within statutory regulations. All agencies are required to report annual spend and savings on awarded in-house contracts based on the best practices utilized.

### OMES

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
OMNI OKC LLC	41,000.00	9,000.00	Other

### Oklahoma Military Department

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Industrial Precast Inc	25,290.00	27,706.67	Average bid price-awarded price
R&R Lawn Service DBA US Lawns	93,612.00	16,869.81	Multi-year total average bid price-awarded price
Oklahoma Production Center	36,675.00	1,237.50	Average bid price-awarded price

### Oklahoma Department of Corrections

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
EVI Industries Inc	84,103.44	41,942.85	Best value
Lawnmens and Shooters Supply Inc	17,325.00	7,000.75	Best value

### Department of Environmental Quality

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
ACE MOVING & STORAGE	8,005.00	2,500.00	Best value
CLEAR WATER TECH	17,150.00	4,878.00	Best value
CHINOOK ENGINEERING	2,040.00	248.00	Best value
QUANTEM LABS	200.00	800.00	Best value
VAISALA INC	3,595.00	641.31	Best value
CHINOOK ENGINEERING	1,040.00	215.65	Best value
ALICAT	728.18	140.00	Best value
COLE PARMER	2,473.76	503.84	Best value
ULINE	95.44	124.10	Best value
SCALED INSTRUMENTS	1,537.49	182.51	Best value
AMAZON	147.52	46.77	Best value



Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
WILD BILL'S	87.00	131.00	Best value
WALMART	29.86	15.46	Best value
AMAZON	27.99	187.96	Best value
SIGNATURE PINS	635.00	230.00	Best value
Waterra	1,380.90	1,347.89	Best value
Tyler Outdoor Advertising	350.00	566.67	Best value
Business Service Fir U	159.00	25.00	Best value

## Oklahoma State Department of Health

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Fisher Scientific	7,599.34	2,904.66	Other

## Oklahoma State Bureau of Investigation

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Single Shot Electrical	500.00	50.00	Best value
Staples	52.08	31.48	Best value
Staples/Amazon	203.74	61.82	Best value
Staples	157.94	58.42	Best value
Fisher Scientific	15.25	1.30	Best value
ULINE	530.89	10.82	Best value
NewView Oklahoma	7.70	4.20	Best value
WorkQuest	51.47	19.87	Best value
Staples	53.52	6.42	Best value
Staples	34.74	2.80	Best value
Amazon	34.95	1.00	Best value
Grainger	27.46	95.52	Best value
Lynn Peavey Company	671.25	182.91	Best value
Staples	22.62	29.14	Best value
Grainger	188.74	42.67	Best value
South Central Industries	1,935.01	81.52	Best value
Amazon	79.73	15.27	Best value
Grainger	71.07	15.27	Best value
Innovative Mechanical	300.00	300.00	Best value
Staples	201.44	10.81	Best value
Grainger	157.98	114.23	Best value
MSC	161.80	4.90	Best value
Dog Gone Critters	315.00	285.00	Best value
Amazon	129.99	66.18	Best value



Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Grainger	316.80	4.92	Best value
Amazon	565.42	45.73	Best value
Staples	77.47	1.59	Best value
CDW-G	6,752.00	228.90	Best value
CDW-G	119.32	2.88	Best value
Grainger	400.60	123.79	Best value
Amazon	288.47	695.37	Best value
Fisher Scientific	1,492.43	94.28	Best value
Amazon	129.99	17.78	Best value
Grainger	51.44	57.46	Best value
Staples/Amazon	486.35	188.91	Best value
Dell	1,444.74	296.70	Best value
Dell	4,161.64	561.90	Best value
Dell	2,557.32	49.99	Best value
SHI	628.38	628.38	Best value
Amazon	180.00	119.00	Best value
Staples	711.66	32.31	Best value
Amazon/Grainger	50.94	5.03	Best value
Staples	22.99	1.59	Best value
Fisher Scientific	326.13	6.45	Best value
Interstate Batteries	116.00	63.90	Best value
Grainger	35.39	23.34	Best value
Dell	3,013.90	34.59	Best value
Fisher Scientific	601.92	11.00	Best value
Amazon	866.94	795.06	Best value
Amazon	204.00	47.80	Best value
Valley Laser	3,555.83	324.45	Best value
Dell	16,468.29	670.88	Best value
Amazon	120.00	80.00	Best value
Staples	521.20	96.14	Best value
Oklahoma Correctional Industries	8,650.00	670.00	Best value
Dell	2,088.32	140.60	Best value
SHI	3,617.05	70.66	Best value
Grainger	410.24	46.60	Best value
GT Distributors	105.30	45.69	Best value
Clifford Power	6,194.95	3,087.03	Best value
SHI	3,617.05	70.66	Best value



## Department of Transportation

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Lopp Construction LLC	752,222.22	493,777.78	Best Value
WL McNatt & Company	5,522,365.00	458,005.25	Best value
JNL Construction	343,073.90	114,397.35	Best value
US Standard Sign	24,456.60	2,608.20	Best value
FCL Graphics Inc.	147,105.00	205,669.25	Best value
KLH Environ & Geol Consulting	43,240.00	43,946.71	Best value
AM Signal LLC	36,350.26	3,306.91	Best value
Sun Construction LLC	84,655.00	132,904.25	Best value
Troxler Electronic Laboratories Inc.	330,134.54	10,024.96	Best value

## Oklahoma Juvenile Affairs

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Dept of Mental Health and Substance Abuse Services (training)	700.00	170.00	Other
Council of Juvenile Justice Administrators	5,700.00	300.00	Other
University of Oklahoma Health Sciences Center	3,835.00	650.00	Other
Amazon.com	89.64	57.84	Spend analysis by category, supplier and/or user
Amazon.com	12.99	70.41	Spend analysis by category, supplier and/or user
Amazon.com	251.98	191.20	Spend analysis by category, supplier and/or user
Amazon.com	379.98	163.20	Spend analysis by category, supplier and/or user
Amazon.com	319.98	123.20	Spend analysis by category, supplier and/or user
Amazon.com	86.98	204.21	Spend analysis by category, supplier and/or user
Amazon.com	140.99	763.45	Spend analysis by category, supplier and/or user
Amazon.com	123.49	98.10	Spend analysis by category, supplier and/or user
Amazon.com	123.49	98.10	Spend analysis by category, supplier and/or user
Amazon.com	639.95	321.00	Spend analysis by category, supplier and/or user
Amazon.com	709.15	2,004.17	Spend analysis by category, supplier and/or user
Amazon.com	270.96	2,381.04	Spend analysis by category, supplier and/or user



## Commissioners of the Land Office

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
SHI Vmware	7,766.00	7,608.00	Benchmarking against other states or private companies
SHI Netwrix	1,840.50	81.50	Benchmarking against other states or private companies
SHI Avanan	2,387.00	227.20	Benchmarking against other states or private companies
Pitney Bowes	8,172.00	1,524.00	Benchmarking against other states or private companies
Summit OKC	11,513.00	9,684.00	Benchmarking against other states or private companies
Tierpoint	40,282.00	20,798.00	Benchmarking against other states or private companies
OK Records	-	10,000.00	Other
Verizon	1,056.00	1,164.00	Benchmarking against other states or private companies
Indago Consulting	2,547.00	1,193.00	Benchmarking against other states or private companies

## Oklahoma School of Science and Mathematics

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Streets	289,777.00	99,198.00	Best value
Rudy Construction	75,500.00	17,650.00	Best value

## Oklahoma Tax Commission

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Clampitt Paper	8,729.60	948.54	Other

## Department of Career & Technology Education

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Advanced Graphics Inc	47,895.00	-	Best value



## Oklahoma Conservation Commission

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
WARREN POWER & MACHINERY INC	1,199,373.00	239,874.60	Best value
JOE COOPER CHEVROLET CADILLAC OF SHAWNEE	371,592.00	74,318.40	Best value
JOE COOPER CHEVROLET CADILLAC OF SHAWNEE	312,925.00	62,585.00	Best value
RUSH TRUCK CENTERS OF OKLAHOMA INC	161,700.85	32,340.15	Best value
JOE COOPER CHEVROLET CADILLAC OF SHAWNEE	36,599.00	7,319.80	Best value
RUSH TRUCK CENTERS OF OKLAHOMA INC	133,483.06	26,696.61	Best value
JOE COOPER CHEVROLET CADILLAC OF SHAWNEE	78,981.00	15,796.20	Best value
UNITED FORD SOUTH LLC	96,026.40	19,205.28	Best value
UNITED FORD SOUTH LLC	239,610.00	47,922.00	Best value
WARREN POWER & MACHINERY INC	435,136.00	87,027.20	Best value

## Department of Veterans Affairs

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
McKesson	103,620.00	33,092.46	Consolidating volume to increase leverage with supplier
Multiple Suppliers Title 74	447,333.43	14,441.79	Best value
OPW COMMERCIAL SERVICES	4,900.00	2,433.34	Best value
J Sanders Prime Consulting	22,775.00	35,375.00	Best value
Pinnacle Biomedical	13,098.00	13,152.00	Best value
Pinnacle Biomedical	28,492.00	28,258.00	Best value
Pinnacle Biomedical	15,295.01	4,554.99	Best value
Pinnacle Biomedical	25,880.00	21,370.00	Best value
Pinnacle Biomedical	18,580.00	8,720.00	Best value
Pinnacle Biomedical	26,950.00	16,850.00	Best value

## Oklahoma Health Care Authority

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Aunt Bertha	500,000.00	25,000.00	Best value
Crowe and Dunlevy	200,000.00	200,000.00	Spend analysis by category, supplier and/or user
Brown and Peisch PLLC	30,000.00	30,000.00	Spend analysis by category, supplier and/or user
Ruth Oneson	10,000.00	10,000.00	Spend analysis by category, supplier and/or user
Heather Geis, M.D.	5,000.00	5,000.00	Spend analysis by category, supplier and/or user
Gainwell Acquisitions Corp	59,313,349.00	3,001,082.37	Right-sizing or changing the specs to reduce costs



Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Gainwell Acquisitions Corp	1,327,375.00	122,506.00	Right-sizing or changing the specs to reduce costs
West Publishing	2,508,332.00	2,508,332.00	Right-sizing or changing the specs to reduce costs
Kingsman/eQhealth/KePRO/CNSI	6,191,076.00	4,941,556.00	Right-sizing or changing the specs to reduce costs
OUHSC Dept. of Medicine_Anahad Srinivasan, M.D.	20,000.00	20,000.00	Spend analysis by category, supplier and/or user
Myers and Stauffer – DSH audit	494,214.29	124,214.29	Developing/using target pricing
Pacific Health Policy Group	1,168,000.00	648,000.00	Right-sizing or changing the specs to reduce costs
MyHealth	800,000.00	59,136.92	Right-sizing or changing the specs to reduce costs
Cristo Rey	25,000.00	8,750.00	Right-sizing or changing the specs to reduce costs
Health Management Systems	350,000.00	350,000.00	Right-sizing or changing the specs to reduce costs
Louisa Mox	35,000.00	34,880.00	Spend analysis by category, supplier and/or user
Judy Daugherty	55,000.00	53,725.00	Spend analysis by category, supplier and/or user
Robin Miller	45,000.00	41,190.00	Spend analysis by category, supplier and/or user
Joanne R. Walkup, M.S., P.T.	25,000.00	25,000.00	Spend analysis by category, supplier and/or user
Stephanie Rogers	52,000.00	49,360.00	Spend analysis by category, supplier and/or user
Kara McDanial	53,000.00	53,000.00	Spend analysis by category, supplier and/or user
Greta Carter-Forcina	60,000.00	54,000.00	Spend analysis by category, supplier and/or user
Camilla Dude, P.T.	30,000.00	27,300.00	Spend analysis by category, supplier and/or user
Shelly Ryland	62,500.00	58,870.00	Spend analysis by category, supplier and/or user
Patricia Teter, M.S. CCC-SLP/L	60,000.00	57,870.00	Spend analysis by category, supplier and/or user
Stacy Hardin, SLP	74,000.00	66,692.00	Spend analysis by category, supplier and/or user
Tramman Group	87,500.00	87,500.00	Right-sizing or changing the specs to reduce costs
MCNA Dental	268,125.00	88,125.00	Developing/using target pricing
Guidehouse	10,232,085.00	3,248,600.00	Right-sizing or changing the specs to reduce costs
OUHSC on behalf of Troy Schmitz, DDS	72,000.00	64,285.00	Spend analysis by category, supplier and/or user
Maximus	11,829,764.57	2,919,459.88	Benchmarking against other states or private companies
Supporters of Sickle Cell	111,500.00	59,000.00	Right-sizing or changing the specs to reduce costs
Dr. Brent Bell	124,500.00	124,500.00	Right-sizing or changing the specs to reduce costs
Comagine	318,145.68	53,627.20	Right-sizing or changing the specs to reduce costs
Mipro Consulting LLC	3,630,784.00	996,010.00	Right-sizing or changing the specs to reduce costs

FY 2025 Agency Reported Savings	Total Annual Spend (\$)	Total Savings (\$)
	112,157,194.25	22,780,596.61



# AGENCY EMERGENCY DECLARATIONS

Pursuant to 74 O.S. § 85.41A., three state agencies declared emergencies during FY 2025. Below is a summary, by state agency, of the emergencies and the cost to the state to address them:

Agency Name	Emergency Declaration Date	Brief Description	Supplier	Amount (\$)
Department of Corrections	3/3/25	Eddie Warrior Correctional Center (EWCC) in Taft, OK, contacted ONG on 2/26/25 regarding potential gas leak. It was confirmed by ONG. Reoccurring leak since.	Central Oklahoma Winnelson	17,041.74
	3/3/25	Eddie Warrior Correctional Center (EWCC) in Taft, OK, contacted ONG on 2/26/25 regarding potential gas leak. It was confirmed by ONG. Reoccurring leak since.	Soder Mechanical	35,326.17
	3/3/25	Eddie Warrior Correctional Center (EWCC) in Taft, OK, contacted ONG on 2/26/25 regarding potential gas leak. It was confirmed by ONG. Reoccurring leak since.	LeFerry's Propane	1,387.04
	3/3/25	Eddie Warrior Correctional Center (EWCC) in Taft, OK, contacted ONG on 2/26/25 regarding potential gas leak. It was confirmed by ONG. Reoccurring leak since.	Winair	1,032.76
	3/3/25	Eddie Warrior Correctional Center (EWCC) in Taft, OK, contacted ONG on 2/26/25 regarding potential gas leak. It was confirmed by ONG. Reoccurring leak since.	Muskogee Redi Mix	907.50
	3/3/25	Eddie Warrior Correctional Center (EWCC) in Taft, OK, contacted ONG on 2/26/25 regarding potential gas leak. It was confirmed by ONG. Reoccurring leak since.	Central Oklahoma Winnelson	8,185.71
	5/24/25	Damage due to tornado at Dick Conner Correctional Center (DCCC) in Hominy, OK. Damage to roof, windows and duct work.	Oklahoma Roofing & Sheet Metal (kitchen roof)	8,396.45
	5/24/25	Damage due to tornado at Dick Conner Correctional Center (DCCC) in Hominy, OK. Damage to roof, windows, and duct work.	AAA Glass & Mirror Company of Oklahoma (window replacement)	14,082.27
	6/7/25	Wind damage at Jackie Brannon Correctional Center and Oklahoma State Penitentiary. Damage to electric power poles, roofing and windows.	Slemp Welding	An estimate has been received from Slemp Welding for the structural damage; however, Risk Management is in the process of scheduling an on-site meeting/walk through with the contractor, roofing vendor, and DOC's Construction & Maintenance Unit to determine what will be repaired due to the amount of damage and the previous condition of some of the buildings.

Agency Name	Emergency Declaration Date	Brief Description	Supplier	Amount (\$)
J.D. McCarty Center	3/27/25	We are in need of replacing leaking commercial hot water heaters in two of our hospital housing units.	Bob Usry & Sons Inc	38,625.00
Oklahoma Department of Mental Health and Substance Abuse Services	5/8/25	Department of Mental Health and Substance Abuse Services is declaring an emergency to obtain necessary services for their budget confidence restoration.	Guidehouse Inc	117,000.00