

Liability Management: Alberta's Holistic Full Life Cycle Approach

IOGCC Annual Conference

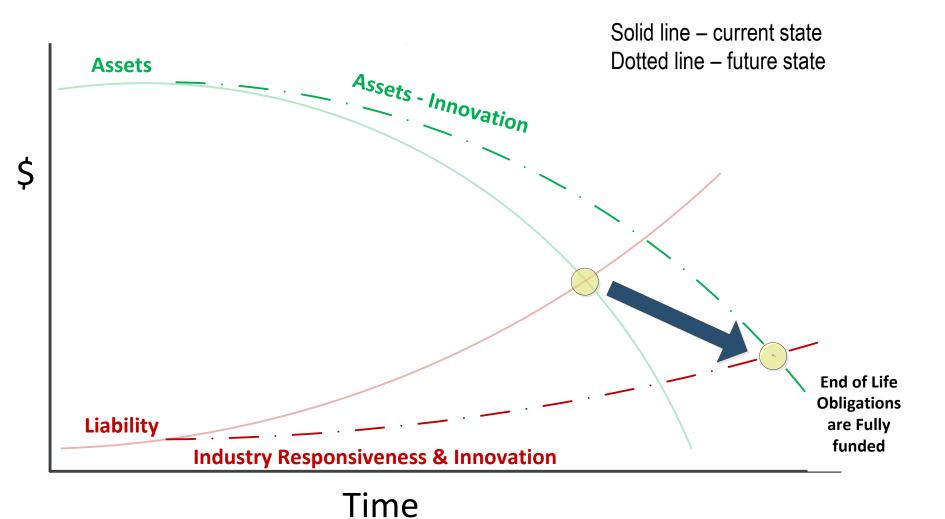
October 2023





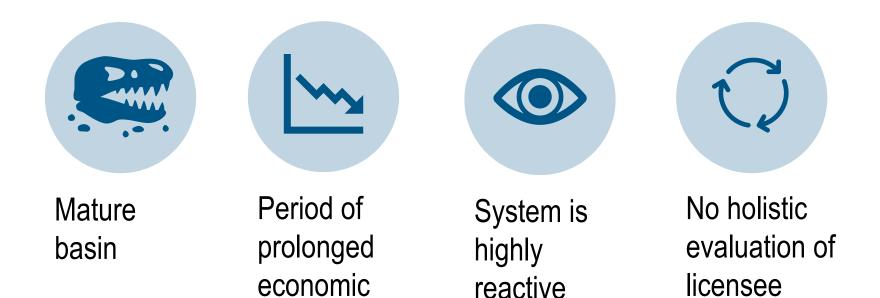
- 1. Strategy and Context
- 2. New Liability Management Framework
- 3. Progress and Next Steps

AER's Long Term Strategy

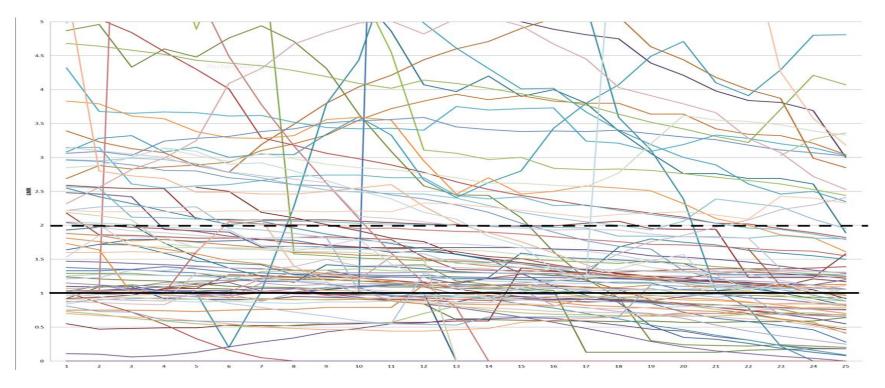


Situational Context for Oil and Gas

downturn



LMR Fluctuation: Insolvent Licensees



- ➢ Graph shows companies with LMR numbers ranging up to 5.
- There were 5 additional companies who went insolvent with LMRs above 5.
 - D LMRs were 6.35.6.36, 9.52, 23.41 and 23.45

Directive 067: Eligibility Requirements for Acquiring and Holding Energy Licence and Approvals



Revisions increase scrutiny and ensures eligibility is granted to and maintained by responsible parties

Acquiring and holding a licence or approval for energy development in Alberta **is a privilege**, not a right



Companies **must** provide financial information annually, and as required by the Regulator



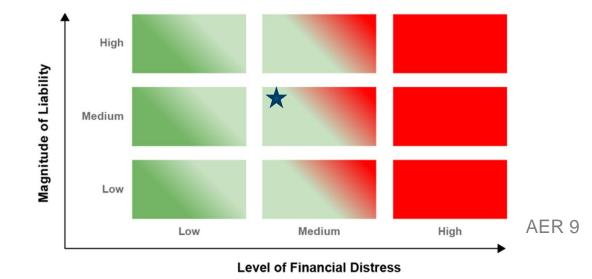
Identification of additional unreasonable risks for obtaining and maintaining licence eligibility

- Additional criteria
- Resolve outstanding noncompliances
- Major changes in information or arrangements (e.g., Working Interest Participants [WIPs])

Licensee Capability Assessment

Risk Groups

- Financial Distress: Assessment based on analysis of financial statements
- Magnitude of Liability: Estimated total magnitude of liability (active & inactive), including abandonment, remediation, and reclamation
- Example of a licensee's level of financial distress relative to magnitude of liability



Financial Capability & Risk Assessment

Table 2. Level of financial distress: parameters, definitions, risk ranges, and associated weightings

| Parameter | Description | Low | Medium | High | Relative Weight |
|---|--|-----------------|---------------------|----------------|--------------------|
| Net profit margin (three- year average) | Ratio of net profit over revenues, or the percentage of income kept as profit. This is averaged over three years to smooth unusual gains/losses in a single year. | >0% | ≤0% and >−25% | ≤−25% | 30% |
| Current ratio | Ratio of current assets (i.e., cash and other assets that are expected to be converted to cash within a year) over current liabilities (i.e., amounts due to be paid to creditors within a year) to measure whether a company can pay their obligations as they come due. | >90% | ≤90% and >70% | ≤70% | 30% |
| Debt to equity | A ratio of debt over equity to measure financial leverage, indicating the degree to which a company has financed its operations with borrowed money versus wholly owned funds. Debt includes amounts due to related parties and shareholders. | ≥0 and <1.33 | ≥1.33 and <1.67 | ≥1.67 or <0 | 10% |
| Interest coverage ratio | A ratio of earnings over interest expense, used to determine how easily a company can pay interest on its outstanding debt. Earnings are before interest, tax, depreciation, amortization and various non-cash, one-time, irregular, and non- recurring items. | >3.0 | ≤3.0 and >2.0 | ≤2.0 | 20% |
| Cash flow from operations to debt | A ratio of cash flows from operations over debt, which indicates how easily a company can repay its debt. Debt includes amounts due to related parties and shareholders. | >35% | ≤35% and >20% | ≤20% | 10% |

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Performance Group Factors

Performance Group Assessment Components

| Performance Group Factors | | | | | |
|--|--|---|--|--|--|
| Remaining Lifespan of Resources | Operational | Closure | Administrative | | |
| Remaining lifespan of mineral resources and infrastructure, and the extent to which existing operations may fund current and future liabilities | Management and maintenance of regulated infrastructure and sites, including compliance with operational requirements | Rate of closure activities and spending, and pace of inactive liability growth | Compliance with administrative regulatory requirements, including the management of debts, fees, and levies | | |

*Compliance is integrated into each performance indicator

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Inventory Reduction Program

- Closure Spend Quotas: Minimum industry closure spend quota based on inactive inventory. Increasing spend requirement to bend the inactive liability curve
 - Based on financial health capable and not capable
- Closure Nomination: Enables eligible requesters to request wells and facilities be closed that have been in an inactive or abandoned state for five or more years
- Companies encouraged to apply an area-based closure approach to increase efficiencies and have budgets go farther.

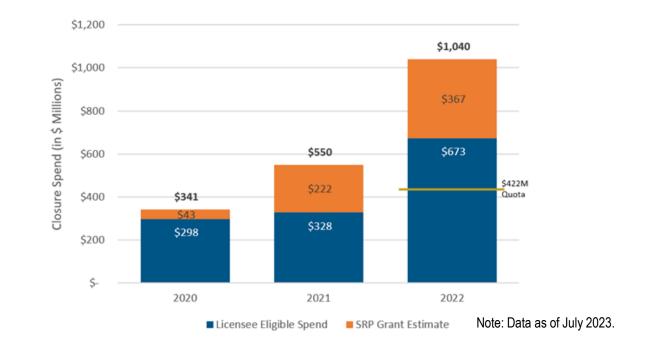
Area Based Closure Approach

- Drive economic and operational efficiency
- D Economies of Scale
- Integrated planning and resourcing
 - Online platform

2024 Licensee Quota Approach

- Maintain two spend rate approach
 - Capable: Low / Medium financial distress licensees: focus on greater liability reduction
 - Not Capable: High financial distress licensees: balance liability reduction with maintaining infrastructure integrity and managing public safety and environmental protection
- \therefore Higher Spend Rate = 6.6%; Lower Spend Rate = 3.6%
 - Small adjustment to higher spend rate due to shift of companies from high to low distress
 - Most licensees will receive similar quotas to 2023

Closure Quotas Spending



2022 CLOSURE SPEND: Closure Type



* 2022 Closure spend includes reported OneStop spends only (some Licensees did not report all SRP funded closure spends)

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Licence Transfer Application & Security

Directive 088 (s 5.0) & Manual 023 (s 6.1.2):

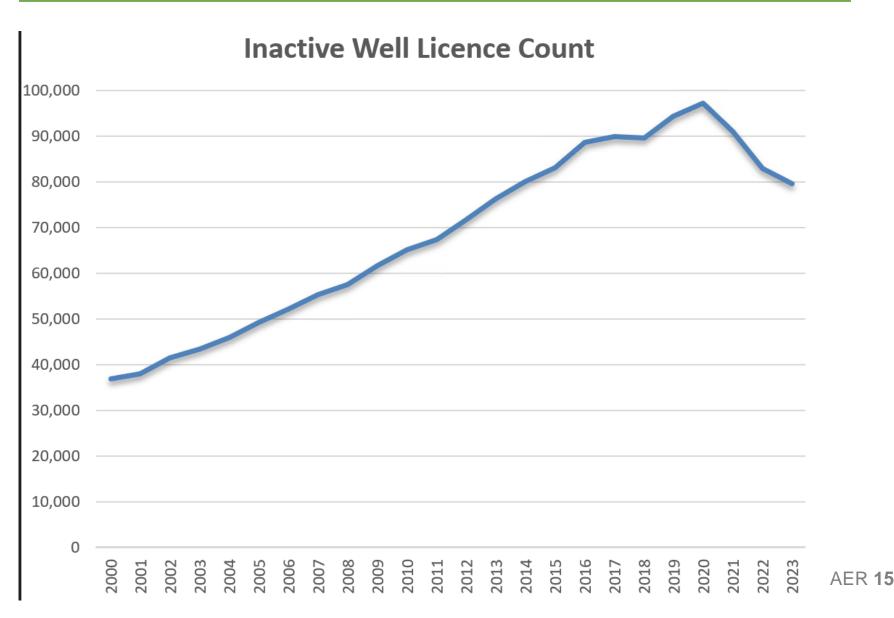
- A licence transfer application triggers a holistic licensee assessment (HLA) of both the transferor and transferee.
- The HLA is used to determine whether security deposits are required from the transferor or transferee to offset any potential *increase* in risk that may arise from a licence transfer application.
- Σ Table 9 provides a sense of what security may be required

Table 9. Range of security that may be required at time of transfer based on financial distress and crossover timeline

| | | Level of financial distress | | | | | |
|--------------------|-----------|-----------------------------|-----|--------|-----|------|------|
| Crossover timeline | | | Low | Medium | | High | |
| Far | >7 years | | | | | 26% | 62% |
| Medium | 3-6 years | | | 26% | 62% | 74% | 84% |
| Near | 0-2 years | 26% | 62% | 74% | 84% | 95% | 100% |

Note: Crossover timeline is the estimate of the timeframe when the magnitude of inactive liability will exceed the forecasted operations cash flow from remaining proven, developed reserves.

Initial Results



Next Steps

- D Update securitization framework
- D Update liability estimates
- D Legacy fund
- Transparency of closure and liability performance
- Integrated liability approach for all energy sectors



Thank you

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