



# State of Oklahoma

## State Innovation Model Design Grant

### Oklahoma State Health System Innovation Plan

#### Appendices

*Submitted to CMS on March 31, 2016*

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Appendix A: Baseline Health Workforce Landscape –  
Providers

***Baseline Health Workforce Landscape –  
Providers***

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## INTRODUCTION

Providers are the backbone of the health care delivery system. This draft baseline assessment looks at the geographic distribution of select provider organizations in Oklahoma in order to provide insight regarding workforce adequacy and distribution. The assessment is organized into five sections based on the type of provider. Section one, Physicians, looks at both allopathic and osteopathic physicians in the state with a focus on primary care providers. The second section, Nurses, focuses on licensed nursing workforce in one of three professional categories: registered nurses, advanced practice registered nurses, and licensed practical nurses. Section three, Physician Assistants, focuses on the trained and licensed individuals who practice as part of a team of health care providers and function under the supervision of physician. Dentists and Psychologists are addressed in sections four and five, respectively.

## METHODOLOGY

The Oklahoma State Department of Health (OSDH) supplied the data used to complete this draft baseline assessment. OSDH acquired the data from the appropriate state licensing agencies, except for dentists, which were obtained from the National Provider Identifier (NPI) database. The data was supplied in seven Microsoft Excel Workbooks, with each profession stored in a separate workbook. The data required substantial preprocess with Google Refine to standardize the postal addresses that were used for geocoding. ESRI's ArcGIS v10.2 for Desktop and ArcGIS World Geocode Service were used to geocode the addresses. For all professions combined, 58,938 address records were geocoded with 49,584 records matched at the street address or point address level. The remaining 9,354 records were matched to the appropriate city, ZIP code, or street name. Thirty-five records did not contain enough information to geocode and were eliminated from further analysis.

## PHYSICIANS

Oklahoma is home to 7,839 active physicians (or 20.4 physicians/10,000 population). An additional 446 physicians are currently completing their graduate medical education (or residency training) in the state. Osteopathic physicians (DOs) comprise 26 percent (1,618) of the active physician workforce with allopathic physicians (MDs) filling the remaining 74 percent (6,221). Around 46 percent (3,618 or 9.4 physicians/10,000 population) of the active physicians in the state practice in one of the primary care specialties (family medicine/general practice; internal medicine; obstetrics & gynecology; and pediatrics). Table 1 shows that family medicine/general practice is the most prevalent primary care specialty choice followed by internal medicine, pediatrics, and obstetrics and gynecology. Oklahoma has one of the lowest primary care physician to population ratios in the country. The United Health Foundation ranked Oklahoma 48th in access the primary care physicians in their 2015 edition of America's Health Rankings.<sup>1</sup> It is well documented that populations who have greater access to primary care physicians generally live longer, healthier lives.<sup>2</sup>

**Table 1: Primary Care Specialty Choice Among Active Physicians (MD & DO) in Oklahoma, 2014**

Primary Care Specialty	Active Physicians
<b>Family Medicine/General Practice</b>	1,680
<b>Internal Medicine</b>	1,064
<b>Obstetrics &amp; Gynecology</b>	384
<b>Pediatrics</b>	490

The primary care specialties represent three of the top five specialty choices among active physicians in the state. Only emergency medicine with 443 active physicians and anesthesiology (440) outrank any one of the primary care specialties. Table 2 lists top ten specialty choices among active physicians in the state.

**Table 2: Top Ten Specialty Choices Among Active Physicians (MD & DO) in Oklahoma, 2014**

Specialty	Active Physicians
<b>Family Medicine/General Practice</b>	1,680
<b>Internal Medicine</b>	1,064
<b>Pediatrics</b>	490
<b>Emergency Medicine</b>	443
<b>Anesthesiology</b>	440
<b>Obstetrics &amp; Gynecology</b>	384
<b>Psychiatry</b>	315
<b>Diagnostic Radiology/Radiology</b>	311
<b>General Surgery</b>	293
<b>Orthopedic Surgery</b>	268

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<sup>1</sup> America's Health Rankings (2015, May 10). Retrieved from <http://www.americashealthrankings.org/OK>

<sup>2</sup> Starfield, B., Shi, L., & Macinko, J. (2005). Contribution of Primary Care to Health Systems and Health. *The Milbank*

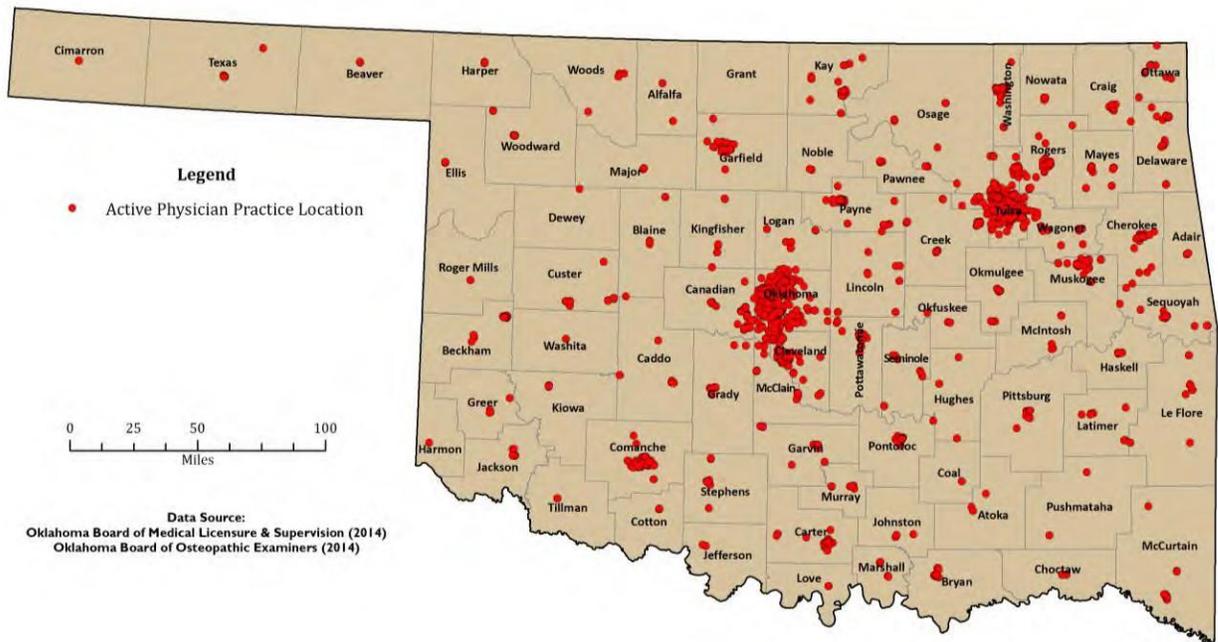
A complete demographic analysis of Oklahoma’s physician workforce is limited by the lack of data. The physician dataset provided did not contain racial/ethnic data for physicians. Second, age and gender data were available only for allopathic physicians. The average age of active allopathic physicians is 55 years old. As Table 3 shows, allopathic physicians born in the 1950s are the largest cohort and closely followed by those born in the 1960s. While close to 75 percent of the active allopathic physician workforce is male, the number of female physicians entering the workforce is increasing.<sup>3</sup> And, like national trends, younger female allopathic physicians in Oklahoma are opting to enter one of the primary care specialties. The lack of age and gender data for the osteopathic physicians precludes a complete understanding of the true demographic composition of Oklahoma’s physician workforce.

**Table 3: Birth Cohorts for Active Allopathic (MD) Physicians in Oklahoma, 2014**

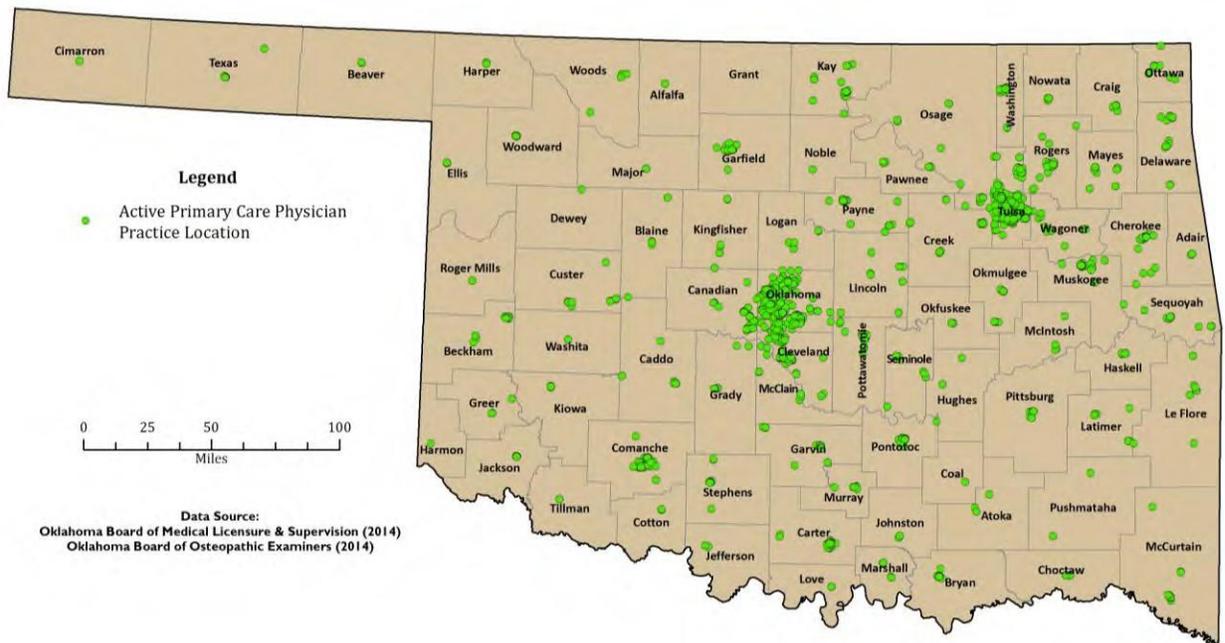
Decade of Birth	Active Physicians	Male	Female	Active Primary Care Physicians	Male	Female
<b>Prior to 1920</b>	1	1	0	1	1	0
<b>1920s</b>	48	46	2	25	25	0
<b>1930s</b>	289	271	18	112	100	12
<b>1940s</b>	925	819	106	340	298	42
<b>1950s</b>	1,685	1,299	386	692	497	195
<b>1960s</b>	1,544	1,122	422	677	432	245
<b>1970s</b>	1,397	899	498	681	383	298
<b>1980s</b>	332	181	151	217	111	106

The geography of the active physician workforce in Oklahoma is one of maldistribution. Every county in the state, except for Grant County, is home to at least one active physician. Over 5,200 physicians practice in Oklahoma County (3,011) and Tulsa County (2,258). At the other extreme, two counties, Dewey and Harmon, only have one active physician each (see Figure 1 & Figure 2). Thirty-three counties have 10 or fewer active physicians.

<sup>3</sup> Hedden, L., Barer, M.L., Cardiff, K., McGrail, K.M., Law, M.R., & Bourgeaut, I.L. (2014). The implications of the feminization of the primary care physician workforce on service supply: a systematic review. *Human Resources for Health*. 12: 32.



*Figure 1. Active Physician (MD & DO) Practice Locations in Oklahoma, 2014*



*Figure 2. Active Primary Care Physician (MD & DO) Practice Locations in Oklahoma, 2014*

Much of this maldistribution falls along the rural/urban divide. Using the county-level rural/urban classification system developed by the OSU Center for Rural Health, the number of active physicians in rural Oklahoma totals 1,731 (or 11.4 physicians/10,000 population). Urban Oklahoma is home to 6,108 active physicians (26.3/10,000 population). Further, for primary care, rural Oklahoma has 1,023 (6.7 physicians/10,000 population) active primary care physicians versus 2,595 (11.2 physicians/10,000 population) active primary care physicians in urban Oklahoma. Table 4 summarizes the distribution of the active physician workforce across metropolitan statistical areas (MSA) in Oklahoma. MSAs are geographic areas defined by a core urban area with population of 50,000 or more, the county containing the urban core, and adjacent counties that have a high level of commuting to the urban core for work. Close to 80 percent of all active physicians and over 74 percent of primary care physicians practice in a MSA.

**Table 4: Distribution of Active Physicians (MD & DO) Practice Locations by MSAs in Oklahoma, 2014**

Metropolitan Statistical Areas (MSA)	Active Physicians (Rate/10,000 Population)	Active Primary Care Physicians (Rate/10,000 Population)
Oklahoma City MSA	3,468 (26.3)	1,383 (10.5)
Tulsa MSA	2,464 (25.6)	1,147 (11.9)
Lawton MSA	245 (18.7)	116 (8.8)
Ft. Smith, Ark. MSA	53 (5.8)	38 (4.2)
Remainder of the State	1,609 (11.9)	934 (6.9)

Rural Urban Commuting Areas (RUCA) are often used in health services research to classify urban and rural areas. RUCAs are based on Census tract-level commuting patterns that are the result of economic relationships between rural areas and urban areas. Because of their relatively small geographic scale, and that they are subdivided into 33 different categories, RUCAs provide a level of detail that is not apparent in larger scale geographies such as counties. To facilitate interpretation, the 33 different RUCA categories can be combined into logical groupings. Table 5 shows the distribution of active physicians in Oklahoma across four different categories based on the Census tract associated with each physicians practice location. The per capita rates across all four categories mimics those presented above for rural and urban Oklahoma. The dearth of physicians in rural Oklahoma is particularly acute in the state's small rural towns and isolated rural towns.

**Table 5: Active Physicians (MD & DO) in Oklahoma by categorized RUCAs, 2014**

Category	Active Physicians (Rate/10,000 Population)	Active Primary Care Physicians (Rate/10,000 Population)
Urban	6,571 (24.7)	2,281 (8.3)
Large Rural City/Town	931 (16.6)	487 (8.7)
Small Rural Town	238 (9.0)	164 (6.2)

Isolated Small Rural Town	99 (5.1)	86 (4.4)
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## NURSES

The nursing workforce in Oklahoma is divided into three distinct licensed groups: registered nurses (RN); licensed practical nurses (LPN); and advanced practice registered nurses (APRN) (a/k/a nurse practitioners). The Oklahoma Board of Nursing licenses all of the aforementioned nursing professionals. And, like the physician data, these data reflect all licensed individuals and may not reflect the number or distribution of nurses involved in direct patient care. The licensed nursing workforce in Oklahoma totals 47,167 (see Table 6).

**Table 6: Licensed Nurses in Oklahoma by Type, 2014**

License Type	Total Licensed Nurses
Registered Nurse	32,351
Licensed Practical Nurse	12,814
Advanced Practice Registered Nurses	2,002

### 1.1. Registered Nurses

RNs account for 69 percent of all licensed nurses in the state. Almost 60 percent of the RNs work in Oklahoma County (11,379) and Tulsa County (7,814). The seven RNs practicing in Roger Mills County are the fewest in any one county (see Figure 3). Practice location information was not available for 22 RNs.

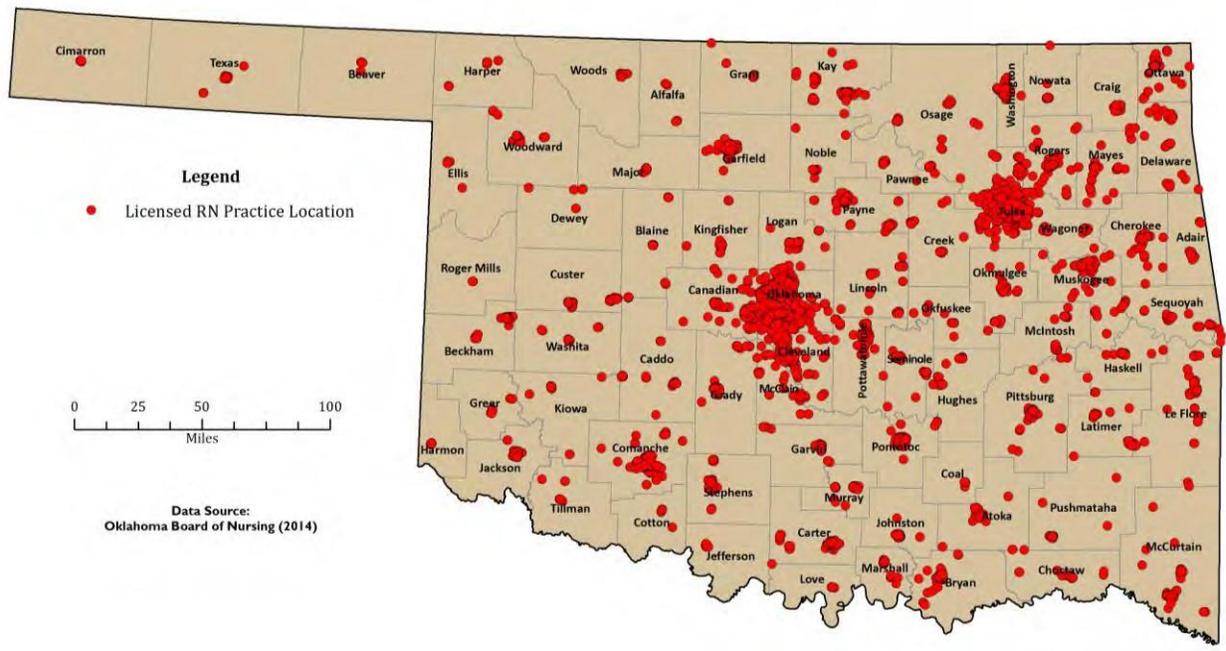


Figure 3. Licensed Registered Nurse Practice Locations in Oklahoma, 2014

Almost 64 percent of all RNs practice in a hospital setting (see Table 7). The second most popular practice setting for RNs are home health agencies.

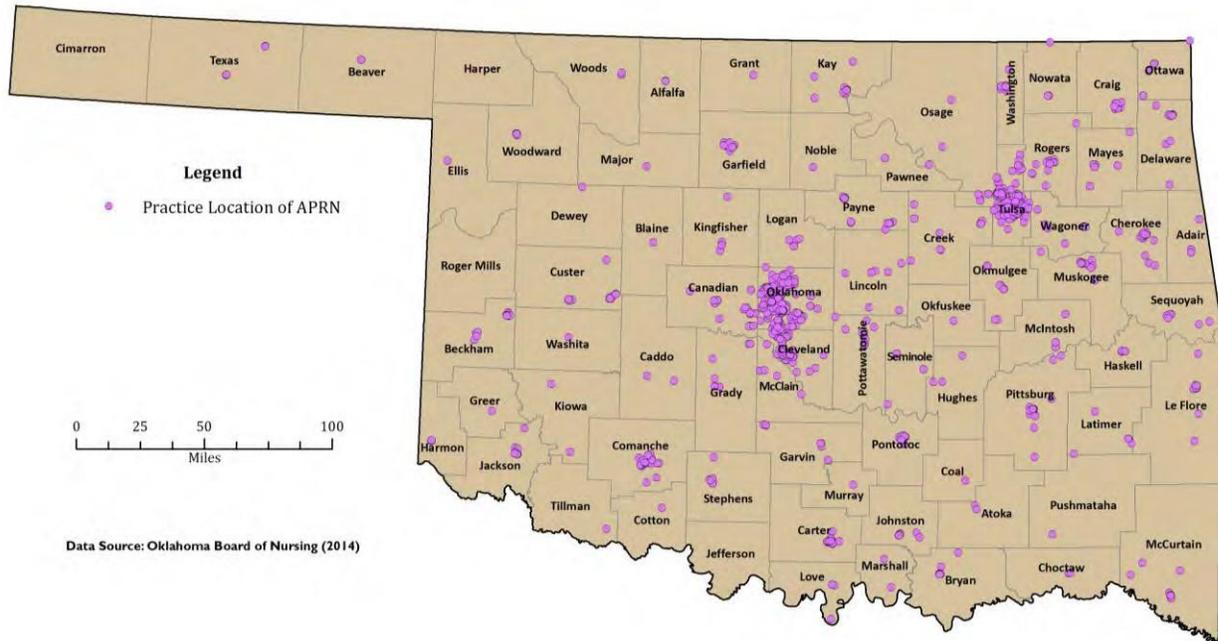
**Table 7: Top 10 Practice Settings Among Licensed RNs in Oklahoma, 2014**

Practice Setting	Number of Licensed RNs
Hospital	20,557
Home Health	2,668
Other	2,558
Long-term/Extended Care	1,707
Ambulatory Care Setting	1,521
Academic Setting	891
Community Health	820
Public Health	481
School Health	397
Insurance/Utilization Review	249

The geographic distribution of RNs is skewed to the state’s urban areas. Over 71 percent (23,008) of RNs practice in an urban county with the remaining 9,343 practicing in a rural county.

**1.2. Advanced Practice Registered Nurses**

Advanced Practice Registered Nurses (APRN) account for 4 percent of licensed nurses in Oklahoma. Over half practice in Oklahoma County or Tulsa County. APRNs practice in all but four Oklahoma counties; Cimarron, Harper, Jefferson, and Roger Mills (see Figure 4).



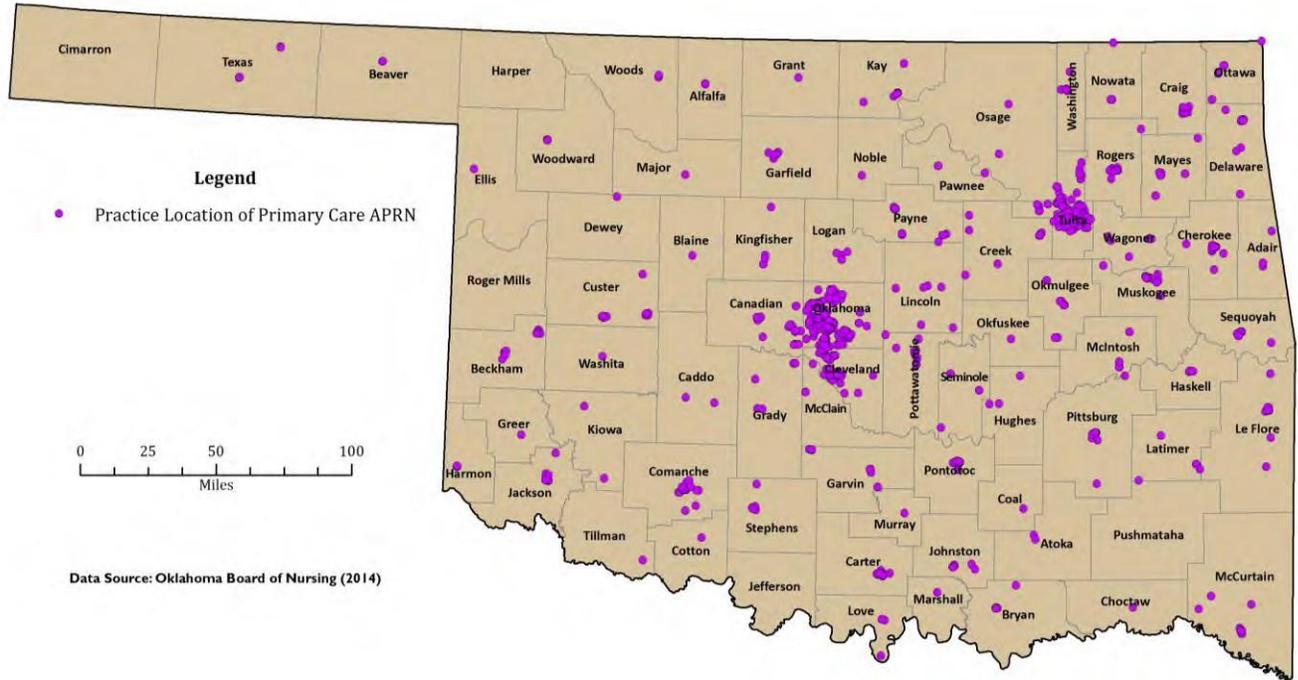
*Figure 4. Practice Locations of APRNs in Oklahoma, 2014*

The source data provided contained a variable describing the employment setting of APRNs. Approximately 26 percent of APRNs practice in a hospital. Table 8 lists the top ten practice settings for APRNs.

**Table 8: APRNs by Practice Setting, 2014**

Practice Setting	Number of Licensed APRNs
Hospital	861
Ambulatory Care Setting	453
Other	375
Community Health	133
Academic Setting	70
Public Health	34
Long-term/Extended Care	30
Correctional Facility	12
Unknown	13
Home Health	11

The most popular specialty choice among APRNs in Oklahoma is family medicine (834) followed by nurse anesthetist (438). Fifty APRNs are nurse midwives. Like physician assistants, APRNs are becoming an increasingly important component of the primary care delivery system. Around 68 percent (or 1,373) of APRNs in Oklahoma specialize in primary care. APRNs represent 25 percent of all primary care providers in Oklahoma. Over 35 percent of primary care APRNs practice in rural Oklahoma.



*Figure 5. Practice Locations of Primary Care APRNs in Oklahoma, 2014*

### 1.3. Licensed Practical Nurses

The remaining 27 percent of the licensed nurses in Oklahoma are LPNs. Of the 12,814 licensed LPNs, nurses were not employed in nursing or had an unknown practice setting. Most of the remaining 12,774 LPNs are concentrated in Oklahoma County (2,581) and Tulsa County (1,926). Cimarron County in the panhandle has the fewest LPNs with only four practicing in the county. Figure 6 shows the distribution of the LPN work force.

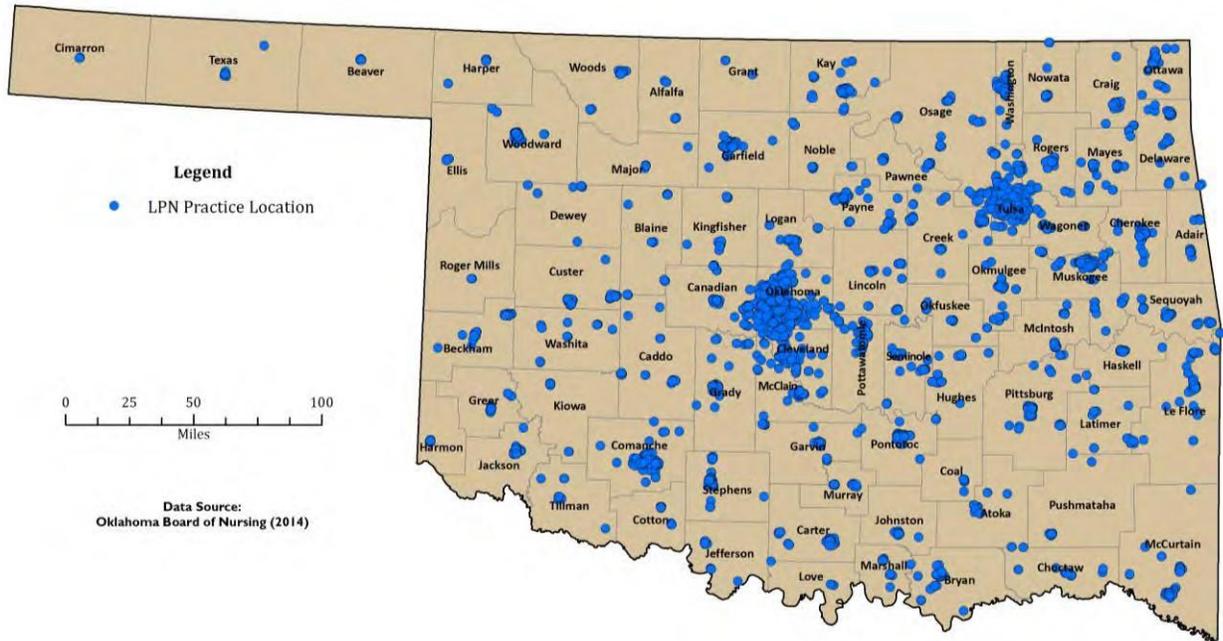


Figure 6. LPN Practice Locations in Oklahoma, 2014

The source data that we were provided contained two variables that described the employment characteristics of LPNs. The practice setting variable describes settings where LPNs practice (see Table ). A plurality (32 percent) of LPNs are employed in long-term/extended care facilities. 21 percent of LPNs are employed in hospitals.

Table 9: Top 10 Practice Settings for LPNs in Oklahoma, 2014

Practice Setting	Number of LPNs
Long-term/Extended Care	4,086
Hospital	2,721
Other	2,051
Home Health	1,953
Community Health	632
Ambulatory Care	570
Public Health	214

Correctional Facility	167
School Health	122
Occupational Health	96

In terms of position title, close to 77 percent of LPNs are classified as a Staff Nurse. Table lists all of the position titles for the LPN workforce in Oklahoma.

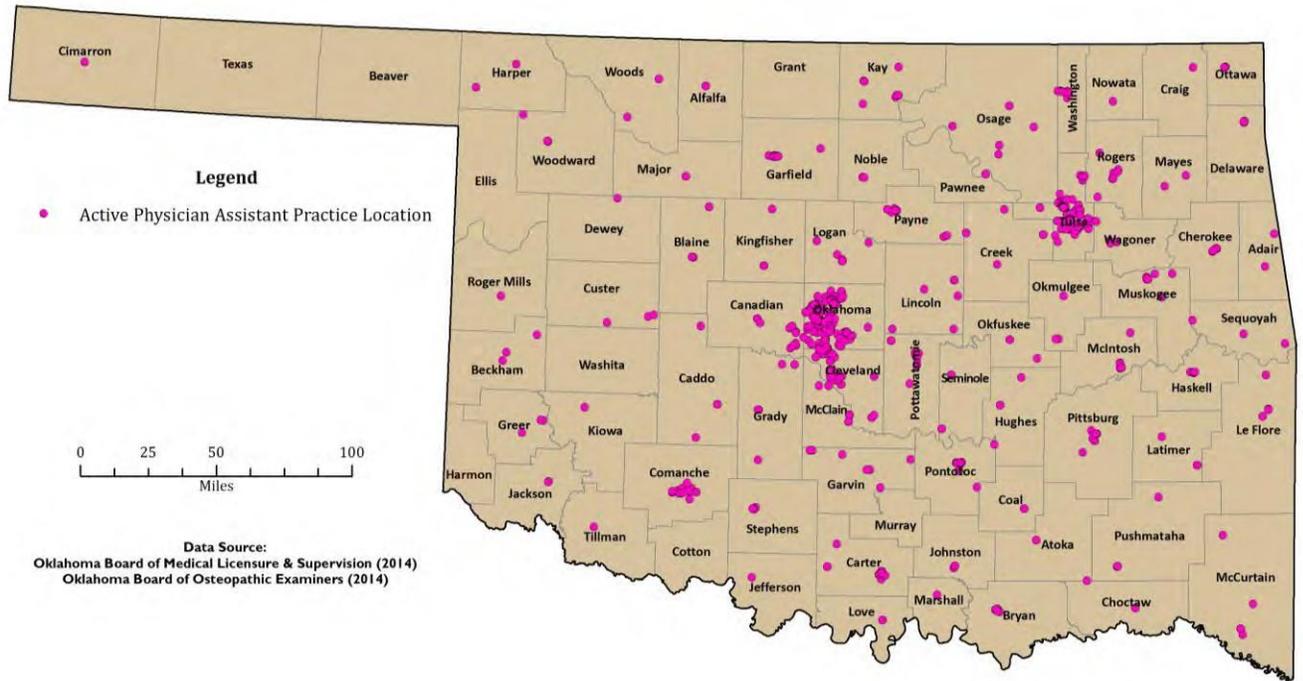
**Table 10: Position Title for LPNs in Oklahoma, 2014**

Position	Number of LPNs
Staff Nurse	9,866
Other	1,686
Nurse Manager	519
Nurse Faculty	403
Nurse Executive	106
Consultant	65
Nurse Researcher	16
Unknown	3

Interestingly, the hours worked was reported for LPNs. Most LPNs (11,065) work full-time (over 35 hours/week). For the part-time employed nurses, most (1139) worked 20 to 34 hours/week. The remaining 568 worked less than 19 hours/week.

#### **1.4. Physician Assistants**

Physician assistants (PAs) fill an important role in the delivery of team-based health care. Working under the supervision of a licensed physician, PAs can specialize in a variety of different medical practice areas, including primary care. Oklahoma is home to 1,193 active PAs (see Figure 7). As with most other health care professions, PA practices are concentrated in Oklahoma County (431) and Tulsa County (223). There are no PAs practicing in 8 counties (Beaver, Cotton, Ellis, Grant, Harmon, Murray, Texas, and Washita). Along the rural/urban continuum, 851 PAs practice in urban areas while the remaining 342 practice in rural Oklahoma.

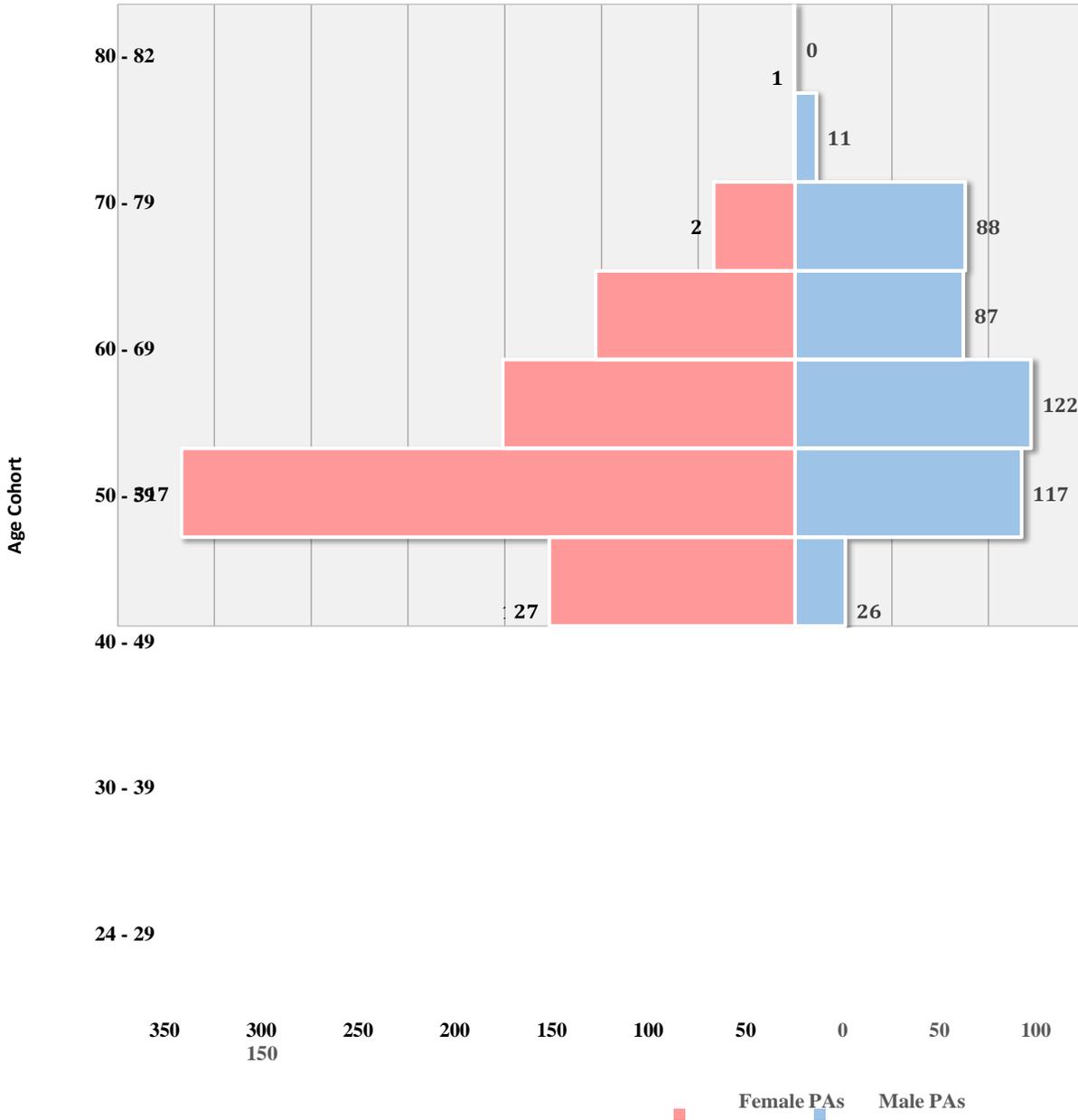


*Figure 7. Active PA Practice Locations in Oklahoma, 2014*

The dataset that we were provided did not contain information about specialty choice among the PAs practicing in Oklahoma. However, research conducted by the National Commission on the Certification of Physician Assistants shows that 34.2 percent of PAs in Oklahoma specialize in one of the primary care disciplines.<sup>4</sup>

<sup>4</sup> 2013 Statistical Profile of Certified Physician Assistants (2015, June 15) Retrieved from <https://www.nccpa.net/Upload/PDFs/2013StatisticalProfileofCertifiedPhysicianAssistants- AnAnnualReportoftheNCCPA.pdf>

The age and gender characteristics of the PA workforce are depicted in (Figure 8). Females comprise 62 percent of the PA workforce. Females are the largest portion of every age cohort less than 60 years with the exception of a single female octogenarian PA. The PA workforce is relatively young, as compared to physicians, with an average age of 42 years old.



*Figure 8. Population Pyramid of Active PA Workforce in Oklahoma, 2014*

### 1.5. Dentists

Dentists practice in all but four counties (Cimarron, Cotton, Grant, and Harmon) in Oklahoma. The workforce totals 1,756 licensed dentists. Close to 1,000 dentists practice in Oklahoma County (543), Tulsa County (338), and Cleveland County (118). The remainder are scattered around the state with most located in the larger rural communities (see Figure 9). As a whole, 552 dentists practice in rural Oklahoma, as defined by the OSU Center for Rural Health, for a rate of 3.6 dentists per 10,000 population. The rate in urban Oklahoma is 5.2 dentists per 10,000 population. Over 78 percent of licensed dentists are male. Further, only 42 dentists specialize in pediatric dentistry (see Figure 10).

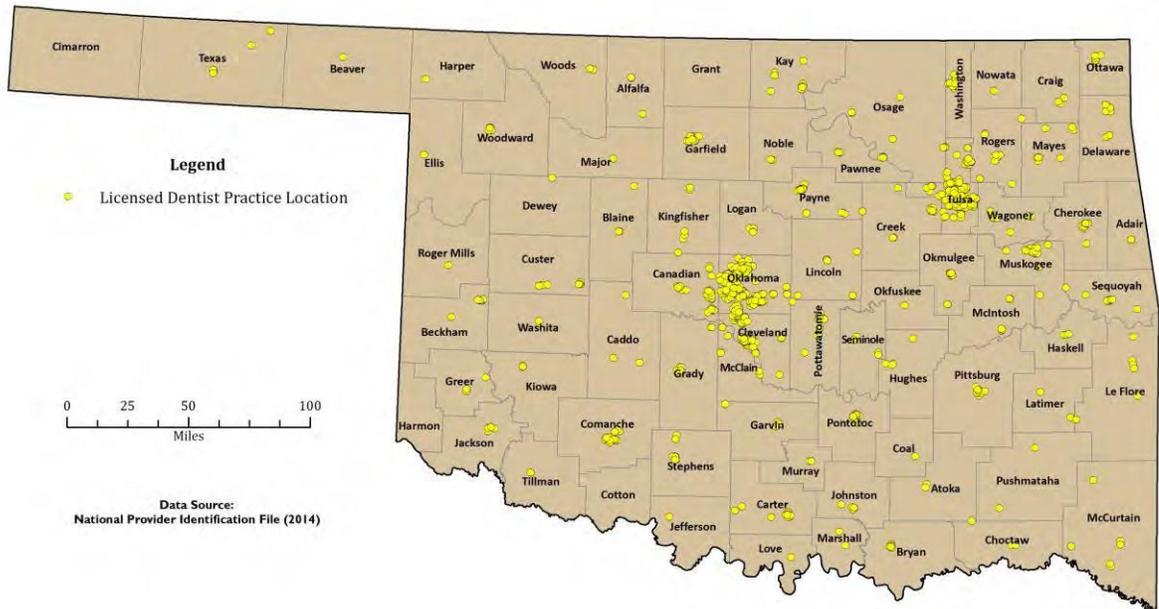


Figure 9. Licensed Dentist Practice Locations in Oklahoma, 2014

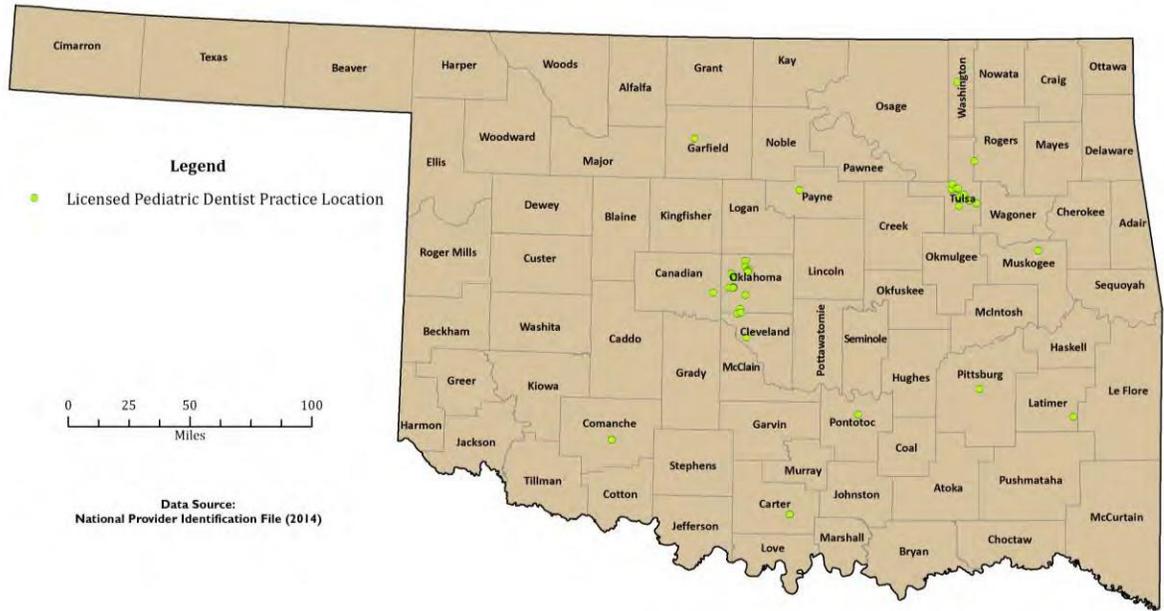


Figure 10. Licensed Pediatric Dentist Practice Locations in Oklahoma, 2014

### 1.6. Psychologists

Oklahoma is experiencing a behavioral health care crises.<sup>5</sup> Not only in terms of the number of citizens seeking or needing treatment, but also in terms of workforce capacity. Psychologists are an import part of a well-functioning behavioral health care workforce. Oklahoma is home to 571 licensed psychologists. Over 56 percent of licensed psychologists practice in Oklahoma County (185) or Tulsa County (136). Licensed psychologists practice in 31 of the state’s 77 counties (see Error! Reference source not found.).

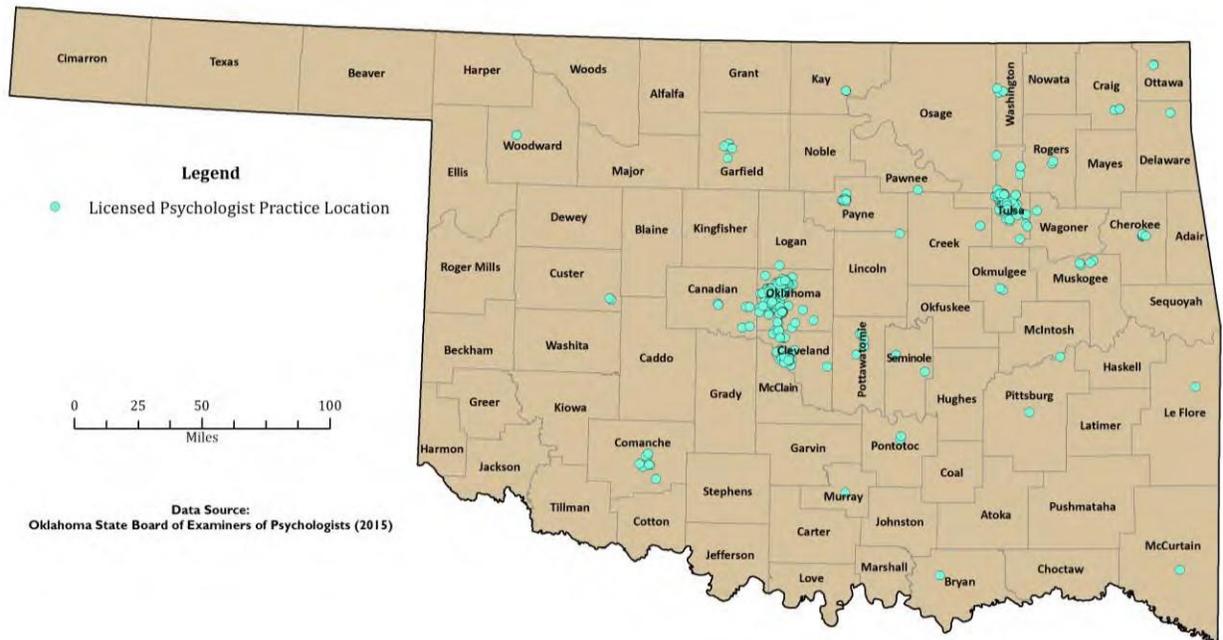


Figure 11. Licensed Psychologist Practice Locations in Oklahoma, 2015

At a more regional scale, only 88 (or 15 percent) licensed psychologists practice in rural counties as defined by the OSU Center for Rural Health. This translates to a rate of 0.6 licensed psychologists per 10,000 residents (the rate in urban Oklahoma is 2.1 psychologists per 10,000 residents). The actual rate is probably higher than reported above. Telehealth technologies are increasingly used to deliver some behavioral health treatments.<sup>6</sup> It is likely that some psychologists in Oklahoma are delivering treatment via this modality and reaching rural patients. Unfortunately, the licensure data does not capture such events or note if providers offer telehealth services.

With regard to specialty mix, 45 percent (or 282) of licensed psychologists specialize in clinical psychology and 38 percent (218) specialize in counseling. Only 36 psychologists specialize in school psychology.

## Appendix B: Baseline Health Workforce Landscape – Provider Organizations

# ***Baseline Health Workforce Landscape – Provider Organizations***

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May 2015*

## INTRODUCTION

Provider organizations are a vital component of the health care workforce landscape. They serve as centers of employment for health care workers and the locales for the delivery of care. This draft baseline assessment looks at select provider organizations in Oklahoma and how they are distributed, geographically, across the state. Typically, these are larger organizations or businesses that employ a number of health care professionals. The workforce employed by these provider organizations ranges from physicians to entry-level paraprofessionals. It should be noted that individual professional practices were not necessarily included in this assessment. Some individual practices are included due to the nature of the data, but no attempt was made to systematically include them all.

This draft assessment is organized into six sections based on the nature of care delivered by the provider organizations. Section one, *Hospitals*, looks at those organizations that provide inpatient medical care and other related services for surgery, acute medical conditions or injuries. The second section, *Ambulatory & Independent/Group Practices*, focuses on organizations that provide outpatient services. Section three, *Long-term Care*, addresses organizations that provide long-term care, post-acute care and rehabilitative services. *Home & Community Based Services* form the fourth section which focuses on organizations that provide opportunities for individuals to receive health care services in their own home or community. Section five, *Health Care Informatics*, focuses on organizations that use health information technology to improve care, provide data, resources, devices, and methods required to optimize the acquisition, storage retrieval, and use of information in health and biomedicine. The final section, *Other Organizations*, includes those entities that do not necessarily fit in one of the above categories, but are important provider organizations.

## METHODOLOGY

The data used to complete this draft baseline assessment was supplied by the Oklahoma State Department of Health (OSDH) and the Health Resources Services Administration (HRSA) Data Warehouse. The data from OSDH contained 2,658 records of organizational providers. Each record contained the necessary fields to conduct geocoding operations. ESRI's ArcGIS v10.2 for Desktop and ArcGIS World Geocode Service were used to geocode the addresses. 2,447 records matched at the street address or point address level. The remaining 211 records were rematched manually to achieve total match scores of over 80 for all of the records. Twenty-two organizational providers did not have an Oklahoma address and were eliminated from further analysis. Data from the HRSA Data Warehouse contained 1,290 records all of which were spatially referenced and did not require geocoding. The data provided by both organizations often "overlapped," meaning identical (or near identical) content was contained in both datasets. Deference was given to the dataset that provided the most useful analysis.

Given the nature of the supplied data, this is primarily a geographic assessment. Each section contains maps that typically show the distribution of organizational providers and total number of providers by community. These maps permit readers to understand better the spatial distribution of the provider organizations and the relative concentration of providers among the various communities in the state. Much can be learned from this type of assessment. It also represents a vital starting point for future analysis.

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<sup>5</sup> Healthy Oklahoma 2020 (2015, May 14). Retrieved from <http://ohip2020.com/>

<sup>6</sup> Novotney, A. (2011). A new emphasis on telehealth: How can psychologists stay ahead of the curve - and keep patients safe? *American Psychological Association*. 42(6): 40.

# HOSPITALS

## 1.1. Short-term Hospitals

Short-term Care Hospitals in Oklahoma, 2015

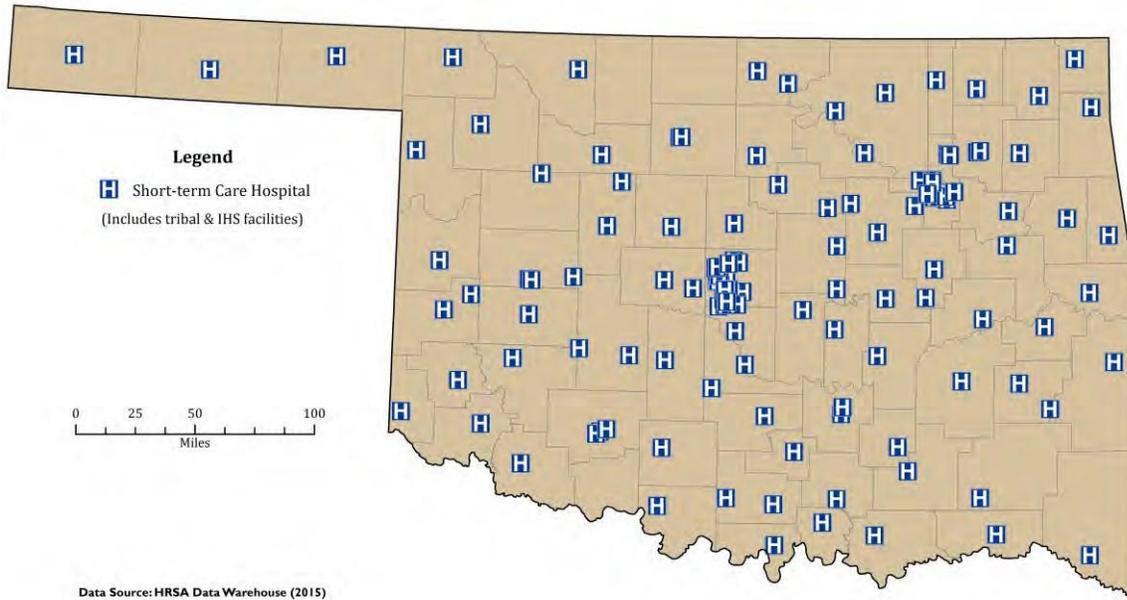


Figure 1. Short-term Hospitals in Oklahoma, 2015

### Certified Hospital Beds in Oklahoma by Community, 2015

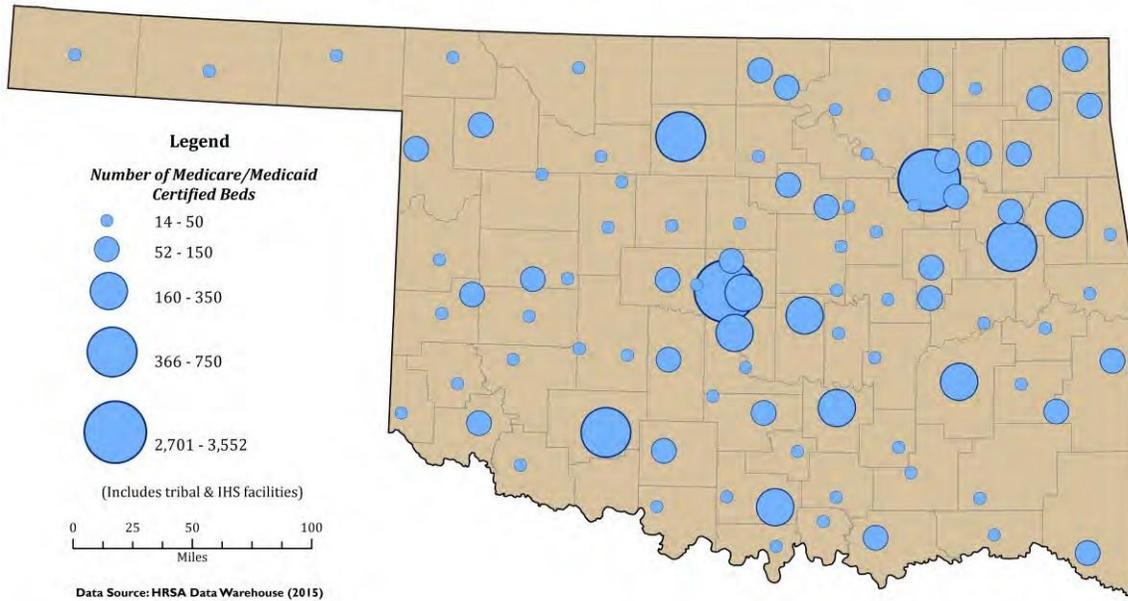


Figure 2. Certified Hospital Beds in Oklahoma by Community, 2015

### Certified Hospital Beds by County in Oklahoma, 2015

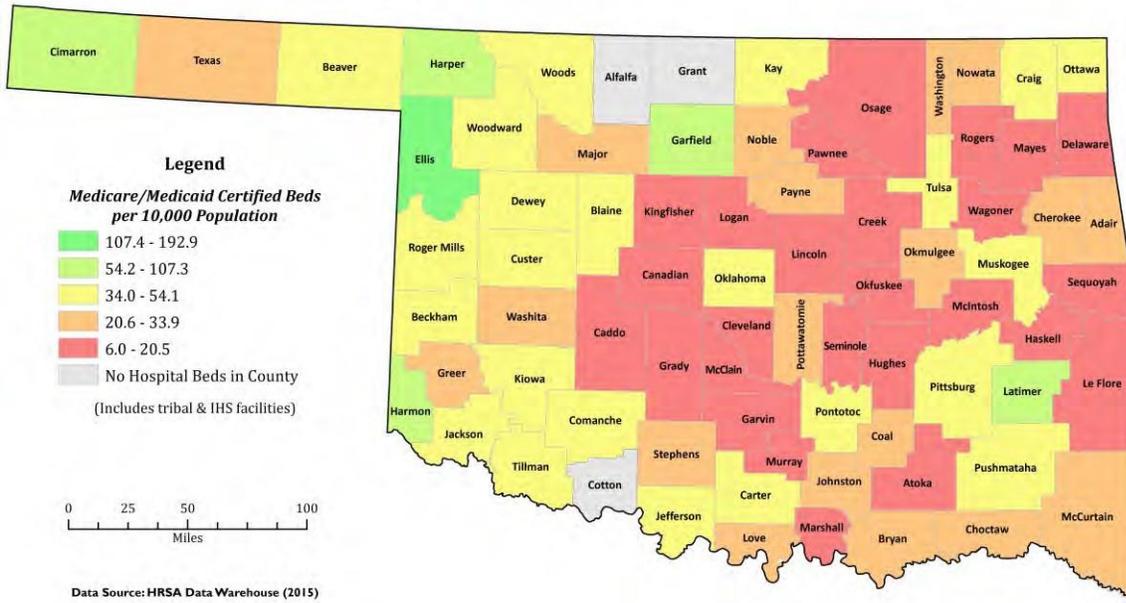


Figure 3. Certified Hospital Beds by County in Oklahoma, 2015

## 1.2. Psychiatric Hospitals

### Psychiatric Hospitals in Oklahoma, 2015

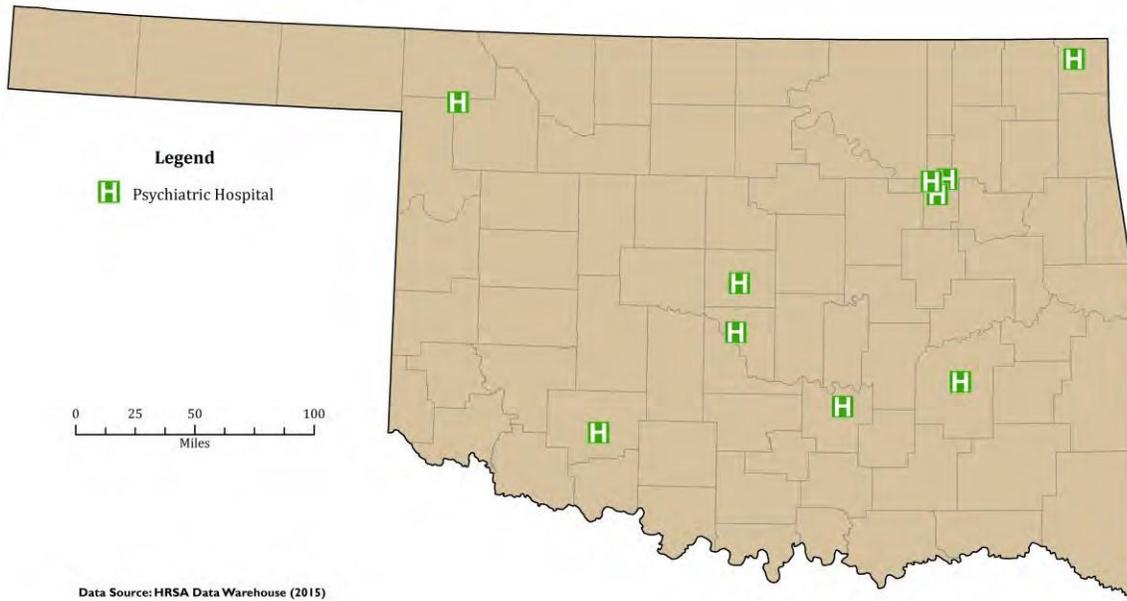


Figure 4. Psychiatric Hospitals in Oklahoma, 2015

### Certified Psychiatric Hospital Beds in Oklahoma by Community, 2015

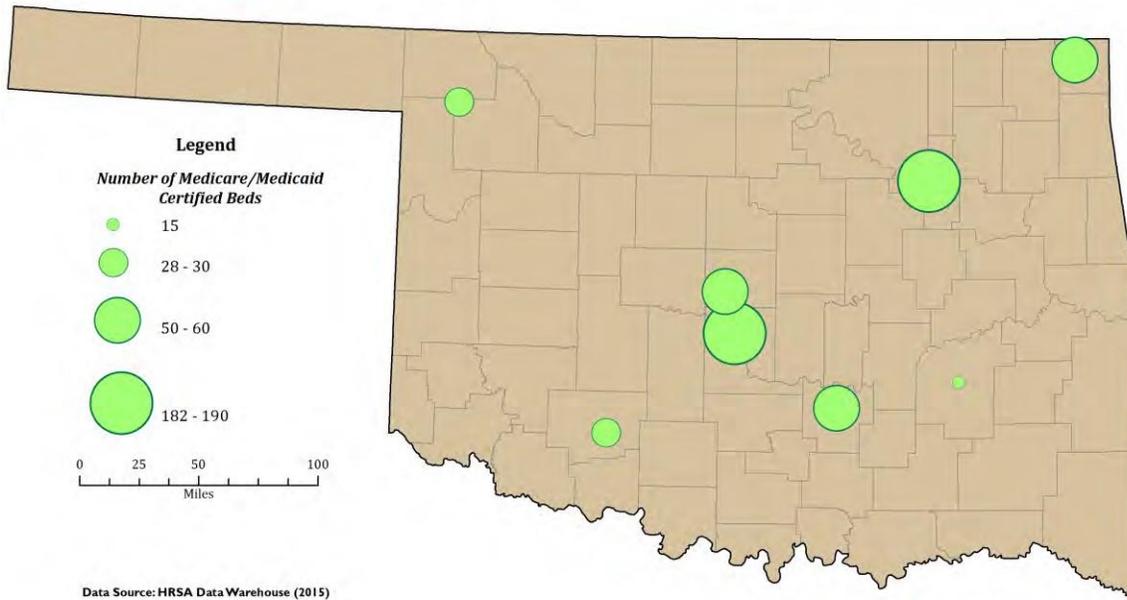


Figure 5. Certified Psychiatric Hospital Beds in Oklahoma by Community, 2015

# AMBULATORY & INDEPENDENT/GROUP PRACTICES

## 1.3. Ambulatory Surgical Centers

### Ambulatory Surgical Centers in Oklahoma, 2015

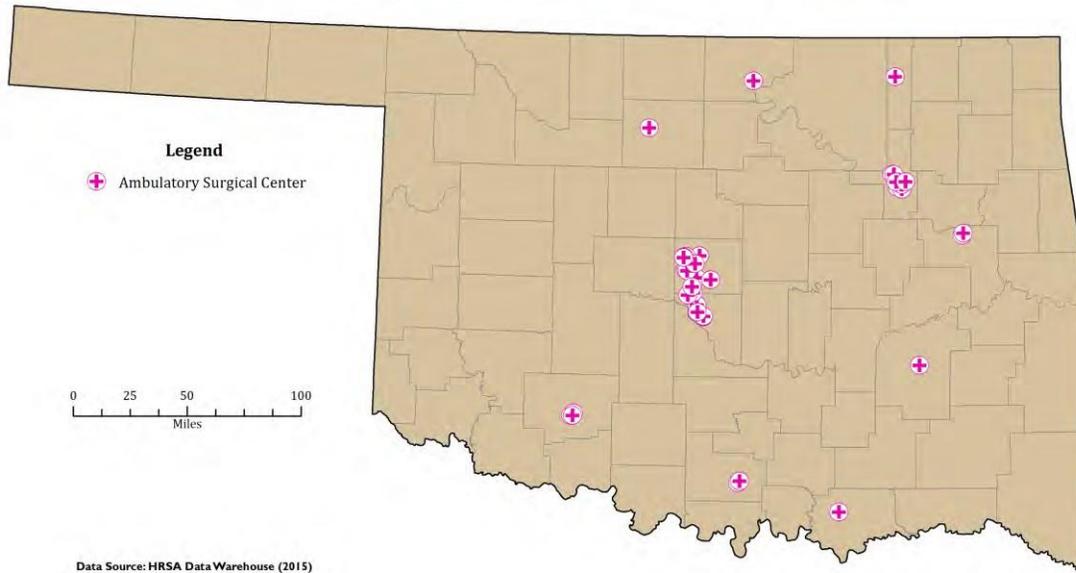


Figure 6. Ambulatory Surgical Centers in Oklahoma, 2015

### Ambulatory Surgical Centers (ASC) in Oklahoma by Community, 2015

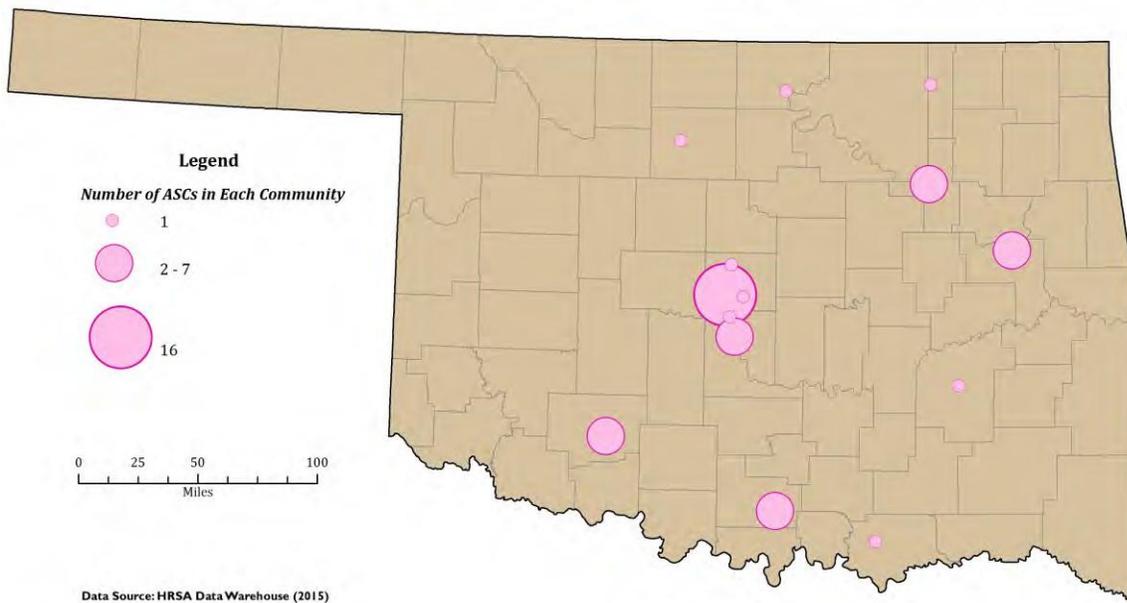


Figure 7. Ambulatory Surgical Centers (ASC) in Oklahoma by Community, 2015

### 1.4. End Stage Renal Disease Facilities

#### End Stage Renal Disease Facilities in Oklahoma, 2015

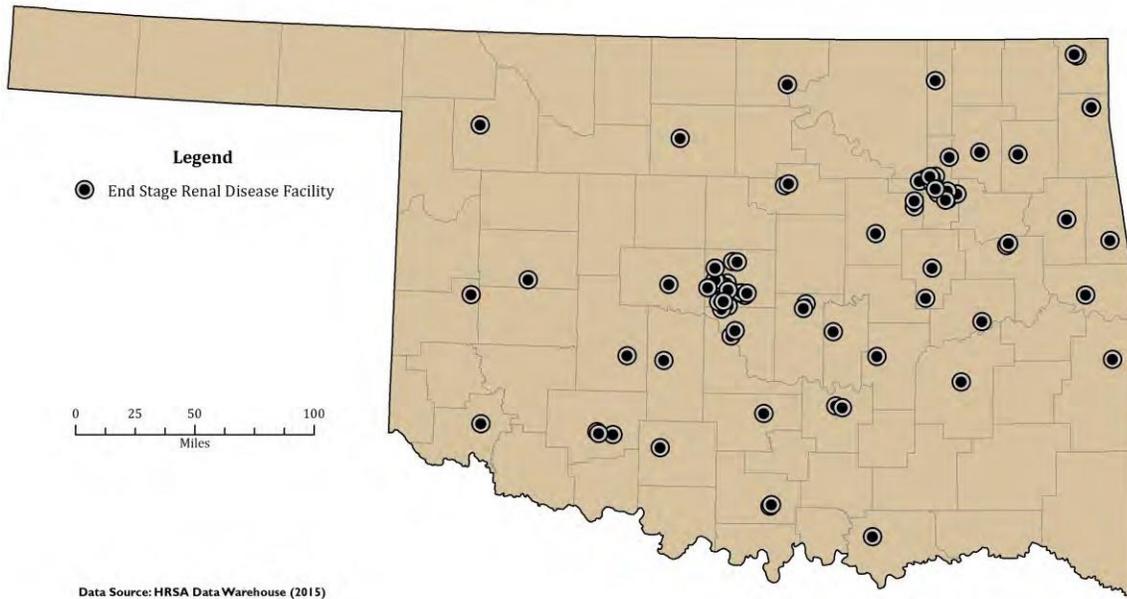


Figure 8. End Stage Renal Disease Facilities in Oklahoma, 2015

#### End Stage Renal Disease (ESRD) Facilities in Oklahoma by Community, 2015

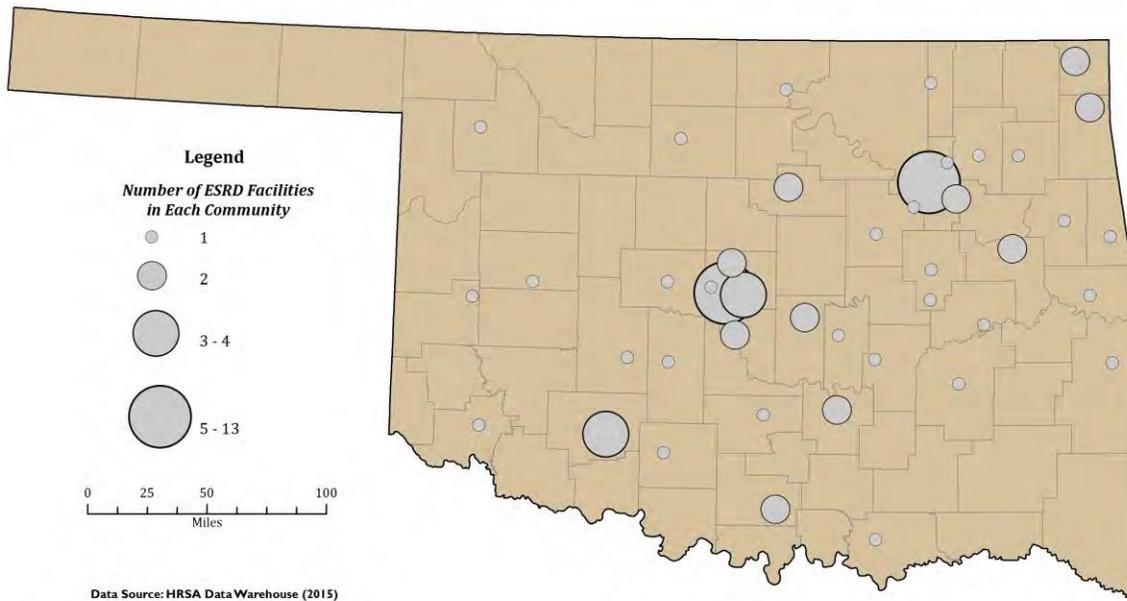


Figure 9. End Stage Renal Disease (ESRD) Facilities in Oklahoma by Community, 2015

### 1.5. Federally Qualified Health Centers

#### Federally Qualified Health Centers in Oklahoma, 2015

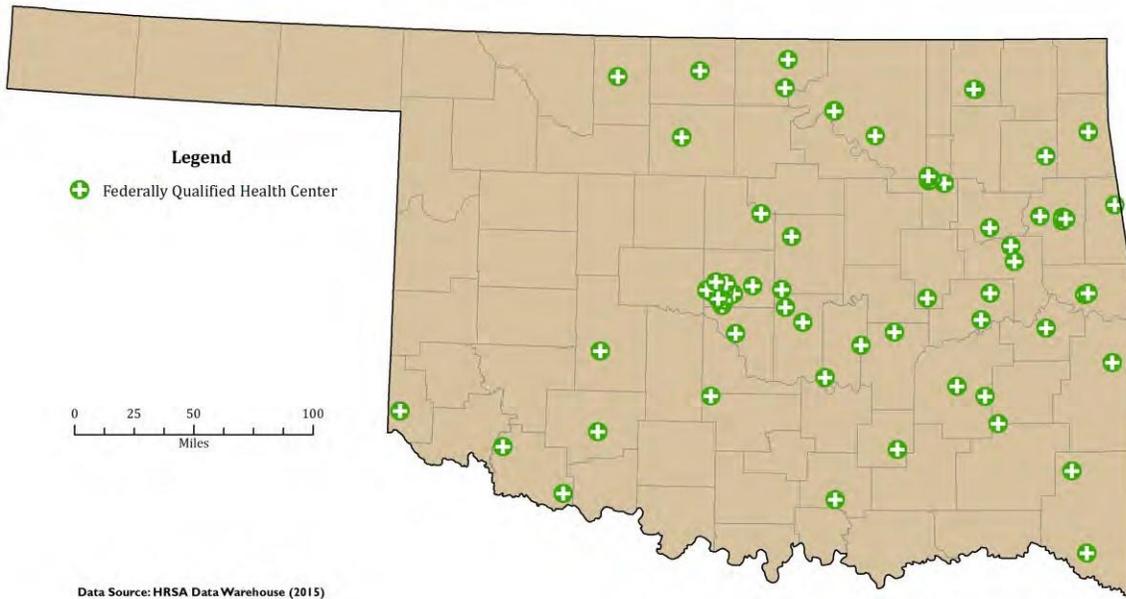


Figure 10. Federally Qualified Health Centers in Oklahoma, 2015

#### Federally Qualified Health Centers (FQHC) in Oklahoma by Community, 2015

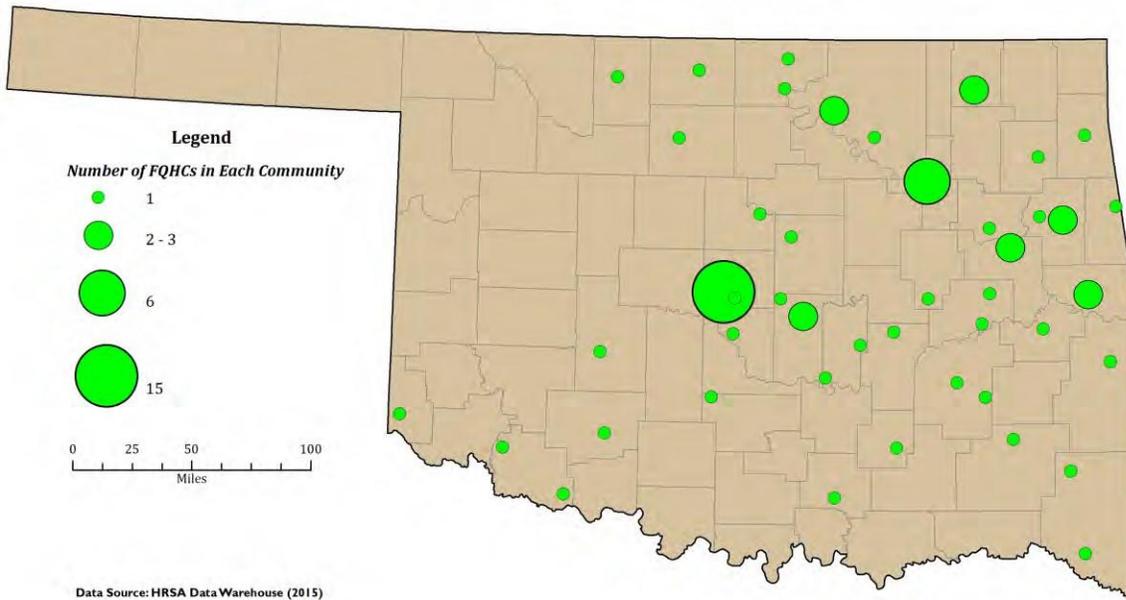


Figure 11. Federally Qualified Health Centers (FQHC) in Oklahoma by Community, 2015

## 1.6. Free Clinics

### Free Clinics in Oklahoma, 2015

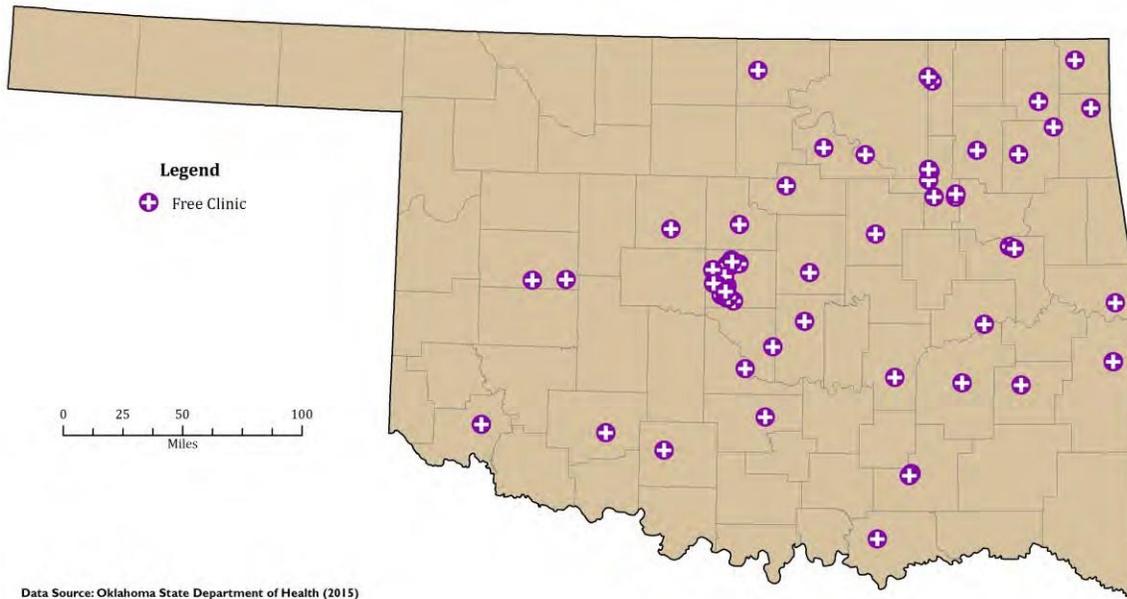


Figure 12. Free Clinics in Oklahoma, 2015

### Free Clinics in Oklahoma by Community, 2015

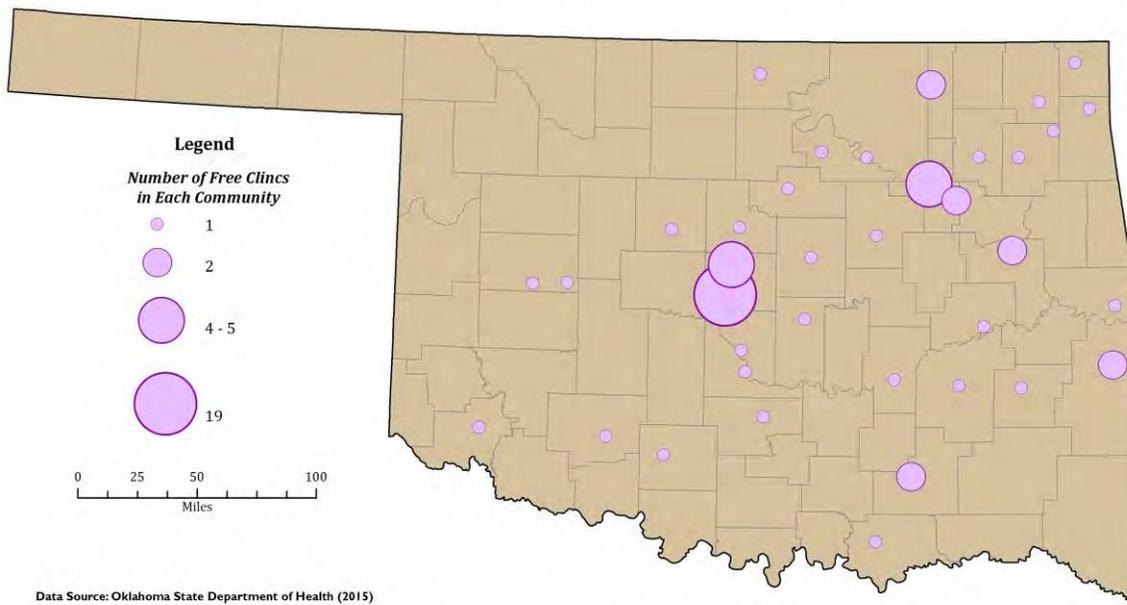


Figure 13. Free Clinics in Oklahoma by Community, 2015

### 1.7. Outpatient Physical Therapy/Speech Pathology

#### Outpatient Physical Therapy/Speech Pathology Clinics in Oklahoma, 2015

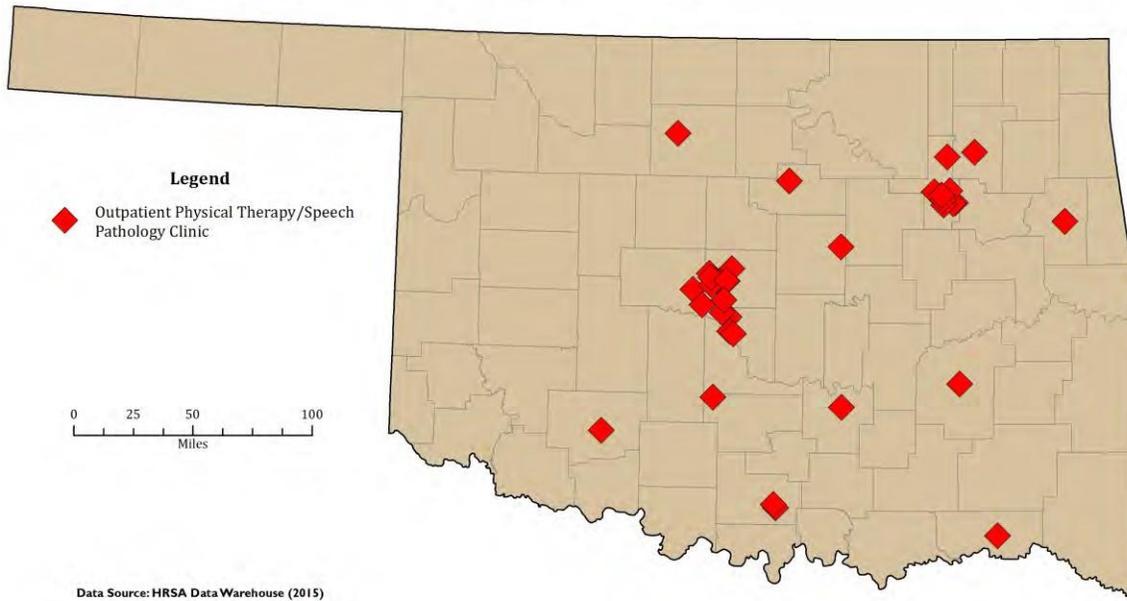


Figure 14. Outpatient Physical Therapy/Speech Pathology Clinics in Oklahoma, 2015

#### Outpatient Physical Therapy/Speech Pathology (OPT/SP) Clinics in Oklahoma by Community, 2015

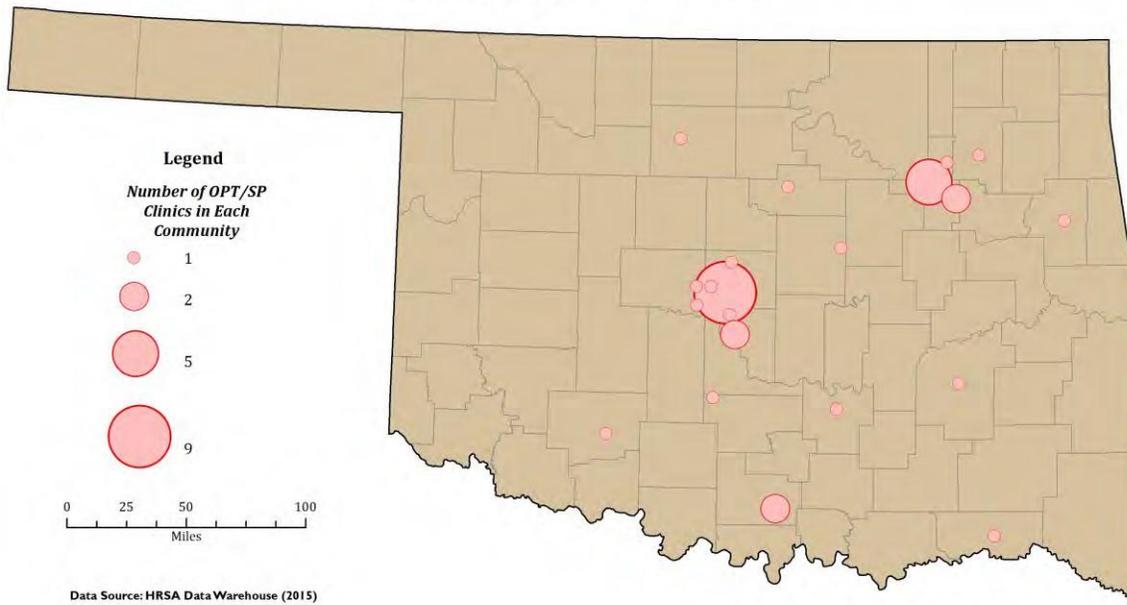


Figure 15. Outpatient Physical Therapy/Speech Pathology (OPT/SP) Clinics

## 1.8. Retail Pharmacies

### Retail Pharmacies in Oklahoma, 2015

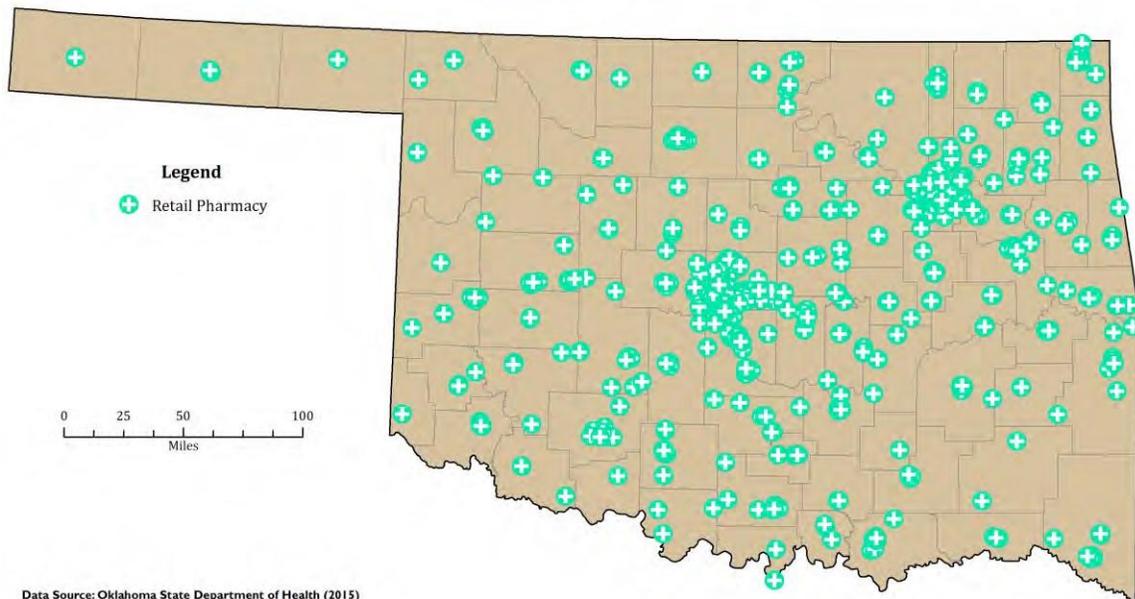


Figure 16. Retail Pharmacies in Oklahoma, 2015

### Retail Pharmacies in Oklahoma by Community, 2015

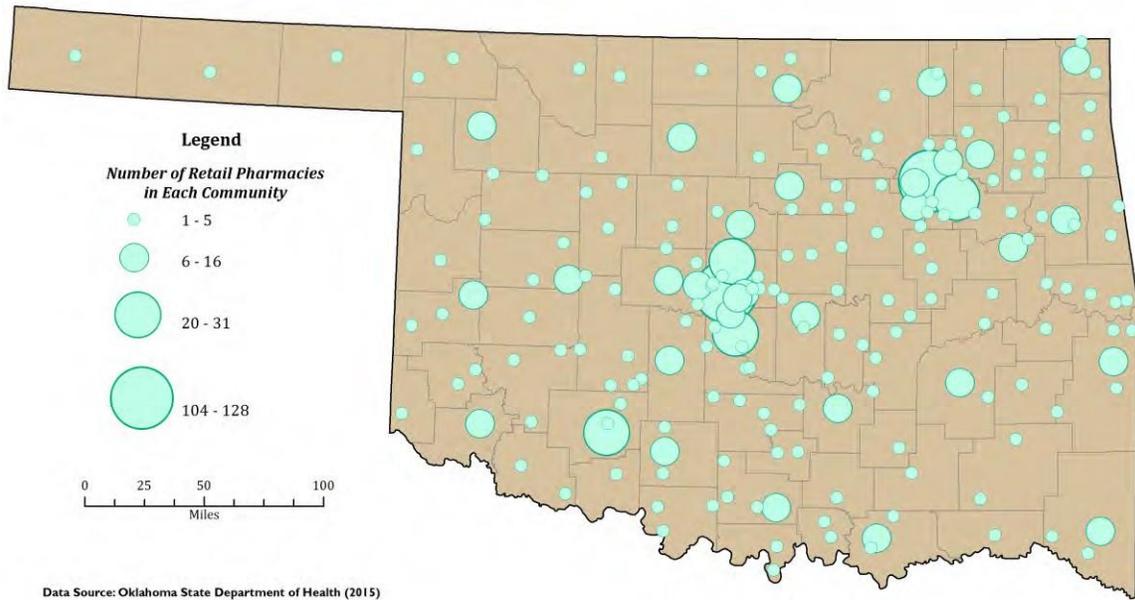


Figure 17. Retail Pharmacies in Oklahoma by Community, 2015

## 1.9. Rural Health Clinics

### Rural Health Clinics in Oklahoma, 2015

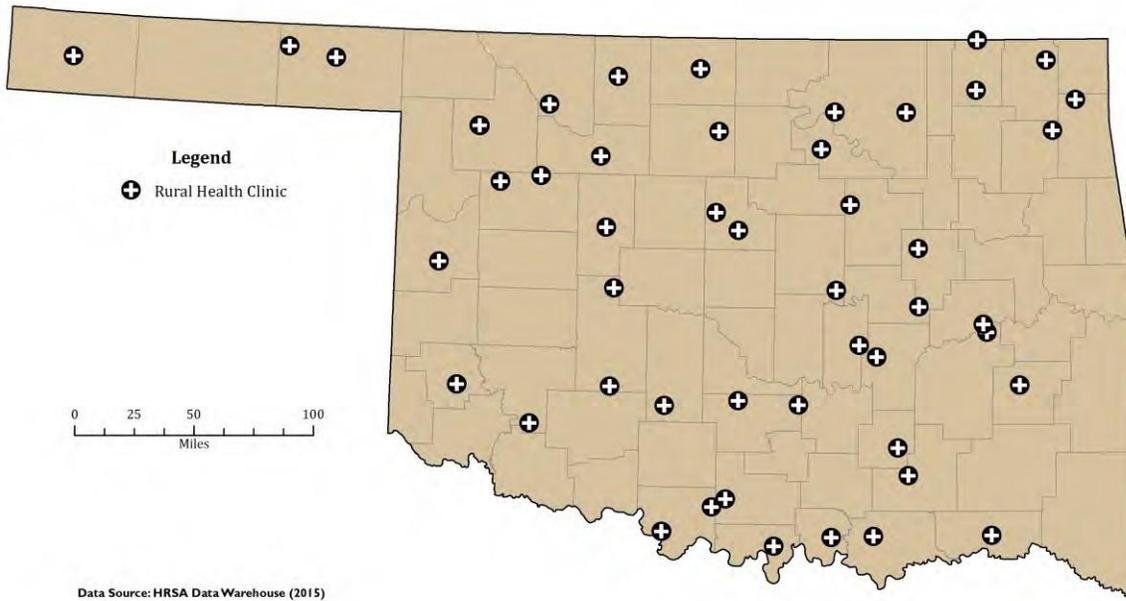


Figure 18. Rural Health Clinics in Oklahoma, 2015

### Rural Health Clinics (RHC) in Oklahoma by Community, 2015

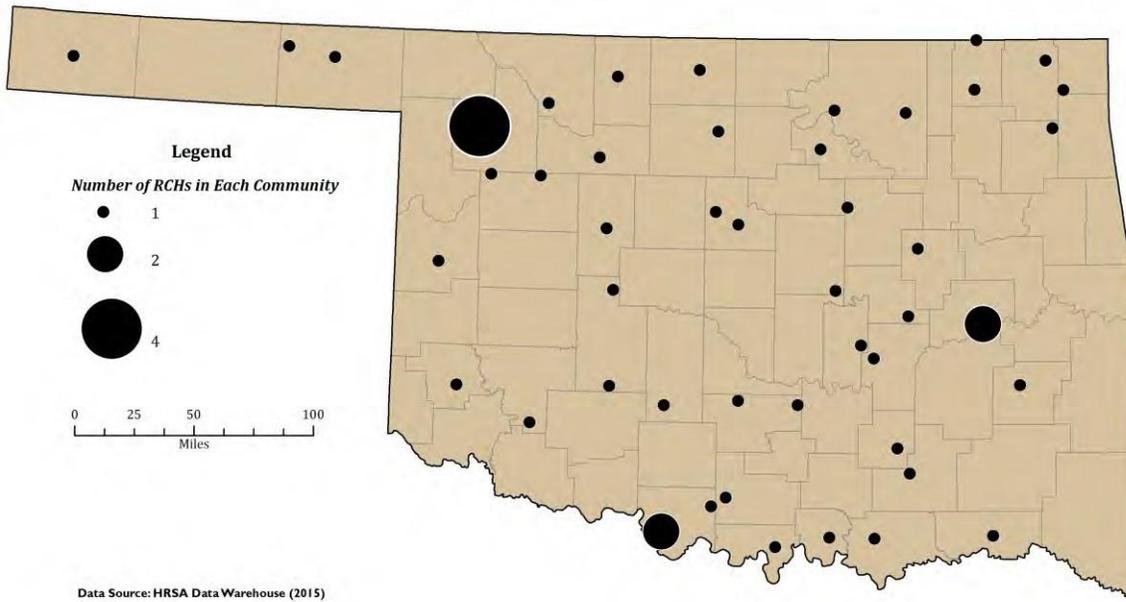


Figure 19. Rural Health Clinics (RHC) in Oklahoma by Community, 2015

### 1.10. Urgent Care Clinics

#### Urgent Care Clinics in Oklahoma, 2015

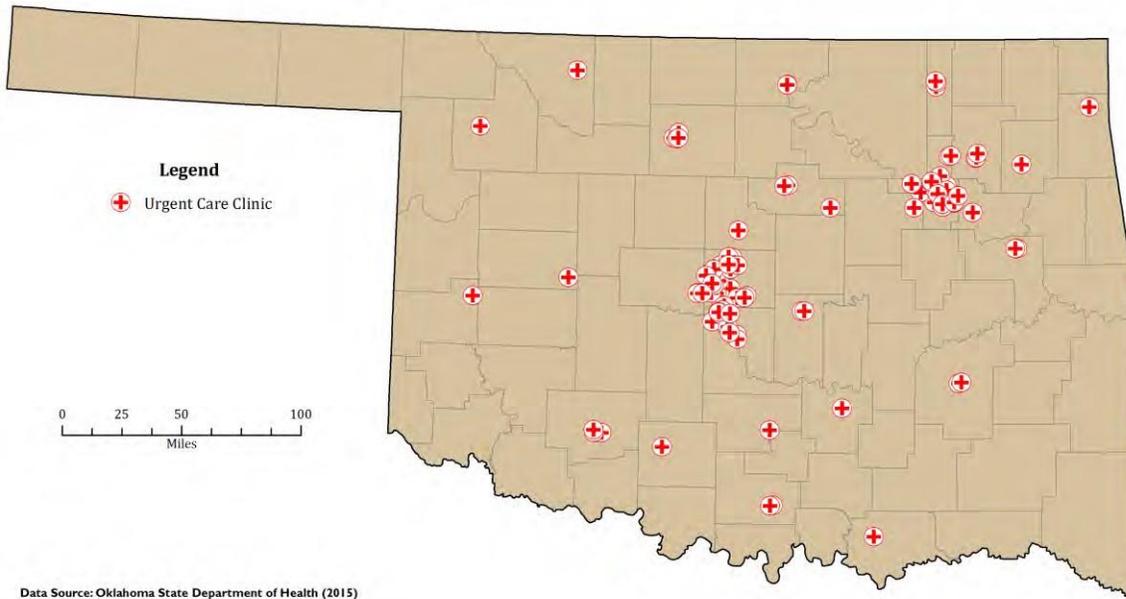


Figure 20. Urgent Care Clinics in Oklahoma, 2015

#### Urgent Care Clinics in Oklahoma by Community, 2015

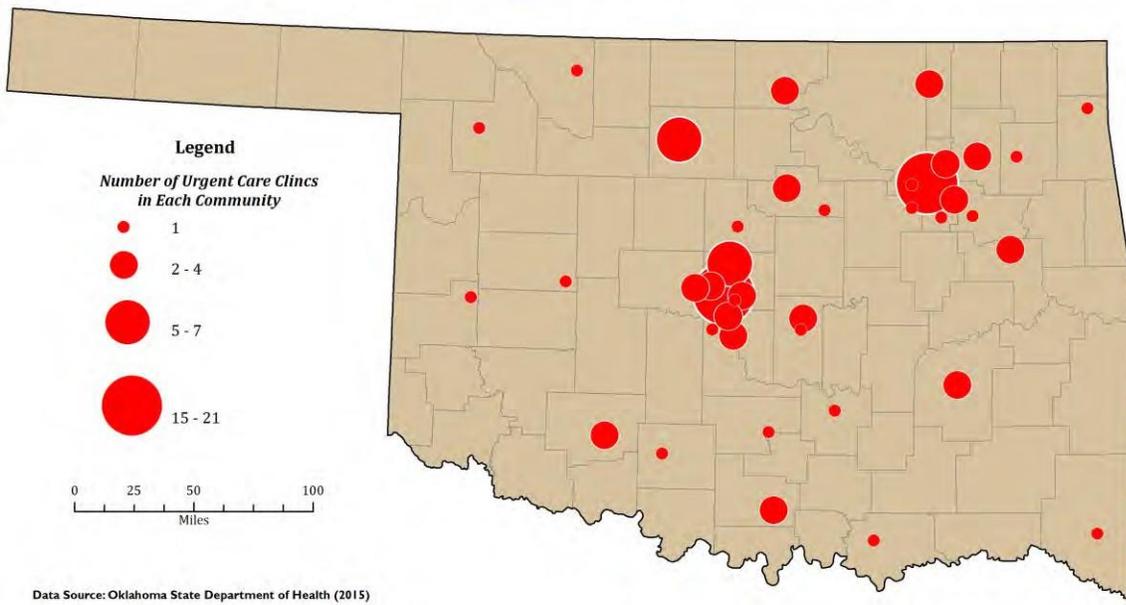


Figure 21. Urgent Care Clinics in Oklahoma by Community, 2015

# LONG-TERM CARE

## 1.11. Intermediate Care Facilities

### Intermediate Care Facilities in Oklahoma, 2015

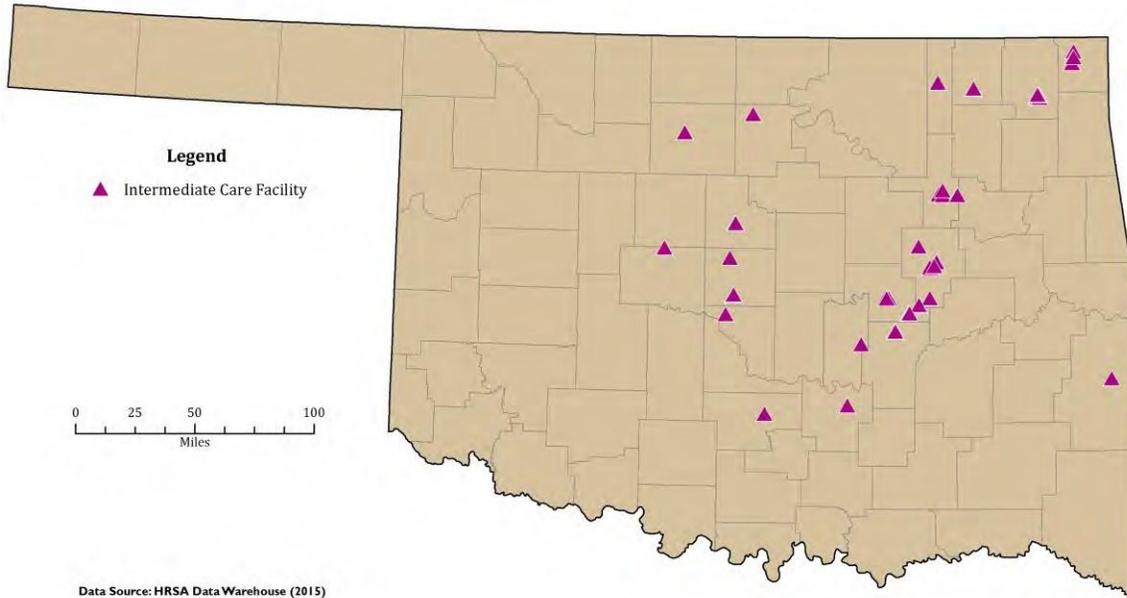


Figure 22. Intermediate Care Facilities in Oklahoma, 2015

### Intermediate Care Facility Beds in Oklahoma by Community, 2015

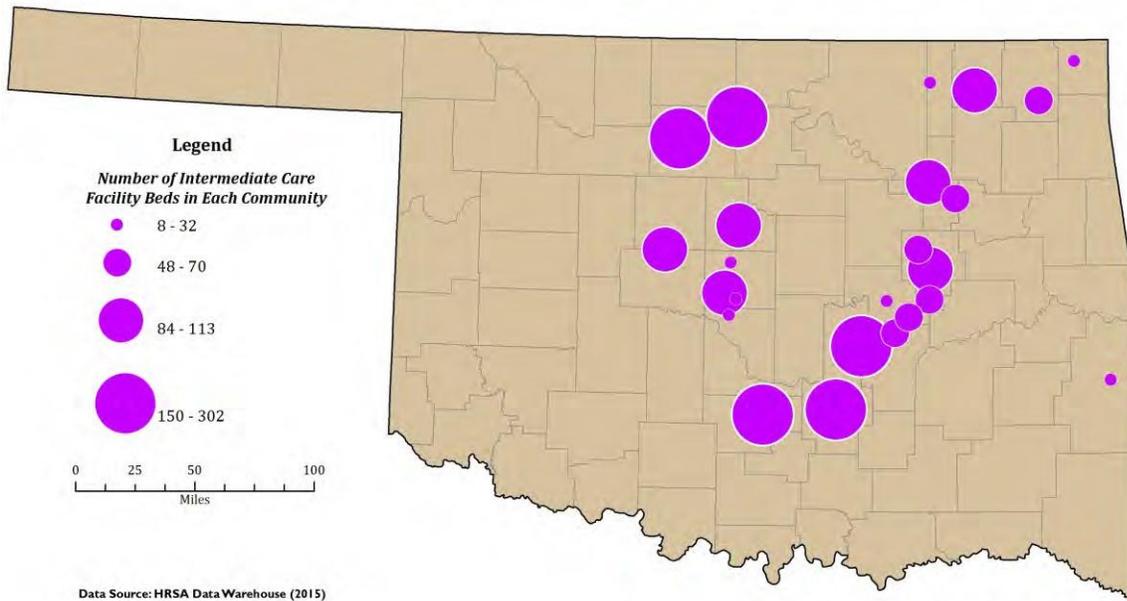
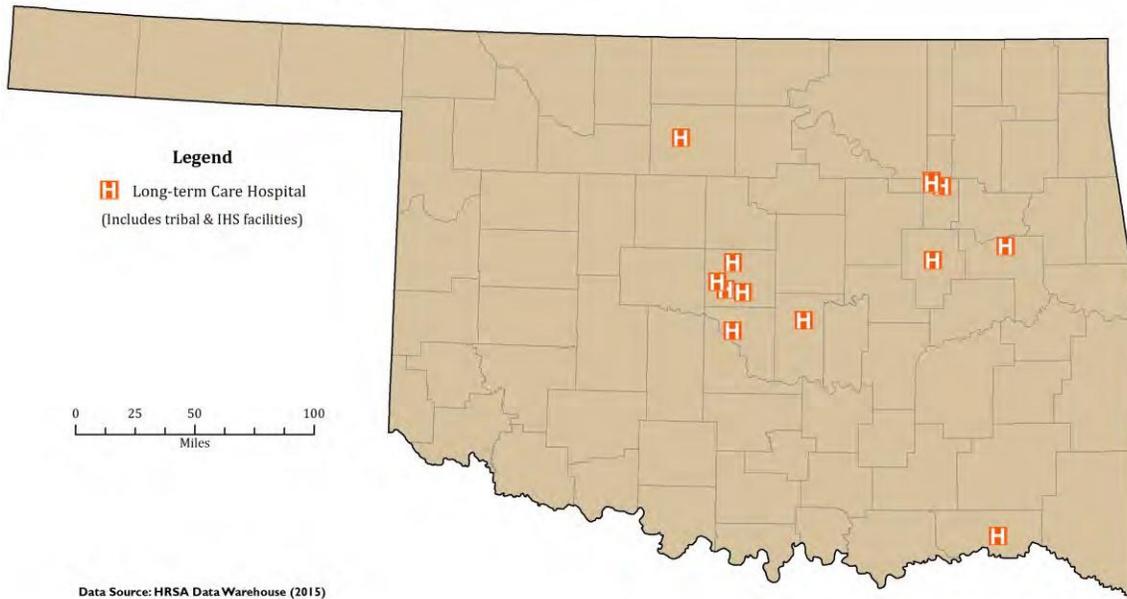


Figure 23. Intermediate Care Facilities in Oklahoma by Community, 2015

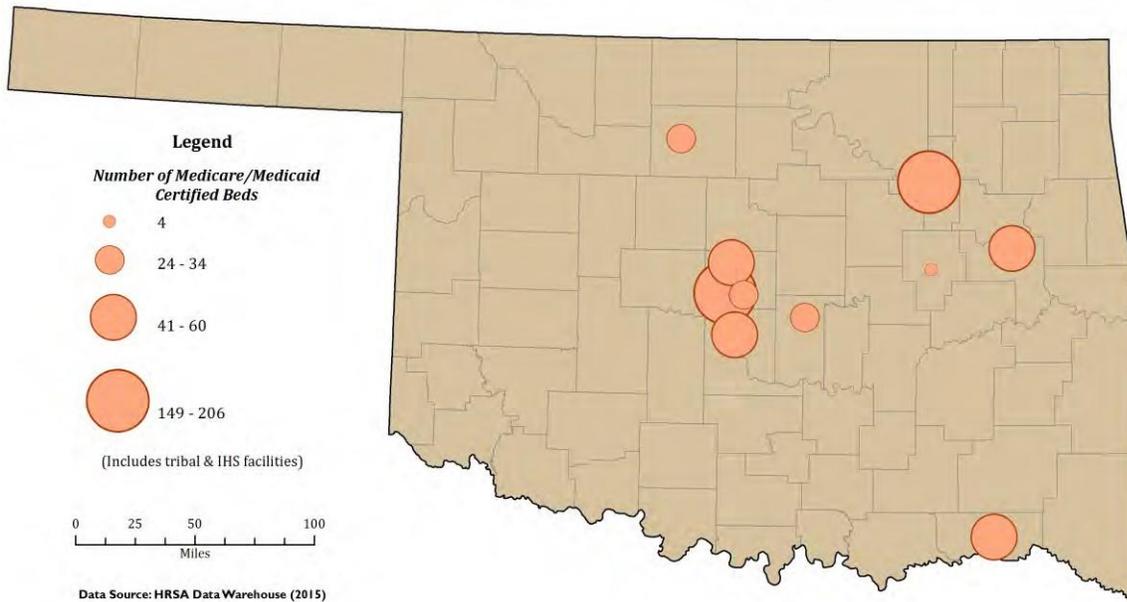
### 1.12. Long-term Care Hospitals

**Long-term Care Hospitals in Oklahoma, 2015**



*Figure 24. Long-term Care Hospitals in Oklahoma, 2015*

**Certified Long-term Care Hospital Beds in Oklahoma by Community, 2015**



*Figure 25. Certified Long-term Care Hospital Beds in Oklahoma by Community, 2015*

### 1.13. Nursing Homes

#### Nursing Homes in Oklahoma, 2015

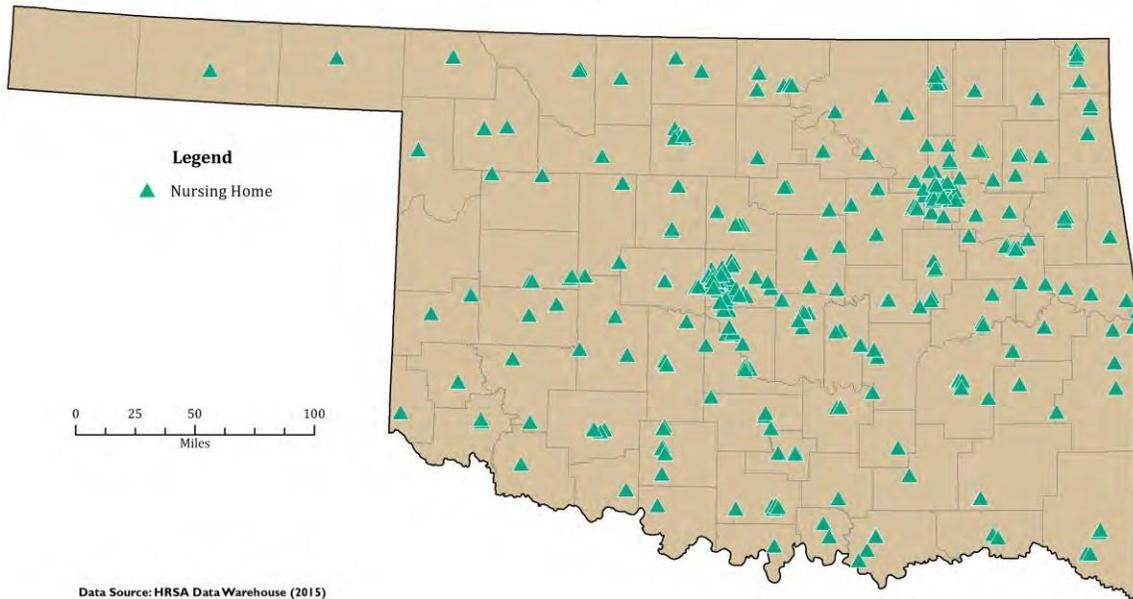


Figure 26. Nursing Homes in Oklahoma, 2015

#### Certified Nursing Home Beds in Oklahoma by Community, 2015

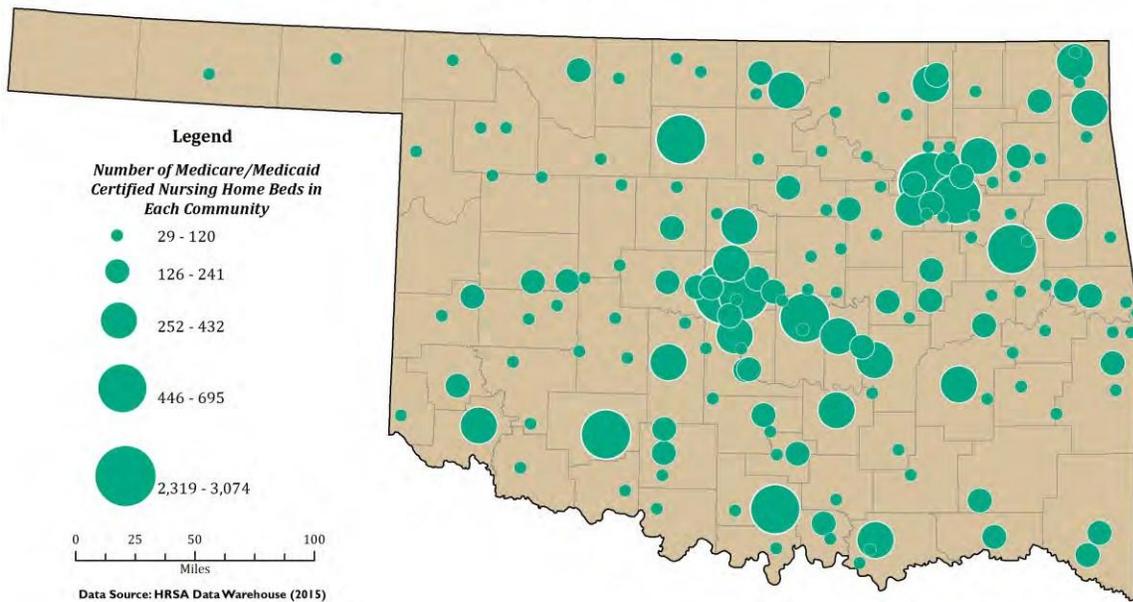
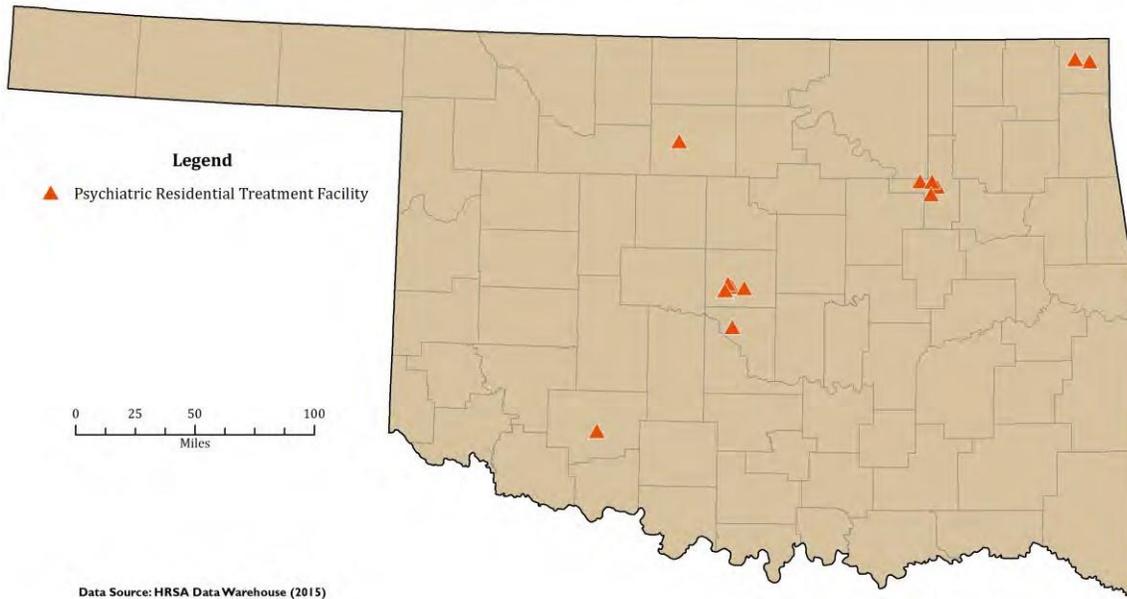


Figure 27. Certified Nursing Home Beds in Oklahoma by Community, 2015

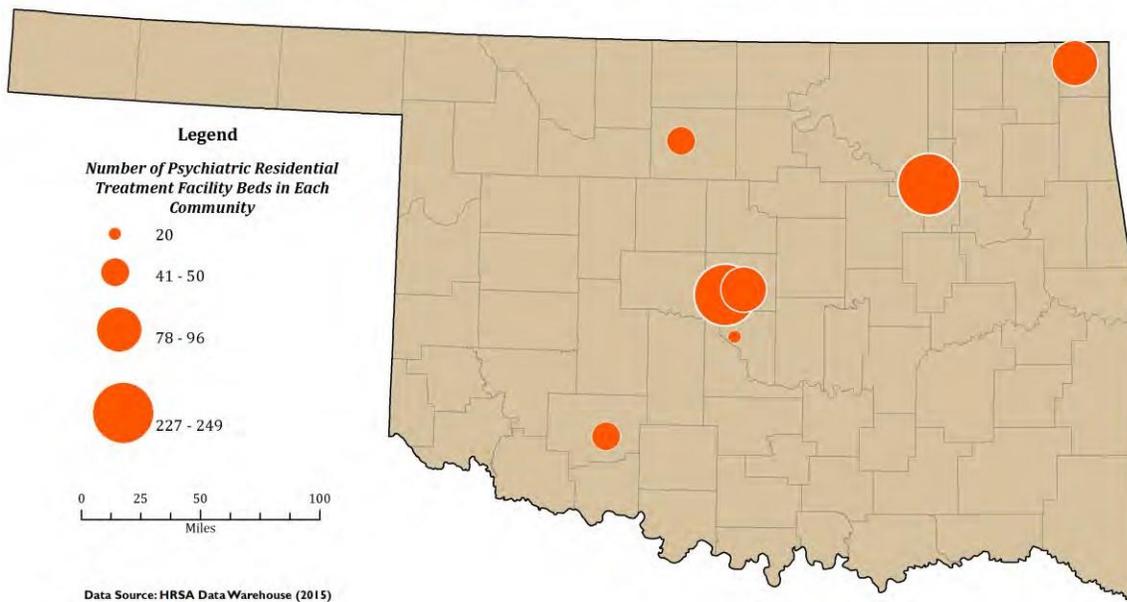
### 1.14. Psychiatric Residential Treatment Facilities

**Psychiatric Residential Treatment Facilities in Oklahoma, 2015**



*Figure 28. Psychiatric Residential Treatment Facilities in Oklahoma, 2015*

**Psychiatric Residential Treatment Facility Beds in Oklahoma by Community, 2015**



*Figure 29. Psychiatric Residential Treatment Facility Beds in Oklahoma by Community, 2015*

# HOME & COMMUNITY BASED SERVICES

## 1.15. Community Mental Health Facilities

### Community Mental Health Centers in Oklahoma, 2015

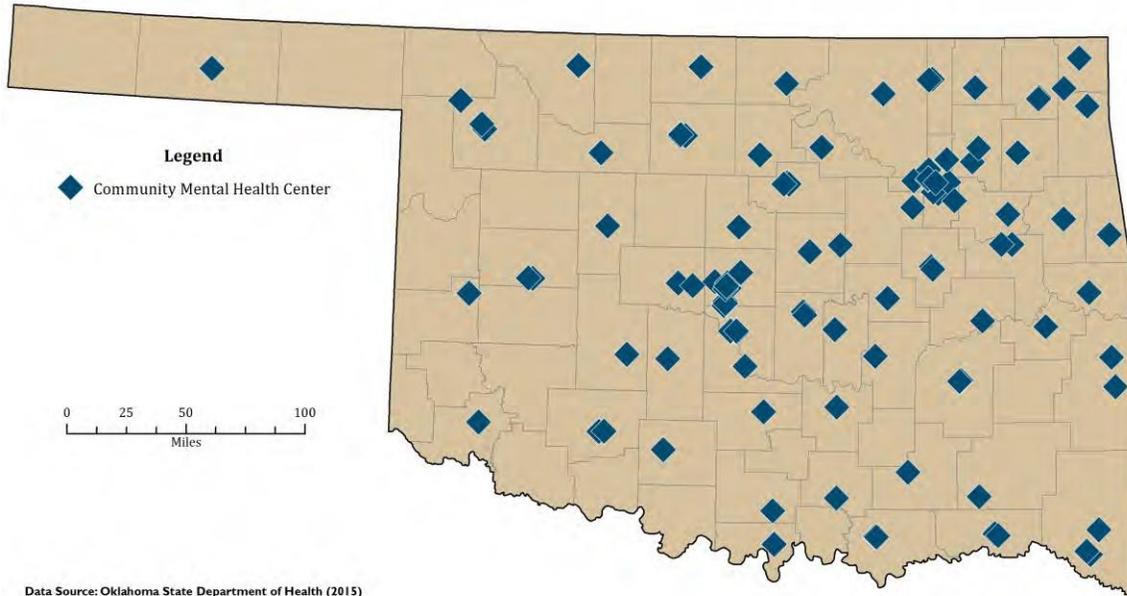


Figure 30. Community Mental Health Centers in Oklahoma, 2015

### Community Mental Health Centers (CMHC) in Oklahoma by Community, 2015

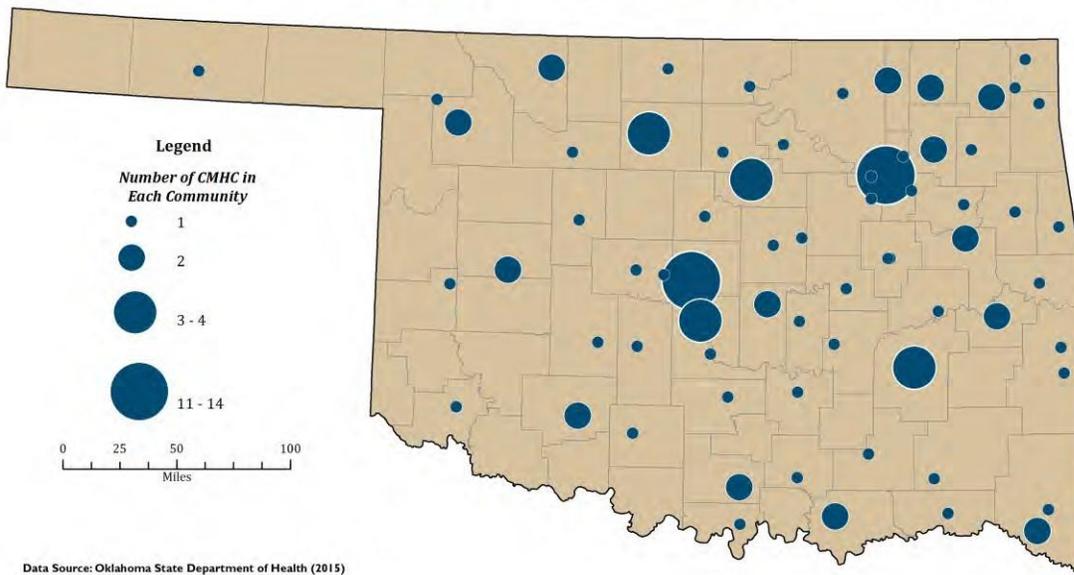


Figure 31. Community Mental Health Centers (CMHC) in Oklahoma by Community, 2015

### 1.16. Home Health Agencies

#### Home Health Agencies in Oklahoma, 2015

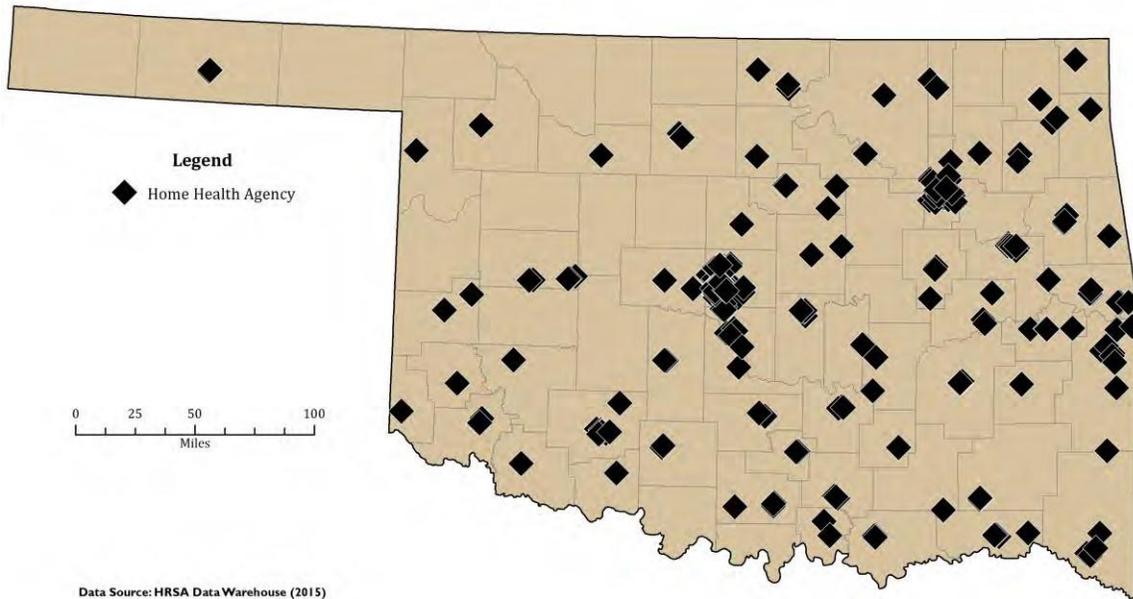


Figure 32. Home Health Agencies in Oklahoma, 2015

#### Home Health Agencies in Oklahoma by Community, 2015

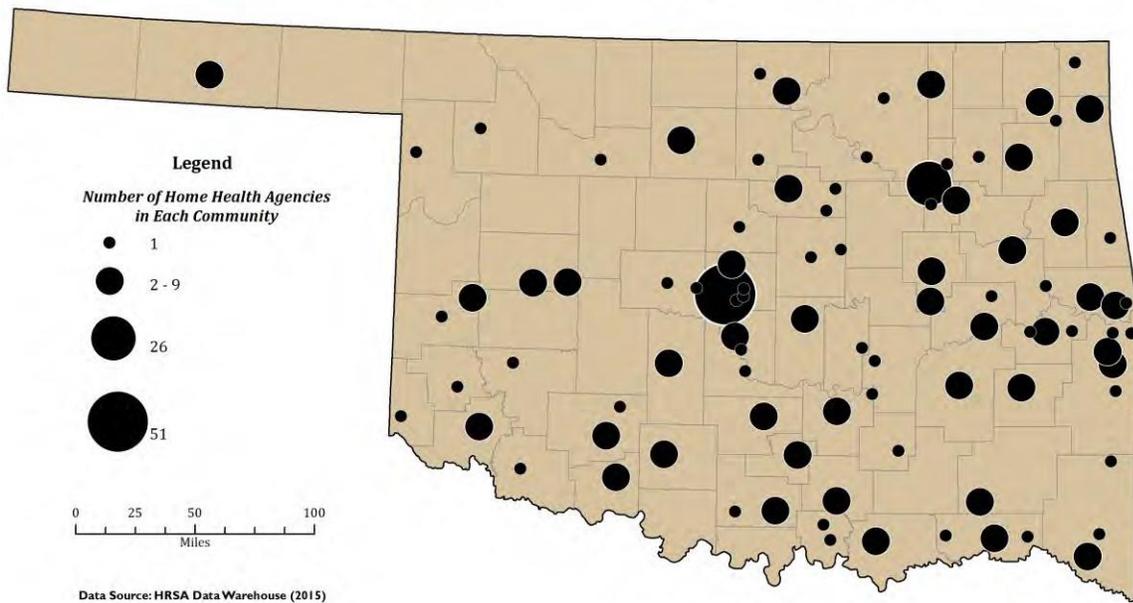


Figure 33. Home Health Agencies in Oklahoma by Community, 2015

### 1.17. Hospice Providers

#### Hospice Providers in Oklahoma, 2015

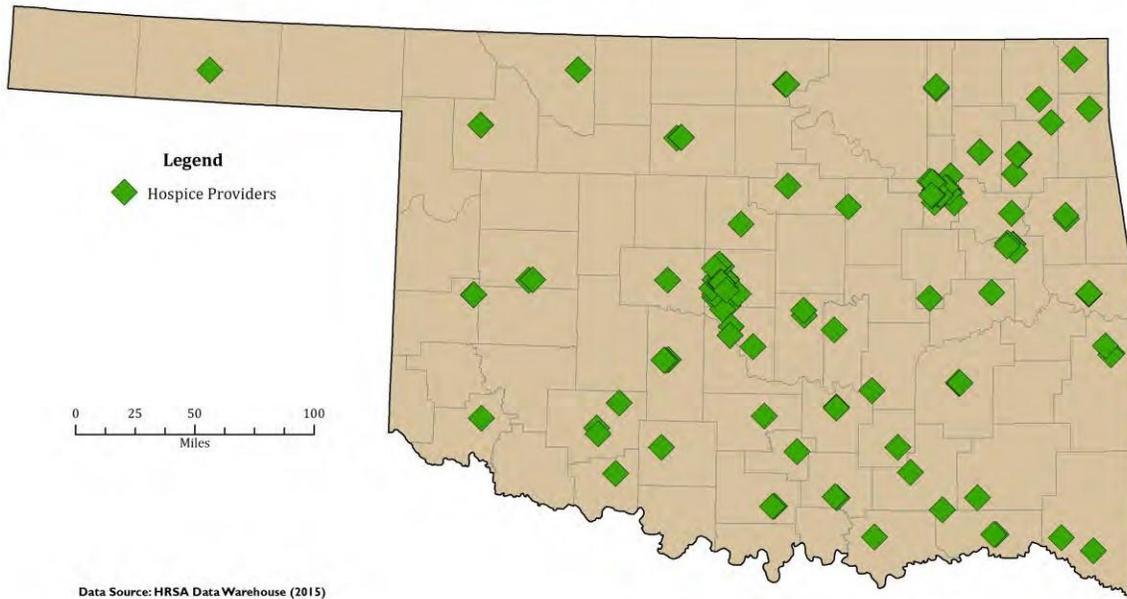


Figure 34. Hospice Providers in Oklahoma, 2015

#### Hospice Providers in Oklahoma by Community, 2015

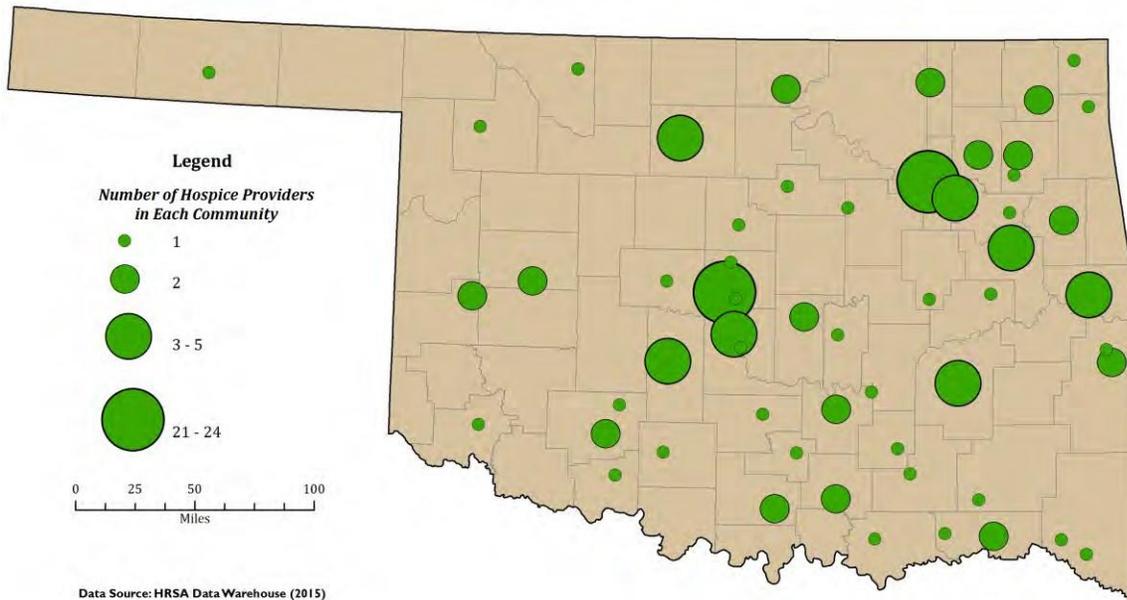


Figure 35. Hospice Providers in Oklahoma by Community, 2015

### 1.18. 'Class B' Hospice Providers

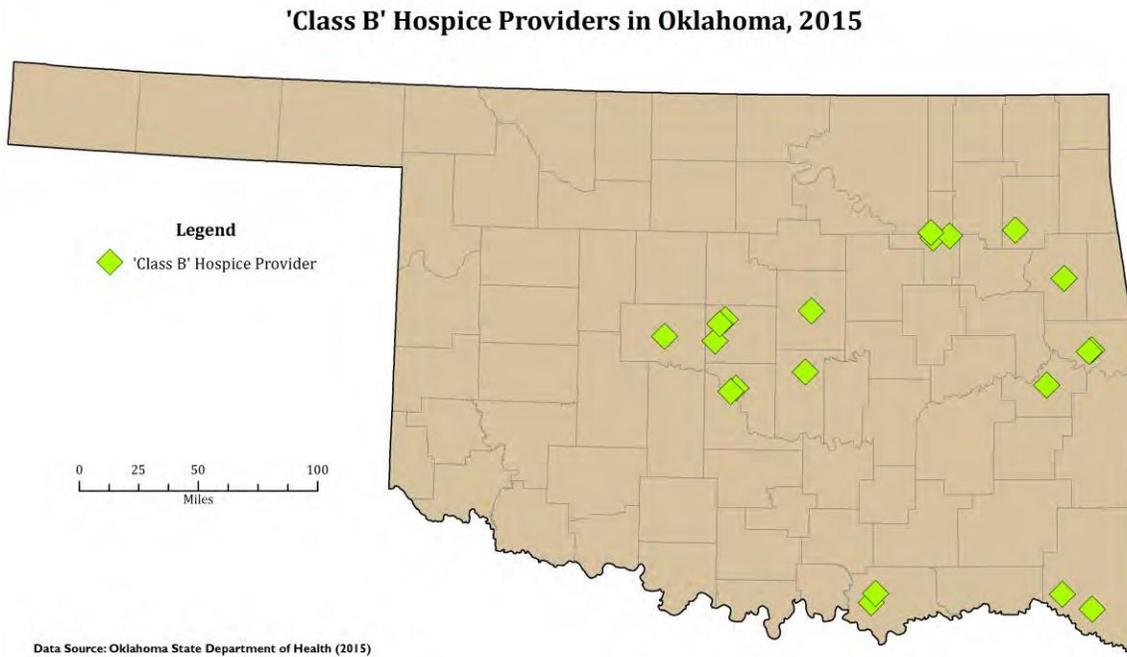


Figure 36. 'Class B' Hospice Providers in Oklahoma, 2015

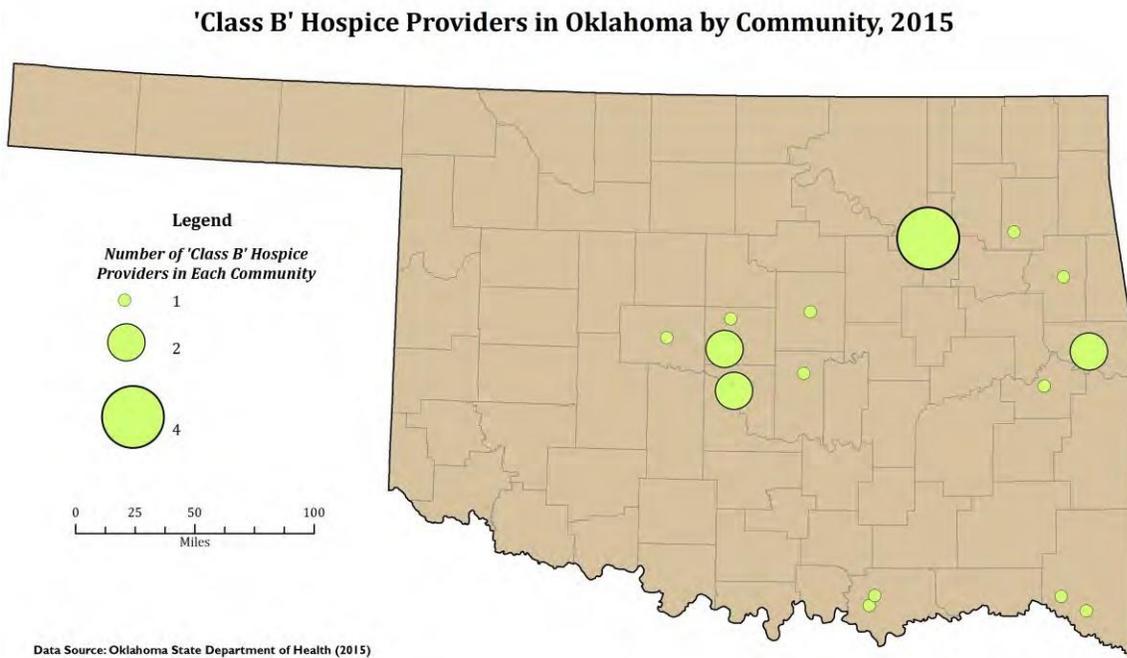


Figure 37. 'Class B' Hospice Providers in Oklahoma by Community, 2015

HEALTH CARE INFORMATICS

1.19. Health Information Exchanges

MyHealth Access Network Client Sites in Oklahoma, 2015

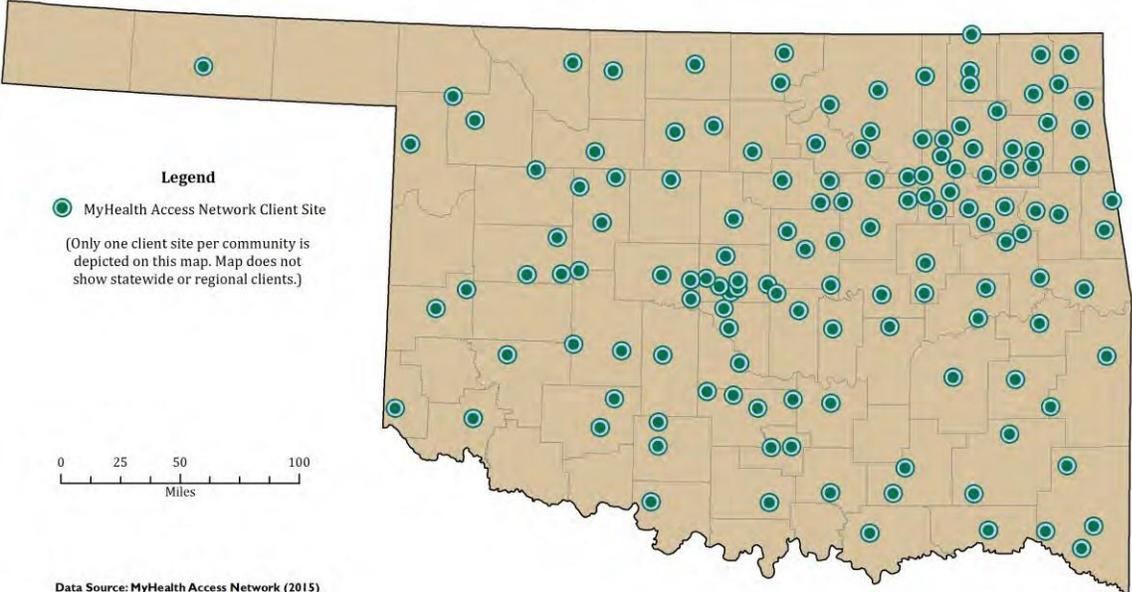


Figure 38. MyHealth Access Network Client Sites in Oklahoma, 2015

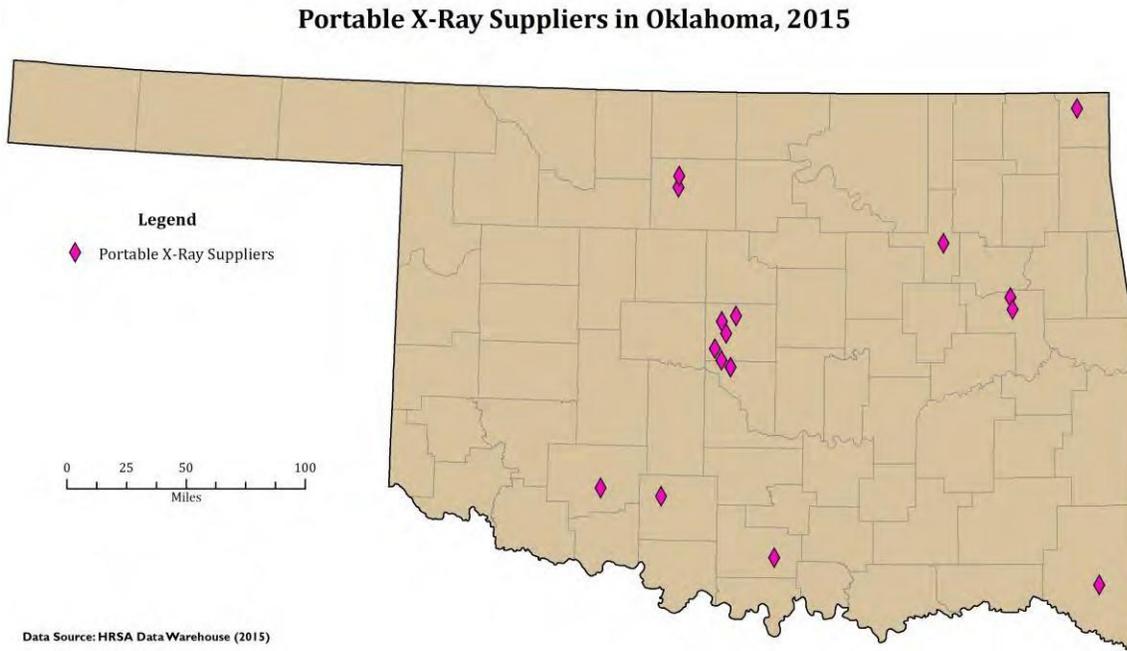
## OTHER ORGANIZATIONAL PROVIDERS

### 1.20. Indian Health Services Facilities



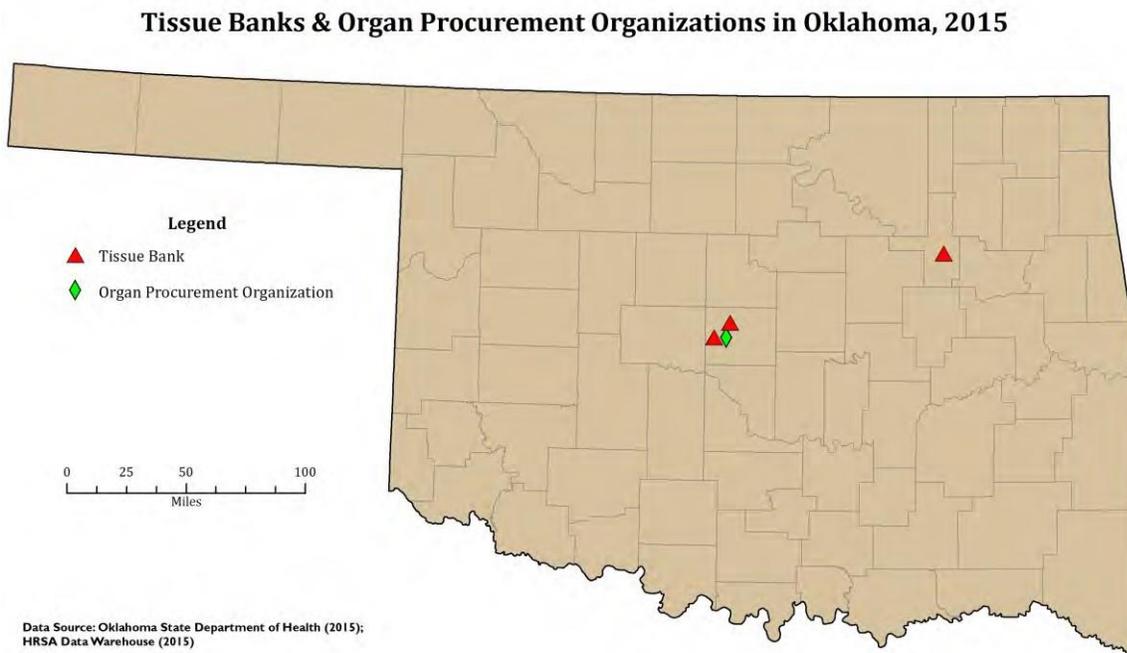
*Figure 39. Native American Health Care Facilities in Oklahoma, 2015*

### 1.21. Portable X-ray Suppliers



*Figure 40. Portable X-Ray Suppliers in Oklahoma, 2015*

### 1.22. Tissue Banks & Organ Procurement Organizations



*Figure 41. Tissue Banks & Organ Procurement Organizations in Oklahoma, 2015*

### 1.23. Veterans Administration Facilities



Figure 42. Veterans Administration Facilities in Oklahoma, 2015

### 1.24. Workplace Drug & Alcohol Testing Facilities



Figure 43. Workplace Drug & Alcohol Testing Facility

### Workplace Drug & Alcohol Testing Facilities in Oklahoma by Community, 2015

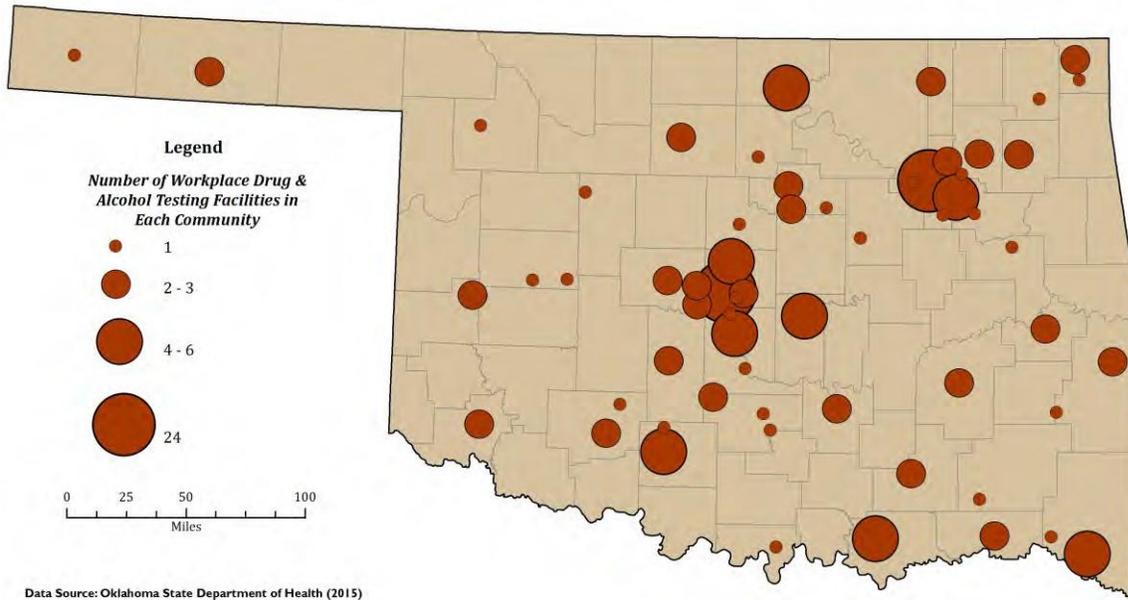


Figure 44. Workplace Drug & Alcohol Testing Facilities in Oklahoma by Community, 2015

## Appendix C: Stakeholder Organizations

Collectively, the Oklahoma SIM project and OHIP initiative have engaged nearly 100 stakeholder organizations across Oklahoma, as seen in the table below.

**Table 11: Stakeholder Organizations Engaged**

STAKEHOLDER ORGANIZATION NAME	WEBSITE
Absentee Shawnee Tribe	<a href="http://www.asthealth.org/tags/little-axe-health-center">http://www.asthealth.org/tags/little-axe-health-center</a>
Ada Area Chamber of Commerce	<a href="http://adachamber.com/">http://adachamber.com/</a>
Blue Cross Blue Shield of Oklahoma	<a href="http://www.bcbsok.com/">http://www.bcbsok.com/</a>
Central Communities Health Access Network	<a href="http://www.cc-han.com/">http://www.cc-han.com/</a>
Cherokee County Community Health Coalition (Turning Point)	N/A
Cherokee Nation	<a href="http://www.cherokee.org/Services/Health/AboutHealthServices.aspx">http://www.cherokee.org/Services/Health/AboutHealthServices.aspx</a>
Chickasaw Nation	<a href="https://www.chickasaw.net/our-nation/find-locations/chickasaw-nation-medical-center.aspx">https://www.chickasaw.net/our-nation/find-locations/chickasaw-nation-medical-center.aspx</a>
Choctaw Nation	<a href="http://www.cnhsa.com/">http://www.cnhsa.com/</a>
Cleveland County Healthy Community Coalition (Turning Point)	<a href="http://www.myhealthycommunity.com/">http://www.myhealthycommunity.com/</a>
CommunityCare of Oklahoma Health Insurance Plans	<a href="http://www.ccok.com/">http://www.ccok.com/</a>
Coordinated Care Oklahoma Health Insurance Exchange	<a href="http://www.coordinatedcare-ok.com/">http://www.coordinatedcare-ok.com/</a>
Dewberry Architects	<a href="http://www.dewberry.com/home">http://www.dewberry.com/home</a>
Employees Group Insurance Division	<a href="https://www.ok.gov/sib/">https://www.ok.gov/sib/</a>
GlobalHealth, Inc. HMO	<a href="http://www.globalhealth.com/">http://www.globalhealth.com/</a>
Greater Oklahoma City Chamber	<a href="http://www.okcchamber.com/">http://www.okcchamber.com/</a>
Haskell County Coalition (Turning Point)	<a href="http://haskellcoalition.wordpress.com/partners/">http://haskellcoalition.wordpress.com/partners/</a>
Health Alliance for the Uninsured	<a href="http://hauonline.org/">http://hauonline.org/</a>
Health Educators North Dyad	N/A
Health Educators South Dyad	N/A

<b>Hillcrest Healthcare System</b>	<a href="http://www.hillcrest.com/">http://www.hillcrest.com/</a>
<b>Homeless Alliance</b>	<a href="http://homelessalliance.org/">http://homelessalliance.org/</a>
<b>Hospitality House of Tulsa</b>	<a href="http://www.tulsaospitalityhouse.org/">http://www.tulsaospitalityhouse.org/</a>
<b>Indian Health Services</b>	<a href="https://www.ihs.gov/">https://www.ihs.gov/</a>
<b>INTEGRIS Health</b>	<a href="https://integrisok.com/">https://integrisok.com/</a>
<b>Jackson County Community Health Action Team (Turning Point)</b>	N/A
<b>Kingfisher Community Collaborative (Turning Point)</b>	<a href="http://www.kingfisherfamiliesfirst.org/">http://www.kingfisherfamiliesfirst.org/</a>
<b>LeadingAge Oklahoma</b>	<a href="http://leadingageok.org/">http://leadingageok.org/</a>
<b>LifeCare Alliance</b>	N/A
<b>McCurtain County Coalition for Change (Turning Point)</b>	<a href="https://www.facebook.com/pages/Mccurtain-County-Coalition-for-Change/168447963340862">https://www.facebook.com/pages/Mccurtain-County-Coalition-for-Change/168447963340862</a>
<b>Mental Health Association Oklahoma</b>	<a href="http://mhaok.org/">http://mhaok.org/</a>
<b>Muscogee Creek Nation</b>	<a href="http://creekhealth.org/index.php/component/content/article?id=75">http://creekhealth.org/index.php/component/content/article?id=75</a>
<b>Muskogee Wellness Initiative (Turning Point)</b>	<a href="https://www.facebook.com/MuskogeeWellness">https://www.facebook.com/MuskogeeWellness</a>
<b>My Health Access Network</b>	<a href="http://myhealthaccess.net/">http://myhealthaccess.net/</a>
<b>National Committee for Quality Assurance</b>	<a href="http://www.ncqa.org/">http://www.ncqa.org/</a>
<b>Northeastern Tribal Health System</b>	<a href="https://www.nthscclinic.com/">https://www.nthscclinic.com/</a>
<b>Oklahoma Academy of Family Physicians</b>	<a href="http://www.okafp.org/">http://www.okafp.org/</a>
<b>Oklahoma Association of Health Plans</b>	<a href="http://www.okhealthplans.org/">http://www.okhealthplans.org/</a>
<b>Oklahoma Board of Medical Licensure and Supervision</b>	<a href="http://www.okmedicalboard.org/">http://www.okmedicalboard.org/</a>
<b>Oklahoma Board of Nursing</b>	<a href="http://nursing.ok.gov/">http://nursing.ok.gov/</a>
<b>Oklahoma Care Coordination Alliance</b>	N/A
<b>Oklahoma Chapter of the American Academy of Pediatrics</b>	<a href="http://www.okaap.org/">http://www.okaap.org/</a>
<b>Oklahoma Chapter of the Healthcare Financial Management Association</b>	<a href="http://www.ohfma.org/">http://www.ohfma.org/</a>
<b>Oklahoma City Area Inter-Tribal Health Board</b>	<a href="http://www.ocaithb.org/">http://www.ocaithb.org/</a>
<b>Oklahoma City Association of Health Underwriters</b>	<a href="http://www.okahu.org/">http://www.okahu.org/</a>
<b>Oklahoma City County Health Department</b>	<a href="https://www.occhd.org/eng">https://www.occhd.org/eng</a>
<b>Oklahoma Department of Career and Technology Education</b>	<a href="https://www.okcareertech.org/">https://www.okcareertech.org/</a>

<b>Oklahoma Department of Commerce</b>	<a href="http://okcommerce.gov/">http://okcommerce.gov/</a>
<b>Oklahoma Department of Human Services</b>	<a href="http://www.okdhs.org/Pages/default.aspx">http://www.okdhs.org/Pages/default.aspx</a>
<b>Oklahoma Department of Mental Health and Substance Abuse</b>	<a href="http://ok.gov/odmhsas/">http://ok.gov/odmhsas/</a>
<b>Oklahoma Employment Security Commission</b>	<a href="https://www.ok.gov/oesc_web/">https://www.ok.gov/oesc_web/</a>
<b>Oklahoma Family Network</b>	<a href="http://oklahomafamilynetwork.org/okfn/">http://oklahomafamilynetwork.org/okfn/</a>
<b>Oklahoma Foundation for Medical Quality</b>	<a href="http://www.ofmq.com/">http://www.ofmq.com/</a>
<b>Oklahoma Health Care Authority</b>	<a href="https://www.okhca.org/">https://www.okhca.org/</a>
<b>Oklahoma Health Care Authority Medical Advisory Committee</b>	<a href="http://www.okhca.org/about.aspx?id=192">http://www.okhca.org/about.aspx?id=192</a>
<b>Oklahoma Hospital Association</b>	<a href="http://www.okoha.com/">http://www.okoha.com/</a>
<b>Oklahoma Nurses Association</b>	<a href="http://www.oklahomanurses.org/">http://www.oklahomanurses.org/</a>
<b>Oklahoma Office of Management and Enterprise Services</b>	<a href="https://www.ok.gov/OSF/">https://www.ok.gov/OSF/</a>
<b>Oklahoma Primary Care Association</b>	<a href="https://okpca.publishpath.com/default.aspx?OriginalDomain=www.okpca.org">https://okpca.publishpath.com/default.aspx?OriginalDomain=www.okpca.org</a>
<b>Oklahoma Restaurant Association</b>	<a href="http://www.okrestaurants.com/">http://www.okrestaurants.com/</a>
<b>Oklahoma State Chamber</b>	<a href="http://www.okstatechamber.com/">http://www.okstatechamber.com/</a>
<b>Oklahoma State Department of Health</b>	<a href="https://www.ok.gov/health/">https://www.ok.gov/health/</a>
<b>Oklahoma State Medical Association</b>	<a href="http://www.okmed.org/web/Online/">http://www.okmed.org/web/Online/</a>
<b>Oklahoma State Regents for Higher Education</b>	<a href="http://www.okhighered.org/">http://www.okhighered.org/</a>
<b>Oklahoma State University, Center for Health Systems Innovation</b>	<a href="http://chsi.okstate.edu/">http://chsi.okstate.edu/</a>
<b>Oklahoma State University, College of Osteopathic Medicine, Center for Health Sciences</b>	<a href="http://www.healthsciences.okstate.edu/com/">http://www.healthsciences.okstate.edu/com/</a>
<b>Oklahoma State University, College of Osteopathic Medicine, Center for Rural Health</b>	<a href="http://www.healthsciences.okstate.edu/ruralhealth/">http://www.healthsciences.okstate.edu/ruralhealth/</a>
<b>Oklahoma State University, Oklahoma Office of Rural Health</b>	<a href="http://www.healthsciences.okstate.edu/ruralhealth/orh.cfm">http://www.healthsciences.okstate.edu/ruralhealth/orh.cfm</a>
<b>Oklahoma State University, School of Healthcare Administration</b>	<a href="http://www.healthsciences.okstate.edu/hca/">http://www.healthsciences.okstate.edu/hca/</a>
<b>Oklahoma Tobacco Settlement Endowment Trust</b>	<a href="https://www.ok.gov/tset/">https://www.ok.gov/tset/</a>
<b>Oklahoma Turning Point Council</b>	<a href="http://www.okturningpoint.org/">http://www.okturningpoint.org/</a>
<b>Ottawa County Health Department</b>	<a href="https://www.ok.gov/health/County_Health_Departments/Ottawa_County_Health_Department/">https://www.ok.gov/health/County_Health_Departments/Ottawa_County_Health_Department/</a>

<b>Physician Manpower Training Commission</b>	<a href="http://www.pmtc.ok.gov/">http://www.pmtc.ok.gov/</a>
<b>Pittsburgh County Local Services Coalition (Turning Point)</b>	<a href="http://roycealverson.wix.com/pclsc">http://roycealverson.wix.com/pclsc</a>
<b>QuikTrip Corporation</b>	<a href="http://www.quiktrip.com/">http://www.quiktrip.com/</a>
<b>Rural Health Association of Oklahoma</b>	<a href="http://www.rhao.org/Wordpress/">http://www.rhao.org/Wordpress/</a>
<b>Saint Francis Health System</b>	<a href="https://www.saintfrancis.com/Pages/home.aspx">https://www.saintfrancis.com/Pages/home.aspx</a>
<b>Sooner Health Access Network at the University of Oklahoma-Tulsa</b>	<a href="http://soonerhan.ouhsc.edu/">http://soonerhan.ouhsc.edu/</a>
<b>Southwestern Oklahoma State University, College of Pharmacy</b>	<a href="http://www.swosu.edu/academics/pharmacy/faculty-staff/administration.aspx">http://www.swosu.edu/academics/pharmacy/faculty-staff/administration.aspx</a>
<b>St. Anthony's Health System, Sisters of Mary Health</b>	<a href="http://www.saintsok.com/Pages/default.aspx">http://www.saintsok.com/Pages/default.aspx</a>
<b>St. John's Health System</b>	<a href="http://www.stjohnhealthsystem.com/">http://www.stjohnhealthsystem.com/</a>
<b>State of Arkansas, Health Care Payment Improvement Initiative</b>	<a href="http://www.paymentinitiative.org/Pages/default.aspx">http://www.paymentinitiative.org/Pages/default.aspx</a>
<b>State of Oregon, Oregon Health Authority, Transformation Center</b>	<a href="http://www.oregon.gov/oha/Transformation-Center/pages/index.aspx">http://www.oregon.gov/oha/Transformation-Center/pages/index.aspx</a>
<b>Stillwater Medical Center</b>	<a href="http://www.stillwater-medical.org/">http://www.stillwater-medical.org/</a>
<b>Telehealth Alliance of Oklahoma</b>	<a href="http://www.taoklahoma.org/">http://www.taoklahoma.org/</a>
<b>TMF Health Quality Institute</b>	<a href="https://www.tmf.org/">https://www.tmf.org/</a>
<b>Tribal Public Health Advisory Committee</b>	N/A
<b>Tulsa City-County Health Department</b>	<a href="http://www.tulsa-health.org/">http://www.tulsa-health.org/</a>
<b>Tulsa Regional Chamber of Commerce</b>	<a href="https://www.tulsachamber.com/">https://www.tulsachamber.com/</a>
<b>United Way of Central Oklahoma</b>	<a href="http://www.unitedwayokc.org/">http://www.unitedwayokc.org/</a>
<b>University of Oklahoma, College of Medicine, Department of Family and Preventive Medicine</b>	<a href="https://www.oumedicine.com/familymedicine">https://www.oumedicine.com/familymedicine</a>
<b>University of Oklahoma, College of Medicine, Department of Pediatrics, Oklahoma LEND (Leadership Education in Neurodevelopmental and Related Disabilities)</b>	<a href="https://www.oumedicine.com/pediatrics/departments-sections/developmental-behavioral-pediatrics/child-study-center/programs-and-clinical-services/lend">https://www.oumedicine.com/pediatrics/departments-sections/developmental-behavioral-pediatrics/child-study-center/programs-and-clinical-services/lend</a>
<b>University of Oklahoma, College of Medicine, OU Physicians</b>	<a href="https://www.oumedicine.com/ouphysicians">https://www.oumedicine.com/ouphysicians</a>
<b>University of Oklahoma, College of Nursing</b>	<a href="http://nursing.ouhsc.edu/">http://nursing.ouhsc.edu/</a>
<b>University of Oklahoma, College of Pharmacy, Pharmacy Management Consultants</b>	<a href="https://www.oumedicine.com/ouphysicians">https://www.oumedicine.com/ouphysicians</a>
<b>University of Oklahoma, Health Sciences Center, Heartland Telehealth Resource Center</b>	<a href="http://www.ouhsc.edu/at/CenterforTelemedicine/Resources.aspx">http://www.ouhsc.edu/at/CenterforTelemedicine/Resources.aspx</a>

<b>University of Oklahoma, Health Sciences Center, Oklahoma Healthy Aging Initiative</b>	<a href="http://www.ouhsc.edu/ohai/Home.aspx">http://www.ouhsc.edu/ohai/Home.aspx</a>
<b>University of Oklahoma, Health Sciences Center, Stephenson Cancer Center, Cancer Health Disparities Research Program</b>	<a href="http://stephensoncancercenter.org/Research/ResearchPrograms/CancerHealthDisparities/ProgramLeader.aspx">http://stephensoncancercenter.org/Research/ResearchPrograms/CancerHealthDisparities/ProgramLeader.aspx</a>
<b>University of Oklahoma, Health Sciences Center, Stephenson Cancer Center, Oklahoma Tobacco Research Center</b>	<a href="http://www.ouhsc.edu/otrc/">http://www.ouhsc.edu/otrc/</a>
<b>University of Oklahoma, School of Community Medicine, Department of Medical Informatics</b>	<a href="http://www.ou.edu/tulsa/residency/medical-informatics.html">http://www.ou.edu/tulsa/residency/medical-informatics.html</a>
<b>Variety Care, Inc.</b>	<a href="http://www.varietycare.org/">http://www.varietycare.org/</a>
<b>WellOK</b>	<a href="http://www.wellok.org/">http://www.wellok.org/</a>
<b>Yeaman Plus Associates</b>	<a href="http://www.yeamanandassociates.com/">http://www.yeamanandassociates.com/</a>

## Appendix D: RCO Certification Criteria

Entities wishing to form a Regional Care Organization must submit an application to the State Governing Board describing their capacity and plans for meeting the goals of the Oklahoma State Innovation Model initiative, including being prepared to enroll and deliver services to all eligible individuals within the RCO's service area on the "go-live" date. Applicants must describe their demonstrated experience and capacity for:

- 1) Managing financial risk and establishing financial reserves
- 2) Meet minimum financial requirements set by the State Governing Body (e.g., maintaining a level of restricted reserves and net worth)
- 3) Operating within a fixed global budget
- 4) Utilizing best practices in the management of finances, contracts, claims processing, payment functions, and provider networks
- 5) Assembling an adequate network of providers to deliver timely, quality care to enrolled individuals
- 6) Coordinating and integrating the delivery of physical healthcare, mental substance abuse services, and other required services delineated by the State Governing Body
- 7) Developing and implementing alternative payment methodologies that are based on healthcare quality and improved health outcomes
- 8) Rewarding providers for achieving quality outcome benchmarks
- 9) Engaging community members and healthcare providers in improving the health of the community, including through the coordination, use, and development of social service resources
- 10) Participate in statewide interoperability through connecting to a Health Information Exchange that is participating with the eHealth exchange and sharing data for RCO participants within the Health Information Network. The RCO will also demonstrate having the ability to report timely on standardized outcome and quality measures required by the State Governing Body to participating providers.

RCOs will also be required to implement policies and procedures that protect member rights and assure each member receives integrated person-centered care and services designed to provide choice, independence, and dignity. To meet this requirement, an RCO application must describe, a minimum, the following:

- 1) A mechanism to monitor and protect against underutilization of services and inappropriate denials
- 2) Planned or established policies and procedures that protect member rights
- 3) Planned or established mechanisms for a complaint, grievance, and appeals resolution process, including how that mechanism will be communicated to members and providers

- 4) A strategy for ensuring health equity and elimination of avoidable gaps in healthcare quality and outcomes, as measured by gender, race, ethnicity, language, disability, sexual orientation, age, mental health and addiction status, geography, and other cultural and socioeconomic factors

Governance of the RCOs will be crucial to their success and ensure key stakeholders from the community are given an opportunity to direct their care. RCO applicants must have a plan in place to meet governance requirements that, at minimum:

- 1) Clearly describe how the governance structure makeup reflects community needs and supports the goal of health transformation, the criteria used to select governance structure members, and how it will assure transparency in governance
- 2) Identify key leaders who are responsible for successful implementation and sustainable operation of the RCO
- 3) Describe how its governance structure will reflect the needs of members with complex healthcare needs, such as those with severe and persistent mental illness and multiple chronic conditions

The RCO will be governed by an RCO Board, along with a Board of Accountable Providers and Community Advisory Board as described previously. RCO applicants must identify a governing body for the RCO that includes:

- 1) Persons that share in the financial risk of the organization, and who must constitute a majority of the governing body
- 2) The major components of the healthcare delivery system
- 3) At least three healthcare providers in active practice, including an Oklahoma licensed physician, a nurse, and a mental health or substance abuse treatment provider
- 4) At least two members from the community at large, to ensure the organization's decision-making is consistent with the values of the members and the community
- 5) At least one member of the Community Advisory Board

Each RCO must convene a Community Advisory Board and describe how it will be administered to achieve the goals of community involvement and development, the integration of social and environmental determinants of health to improve health outcomes, adoption and participation in updating of the community health assessment and community health improvement plan. The RCO Community Advisory Board must include representatives from:

- 1) Consumer, patient, and advocates, forming a majority of the membership
- 2) Non-profit community organizations
- 3) County health departments from the counties served by the RCO
- 4) Tribal nations in the RCO service area
- 5) FQHCs operating within the service area

Each RCO must convene a Board of Accountable Providers and describe how it will be administered to, at minimum, assure that best clinical practices and innovative approaches are being used and are culturally appropriate, ensure the integration of provider expertise to improve health outcomes, reduce administrative burden on providers and their practices, and ensure providers share in the savings and incentives achieved through a move to value-based payment system. The RCO Board of Accountable Providers must include representatives from:

- 1) Provider types, or their representative organizations, active in the healthcare delivery system
- 2) Tribal health system providers in the RCO service area
- 3) FQHCs providers operating within the service area

## Appendix E: EOC Certification Criteria

The section that follows details criteria for the five EOCs selected for the Oklahoma Model:

- Asthma
- Perinatal Care
- Total Joint Replacement
- Chronic Obstructive Pulmonary Disease
- Congestive Heart Failure

## Asthma Algorithm Summary

<b>Trigger</b>	A trigger for an asthma episode is an emergency department, observation room, or inpatient visit for treatment of an acute exacerbation of asthma
<b>PAP</b>	The PAP is the inpatient or outpatient facility where the acute exacerbation that starts the episode is treated
<b>Episode exclusions</b>	<p>Episodes meeting one or more of the following criteria will be excluded:</p> <ul style="list-style-type: none"> <li>• Inconsistent enrollment (i.e. not continuously enrolled) during the episode</li> <li>• Claims during the episode that are covered by a third party</li> <li>• Dual coverage of primary medical services by Medicaid and Medicare</li> <li>• PAP is a FQHC</li> <li>• PAP's practice location is outside AR, LA, MO, MS, OK, TN, or TX</li> <li>• Billing provider ID of the PAP is not available</li> <li>• Claims information during the episode is missing or miscoded</li> <li>• Younger than five (&lt;5) years of age</li> <li>• Left against medical advice or discontinued care</li> <li>• Dies in the hospital during the episode</li> <li>• Comorbidities for which the medical risk cannot be reliably understood or measured<sup>1</sup> (e.g., HIV, cystic fibrosis, lung cancers)</li> </ul>
<b>Episode window</b>	Episodes begin on the first day of a trigger and end 30 days after discharge or until the end of a readmission where the patient had entered the hospital within the 30 day post-discharge period
<b>Claims included</b>	All claims for the trigger hospitalization are included in the calculation of episode spend. During the 30 day post-trigger window, inpatient, outpatient, professional, and pharmacy claims that are related to the acute exacerbation are included in the calculation of episode spend

<p><b>Quality measures</b></p>	<p><u>Quality measures “to pass”:</u></p> <p>Percent of valid episodes where the patient has a follow-up visit with a physician during the post-trigger window. The minimum threshold is 38%</p> <p>Percent of valid episodes where the patient receives an appropriate medication determined by a filled prescription for an asthma controller medication during the episode window or within 30 days before the episode. The minimum threshold is 59%.</p> <p><u>Quality measures “to track”:</u></p> <p>Percent of valid episodes with a repeat acute exacerbation during the 30-day post-trigger window</p>
<p><b>Adjustments</b></p>	<p>For the purpose of determining a PAP’s performance, the episode spend is adjusted to reflect risk and/or severity factors of the patient</p>
<p><b>Example trigger codes</b></p>	<p>Diagnosis codes include*: range of asthma-related codes (e.g. 493.00, 493.10, 493.20, 493.90, 493.20) Diagnosis codes contingent upon a diagnosis with asthma in the 365 days preceding the trigger include<sup>1</sup>: select codes (e.g. 786.00, 786.05, 786.07, 786.09)</p>
<p><b>Example episode exclusion codes</b></p>	<p>Diagnosis codes include*: 042.0, 042.1, 042.2, 042.9, 162.0, 162.2, 162.3, 162.4, 162.5, 162.8, 162.9, 277.00, 277.01, 277.02, 277.03, 277.09, 273.4, 343.0, 343.1, 343.2, 343.3, 343.4, 343.8, 343.9, 494.0, 494.1, 586, V42.1, V42.6, V42.7</p> <p>Procedure codes include*: 31500, E0424, E0425, G8569</p> <p>Revenue codes: 0200, 0201, 0202, 0203, 0206, 0209</p> <p>Discharge status: 07, 20</p> <p>Provider type (if provider type is PAP): 49</p> <p>PAPs with business address in state other than: AR, LA, MO, MS, OK, TN, TX</p>

**Example  
included  
claims codes**

Diagnosis codes include\*: 460, 465.8, 465.9, 466.0, 491.20, 491.21, 491.22, 493.00, 493.01, 493.02, 493.10, 493.11, 493.12, 493.90, 493.91, 493.92, 518.81

Procedure codes include\*: 71010, 71034, 71035, 71275, 71550, 71551, 71552, 82003, 82800, 82803, 82810, 8744, 9215, 9390, 9391, 9393, 9394

HIC3 codes include\*: A1D, B3K, B4X, B6M, J5D, P5F, Q7E, W1W

\*Not an exhaustive list.

Source: AR Healthcare Payment Improvement Initiative\

## Perinatal Care Algorithm Summary

<b>Triggers</b>	A live birth on a facility claim
<b>PAP assignment</b>	For each episode, the Principal Accountable Provider (PAP) is the provider or provider group that performs the delivery.
<b>Exclusions</b>	<p>Episodes meeting one or more of the following criteria will be excluded:</p> <ul style="list-style-type: none"> <li>A. Limited prenatal care (i.e., pregnancy-related claims) provided between start of episode and 60 days prior to delivery</li> <li>B. Delivering provider did not provide any prenatal services</li> <li>C. Episode has no professional claim for delivery</li> <li>D. Pregnancy-related conditions: amniotic fluid embolism, obstetric blood clot embolism, placenta previa, severe preeclampsia, multiple gestation <math>\geq 3</math>, late effect complications of pregnancy/childbirth, puerperal sepsis, suspected damage to fetus from viral disease in mother</li> <li>E. Comorbidities: cancer, cystic fibrosis, congenital cardiovascular disorders, DVT/pulmonary embolism, other phlebitis and thrombosis, end-stage renal disease, sickle cell, Type I diabetes</li> </ul>
<b>Episode time window</b>	Episode begins 40 weeks prior to delivery and ends 60 days after delivery; for the initial performance period, only deliveries on or after Jan 1, 2013 will be eligible for episodes
<b>Claims included</b>	All medical assistance with a pregnancy-related ICD-9 diagnosis code is included. Medical assistance related to neonatal care is not included.
<b>Quality measures</b>	<u>Quality measures “to pass”:</u>

1. HIV screening – must meet minimum threshold of 80% of episodes
2. Group B streptococcus screening (GBS) – must meet minimum threshold of 80% of episodes
3. Chlamydia screening – must meet minimum threshold of 80% of episodes

Quality measures “to track”:

1. Ultrasound screening
2. Screening for Gestational Diabetes
3. Screening for Asymptomatic Bacteriuria
4. Hepatitis B specific antigen screening
5. C-Section Rate

**Adjustments**

For the purposes of determining a PAP’s performance, the total reimbursement attributable to the PAP is adjusted to reflect risk and/or severity factors captured in the claims data for each episode in order to be fair to providers with high-risk patients, to avoid any incentive for adverse selection of patients and to encourage high-quality, efficient care. Episode reimbursement attributable to a PAP for calculating average adjusted episode reimbursement are adjusted based on these selected risk factors. Over time, Medicaid may add or subtract risk factors in line with new research and/or empirical evidence.

**Trigger codes**

Each episode is anchored around a live birth. The live birth is identified by a claim with either of the following procedure codes and a ICD-9 V-code for live birth

CPT procedure codes: 59618, 59620, 59622, 59514, 59515, 59510, 59610, 59612, 59614, 59409, 59410, 59400  
 ICD-9 procedure code: 74, 74.1, 74.2, 74.4, 74.99, 72, 72.1, 72.21, 72.29, 72.31, 72.39, 72.4, 72.51-72.54, 72.6, 72.71, 72.79, 72.8, 72.9, 73.5, 73.59  
 ICD-9 V-code for live birth: v270, v272, v273, v275, v276

**Exclusion codes**

List of prior diagnoses and meds that would disqualify a patient from the episode

ICD-9: 250.01, 250.03, 250.11, 250.13, 250.21, 250.23, 250.31, 250.33, 250.41, 250.43, 250.51, 250.53, 250.61, 250.63, 250.71, 250.73, 250.81, 250.83, 250.91, 250.93, 282.6x, 277.0x, 641.0x, 641.1x, 642.5x, 648.5x, 651.1x, 651.2x, 651.4x-651.9x, 652.6x, 655.3x, 670.2x, 670.3x, 671.3x-671.5x, 673.1x, 673.8x, 674.0x, 677.7x, 585.6, 228.x, 209.7x, 209.0x-209.3x, 209.7x, 140.x-208.x, 230.x-239.x

These codes represent the set of business and clinical exclusions described previously

**Codes to assign  
PAP**

CPT codes for delivery: 59409, 59410, 59514, 59515, 59612, 59614, 59620, 59622  
ICD9 procedure codes for delivery: 74, 74.1, 74.2, 74.4, 74.99, 72, 72.1, 72.21, 72.29, 72.31, 72.39, 72.4, 72.51, 72.52, 72.53, 72.54, 72.6, 72.71, 72.79, 72.8, 72.9, 73.5, 73.59  
CPT codes for global bundle: 59400, 59510, 59610, 59618, 59425-59426

**Reporting codes**

CPT codes associated with each reporting metric

CPT codes for HIV test: 80055, 84181, 84182, 86701, 86702, 86703, 87300, 87390, 87391, 87534, 87535, 87536, 87537, 87538, 87539  
CPT codes for GBS test: 86403, 87070, 87071, 87075, 87077, 87081, 87147, 87149, 87449, 87653, 87797, 87798, 87800, 87801, 87802  
CPT codes for Chlamydia test: 87110, 87270, 87320, 87451, 87490, 87491, 87492, 87797, 87798, 87799, 87800, 87801, 87810  
CPT codes for bacteriuria test: 81002, 87086  
CPT codes for gestational diabetes test: 82950  
CPT codes for Hep B test: 80055, 80074, 86704, 86705, 86706, 86707, 87340, 87341, 87350, 87515, 87516, 87517  
CPT codes for ultrasound: 76801, 76802, 76810, 76811, 76812, 76813, 76814, 76815, 76817, 76805, 76816, 76818, 76819, 76825, 76826, 76827, 76828  
CPT codes for C-section: 59510, 59514, 59515, 59618, 59620, 59622

List of ICD-9 and AHFS codes that should be included in episode

**Included claim codes**

ICD-9: 640-648, 650, 652, 655, 656, 659, 661, 670, 677, 6410-6413, 6418-6427, 6429-6432, 6438-6442, 6450-6453, 6460-6489, 6522, 6555, 6557, 6563, 6568, 6595, 6597, 6598, 6612, 64000, 64001, 64003, 64080, 64081, 64083, 64090, 64091, 64093, 64100, 64101, 64103, 64110, 64111, 64113, 64120, 64121, 64123, 64130, 64131, 64133, 64180, 64181, 64183, 64190, 64191, 64193, 64200-64204, 64210-64214, 64220-64224, 64230-64234, 64240-64244, 64250-64254, 64260-64264, 64270-64274, 64290-64294, 64300, 64301, 64303, 64310, 64311, 64313, 64320, 64321, 64323, 64380, 64381, 64383, 64390, 64391, 64393, 64400, 64403, 64410, 64413, 64420, 64421, 64500, 64501, 64503, 64510, 64511, 64513, 64520, 64521, 64523, 64600, 64601, 64603, 64610-64614, 64620-64624, 64630, 64631, 64633, 64640-64644, 64650-64654, 64660-64664, 64670, 64671, 64673, 64680-64684, 64690-64694, 64700-64704, 64710-64714, 64720-64724, 64730-64734, 64740-64744, 64750-64754, 64760-64764, 64780-64784, 64790-64794, 64800-64804, 64810-64814, 64820-64824, 64830-64834, 64840-64844, 64850-64854, 64860-64864, 64870-64874, 64880-64884, 64890-64894, 64900-64904, 64910-64914, 64920-64924, 64930-64934, 64940-64944, 64950, 64951, 64953, 64960-64964, 64970, 64971, 64973, 64981, 64982, 65100, 65101, 65103, 65110, 65111, 65113, 65120, 65121, 65123, 65130, 65131, 65133, 65140, 65141, 65143, 65150, 65151, 65153, 65160, 65161, 65163, 65170, 65171, 65173, 65180, 65181, 65183, 65190, 65191, 65193, 65200, 65201, 65203, 65210, 65211, 65213, 65220, 65221, 65223, 65230, 65231, 65233, 65240, 65241, 65243, 65250, 65251, 65253, 65260, 65261, 65263, 65270, 65271, 65273, 65280, 65281, 65283, 65290, 65291, 65293, 65300, 65301, 65303, 65310, 65311, 65313, 65320, 65321, 65323, 65330, 65331, 65333, 65340, 65341, 65343, 65350, 65351, 65353, 65360, 65361, 65363, 65370, 65371, 65373, 65380, 65381, 65383, 65390, 65391, 65393, 65400-65404, 65410-65414, 65420, 65421, 65423, 65430-65434, 65440-65444, 65450-65454, 65460-65464, 65470-65474, 65480-65484, 65490-65494, 65500, 65501, 65503, 65510, 65511, 65513, 65520, 65521, 65523, 65530, 65531, 65533, 65540, 65541, 65543, 65550, 65551, 65553, 65560, 65561, 65563, 65570, 65571, 65573, 65580, 65581, 65583, 65590, 65591, 65593, 65600, 65601, 65603, 65610, 65611, 65613, 65620, 65621, 65623, 65630, 65631, 65633, 65640, 65641, 65643, 65650, 65651, 65653, 65660, 65661, 65663, 65670, 65671, 65673, 65680, 65681, 65683, 65690, 65691, 65693, 65700, 65701, 65703, 65800, 65801, 65803, 65810, 65811, 65813, 65820, 65821, 65823, 65830, 65831, 65833, 65840, 65841, 65843, 65880, 65881, 65883, 65890, 65891, 65893, 65900, 65901, 65903, 65910, 65911, 65913, 65920, 65921, 65923, 65930, 65931, 65933, 65940, 65941, 65943, 65950, 65951, 65953, 65960-65964, 65970, 65971, 65973, 65980, 65981, 65983, 65990, 65991, 65993, 66000, 66001, 66003, 66010, 66011, 66013, 66020, 66021, 66023, 66030, 66031, 66033, 66040, 66041, 66043, 66050, 66051, 66053, 66060, 66061, 66063, 66070, 66071, 66073, 66080, 66081, 66083, 66090, 66091, 66093, 66100, 66101, 66103, 66110, 66111, 66113, 66120, 66121, 66123, 66130, 66131, 66133, 66140, 66141, 66143, 66190, 66191, 66193, 66200, 66201, 66203, 66210, 66211, 66213, 66220, 66221, 66223, 66230, 66231, 66233, 66300, 66301, 66303, 66310, 66311, 66313, 66320, 66321, 66323, 66330, 66331, 66333, 66340, 66341, 66343, 66350, 66351, 66353, 66360, 66361, 66363, 66380, 66381, 66383, 66390, 66391, 66393, 66400, 66401, 66404, 66410, 66411, 66414, 66420, 66421, 66424, 66430, 66431,

66434, 66440, 66441, 66444, 66450, 66451, 66454, 66460, 66461, 66464, 66480, 66481, 66484, 66490, 66491, 66494, 66500, 66501, 66503, 66510-66512, 66514, 66520, 66522, 66524, 66530, 66531, 66534, 66540, 66541, 66544, 66550, 66551, 66554, 66560, 66561, 66564, 66570-66572, 66574, 66580-66584, 66590-66594, 66600, 66602, 66604, 66610, 66612, 66614, 66620, 66622, 66624, 66630, 66632, 66634, 66700, 66702, 66704, 66710, 66712, 66714, 66800-66804, 66810-66814, 66820-66824, 66880-66884, 66890-66894, 66900-66904, 66910-66914, 66920-66924, 66930, 66932, 66934, 66940-66942, 66944, 66950, 66951, 66960, 66961, 66970, 66971, 66980-66984, 66990-66994, 67000, 67002, 67004, 67010, 67012, 67014, 67020, 67022, 67024, 67030, 67032, 67034, 67080, 67082, 67084, 67100-67104, 67110-67114, 67120-67124, 67130, 67131, 67133, 67140, 67142, 67144, 67150-67154, 67180-67184, 67190-67194, 67200, 67202, 67204, 67300-67304, 67310, 67311, 67312, 67313, 67314, 67320-67324, 67330-67334, 67380-67384, 67400-67404, 67410, 67412, 67414, 67420, 67422, 67424, 67430, 67432, 67434, 67440, 67442, 67444, 67450-67454, 67480, 67482, 67484, 67490, 67492, 67494, 67500-67504, 67510-67514, 67520-67524, 67580-67584, 67590-67594, 67600-67604, 67610-67614, 67620-67624, 67630-67634, 67640-67644, 67650-67654, 67660-67664, 67680-67684, 67690-67694, 67800, 67801, 67803, 67810, 67811, 67813, 67900-67904, 67910-67914, ex. 464, V1321, V1329, V1521, V1522, V220-V222, V230-V234, V2341, V2342, V2349, V235, V237, V238, V2381- V2389, V239-V242, V260-V262, V2621 , V2622, V2629, V263, V2631- V2635, V2639, V2641, V2642, V2649, V265, V2651, V2652, V2681, V2682, V2689, V269-V277, V279, V28, V280- V286, V2881, V2882, V2889, V289, V617, V6511, V7240-V7242, V824, V8901-V8905, V8909

AHFS: 040000, 040404, 040408, 040412, 040416, 040420, 040492, 040800, 049200, 080800, 081202, 081206, 081207, 081208, 081212, 081216, 081218, 081220, 081224, 081228, 081404, 081408, 081416, 081428, 081432, 081492, 081600, 081604, 081692, 081804, 081808, 081820, 081824, 081828, 081832, 081840, 081892, 082000, 082400, 083004, 083008, 083092, 083600, 084000, 089200, 100000, 120400, 120804, 120808, 121200, 121204, 121208, 121212, 121600, 121604, 121608, 122000, 122004, 122008, 122012, 122020, 122092, 129200, 160000, 200404, 200408, 201204, 201214, 201218, 201220, 201600, 202400, 202808, 202816, 240400, 240404, 240408, 240492, 240600, 240604, 240605, 240606, 240608, 240692, 240800, 240816, 240820, 240832, 240892, 241200, 241208, 241212, 241292, 241600, 242000, 242400, 242800, 242808, 242892, 243204, 243208, 243220, 243240, 260000, 280400, 280404, 280416, 280492, 280804, 280808, 280812, 280892, 281000, 281204, 281208, 281212, 281216, 281220, 281292, 281604, 281608, 282000, 282004, 282092, 282404, 282408, 282492, 282800, 283228, 283604, 283608, 283612, 283616, 283620, 283632, 284000, 289200, 320000, 340000, 360000, 360400, 361800, 362600, 363000, 363200, 363400, 363600, 363800, 364000, 364400, 365200, 365600, 365800, 366000, 366100, 366600, 366800, 367000, 368400, 368800, 368812, 368820, 368824, 368828, 368840, 380000, 400400, 400800, 401000, 401200, 401800, 401817, 401818, 401819, 401892, 402000, 402400, 402800, 402808, 402810, 402812, 402816, 402820, 402824, 402828, 402892, 403600, 404000, 440000, 480000, 480404, 480800, 481008, 481024, 481032, 481600, 482400, 483200, 483600, 489200, 520200, 520404, 520416, 520420, 520492, 520808, 520820, 520892, 521200, 521600, 522400, 522800, 523200, 523600, 524004, 524008, 524012, 524020, 524028, 529200, 560400, 560800, 561000,

561200, 561400, 561600, 562000, 562200, 562208, 562220, 562292, 562400, 562812, 562828, 562832, 562836, 563200, 563600, 564000, 569200, 600000, 640000, 680400, 680800, 681200, 681604, 681612, 681800, 682002, 682003, 682004, 682005, 682006, 682008, 682016, 682020, 682028, 682212, 682400, 682800, 683004, 683008, 683200, 683604, 683608, 720000, 760000, 780000, 800400, 800800, 801200, 812120, 812200, 812240, 840404, 840406, 840408, 840412, 840416, 840492, 840600, 840800, 841200, 841600, 842000, 842400, 842404, 842408, 842412, 842416, 842800, 843200, 845004, 845006, 848000, 849200, 861200, 861600, 880400, 880800, 881200, 881600, 882000, 882400, 882800, 920000, 920400, 920800, 921200, 921600, 922000, 922400, 922800, 923200, 923600, 924000, 924400, 925600, 929200, 940000, 960000

Note:

- Medicaid Perinatal Care episode v1.0
- Last Modified: 10/18/2012

## Total Joint Replacement Algorithm Summary

<b>Triggers</b>	A surgical procedure for total hip replacement or total knee replacement.
<b>PAP assignment</b>	For each episode, the Principal Accountable Provider (PAP) is the orthopedic surgeon performing the total joint replacement procedure.
<b>Exclusions</b>	<p>Episodes meeting one or more of the following criteria will be excluded:</p> <ul style="list-style-type: none"> <li>A. Beneficiaries who are under the age of 18 at the time of admission</li> <li>B. Beneficiaries with the following comorbidities diagnosed in the period beginning 365 days before the episode start date and concluding on the date of admission for the joint replacement surgery: 1) select autoimmune diseases, 2) HIV, 3) End-Stage Renal Disease, 4) liver, kidney, heart, or lung transplants, 5) pregnancy, 6) sickle cell disease, 7) fractures, dislocations, open wounds and/or trauma</li> <li>C. Beneficiaries with either of the following discharge statuses: 1) left against medical advice or 2) expired during hospital stay</li> <li>D. Beneficiaries who do not have continuous Medicaid enrollment for the duration of the episode</li> </ul>
<b>Episode time window</b>	Episode begins 30 days prior to date of admission for the inpatient hospitalization for the total joint replacement surgery and ends 60 days after the date of discharge.
<b>Claims included</b>	<ol style="list-style-type: none"> <li>1. From 30 days prior to the date of admission to the date of the surgery: All evaluation and management, hip- or knee-related radiology and all labs/imaging/other outpatient services</li> <li>2. During the triggering procedure: all medical, inpatient and outpatient services</li> <li>3. From the date of the surgery to 30 days after the date of discharge: All cause readmissions, non-traumatic revisions, complications, all follow-up evaluation &amp; management, all emergency services, all home health and therapy, hip/knee radiology and all labs/imaging/other outpatient procedures</li> <li>4. From 31 days to 90 days after the date of discharge: Readmissions due to infections and complications as well as</li> </ol>

	hip or knee–related follow–up evaluation and management, home health and therapy and labs/imaging/other outpatient procedures
<b>Quality measures</b>	<p><u>Quality measures “to track”:</u></p> <ol style="list-style-type: none"> <li>1. 30-day, all cause readmission rate</li> <li>2. Frequency of use of prophylaxis against post–op Deep Venous Thrombosis (DVT) / Pulmonary Embolism (PE) (pharmacologic or mechanical compression)</li> <li>3. Frequency of post–op DVT/PE</li> <li>4. 30-day wound infection rate</li> </ol>
<b>Adjustments</b>	For the purposes of determining a PAP’s performance, the total reimbursement attributable to the PAP is adjusted for total joint replacement episodes involving a knee replacement to reflect that knee replacements have higher average costs than hip replacements. Additionally, over time, Medicaid may add or subtract additional risk or severity factors in line with new research and/or empirical evidence.
<b>Trigger codes</b>	<p>Each episode is triggered by a surgical procedure for total hip replacement or total knee replacement. The procedure is identified by a claim with either of the following procedure codes and ICD–9 diagnosis codes.</p> <p>Hip Replacement: CPT codes 27130, 27447; ICD–9 codes 81.51, 81.54  Knee Replacement: CPT code 27447; ICD–9 code 81.54  Exclusion from Hip or Knee Replacement (disqualifying triggers): ICD–9 codes 800.xx–829.xx, 860.0–869.1, 850.0–854.1, 925.x–929.x, 170.x, 996.xx, V52.xx</p>
<b>Exclusion codes</b>	<p>List of prior diagnoses and meds that would disqualify a patient from the episode</p> <p>Comorbidity codes for exclusion: ICD–9 codes 279, 042, 585.x, V45.1, V56.xx, 630–669.94, V22–V24.99, V27–V27.99, V42.0, V42.1, V42.6, V42.7, 718.35, 718.38, 820.00–920.9, 827.0–827.1, 835.0–835.13, 928.01, 928.11, 959.7, 282.6</p>

	These codes represent the set of business and clinical exclusions described previously
<b>Codes to assign PAP</b>	PAP is the orthopedic surgeon performing the joint replacement surgery and is identified by the triggers outlined above
<b>Reporting codes</b>	<p>30-day wound Infection rate: any claim in the 30 day period following the date of discharge with code for wound infection – CPT codes 10180; ICD–9 codes 998.59, 038.0–038.9</p> <p>Revisions: any claim following the date of discharge with a code for revision – CPT codes 27134, 27137, 27138, 27486, 27487, 27488</p> <p>Complications: any claim in the 90 day period following the date of discharge with code for complications – CPT codes 10180, 12020, 12021, 13160, 35860; ICD–9 codes 998.30–998.81, 998.83–998.9, 996.40–996.49, 997.32–997.39, 038.0–038.9</p> <p>All-cause readmissions: any hospitalization in the 30 day period following the date of discharge</p>
<b>Included claim codes</b>	<p>List of ICD–9 and CPT codes that should be included in episode are as follows:</p> <p><u>ICD–9 Codes</u></p> <p>Hip Replacement: 81.51, 81.54  Knee Replacement: 81.54  Osteoarthritis and joint degeneration after care: 710–721, 725–733, 736, 738, 739, 755, V54.81, V58.31, V58.32, V58.78, V43.64, V43.65  Complications / Wound Infections / Sepsis: 998.30–998.81, 998.83–998.9, 996.40–996.49, 997.32–997.39, 038.0–038.9</p>

DVT and PE: 451.0–451.2, 453.4–453.42, 454.0–454.9, 444.22

CPT Codes

HIP Replacement: 27130, 27447

Knee Replacement: 27447

Hip / Knee Radiology: 73500–73550, 73560–73580, 73700–73702, 73721–73723

Home Health: T1021, T1021-TD (modifier), T1021-TE (modifier)

Personal Care: T1019-U3 (modifier)

Physical Therapy: 97001, 97110, 97150, 97110-UB (modifier), 97150-UB (modifier), S9131, S9131-UB (modifier)

Occupational Therapy: 97003, 95530, 97150-U2 (modifier), 97530-UB (modifier), 97150-UB-U1 (modifiers 1,2)

Revisions: 27134, 27137, 27138, 27486–27488

Complications / Wound Infections / Sepsis: 10180, 12020, 12021, 13160, 35860

Note:

- Medicaid TJR episode v1.0
- Last Modified: 11/13/2012

## Chronic Obstructive Pulmonary Disease Algorithm Summary

<b>Trigger</b>	A trigger for a COPD episode is an emergency department, observation room, or inpatient visit for treatment of an acute exacerbation of COPD
<b>PAP</b>	The PAP is the inpatient or outpatient facility where the acute exacerbation that starts the episode is treated
<b>Episode exclusions</b>	<p>Episodes meeting one or more of the following criteria will be excluded:</p> <ul style="list-style-type: none"> <li>A. Inconsistent enrollment (i.e. not continuously enrolled) during the episode</li> <li>B. Claims during the episode that are covered by a third party</li> <li>C. Dual coverage of primary medical services by Medicaid and Medicare</li> <li>D. PAP is a FQHC</li> <li>E. PAP's practice location is outside AR, LA, MO, MS, OK, TN, or TX</li> <li>F. Billing provider ID of the PAP is not available</li> <li>G. Claims information during the episode is missing or miscoded</li> <li>H. Younger than thirty five (&lt;35) years of age</li> <li>I. Left against medical advice or discontinued care</li> <li>J. Dies in the hospital during the episode</li> <li>K. Comorbidities for which the medical risk cannot be reliably understood or measured (e.g., HIV, cystic fibrosis, lung cancers). Comorbidities are identified during the episode or during 365 days before the episode unless noted otherwise.</li> </ul>
<b>Episode window</b>	Episodes begin on the first day of a trigger and end 30 days after discharge or until the end of a readmission where the patient had entered the hospital within the 30 day post-discharge period

<b>Claims included</b>	All claims for the trigger hospitalization are included in the calculation of episode spend. During the 30 day post-trigger window, inpatient, outpatient, professional, and pharmacy claims that are related to the acute exacerbation are included in the calculation of episode spend
<b>Quality measures</b>	<p><u>Quality measures “to pass”:</u></p> <p>Percent of valid episodes where the patient has a follow-up visit with a physician during the post-trigger window. The minimum threshold is 36%.</p> <p><u>Quality measures “to track”:</u></p> <p>Percent of valid episodes with a repeat acute exacerbation during the 30-day post-trigger window</p>
<b>Adjustments</b>	For the purpose of determining a PAP’s performance, the episode spend is adjusted to reflect risk and/or severity factors of the patient
<b>Example trigger codes</b>	Diagnosis codes include*: range of asthma-related codes (e.g. 491.0, 491.1, 491.2, 4912.0, 4912.1, 4912.2)
<b>Example episode exclusion codes</b>	<p>Diagnosis codes include*: 042.0, 042.1, 042.2, 042.9, 162.0, 162.2, 162.3, 162.4, 162.5, 162.8, 162.9, 277.00, 277.01, 277.02, 277.03, 277.09, 273.4, 343.0, 343.1, 343.2, 343.3, 343.4, 343.8, 343.9, 494.0, 494.1, 586, V42.1, V42.6, V42.7</p> <p>Procedure codes include*: 31500, G8569</p> <p>Revenue codes: 0200, 0201, 0202, 0203, 0206, 0209</p> <p>Discharge status: 07, 20</p>

Provider type (if provider type is PAP): 49

PAPs with business address in state other than: AR, LA, MO, MS, OK, TN, TX

**Example  
included  
claims codes**

Diagnosis codes include\*: 465.8, 465.9, 466.0, 491.20, 491.21, 491.22, 493.00, 493.01, 493.02, 493.10, 493.11, 493.12, 493.90, 493.91, 493.92, 518.81

Procedure codes include\*: 71010, 71034, 71035, 71275, 71550, 71551, 71552, 82003, 82800, 82803, 82810, 8744, 9215, 9390, 9391, 9393, 9394

HIC3 codes include\*: A1D, B3K, B4X, B6M, J5D, P5F, Q7E, W1W

\*Not an exhaustive list.

Source: AR Healthcare Payment Improvement Initiative

## Congestive Heart Failure Algorithm

<b>Triggers</b>	Inpatient admission with a primary diagnosis code for heart failure
<b>PAP assignment</b>	For each episode, the Principal Accountable Provider (PAP) is the admitting hospital for the trigger hospitalization
<b>Exclusions</b>	<p>Episodes meeting one or more of the following criteria will be excluded:</p> <ul style="list-style-type: none"> <li>A. Beneficiaries do not have continuous Medicaid enrollment for the duration of the episode</li> <li>B. Beneficiaries under the age of 18 at the time of admission</li> <li>C. Beneficiaries with any cause inpatient stay in the 30 days prior to the triggering admission</li> <li>D. Beneficiaries with any of the following comorbidities diagnosed in the period beginning 365 days before the episode start date and concluding on the episode end date: 1) End-Stage Renal Disease, 2) organ transplants, 3) pregnancy, 4) mechanical or left ventricular assist device (LVAD) or 5) intra-aortic balloon pump (IABP)</li> <li>E. Beneficiaries with diagnoses for malignant cancers in the period beginning 365 days before the episode start date and concluding on the episode end date. The following types of cancers will not be criteria for episode exclusion: colon, rectum, skin, female breast, cervix uteri, body of uterus, prostate, testes, bladder, lymph nodes, lymphoid leukemia, monocytic leukemia.</li> <li>F. Beneficiaries who received a pacemaker or cardiac defibrillator in 6 months prior to the start of the episode or during the episode</li> <li>G. Beneficiaries with any of the following statuses upon discharge: 1) transferred to acute care or inpatient psych facility, 2) left against medical advice or 3) expired</li> </ul>
<b>Episode time window</b>	Episodes begin at inpatient admission for heart failure. Episodes end at the latter of 30 days after the date of discharge for the triggering admission or the date of discharge for any inpatient readmission initiated within 30 days of the initial discharge. Episodes shall not exceed 45 days post-discharge from the triggering admission.

<b>Claims included</b>	<ol style="list-style-type: none"> <li>1. Inpatient facility and professional fees for the initial hospitalization and for all cause readmissions</li> <li>2. Emergency or observation care</li> <li>3. Home health services</li> <li>4. Skilled nursing facility care due to acute exacerbation of CHF (services not included in episode for patients with SNF care in 30 days prior to episode start)</li> <li>5. Durable medical equipment</li> </ol>
<b>Quality measures</b>	<p><u>Quality measures “to pass”:</u></p> <ol style="list-style-type: none"> <li>1. Percent of patients with LVSD who are prescribed an ACEI or ARB at hospital discharge – must meet minimum threshold of 85%.</li> </ol> <p><u>Quality measures “to track”:</u></p> <ol style="list-style-type: none"> <li>1. Frequency of outpatient follow-ups within 7 and 14 days after discharge</li> <li>2. For qualitative assessments of left ventricular ejection fraction (LVEF), proportion of patients matching: hyperdynamic, normal, mild dysfunction, moderate dysfunction, severe dysfunction</li> <li>3. Average quantitative ejection fraction value</li> <li>4. 30-day all cause readmission rate</li> <li>5. 30-day heart failure readmission rate</li> <li>6. 30-day outpatient observation care rate – utilization metric</li> </ol>
<b>Adjustments</b>	No adjustments are included in this episode type
<b>Trigger codes</b>	<p>Each episode is triggered by an inpatient admission with a primary diagnosis code for heart failure.</p> <p>ICD-9 Heart failure primary diagnosis codes: 428.xx, 40201, 40211, 40291, 40401, 40411, 40491</p>

List of prior diagnoses and meds that would disqualify a patient from the episode

**Exclusion codes**

ICD-9 / CPT / HCPCS codes within 1 year (prior to trigger): 585.5, 585.6, 586.xx, V42.xx, 0048T, 0049T, 33975–33980, Q0491–Q0505, 33970, 33971, 33973, 33974, 140.xx–152.xx, 155.xx–173.xx, 175.xx, 176.xx, 179.xx, 181.xx, 183.xx, 184.xx, 187.xx, 189.xx–195.xx, 197.xx–203.xx, 205.xx, 207.xx–209.xx, 231.xx, 237.xx, 239.xx, V22.xx, 59120, 59121, 59130, 59135, 59136, 59140, 59141, 59150, 59151, 59160, 59200, 59300, 59320, 59325, 59350, 59400, 59409, 59410, 59412, 59414, 59425, 59426, 59510, 59514, 59515, 59525, 59610, 59612, 59614, 59618, 59620, 59622, 59812, 59820, 59830, 59840, 59841, 59850–59852, 59855–59857, 59866, 59871, 59897–59899, 76801–76821, 76825, 630.xx–679.xx

ICD-9 / CPT / HCPCS comorbidities within 6 months (prior to trigger): 33215–33217, 33220, 33224, 33225, 33240, 33245, 33249, 93282–93284, 93287, 93289, 93295, 93296, 93741–93745, K0532, K0606–K0609, G0297, G0298, G0299, G0300

These codes represent the set of business and clinical exclusions described previously

**Codes to assign  
PAP**

Admission hospital is principal accountable provider (see trigger codes above)

**Reporting codes**

Outpatient visit within 7 to 14 days: any outpatient professional claim within 7 to 14 days of date of discharge  
All-cause readmissions: any hospitalization in the 30 day period following the date of discharge  
Heart failure readmission: any hospitalization in the 30 day period following the date of discharge with a primary diagnosis of heart failure (see triggers above)

**Included claim  
codes**

List of ICD-9 and CPT codes that should be included in episode

Acute inpatient heart failure primary diagnosis codes: ICD-9 codes 428.xx, 40201, 40211, 40291, 40401, 40411, 40491  
Post-acute skilled nursing facility (SNF): CPT codes 99304-99310, 99318

Post-acute skilled nursing professional: Revenue codes 190-193

Health home serves: HCPCS codes T1021, T1021-TE (modifier), T1021-TD (modifier)

Durable medical equipment: HCPCS codes 4030F, E0601, E0561, E0562, E0470, A7030-A7039, A7044, A7046, K0532

Note:

- Medicaid CHF episode v1.0
- Last Modified: 11/13/2012

## Appendix F: HIE Environmental Scan

# **Health Information Exchange Statewide Environmental Scan Findings**



Prepared for

Oklahoma State Department of Health

Center for Health Innovation and Effectiveness

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## Introduction and Background

The Oklahoma Health Improvement Plan (OHIP) coalition, chaired by Commissioner Terry Cline, Oklahoma's Secretary of Health and Human Services, is a public-private partnership of stakeholders that oversees the state's progress toward improving Oklahoma's strategic health outcomes.

The OHIP goals and work plan were originally created in 2010. The Oklahoma State Department of Health (OSDH) published an update to the OHIP in 2015 to describe Oklahoma's goals for the next five years, also referred to as "Healthy Oklahoma 2020." As part of this process, the OHIP coalition has established goals in four core areas of work: 1) Health Efficiency and Effectiveness, 2) Health Information Technology (IT), 3) Health Workforce, and 4) Health Finance. A workgroup comprised of Oklahoma stakeholders has been established for each of the four core areas.

The OHIP Coalition also submitted a proposal for a State Innovation Model (SIM) grant on behalf of the state of Oklahoma to provide a state-based solution to Oklahoma's healthcare challenges. Oklahoma was successful and received the grant. The grant is administered by the Oklahoma State Department of Health, which in turn created the Oklahoma State Innovation Model (OKLAHOMA SIM) leadership team to manage and direct the work detailed in the SIM grant. The OKLAHOMA SIM's goal is to improve health, provide better care, and reduce health expenditures for Oklahomans.

To support the Health IT workgroup, OSDH engaged Milliman to perform a statewide environmental scan of existing health information exchanges (HIE), to describe the status of health information exchanges within the state, and to develop a proposal to implement a statewide interoperable health information network. As part of this work, Milliman conducted interviews with numerous stakeholders. The purpose of these interviews was to document existing HIE capabilities and to solicit input on possible future directions of Oklahoma's HIE efforts.

This report presents findings identified during the interviews and from review of HIE initiatives in Oklahoma and other states.

### ***Caveats and Limitations***

*This report was prepared by Milliman, Inc. (Milliman) on behalf of the Oklahoma State Department of Health (OSDH) in accordance with the terms and conditions of the contract between OSDH and Milliman dated April 1, 2015.*

*This report has been prepared solely for the internal use of, and is only to be relied upon by, the Oklahoma State Department of Health. Although Milliman understands that this report may be distributed to third parties, Milliman does not intend to benefit, or create a legal duty to, any third-party recipient of its work. If this report is distributed to third parties it should be distributed only in its entirety.*

*Milliman developed this report with information received from OSDH, as well as upon discussions conducted with OSDH representatives and stakeholders who participated in interviews. Milliman did not audit the source of any data or information Milliman received, nor did Milliman perform independent verification. If the underlying data or information is inaccurate or incomplete, the results of our work may likewise be inaccurate or incomplete.*

## Methodology and Assumptions

In conducting this environmental scan, Milliman worked with representatives of the OKLAHOMA SIM team to identify selected organizations to interview about their experiences exchanging health information in the state.

## Stakeholder Interviews

Milliman conducted in-person and telephone interviews with more than 20 individuals representing Oklahoma’s existing HIEs, health delivery systems, payers, state agencies, and other key constituencies. Individuals participating in the in-person and telephone interviews included those shown in the table in “Table 1: Interview Participants.”

**Table 12: Interview Participants**

Organization	Name	Role
<b>Health Information Exchanges</b>		
<b>MyHealth Access Network</b>	David Kendrick, M.D.	Chief Executive Officer
<b>Coordinated Care Oklahoma</b>	Brian Yeaman, M.D.	Chief Executive Officer
	Jason Kirby	Sales Consultant
	Joanna Walkingstick	Project Manager
	Jonathan Kolarik	Chief Clinical Informatics Officer
	Rodolfo Alvarez Del Castillo, M.D.	Chief Medical Officer
<b>Healthcare Delivery Systems</b>		
<b>St. Anthony Hospital</b>	Kevin Olson	Chief Information Officer
<b>St. John Health System</b>	Ann Paul	Vice President
	Bat Shunatona, M.D.	Medical Director
	Troy Cupps	ACO Operations Director
<b>Payers</b>		
<b>Blue Cross and Blue Shield of Oklahoma</b>	Joseph Cunningham, M.D.	Chief Medical Officer
<b>Oklahoma Health Care Authority</b>	Adolph Maren	Director, Electronic Health Operations
	Lisa Gifford	Chief of Business Enterprise Services
<b>Other Stakeholders</b>		
<b>Oklahoma Department of Mental Health and Substance Abuse</b>	Tracy Leeper	Decision Support Policy Analyst
<b>Oklahoma State Department of Health</b>	Becky Moore	Director of Informatics
	C. Alex Miley	OKLAHOMA SIM Project Director

	Isaac Lutz	Health Innovation Planning Manager
<b>Choctaw Nation Health Services Authority</b>	David Wharton	Chief Risk Officer, Health Informaticist
<b>Oklahoma Foundation for Medical Quality</b>	Ashley Rude	HIT Practice Advisor
	Ashley Wells	HIT Practice Specialist
	Lindsey Wiley	HIT Manager

The goal of these interviews was to document capabilities for HIEs focused on sharing clinical data, operations, and capabilities within the state. Interviewees were also asked how they exchange and apply clinical information in electronic health records (EHRs), and about their perspectives on possible approaches for future Oklahoma health information exchange efforts.

### *Industry Knowledge*

Milliman conducted research about HIE initiatives in other states to identify common challenges and keys to success. In addition to the research Milliman performed for this project, this report was developed with consideration of the approaches Milliman consultants have observed elsewhere. Milliman has incorporated these best-practice learnings into this report.

### **Health Information Exchange Key Concepts**

To facilitate a uniform understanding of the concepts and terms used throughout this report, common definitions for selected key terms are presented below.

- **Centralized Data Model:** A centralized data model refers to a database system design in which disparate data sets are merged and stored in a shared location. This model is generally thought by data professionals across industries to be a technical requirement for efficiently conducting population health analytics. Centralized data models are generally capable of faster and more reliable performance for end users and greater flexibility to support multiple applications than non-centralized models. This model may be perceived as being at higher risk of breach due to the volume of data in a single location.
- **Comprehensive Primary Care Initiative:** The Comprehensive Primary Care Initiative is a multi-year initiative with a goal to improve primary care in seven regions nationally, including Tulsa, Oklahoma. The program offers population-based care management payment to support five comprehensive primary care focus areas:
  1. Risk-stratified care management
  2. Access and continuity
  3. Planned care for chronic conditions and preventive care
  4. Patient and caregiver engagement
  5. Coordination of care across the medical neighborhood

Multi-payer payment reform, continuous use of data to guide improvement, and meaningful use of health information technology are foundational precepts to the initiative.

- **Continuity of Care Document:** A Continuity of Care Document (CCD) is a clinical summary about a patient that has been standardized for electronic transmission. Meaningful Use Stage 1 requires that a CCD include patient information, allergies, medications, problems, procedures, and laboratory results. The set of information required for the CCD is expanded for subsequent Meaningful Use stages. Throughout this report we use the term CCD to generically refer to a clinical summary capable of being transmitted electronically that would minimally adhere to the Meaningful Use Stage 1 requirements.
- **Data Warehouse:** A data warehouse is a type of database designed to aggregate information from disparate source systems into a single repository. Data warehouses are designed for more efficient data aggregation and handling of large volumes of data, whereas traditional databases are typically constrained to a single application for rapidly transmitting information from point-to-point, such as an EHR.
- **eHealth Exchange:** eHealth Exchange (also referred to as “The Sequoia Project” and/or formerly referred to as the “Nationwide Health Information Network (NWHIN)”) is a group of organizations sharing health information under a common framework and set of rules. Participants include federal agencies, states, Beacon communities, and health systems. eHealth Exchange provides an interoperable health information exchange service that enables disparate users to share information through what is often referred to as a “network of networks.”
- **Federated Data Model:** A federated data model refers to a system design in which separate databases allow partial and controlled sharing of their data on demand. In a federated model, data is not stored in a central shared location. This model typically provides increased patient and provider privacy. A tradeoff of this model is the inability to conduct aggregate reporting and analytics. Federated data models may reduce trust concerns among stakeholders, lower the risk of breach, and may be developed more quickly than some centralized data models.
- **Health Information Exchange:** A health information exchange (HIE) is broadly defined as a system designed to pass health information from one party to another. Functionality such as patient or provider portals, reporting, and analytics may be added to increase utility.
- **Interoperability:** The term interoperability is frequently used in discussion and in literature, however, it is a term that may imply slightly different meanings to different users and audiences. In other words, it is a common term that may not be consistently interpreted. In this report, interoperability refers to a software system capability to send and receive information to and from other disparate systems.
- **Meaningful Use:** Meaningful Use is a federally sponsored program to accelerate the adoption of health information technology throughout the U.S. healthcare system, specifically the use of EHRs. Meaningful Use was conceptualized by the National Quality Forum (NQF) and founded on the principles of improved population health, care coordination, and patient engagement. Eligible providers receive federal funds to adopt EHR technology and demonstrate use of those systems in a meaningful way. The Meaningful Use program has three stages; most participants today are in Stage 1 or Stage 2.
- **ONC Certification:** Certification indicates that a system conforms to standards for health information technology (HIT) security and functionality as defined by the Office of the National Coordinator for Health Information Technology (ONC). The ONC has not yet published HIE

certification standards, but has published standards for components that may be utilized by an HIE.

- **Population Health:** Population health refers to the health outcomes of a group of individuals, rather than the health outcome of a single individual. Population health management is an approach to health that seeks to improve the health income of the entire population. Use of data for analytics and measurement is an essential component of population health management.

These definitions and concepts are used throughout the remainder of this report.

## **Observations and Findings**

In this section, we describe the primary health data sharing efforts in use in Oklahoma today, as identified during the statewide environmental scan interviews and research. Like many states, Oklahoma has a number of active data sharing efforts underway, which are in varying stages of development and which were initially created for different intended uses.

### ***A. Active Oklahoma Data Sharing Efforts***

The advent of mature, widely adopted healthcare information technology has created an opportunity for the healthcare industry to share information and coordinate care in an entirely new manner compared to what was possible just a few years ago. Technological advances have created the opportunity for healthcare providers to reduce redundant testing, better control chronic conditions through early identification of at-risk individuals, and streamline patient handoffs among organizations. With the appropriate technical infrastructure, providers can access most or all of their patients' health records and encounters almost instantaneously.

The opportunity to manage patients through care transitions, conduct population management programs, and develop complete views of a patient's medical history has led Oklahoma's healthcare community to develop numerous data sharing initiatives. Data is exchanged through HIEs and EHRs, as well as through a diverse set of other methods.

Oklahoma has already made substantial progress in healthcare data exchange as a result of its healthcare and business environment. Competition has spurred innovation and technological development within the state, and two competing HIEs have emerged. OSDH is also working on a shared-service state agency HIE. These efforts have the potential to create building blocks for a more connected, efficient, and effective healthcare system that will improve the lives and health of the population.

### ***Health Information Exchanges***

Two HIEs currently operate in Oklahoma: Coordinated Care Oklahoma (Coordinated Care) and MyHealth Access Network (MyHealth). The HIEs began as regional initiatives; Coordinated Care in Norman and Oklahoma City, and MyHealth in Tulsa. Each organization is currently in the process of expanding its reach across the state. While both HIEs share a stated goal of improving the lives of Oklahomans through better healthcare, each has a different vision of how to achieve that objective. Each organization's distinct characteristics, such as governance model, system capabilities, and scope of data included in its data set, are summarized and described in "*Table 2: Current Oklahoma HIE Features.*"

**Table 13: Current Oklahoma HIE Features**

Feature	Coordinated Care Oklahoma	MyHealth Access Network
<b>Organization Structure</b>	Not-for-profit	Not-for-profit
<b>Major Grants Awarded</b>	None	Beacon Community grant
<b>Revenue Model</b>	Fee and subscription	Fee and subscription
<b>Board Composition</b>	Community- and member-based	Community- and member-based
<b>Unique Patient Lives (est.)</b>	4,700,000	4,000,000
<b>Provider Locations (est.)</b>	455	800
<b>Data Model</b>	Centralized hybrid	Centralized hybrid
<b>CCD</b>	Yes	Yes
<b>Population Management Tools</b>	Yes (Pentaho)	Yes (Pentaho)
<b>Analytics</b>	Yes (LightBeam)	Yes (IndiGo)
<b>Patient Participation Model</b>	Opt-out	Opt-out
<b>Unique Features</b>	Advanced directives	Patient portal
<b>Training Model</b>	Train the trainer	Train the trainer
<b>Demographic Data</b>	Yes	Yes
<b>Clinical Data</b>	Yes	Yes
<b>Claims Data</b>	Not at this time	Yes (selected payers)

In the following sections, we describe key elements of each of the existing HIEs in greater detail.

### **Coordinated Care Oklahoma**

Coordinated Care has been in operation in the Norman and Oklahoma City areas since 2014. The organization was founded by local hospitals and providers with a goal of providing physicians secure access to health information for their patients for treatment purposes.

When a patient sees a new provider, whether for a regular visit, emergency department visit, or a move to a long-term care facility following a hospitalization, improvements in care can be achieved if a complete clinical record is available to the provider as they deliver care. Coordinated Care focuses on providing support for these transitions by delivering a complete clinical record at the point of care.

### Governance and Sustainability

Coordinated Care is a not-for-profit organization. The HIE’s start-up costs were funded by health systems and provider groups. Ongoing operations are funded by members through subscription fees, typically paid on a semi-annual basis. A large provider group seeking to join the HIE would need to negotiate an investor stake and permanent board position with the existing investors. Smaller healthcare organizations, such as rural hospitals, small provider groups, home health, hospice, long-term care facilities, and

behavioral health facilities, are charged only for the cost of establishing their connections and ongoing subscription fees. HIE members join for a term of three years with the option of a 60-day cancellation.

Coordinated Care's board is comprised of health systems, small provider groups, large provider groups, rural hospitals, post-acute care, and community participants. Coordinated Care has entered into an agreement with Yeaman and Associates, with Dr. Brian Yeaman serving as CEO, to provide organizational support, legal counsel, operations, finance and project management, and general oversight of the HIE.

### Business Model

Coordinated Care's HIE includes patient data for over 4,700,000 unique patient lives and 800 provider sites, 455 of which actively contribute data to the HIE across the states of Oklahoma, Texas, and Missouri. The HIE provides a mechanism for member organizations' providers to inquire about a patient's healthcare by collecting and sharing patient demographic information, primary care provider, allergies, vital statistics, immunization data, problems and conditions, procedures, diagnostic results, labs, medications, discharge summaries, patient notes, and individual encounter records. Coordinated Care accepts and shares standardized and non-standardized data (such as a descriptive notes about the patient's condition) via the HIE, though analytics can only be run on standardized data.

There are two ways that HIEs typically store and provide access to health data: centralized data model and federated data model. Coordinated Care can accommodate both centralized and federated models. Once data from a federated model is viewed by a provider, it is stored in the centralized database and updated the next time that patient's information is queried. Access to Coordinated Care queries and data is provided on-demand. On-demand access means that, when users query the system, they are presented with the most recent EHR information available, although the data may or may not be stored in a single central repository or data warehouse.

Users access the HIE via a Cerner Corporation (Cerner) technology-based single sign-on, or via a web portal. For many EHRs, the users access the system through an EHR-integrated connection called a servlet, which expands the HIE information within the EHR system as a new window. Servlet technology enables a user to view Coordinated Care's consolidated patient views through the web. The bidirectional feed between the HIE and member organization loads a CCD from the HIE into their EHR upon request. This is advantageous to providers because it does not interrupt clinical workflow, allowing them to open their patient's aggregated record as if it were already integrated with their EHRs.

For EHRs that do not support this technology, access is provided through a web portal. The web portal offers view-only access for patient searches and analytics. Some EHRs can access the web portal via single sign-on, allowing the provider to click a link that opens Coordinated Care's web portal in a browser window after having automatically logged the provider in. Others require that a provider open a browser, navigate to the web portal, and log in to the portal. Seamless integration increases the likelihood that a provider will use the system during a visit, thus the advantage of integration and single sign-on is an increased usage rate.

Organizations wishing to join Coordinated Care can form a full connection with the HIE through their EHR, or can access the HIE only through the web portal. If the organization wishes to form a full connection, Coordinated Care consults with the organization to determine how best to build the connection. Coordinated Care reports that implementation of a typical connection takes six to eight weeks, but that individual connection times may vary depending on the provider, the specific EHR installation, and other related considerations.

## Healthcare Analytics and Population Management Tool

Coordinated Care has focused its primary efforts around developing HIE tools that support patient transitions of care, presenting a complete medical record on-demand at the point and time of care.

Coordinated Care is also developing analytics capabilities via two vendors, Pentaho and LightBeam. LightBeam is Coordinated Care's primary analytics partner. The product provides an analytics warehouse that standardizes data for analysis. Pentaho provides risk stratification, population health management, and condition management reports to HIE users. Standards-based reports, such as HEDIS measures, and information on utilization, treatment, and clinical quality are also available.

In addition to providing a solution for health data integration at the point of care, Coordinated Care adds value for its members by integrating a tool called MyDirectives in the HIE. MyDirectives is a multistate electronic repository for a patient's portable advanced directives. Integration of this information can be valuable to providers in emergency medical situations and allows the care team to follow the patient's wishes, even in urgent settings where there would otherwise be a potential cost to delaying treatment to locate a patient directive. If a patient whose provider participates in Coordinated Care has filled out an advanced directive with MyDirectives, that information is available to all providers that participate in the HIE.

## Policies and Procedures

Coordinated Care follows an opt-out model for sharing patient data for providers based in Oklahoma. In this model, patients are notified that their information will be shared over the exchange by member organizations and are given the opportunity to opt out of participation.

Coordinated Care also operates in Arkansas, Kansas, Louisiana, Missouri, and Texas. Operations spanning multiple states require special consideration due to variations among state regulations. For example, in Missouri, patients must explicitly opt in to have their records shared across the HIE. Missouri patients are notified that their information can be shared over the HIE and are given the opportunity to opt in. Because Coordinated Care includes Missouri-based providers in the HIE, a capability has been developed to overwrite the default opt-out setting if a patient has been seen in Missouri.

Coordinated Care reports low rates of patient opt-outs from provider groups in Oklahoma or Texas and says that approximately 90 percent to 95 percent of patients opt in from Missouri-based groups. Because of this, Coordinated Care believes that most patients are interested in the sharing of their records to facilitate coordinated and potentially higher-quality care.

## Technology Evaluation

Coordinated Care uses Cerner as the HIE's primary technology vendor partner. Coordinated Care has, however, customized a CCD for its members. The decision to customize the CCD was made to strengthen the usefulness of the system in supporting care transitions and to allow connections to areas of healthcare which, such as home health and long-term care. The custom Coordinated Care CCD aggregates available clinical information into a single view. This model has a distinct advantage over most EHR technology, where users must separately view each instance of a patient's chart. In other words, each unique provider's chart for a patient is an "instance" and the treating provider must separately view each instance, rather than as a consolidated, patient-centric view as provided by Coordinated Care's CCD.

Coordinated Care's data model can be described as a centralized hybrid. Coordinated Care allows three types of connections:

1. A centralized connection hosted by Cerner that includes demographic information and clinical records.
2. A centralized connection hosted by Cerner for demographic information and a federated clinical record only accessed when a patient's chart is opened.
3. A fully federated connection that stores no information within the HIE's database.

Coordinated Care's connections are primarily the first and second connection types, with an equal distribution between the two. Centralizing patient demographic information enables accurate patient matching by building a master patient index (MPI), an operation that identifies which records throughout the system pertain to a single patient. An accurate MPI reduces the likelihood that data is missed when a patient's information is accessed via the HIE. It also reduces the probability that another individual's information is accidentally accessed by the provider. The MPI provides an efficient means to keep a patient's clinical information in the primary EHR and only accesses it when another provider needs it, rather than storing it in a centralized database. This arrangement is thought by some to maximize the security and privacy of patient records. The fully federated connection type is primarily used by healthcare organizations that lack sufficient EHR technology to be fully connected.

Coordinated Care's data model mirrors the HIE's primary intended purpose as a point-of-care clinical information source, a condition management tool, and population health management tool.

#### Vendor Procurement and Project Management

As Coordinated Care's technology partner, Cerner is responsible for most application development work. Lightbeam is Coordinated Care's analytics vendor. MyDirectives was selected as the vendor for the HIE's advanced directives capability. Yeaman and Associates provides a project manager to oversee vendor-based development efforts.

#### Marketing, Outreach, and Training

Coordinated Care's sales and marketing activities are conducted statewide. Coordinated Care Oklahoma participates in statewide conferences and initiatives to raise awareness of the HIE and its capabilities.

Coordinated Care operates its training function as a "train the trainer" model. This training approach is popular among technology vendors because it enables the client's team to spread adoption of the application on a timeframe that is right for the client organization; even following completion of the technology implementation. This method directly trains several individuals within a client organization to become experts on the technology. These individuals then conduct training sessions for the rest of the organization. Coordinated Care also offers web-based seminars and printed reference guides to supplement the primary training model.

#### Certifications

While the ONC does not provide certification standards for HIEs at this time, it does certify components that may be used with various HITs. MyDirectives, Coordinated Care's advanced directives technology provider, offers an ONC-certified advanced directive capability, which the HIE provides to its members.

#### **MyHealth Access Network**

MyHealth was started in 2009 with a goal to improve health, improve healthcare, and reduce costs by creating a complete view of all the care Oklahoma patients receive. Based in Tulsa, the MyHealth HIE collects patient information to create opportunities for early intervention with at-risk patients, assist in

treatment decisions during the patient visit, and enable population management programs through analytics and reporting tools.

a. Governance and Sustainability

MyHealth is a not-for-profit organization. Dr. David Kendrick is the organization's CEO. The HIE was started as a result of a large stakeholder meeting convened to discuss Oklahoma's health outcomes.

In May 2010, MyHealth received an ONC Beacon Community grant to fund use of HIT to advance the vision of patient-centered care and to provide better population health and better patient care at a lower cost. The Beacon grant funded investments in infrastructure and technology to support the MyHealth platform and to expand its population management and clinical quality reporting capabilities. My Health's ongoing operations are funded by membership fees. MyHealth reported that its fee schedule is comparable to Coordinated Care Oklahoma's fee schedule although Milliman did not independently verify that claim.

MyHealth's board of directors is comprised of 20 members. The board represents a broad mix of constituencies, with participants from health systems, tribal organizations, patients, universities, private payers, clinicians, representatives from the community, public and allied health organizations, and one individual appointed by the governor. Health systems occupy six seats. This structure was designed so that decisions and initiatives require cross-stakeholder agreement and collaboration.

Business Model

The MyHealth HIE has records for over 4,000,000 patients, contributed to by over 260 member organizations across approximately 800 sites. MyHealth provides the capability to share and collect patient information intended to support care coordination, including demographic information, vital signs, medications, radiology, allergies, lab results, immunizations, social and family history, encounters and procedures, admissions, discharges, and transfers. To join MyHealth, organizations must be professionals in good standing in the healthcare industry with a demonstrated need, benefit from participation, and be approved by the MyHealth Board of Directors. Once granted membership, organizations participate in a technology evaluation to ensure connections are feasible and that the required data can be extracted from their HIT systems.

Authorized users may access patient data on-demand via the HIE by logging in to a web portal from their EHR using single sign-on. Providers have access to a consolidated CCD that summarizes and presents relevant point-of-care information. MyHealth leadership reported that most health system users access the portal when there has been a known care event, such as a hospitalization or for analytic purposes.

As a participant in the Comprehensive Primary Care (CPC) Initiative, My Health is expanding its HIE data model to include claims data for value-based assessment of care. The intent of the CPC Initiative program is to evaluate whether risk-stratified care management, access to care, planned care for chronic conditions, patient and caregiver engagement, and coordination of care across healthcare organizations can achieve improved outcomes. The results of this program are intended to inform future Medicare and Medicaid policy; and within the state of Oklahoma, is expected to be used in evaluating pay-for-performance program effectiveness for the state's payers.

The HIE's data sources for claims information are currently Blue Cross and Blue Shield of Oklahoma and the state Medicaid program, SoonerCare, which is administered by the Oklahoma Health Care Authority. Underlying this initiative is a clinical quality measurement program that was introduced and developed in partnership with Blue Cross and Blue Shield of Oklahoma.

## Healthcare Analytics and Population Management Tool

MyHealth offers a suite of analytic reporting tools for population health management. Additional functionality available in the MyHealth provider portal includes health analytics for clinical quality reporting and population health evaluation, risk assessment tools, identification of high utilizers of emergency departments, care transition, and care gaps reporting, as well as a direct messaging interface.

MyHealth provides three analytic and decision support tools; MyHealth Analytics, a Pentaho implementation; DocSite, a rules-based care gaps and care opportunities report; and Archimedes IndiGo, a risk-stratification and decision support system. MyHealth has also incorporated Tableau, an interactive data visualization product, into its analytics offerings. We note that these analytic and population management capabilities can be quite powerful, particularly when the inbound data is of high quality and predictable in format and structure. Lack of standardization in EHR workflows and charting is common among provider groups and is a likely barrier to be overcome before the robust reporting capabilities of MyHealth can be fully realized.

## Policies and Procedures

MyHealth operates under an opt-out model in which participating organizations inform patients their data will be shared across the HIE to improve and streamline the care they receive unless they explicitly decide not to have it shared. MyHealth reports relatively low rates of patients opting out. As the HIE is currently focused on Oklahoma-based provider groups, it has not been necessary to develop an opt-in solution.

## Technology Evaluation

MyHealth's technological capabilities have evolved over time as the needs of the HIE have changed. The HIE can be accessed via an independent web portal, or a single sign-on to a web-based portal from a link in the electronic health record (EHR) system. Clinical users can access a consolidated CCD that aggregates relevant clinical information from all data sources into a single view. The HIE's data model can be described as a centralized hybrid, which allows two types of connection for organizations to share data:

1. Centralized connection hosted by MyHealth that includes demographic information and clinical records.
2. Federated clinical connection hosted by MyHealth that enables data to be viewed in the portal, but prevents the data's inclusion with the HIE's analytic reporting suite.

Additionally, view-only access to demographic data and clinical records is available for members who do not have an EHR compatible with the technical requirements of data sharing.

The majority of MyHealth's data source connections are fully centralized. An advantage of a centralized data repository is that it enables the aggregated reporting necessary to build effective population health reports. In addition to the core technology platform, MyHealth's suite of additional reporting and systems uses the capabilities of a number of technology vendors. These capabilities create value for organizations that are interested in quality reporting, population management programs, and clinical decision support capabilities that are more comprehensive than transmission of the clinical record from point to point.

## Vendor Procurement and Project Management

MyHealth has a number of vendor relationships due to the HIE's diverse set of reporting-related features. Vendor relationships exist with Archimedes, Cerner, Covisint, MedUnison (Doc2Doc), Microsoft Health

Vault, and Verinovum, with future plans to incorporate technology from Direct Project. MyHealth manages vendors and delivery of technology projects under its Privacy Officer position to ensure that privacy, security, and other important data integrity requirements are monitored and maintained.

### Marketing, Outreach, and Training

MyHealth operates a “train the trainer” model for aiding participants in adopting the technology. Additionally, MyHealth also offers web-based seminars and printed reference guides.

### Certifications

MyHealth is deploying an ONC Stage 2-certified patient portal for use by its provider participants' patients. MyHealth also plans to deploy an Oklahoma Bureau of Narcotics and Dangerous Drugs (OBNDD)-certified Prescription Drug Monitoring Program (PDMP) in the near future.

### ***Oklahoma State Department of Health***

Oklahoma's state agencies handling health information have historically experienced challenges in sharing data across departments. To address this challenge, the Oklahoma Health and Human Services cabinet created the Deliverable Interoperable Components Utilizing Shared Services (DISCUSS) committee designed to collaboratively share resources among the Oklahoma Health and Human Services agencies for the development and implementation of shared information technology products, services, and technology frameworks. Membership of DISCUSS includes the Department of Health, Department of Human Services, Department of Mental Health and Substance Abuse Services, Department of Rehabilitation Services, and the Health Care Authority.

In 2015, DISCUSS members agreed to create a shared-services state agency HIE that would facilitate the sharing of the state's data across agencies and would link the disparate systems. State health data has a number of factors that influence how and when it can be shared. For example, birth and death information and sensitive patient registries cannot be shared with a public exchange. Other data, however, would most certainly benefit from clinical integration. One example of such data is clinical data services provided by county health departments and labs.

A system for sharing data among agencies is anticipated to create benefits for private entities in Oklahoma as well. For example, hospitals are required by law to report patient discharges to several agencies. Integration could mean that only one data feed would need to be sent to the state.

Due to the sensitive nature of part of the state's health data, state ownership of the data asset was deemed by DISCUSS to be imperative for patient privacy. The vision for interstate agency information sharing is to develop an MPI that identifies when disparate records are associated with the same person, and to allow access to consolidated information via a secure portal.

Orion Health was recently selected as the technology vendor to support this effort; the implementation effort is expected to take approximately two years. Once fully functional, this data warehouse is intended to integrate state agency data, reducing costs and increasing the effectiveness of state agency programs, as well as to simplify the reporting burden for hospitals and providers. The HIE could be connected via a network of exchanges or federated connections to other state healthcare organizations to share certain, limited data while benefiting from up-to-date information on critical diagnoses for state registries.

Through DISCUSS, the state is moving quickly to address a known gap in its data sharing capabilities. When the HIE is functional, it will serve a key role in serving Oklahoma's health information sharing needs.

### ***Other Oklahoma Data Sharing Initiatives***

Investments in developing shared databases and reporting interfaces may be the most direct manifestation of HIE initiatives in Oklahoma, but two other forces will begin to influence the market and shape Oklahoma's HIT landscape: (1) EHR interoperability development, and (2) a growing initiative to connect existing HIEs.

#### **1. EHR Interoperability**

Federal incentive programs such as Meaningful Use, have been a major driver of HIT investment. Meaningful Use participants must attest that they meet the requirements for each Meaningful Use stage in order to continue to receive EHR incentive program funds. Meaningful Use Stage 2 emphasizes interoperability. As providers prepare for Stage 2 attestation, many EHR vendors are investing significant time and energy to help them achieve their goal because so many of the Stage 2 objectives and measures require demonstrated adoption of the technology capabilities in the vendor systems.

ONC reports that there have been substantially fewer vendors requesting ONC Stage 2 certification thus far compared to Stage 1 requests. Two factors appear to be driving this decrease in applications for certification: developing the capability to meet Stage 2 requirements is technically challenging, and many of the early EHR companies are being acquired or going out of business as the market matures.

While sharing information among different EHR platforms has been a challenge, substantial progress has been made in sharing clinical records across installations of the same EHR system. Large care delivery systems make frequent use of this capability in instances where there are multiple discrete installations of the EHR across practices. This technology enables the patient's chart to "follow" them throughout the organization.

The current state of EHR interoperability has two general shortcomings. First, if a patient receives care at a hospital or clinic that is not part of the delivery system, there is no way to automatically incorporate data from that visit into the patient's primary chart. Second, EHRs do not typically consolidate patient information into a single view. This condition requires providers to open each location's record independently. Lack of a consolidated patient view severely limits the practical use of EHR interoperability technology in a patient visit. This is primarily due to the amount of time needed to completely review a record and the number of visits per day in a typical provider's schedule.

Most EHR interoperability is not yet mature enough that regular and effective usage in care delivery settings is actively occurring. However, the attention of EHR vendors to this capability suggests that, in the future, a more user-friendly application of this technology will be available.

#### **2. Network of Networks**

HIEs are most effective when the number of locations and patients covered by the system is maximized. In Oklahoma, this currently means stakeholders must either choose the information contained in a single HIE or pay increased costs to subscribe to both. Significant time, money, and effort goes into developing and connecting EHRs to an HIE, and the multi-year subscription agreements that most vendors require are evidence of this fact. The cost of switching HIEs is high.

Oklahoma's present HIE and information-sharing initiatives are regionally based, despite Coordinated Care's and MyHealth's continued expansion across the state. An initiative is underway to increase

connectivity and health information sharing between Oklahoma’s existing HIEs. Coordinated Care and MyHealth are exploring the option of joining an existing network of networks through an organization called eHealth Exchange, the largest HIE network in the country.

eHealth Exchange is a nationwide “network of networks” that has established a standard legal framework and technical specifications to allow member organizations to more easily establish federated connections to one another. Federated connections through an established third party have an advantage in that there is no need to invent or define the sharing interface. Current eHealth Exchange board members include organizations such as Epic, Kaiser Permanente, the American Medical Association, Workgroup for Electronic Data Interchange (WEDI), and the Healthcare Information and Management Systems Society (HIMSS), among others. Participants include federal agencies, states, Beacon communities, and health systems. Establishing connections to such a network would make Coordinated Care and MyHealth interoperable not only within the state of Oklahoma, but nationally with any other eHealth Exchange participant, once the connections are built.

All individuals interviewed by Milliman during this engagement expressed interest in connecting the existing HIEs and establishing a “network of networks.” This approach is not without risks, however. Introducing an external third party as the critical connection point to Oklahoma’s cross-system interoperability solution is a potential risk should eHealth Exchange’s system ever fail. Healthcare data shared across eHealth Exchange will be limited to point-of-care clinical information, because the federated connection inhibits use of analytics or aggregation of information for reporting purposes.

Both EHR interoperability advances and initiatives to connect Oklahoma’s HIEs to a “network of networks” advance the cause of healthcare information sharing throughout the state despite some potential drawbacks. These are positive developments in the HIT landscape for Oklahoma.

## **Current Environment**

To understand perspectives and considerations regarding potential avenues to connect Oklahoma’s health information, it is necessary to also understand the healthcare environment within the state. Milliman’s findings about several key stakeholder groups are described in this section.

### ***B. Reasons to Share Data***

OSDH was interested in learning why organizations in Oklahoma are sharing healthcare data. Interview participants expressed a variety of motivations for exchanging healthcare information, including developing a more complete patient record, reducing duplicative testing, measuring clinical outcomes in pay for performance measurement, and an increased ability to manage patient populations in need of assistance, for example those with chronic conditions.

One major challenge facing the U.S. healthcare system today is that when a patient receives healthcare outside of a single “primary” care delivery system (such as receiving care at a hospital or clinic that is under different ownership), critical information about vital statistics, tests conducted, test results, diagnosis, and medications prescribed are not available to the patients’ primary providers. Sharing critical clinical information at critical points (e.g., when a patient is hospitalized, transferred to a long-term care facility, or is being seen for a routine visit) can significantly influence both the cost and effectiveness of care.

By connecting clinical information across disparate delivery systems, participating providers are able to construct a longitudinal view of a patient’s care that can improve decision making at the point of care, reduce readmission rates, reduce expensive duplicative testing, and enable population management programs that allow effective outreach and intervention to patients who are the most at-risk for major medical events.

The integration of claims and clinical data was important to a number of the interviewees. Many payer organizations try to align providers' financial incentives with providing treatment that keeps patients healthier and reduces billable events through pay-for-performance quality programs. One challenge with these programs is using a standard methodology to evaluate performance. Payers measure activity based on claims data and providers measure this based on clinical information. Applying the same measures to these different data sets can yield conflicting accounts of performance. Utilizing a trusted third party to match claims and clinical data and report performance can improve both payers' and providers' abilities to trust the fidelity of the performance measure outcomes.

### ***Data Sharing Concerns***

OSDH also wanted to understand interviewees' concerns regarding sharing health information and related data. Interview respondents actually expressed few overt concerns about sharing healthcare data in a controlled and secure manner.

Oklahoma uses an opt-out model for patient permissions, meaning that most organizations will inform patients that their data will be shared unless patients specifically ask for their information to be excluded. Interviewees seemed comfortable with this model, and several individuals offered evidence that the vast majority of patients will consent to having their information shared if the purpose and manner in which it is shared is described to them.

Data sharing concerns were expressed by stakeholders representing smaller provider groups. While these stakeholders support the value of sharing data, their concerns related to the cost to connect to an HIE and the ongoing subscription fees. Of note, EHR vendors can charge fees to enable the technology that integrates single sign-on capabilities or to provide extracts to an HIE if the provider group's EHR is hosted by the vendor. The combination of these charges was reported to have the potential to double the initial connection costs of joining an HIE.

Nationally, concerns commonly expressed in states with HIE efforts similar to Oklahoma's include fears that information sharing increases the likelihood of a Health Insurance Portability and Accountability Act (HIPAA) compliance breach, challenges to opt-out models due to potential patient and/or provider privacy concerns, data security concerns, lack of trust in partnering organizations leading to low participation rates, and antitrust concerns related to the use of data to make contracting or purchasing decisions.

As Oklahoma's efforts to connect its healthcare ecosystem become more widely publicized, it is possible that concerns raised in other states will also be raised in Oklahoma.

### ***Provider Environment***

Oklahoma has a varied and complex healthcare provider environment, due to its unique population distribution, business environment, and special constituencies within the state, such as Native American tribal nations.

Oklahoma City and Tulsa both have well established, mature healthcare delivery organizations that invest in HIT. Due to the size and complexity of these healthcare organizations, many are making internal investments in population health management analytics tools. A limitation of these efforts is that these tools can only analyze data the systems can access, primarily for care provided within their clinics and facilities. This creates an incentive for these groups to share data outside of their organizations.

During the interview process, we also learned that many providers and critical access hospitals in rural Oklahoma are choosing to affiliate with, or being acquired by, larger care delivery organizations. This aggregation can help these rural providers afford HIE connections and other HIT that might otherwise be beyond their reach.

Oklahoma is home to 38 Native American tribal nations, 36 of which are federally recognized. Each one is a completely autonomous nation responsible for making decisions about the healthcare of their members. Indian Health Services (IHS) is a federal agency within the U.S. Department of Health and Human Services responsible for providing federal health services to Native Americans. This agency provides infrastructure and support to Oklahoma's tribal nations, though the individual nations operate independent health services, and these services are not broadly interoperable. IHS has initiated a data warehousing project that will enable some data sharing across health services organizations, but the warehouse is not yet distributing any information to the tribes.

### ***Payer Environment***

Oklahoma's health insurance market is relatively consolidated. Commercial payers are typically large, well-funded, and able to make investments in HIT to support corporate priorities.

According to the *Oklahoma Insurance Market Analysis* report, published by Milliman in August 2015, 49 percent of Oklahoma's population is covered by commercial insurance through an employer or other private insurer. Another 21 percent is covered by Medicaid, and 14 percent by Medicare, and two percent through other public sources. Approximately 14 percent of the state is uninsured. Oklahoma has generally higher rates of government-subsidized insurance and uninsured compared to other states.

Interviewees reported that managed care arrangements that use incentive payments to providers for performance based on agreed-upon quality measures are becoming more prevalent in Oklahoma. They cited a belief that a key element for success in these types of arrangements is using a trusted third party to measure performance, without which disagreements on the validity of results published by either the payer or provider group can be common and disruptive to meeting the overarching program goals.

Blue Cross and Blue Shield of Oklahoma has signed a participation agreement with MyHealth to send regular extracts of claims data to the HIE for the purposes of measuring pay-for-performance outcomes in its provider network. As a contracting prerequisite, network providers are required to be actively participating with MyHealth to ensure uniformity and thoroughness of reporting. This collaboration highlights the value that external repositories, such as HIEs, can bring to such programs.

Engaging payer organizations in the process of exchanging health information will be important as these organizations represent a large and consolidated stakeholder group within the state. The importance of payer engagement and participation will increase, as will their incentives to partner with HIEs and providers to improve the health of Oklahomans and reduce the overall cost of care.

### **Statewide Interoperable Health Information Network Options**

Oklahoma intends to develop a statewide interoperable health information network to further its goals as part of the Healthy Oklahoma 2020 plan. There is a range of options to achieve this goal. To ensure that an appropriate option is selected, a number of important considerations must be evaluated. In this section, we discuss these options and considerations for the development of a statewide interoperable health information network.

### ***C. Intended Use***

The single most important consideration for Oklahoma when determining how to establish an interoperable health information network across the state is what uses the system should support. No other consideration is likely to have as much bearing on the system's technical design and viability. The database architecture, data model, and supplementary reporting and analytics are all a derivative of the intended use. Three general scenarios for using Oklahoma's health information network exist:

1. Point-of-care support
2. Clinical decision support
3. Claims/clinical analytics support

Each scenario includes the functional capabilities of the one preceding it. For example, an HIE that passes enough information to provide clinical decision support would also provide point-of-care support for its users. These capabilities are discussed in detail below.

#### **1. Point-of-Care Support**

In the point-of-care support scenario, information is exchanged among clinical locations for use in the patient visit. The transmitted data must include basic demographic information for patient matching and relevant clinical information, such as that which is found in a CCD.

Using an HIE in this manner has the potential to improve the quality of care. Better patient outcomes may be achieved by reducing errors and providing a more informed treatment plan. Combined clinical information can improve decisions made in-visit about testing, diagnosis, and treatment. This type of interchange can also be augmented with value-added services. Imaging and lab results are frequently shared, and some HIEs are incorporating additional data elements (e.g., advanced directives).

#### **Clinical Decision Support**

In a clinical decision support role, HIEs aggregate patient information for reporting. This reporting typically takes two forms: "within-visit" analytics to identify risk factors and potential testing needs at the time of care, and population-level analytics independent of a single patient visit to assist with population management. Using an HIE to assist with clinical decision support typically aggregates a patient's information from all locations within the HIE.

Population management reporting aggregates clinical information about all patients from all locations within the HIE for a specific parameter, such as a disease (e.g., diabetes, chronic heart failure), to aid in the identification of patients who are not currently being seen, proactively identifying those who are overdue for testing or who have a combination of factors that put them at-risk for a major medical event. This analysis enables the healthcare organization to reach out to the identified patients in an attempt to educate and/or provide them the needed care.

MyHealth's and Coordinated Care's tools (e.g., patient disease registries, emergency department utilization reports, and use of condition management analytics and reporting to identify high-risk patients and suggest high-value treatments) are examples of system use under this scenario. When carefully conducted and clearly presented, the results of analytics have the advantage of drawing the provider's attention to areas of interest for a given patient that might otherwise be overlooked in a visit, such as an overdue health screening or monitoring test.

## **Claims/Clinical Analytics Support**

Using data in this manner for analytics typically combines information from payers and providers to evaluate care outcomes based on the entirety of a patient's clinical care. There are generally two progressive stages to a claims/clinical analytics. The first stage is a shared measurement framework in which performance is measured by one entity that all parties agree is the "trusted source." The second stage is to pair the combined claims and clinical data with cost information to draw conclusions about care outcomes and treatment protocol value, given the cost of providing these services.

Blue Cross and Blue Shield of Oklahoma's partnership with MyHealth to analyze and report on pay-for-performance measures for its network of providers is an example of the first stage in value-based assessment of care, establishing a trusted measurement framework. We note that, as of today, no cost data has been integrated into an HIE in Oklahoma; this exercise is more typically conducted in a framework referred to as an "all-payer claims database" or "value-based analytics database."

### ***Governance Model***

Governance refers to the process for developing the guidelines and rules for oversight and management of an organization or function. Throughout Milliman's interviews, participants stated that they had considered governance, a stance on information privacy, and information safeguards as much as an HIE's technical capabilities before agreeing to join or participate in a specific HIE. Ultimately, they viewed their decisions as an exercise in trust in the HIE and its leadership.

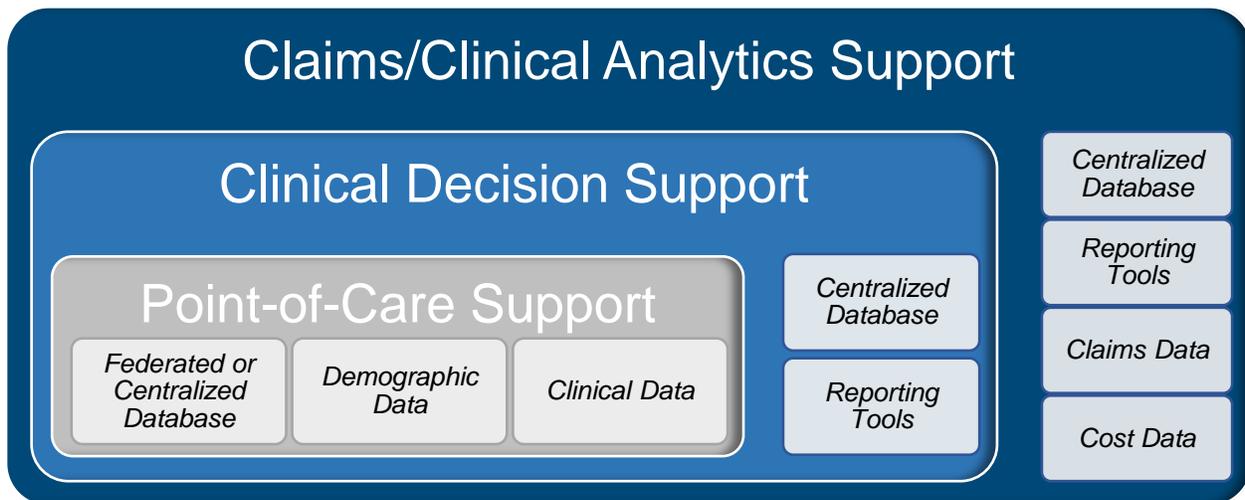
Experience gained from other HIE initiatives nationally suggests that agreeing upon or legislating what information is shared, and when and to whom it is accessible are key determinants for the utility of an exchange or network of exchanges. Important decisions that need to be made about the exchange's governance structure should include how the exchange is funded, who operates it, who owns it, and whether participation will be optional or required for healthcare organizations in the state.

Whether participation is optional or mandatory is an especially important consideration, as HIEs are most effective when they include a patient's entire healthcare footprint. The state will need to weigh the potential reporting, information security, and trust burden for organizations and individuals against the utility gained by having connections among all providers throughout the state for the sake of improving the health of the population.

### ***Database Design and Data Model***

The initial system architecture of a health information network for Oklahoma will have long lasting impacts. While technology can be upgraded and redeployed, doing so is a costly and time-intensive endeavor, made more complex as the number of stakeholders increases. The intended system use may dictate the database design, but system design options do exist. Additional layers of data and system capabilities can be developed over time, as shown in "*Table 3: Use Case Technical Requirements.*"

**Figure 1: Use Case Technical Requirements**



An overview of technical requirements for each of the use cases is provided below.

## **2. Point-of- Care Support**

For point-of-care support, either a centralized database or federated database architecture, may be used to transmit data. Successful HIEs exist under both centralized and federated database structures, both within the state and across the country. Consideration must be paid to any other intended uses of the system. Federated databases cannot effectively aggregate and report information, so they are primarily used to support point-of-care initiatives.

Both existing HIEs identify shared patient records by using basic demographic information to construct an MPI. Once a clinical record match has been established, the network allows access to relevant clinical data about a patient. Typical HIE data elements under this model include demographics, encounters, problem lists, medications, images, lab results, and diagnoses.

### **Clinical Decision Support**

The principal distinction between HIEs used for clinical decision support and point-of-care reporting is the requirement of a centralized database and the need to have a reporting interface and analytic logic built. Clinical decision support uses the same types of information found in a point-of-care application. Clinical decision support adds reporting capabilities that look at the contents of the database in various ways to aid in the treatment of patients.

The capabilities of a centralized database are more robust than in a federated model, as reporting on any type of information stored in the database is possible. One trade-off can be system complexity and increased support costs.

### **Claims/Analytics Support**

When using a health information network for claims analytics support, a centralized database must house clinical and claims data, which is then used to match patients via an MPI. Clinical information is then aggregated and quality measures are presented to the user through reporting tools. If the system is being utilized to derive value-based reports, cost data is attached to the quality measurements.

Careful consideration of the processes Oklahoma’s statewide health information network should support at the beginning of formulating the HIE strategy has the potential to save substantial time and money. It can be challenging to decide on system capabilities, define what data elements will be collected, and select the format for data transfers to and from the HIE. However, it is Milliman’s observation that making these determinations before proceeding with work to build the system can decrease the overall cost of the HIE by eliminating rework due to reconsideration of the options.

**Statewide Health Information Network Options**

Oklahoma has several potential options that could result in achieving the goal of a statewide interoperable health information network. Those options are to develop and connect existing exchanges, choose an existing HIE, or construct a state-sponsored HIE. Each has potential advantages and considerations, as summarized in “Table 4: Health Information Network Options” below.

**Figure 2: Health Information Network Options**

Option 1: Network of Exchanges	Option 2: Existing HIE	Option 3: State Sponsored HIE
<ul style="list-style-type: none"> <li>• Least robust statewide capability</li> <li>• Moderate response to market needs; maximum stakeholder input</li> <li>• Moderate time to market</li> </ul>	<ul style="list-style-type: none"> <li>• Adoption of existing capability</li> <li>• Responsive to market needs; moderate stakeholder input</li> <li>• Shortest time to market</li> </ul>	<ul style="list-style-type: none"> <li>• Ability to customize statewide capability</li> <li>• Slower response to market needs</li> <li>• Longest time to market</li> </ul>

**3. Option 1: “Network of Exchanges”**

Oklahoma’s free market is currently moving toward a federated network of exchanges through eHealth Exchange. Such an arrangement would support the sharing of core clinical and demographic data for point-of-care use. Because participation is voluntary, this approach has the advantage of not unduly disrupting business processes within the state, and integration can be done gradually as it makes sense for HIEs to join. This solution would likely require a moderate timeframe to implement. Coordinated Care has passed eHealth Exchange’s evaluation process and has established connections to other entities. MyHealth is in the process of undergoing evaluation by eHealth Exchange. This progress represents a potential existing path to establishing a network of exchanges throughout the state.

As connections to the network of exchanges are federated, data passed through eHealth Exchange cannot easily be used for analytics, population management, or value-based purchasing decisions. The voluntary nature of participation means that connections will undoubtedly be established on uncertain timeframes.

Current members of an HIE would still have the benefit of the features offered by their HIE, but data passed into the HIE system from eHealth Exchange would be limited in its usability for analytics as it would only represent patients that have been previously accessed by an HIE user and thus could be out of date. For healthcare organizations that value analytics and reporting, this option may be less desirable as it does not meaningfully expand the capability to manage patient populations. Thought must also be given to the fact that rural and small independent providers may require a subsidy to afford the costs of HIE membership.

An additional consideration is that eHealth Exchange would represent a critical node in Oklahoma's healthcare information network and, as such, could be a potential failure point that could disconnect the state should eHealth Exchange lose funding, suffer technical challenges, or shift strategic direction. Re-establishing existing connections among organizations would be relatively simple, as the technical infrastructure would persist, but further network growth would be inhibited. While this risk is similar for any "single solution" that spans the state, every additional node adds incrementally more complexity and risk.

### **Option 2: Existing HIE**

Oklahoma could select one of the two HIEs already existing in the state as the statewide information network. This would remedy a number of the drawbacks of Option 1. The overall setup time for connecting the state should be reduced, as participants would need to map their data to a single entity and that entity would not need to do any further transformation or data exchange with a third party. If the selected HIE meets Oklahoma's desired use case(s), no further development would be required and the state would benefit from a pre-built, tested, and functional set of system features. Such a solution has the advantage of requiring no time to develop the cross-state information exchange capability, as each participating location would need to establish a connection to the designated HIE.

Attention must be paid to the fact that rural and small independent providers may require a subsidy to afford the costs of even a single HIE. Furthermore, this approach could disrupt Oklahoma's business environment by creating a potential "winner" through direct state action and decreased competition. This may slow competitive innovation within the state related to HIEs and force stakeholders onto a single model of governance, which could reduce trust and thus participation. The drawbacks of this must be weighed against the benefits of a uniform and expeditious solution for the state.

### **Option 3: State-Sponsored HIE**

Oklahoma could choose to invest in a state-sponsored HIE. Oklahoma has already declared the intent to develop a shared-services state agency HIE under OSDH, which could be expanded for this purpose, or Oklahoma could construct another HIE. In either case, state sponsorship would let the state provide a uniform experience and functionality suite that exactly matches the desired system capabilities. As a state-sponsored solution, discretion around the funding and fee structure could enable rural and small provider groups to afford potential fees for connections.

The complexity and cost of creating an HIE should not be underestimated. Development of such a software solution is certain to be a long, challenging process that could delay information access across the state. Furthermore, current HIE participants may let their membership in private HIEs expire in order to prioritize the state's efforts.

### **Summary**

Oklahoma has a moderately mature private sector HIT infrastructure already developed and operating within the state. Stakeholders are aware of the benefits of sharing healthcare data and are interested in participating in the process of establishing a statewide network.

Market forces have led to the establishment of two HIEs, with work underway on a potential third state-sponsored model. Similar goals drive each of the health information sharing efforts in the state; however, the system construct, contents, and utility vary, as each organization has a different view of how best to achieve its goals. Maturing EHR system capabilities will support basic data exchange in the future, but investment in healthcare information exchanges and cross-network data sharing initiatives will be necessary for Oklahoma to improve the health of its citizens at the desired rate.

Ultimately, statewide healthcare data exchange is a requirement for achieving the vision laid out in the Healthy Oklahoma 2020 plan. Current health information technology is mature enough to provide the technical foundation necessary for data exchange. Stakeholders are ready to be a part of the process. Oklahoma has created a framework to make decisions about how best to achieve its goals.

Careful consideration of the many options is needed for Oklahoma to make cost- and capability-conscious decisions on how to proceed. These decisions are difficult, yet critical to support improved health for Oklahomans today and into the future.

## Appendix G: VBA Draft Findings

# Oklahoma Value-Based Analytics Roadmap Discussion Draft



Prepared for

Oklahoma State Department of Health

Center for Health Innovation and Effectiveness

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## Introduction and Background

The Oklahoma Health Improvement Plan (OHIP) Coalition, chaired by Commissioner of Health Terry Cline, who also serves as Oklahoma's Secretary of Health and Human Services (HHS), is a public-private partnership of stakeholders that oversees the state's progress toward improving Oklahoma's strategic health outcomes. Stakeholders include representation from healthcare providers, businesses, hospitals, long-term care, behavioral health, public health, private and public payers, and consumers. The purpose of the OHIP Coalition is to develop a comprehensive health improvement plan every five years.

The OHIP was first published in 2010 for the purpose of improving the physical, social, and mental well-being of Oklahomans. In 2015, the Oklahoma State Department of Health (OSDH) published an update to the OHIP to describe statewide health improvement goals for the next five years. This update is referred to as "Healthy Oklahoma 2020," and its purpose is to provide a strategic health improvement plan that addressed the crucial health needs in Oklahoma. As part of this process, the OHIP Coalition established goals in four core areas of work: 1) Health Efficiency and Effectiveness, 2) Health Information Technology (IT), 3) Health Workforce, and 4) Health Finance. A workgroup comprised of Oklahoma stakeholders has been established for each of the core areas.

To support the Health IT workgroup, OSDH engaged Milliman to develop a roadmap for establishing a Value-Based Analytics (VBA) tool in Oklahoma while highlighting key considerations and potential solutions based on the previous experiences of states with similar solutions. As part of this work, Milliman conducted research into VBA and other multi-payer claims database efforts across the country, evaluated existing Oklahoma system initiatives, and conducted interviews with subject matter experts.

This report presents findings identified during the interviews, findings from the review of VBA-like initiatives in other states, and a roadmap for Oklahoma's development of a VBA.

### ***Caveats and Limitations***

*This report was prepared by Milliman, Inc. (Milliman) on behalf of the Oklahoma State Department of Health (OSDH) in accordance with the terms and conditions of the contract between OSDH and Milliman dated April 1, 2015.*

*This report has been prepared solely for the internal use of, and is only to be relied upon by, the Oklahoma State Department of Health. Although Milliman understands that this report may be distributed to third parties, Milliman does not intend to benefit, or create a legal duty to, any third-party recipient of its work. If this report is distributed to third parties it should be distributed only in its entirety.*

*In developing this report, we relied on data and other information provided by OSDH, from stakeholders interviewed, and from publicly available sources. We did not audit the source of any data or information Milliman received, nor did we perform independent verification. If the underlying data or other information is inaccurate or incomplete, the results of our assessment may likewise be inaccurate or incomplete.*

## Methodology

In developing this report, Milliman worked with representatives of the Oklahoma State Innovation Model (OKLAHOMA SIM) team to focus the research efforts on three primary sources of information expected to be informative for Oklahoma's potential development of a VBA model: interviews with external subject matter experts, a literature review, and Milliman's collective knowledge of industry best practices.

### *Interviews with Subject Experts*

Milliman conducted interviews with external subject matter experts who provided perspectives on national VBA and VBA-like initiatives, including several individuals who have played instrumental roles in shaping the All-Payer Claims Database (APCD) Council, a national learning collaborative for states and stakeholders that are developing or interested in developing state claims databases. A list of individuals participating in the interviews is shown in the table in

**Table 14: Interview Participants**

<b>Name</b>	<b>Role</b>	<b>Organization</b>
<b>Denise Love</b>	Executive Director <i>and</i> Co-Chair	National Association of Health Data Organizations <i>and</i> APCD Council
<b>Michael Lundberg</b>	Executive Director	Virginia Health Information
<b>Patrick Miller</b>	Founder and Principal <i>and</i> Founder and Former Chair	Pero Consulting Group <i>and</i> APCD Council
<b>Josephine (Jo) Porter</b>	Interim Director <i>and</i> Co-Chair	Institute for Health Policy and Practice at the University of New Hampshire <i>and</i> APCD Council

The primary objective of these interviews was to collect information on existing national multi-payer claims database capabilities, their operational models, and possible strategies for developing a VBA in Oklahoma.

### *Literature Review*

Milliman conducted research on publicly available information and evaluations of state, regional, and national efforts to establish capabilities similar to the OKLAHOMA SIM VBA roadmap goals. In our research, we consulted governmental websites and other authoritative grey literature from resources such as the APCD Council, the APCD Showcase, and the Centers for Medicare and Medicaid Services (CMS).

### *Industry Knowledge*

In addition to the literature review, we consulted with Milliman consultants who have experience with APCD and VBA-like initiatives nationally to gain their perspectives on key criteria that should be considered in developing and operating these databases. Milliman has incorporated these best-practice learnings into this report.

### **Value-Based Analytics Key Concepts**

To facilitate a uniform understanding of the concepts and terms used throughout this report, common definitions for selected key terms are presented below.

- **All-Payer Claims Database:** An APCD is a type of data warehouse that includes information from multiple payer organizations, usually for the purpose of analyzing aspects of the environment surrounding those claims. APCDs generally include data derived from member eligibility information, medical claims, and pharmacy claims, and may be expanded to include vision claims, provider information, and dental claims. Data typically come from both private and public payers.
- **Health Information Exchange:** A Health Information Exchange (HIE) is broadly defined as a system designed to pass health information from one party to another. Functionality such as portals, reporting, and analytics may be added to increase the utility of the system.
- **Participation Model:** The participation model of a system defines whether data-contributing organizations provide data on a voluntary or mandatory basis. Multi-payer claims databases have been established under both models.
- **Pharmacy Benefits Manager:** A pharmacy benefits manager (PBM) is a third-party administrator typically responsible for managing a prescription drug benefit, including processing prescription drug claims.
- **Population Health Management:** Population health management refers to the analysis of the health outcomes of a group of individuals, rather than focusing on the health outcome of a single individual. Population health management is an approach to health that seeks to improve the health outcomes of the entire population. Use of data for analytics and measurement is an essential component of population health management.
- **Third-Party Administrator:** A third-party administrator (TPA) is an organization that processes claims or performs other administrative functions on behalf of an organization that is assuming the underlying insurance risk. Self-insured companies frequently utilize TPAs.
- **Value-Based Analytics:** Value-Based Analytics tools (VBA) and similar systems are tools that aggregate information from multiple sources that can be used to measure health outcomes, quality, and cost. As envisioned in Oklahoma, a VBA tool will use claims and clinical data to develop analytics and metrics to measure outcomes and assist in value-based purchasing. Oklahoma's VBA will also incorporate supporting information from peripheral sources, including public health data and workforce information, to further enhance the state's desired analytics, health outcome improvement, and value-based purchasing initiatives.

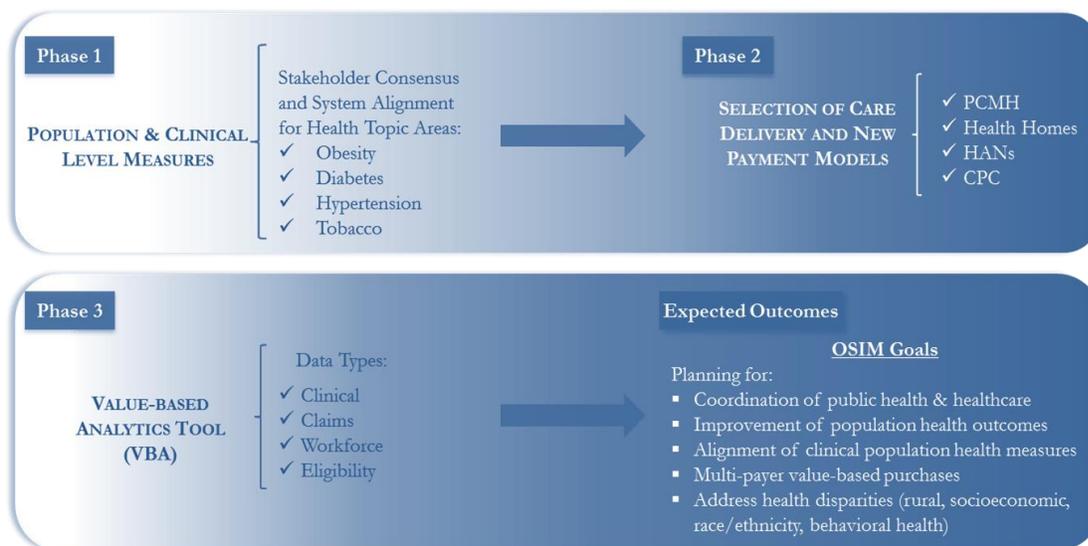
These definitions and concepts are used throughout the remainder of this report.

### **Oklahoma's Value-Based Analytics Goals**

Oklahoma has taken a leadership role through OHIP and "Healthy Oklahoma 2020" in developing strategies to improve and measure the health of the population. The OHIP Coalition also submitted a proposal for a State Innovation Model (SIM) grant on behalf of the state of Oklahoma to provide a state-based solution to Oklahoma's healthcare challenges. Oklahoma was successful and received the grant in December 2014. The grant is administered by the OSDH, which in turn created the OKLAHOMA SIM leadership team (part of the OSDH's Center for Health Innovation and Effectiveness) to manage and direct the work detailed in the SIM grant. The OKLAHOMA SIM's goals align with those of the Institute for Healthcare Improvement (IHI) Triple Aim Initiative: to improve health, provide better care, and reduce health expenditures for Oklahomans.

Oklahoma’s SIM grant application describes a phased and integrated design that will accomplish health system transformation in three phases, as shown in *Exhibit 2: Oklahoma State Innovation Model* below. Phase 3, development of the VBA tool, is intended to incorporate numerous types of health information, including data which are typically stored in numerous independent sources (e.g., hospital and physician electronic health records (EHR), HIEs, APCDs, public health records, and health plan data), but which is siloed and not readily able to be used to develop a health system transformation plan that targets value-based insurance design.

**Figure 3: Oklahoma State Innovation Model**



Source: *Oklahoma State Innovation Model Application*

When fully developed, the VBA will create the opportunity for Oklahoma to conduct data analysis to measure population health outcomes and social determinants of health (e.g., education, employment, income, and access to services), and to provide analytics supporting culturally and linguistically appropriate care. The VBA will be used for monitoring and reporting clinical, population health, and quality measures across providers, payers, employers, and patients. A sample of the clinical and claims information that is envisioned to be incorporated in the VBA is shown in *Exhibit 3: Sample VBA Data Elements*.

**Table 15: Sample Value-Based Analytics Data Elements**

Clinical Information	Claims Information
<b>Patient Information</b>	Health Plan Payments
<b>Diagnoses</b>	Member Payments
<b>Test Results</b>	Diagnosis
<b>Medications</b>	Procedures
<b>Problem History</b>	Drug Codes
<b>Allergies</b>	Prescribing Physician

Examples of questions that may be able to be answered using the VBA include the following:

- While claims data can be used to determine what portion of the population receives appropriate clinical testing, (e.g., glucose level and hemoglobin A1c testing for diabetics), it cannot be used to determine what portion of the population's test results are within the "normal" or expected range for a well-controlled diabetic. The VBA will contain both the claims data and the clinical information on the population, thus it could help answer this question. The results could then be used to develop state-wide programs to improve the population's health outcomes. Health plans could also use the information to develop value-based purchasing strategies that hold providers accountable for results.
- By incorporating public health data, the VBA could help identify the impact a person's education or income may have on his or her likelihood to be compliant with treatment protocols. The results of that analysis could be used to help develop strategies to address the social determinants of change and to improve population health outcomes. As an example, for a disease like hypertension, where medication adherence is typically suboptimal and can be difficult to track, combining real-time clinical info (EHR) with potential point-of-sale pharmacy data (claims) could result in more real-time monitoring of these patients to ensure they adhere to the prescribed treatment plan.
- The VBA could facilitate improved capability to compare provider performance by enabling use of risk-adjustments for factors such as patient type, condition, severity, complications due to related conditions, and local population attributes.
- As new care delivery and payment models are implemented, a VBA can provide tools for better evaluation of which interventions and innovations are most efficacious at improving quality outcomes and reducing the overall cost of care.

As demonstrated through the examples above, the effort to combine clinical, claims, and other data sources has the potential to improve the analysis of clinical outcomes and effectiveness.

#### ***A. Active Oklahoma Data Sharing Initiatives***

Like many states, Oklahoma has a number of active data sharing efforts underway. These efforts are in varying stages of development and were initially created for different intended uses. Oklahoma has already made substantial progress in healthcare data exchange. For example, data are exchanged through HIEs and EHRs. HIEs are primarily used to share clinical data from EHRs to ensure providers have a complete clinical record when caring for patients.

Competition has spurred innovation and technological development within the state, and two competing HIEs have emerged. Oklahoma's two HIEs began as regional initiatives: Coordinated Care Oklahoma (Coordinated Care) in Norman and Oklahoma City, and MyHealth Access Network (MyHealth) in Tulsa. Each organization is currently in the process of expanding its reach across the state. OSDH is also working on a shared-service state agency HIE. Short descriptions of these options are provided below.

## **Coordinated Care Oklahoma**

Coordinated Care has been in operation in the Norman and Oklahoma City areas since 2014. The organization was founded by local hospitals and providers with a goal of providing physicians secure access to health information for their patients for treatment purposes.

When a patient sees a new provider, improvements in care can be achieved if a complete clinical record is available to the provider as he or she delivers care. Coordinated Care focuses on providing support for a patient's transitions between care settings by delivering a complete clinical record, including advance directives (if available) at the point of care. Coordinated Care has also developed a data model that can accept claims data.

## **MyHealth Access Network**

MyHealth was started in 2009 with the goal of improving health, improving healthcare, and reducing costs by creating a complete view of all of the care Oklahoma patients receive. Based in Tulsa, the MyHealth HIE collects patient information to assist in treatment decisions during the patient visit and to enable population management programs through analytics and reporting tools.

Blue Cross and Blue Shield of Oklahoma has signed a participation agreement with MyHealth to send regular extracts of claims data to the HIE to measure pay-for-performance outcomes in its provider network. MyHealth has also received claims data from Oklahoma's state Medicaid agency, SoonerCare.

## **Oklahoma State Department of Health**

Oklahoma's state agencies handling health information have historically experienced challenges in sharing data across departments. To address this challenge, the Oklahoma Health and Human Services (OHHS) cabinet created the Deliverable Interoperable Components Utilizing Shared Services (DISCUSS) committee designed to collaboratively share resources among the OHHS agencies for the development and implementation of shared information technology products, services, and technology frameworks. Membership of DISCUSS includes the Department of Health, Department of Human Services, Department of Mental Health and Substance Abuse Services, Department of Rehabilitation Services, and the Health Care Authority.

In 2015, DISCUSS members agreed to create a shared-services state agency HIE that would facilitate the sharing of the state's data across agencies and would link the disparate systems. State health data has a number of factors that influence how and when it can be shared. For example, birth and death information and sensitive patient registries cannot be shared with a public information exchange. Other data, however, would most certainly benefit from clinical integration. One example of such data is clinical data services provided by county health departments and labs.

A system for sharing data among agencies is anticipated to create benefits for private sector entities in Oklahoma, as well. For example, hospitals are required by law to report patient discharges to several agencies. Integration could mean that only one data feed would need to be sent to the state.

## **Summary**

Careful consideration as to whether the identified vision and use cases for the VBA could be met by either of the existing HIEs, or possibly another state database, would be required before selecting one as a satisfactory solution for the state. Milliman did not identify any existing examples of privately led multi-payer claims databases competing within a state.

Interested readers can gain a deeper understanding of Oklahoma’s current data sharing landscape by referencing Milliman’s July 2015 report to OKLAHOMA SIM, “Health Information Exchange: Statewide Environmental Scan Findings.”

### **Value-Based Analytics Framework**

This report is intended to serve as a reference guide for the State of Oklahoma as stakeholders develop a VBA. The VBA will support the vision to improve health, provide better care, and reduce health expenditures for Oklahomans, as outlined in the “Healthy Oklahoma 2020” plan.

As described previously, VBAs and similar systems are tools that aggregate claims and claims-related information for a variety of purposes. Many states refer to their systems as APCDs because they include exclusively, or nearly exclusively, claims and administrative data. While Oklahoma may wish to consider including information sources beyond claims data in its system, for ease of readability, we will collectively refer to these efforts as multi-payer claims databases throughout the remainder of this report.

By incorporating multiple public and private payers’ claims and administrative data into a single repository, a state can develop a database from which to measure health outcomes, quality, and cost for large portions of its population. With sufficient participation, Oklahoma could similarly develop an information source to support payment reform initiatives and to provide transparency on the cost, utilization, and value of health services across the state. Examples of how other states have utilized multi-payer claims database initiatives include:

- Conducting cost analysis and transparency efforts to support payment reform
- Identifying and analyzing geographic disparities in care
- Supporting performance improvement initiatives to address operational or clinical quality measures
- Analyzing health outcomes to evaluate the effectiveness of primary care demonstration projects, such as Patient Centered Medical Home initiatives

While claims data analysis is not a new discipline and is generally well understood by health plans and similar organizations, efforts to develop comprehensive repositories containing information contributed by multiple entities have only meaningfully begun within the past decade. While there is measurable progress occurring in many states, some efforts have faced considerable challenges in defining system usage, demonstrating value, ensuring high data quality, and addressing data privacy concerns.

A single proven blueprint for multi-payer claims databases has not yet emerged. The range of goals, health information technology maturity, and differences in political environments across states have led to the creation of many systems with similar components, but with distinctly different models. Many have taken significantly longer to implement than originally thought, and delivered less reporting capability than planned. Careful planning, transparency, and active, frequent stakeholder involvement are strategies that can help shape a more positive outcome and attainment of the database’s goals.

The process of implementing a multi-payer claims database can be difficult because it requires many interrelated decisions to be made by a large number of stakeholders, and because it relies upon the synchronized timing of many dependent work efforts. In our research, we found that there are typically three distinct phases of implementation:

- **Phase I:** Establish a governance model
- **Phase II:** Implement the technology platform
- **Phase III:** Foster system adoption and improvement

Each phase is comprised of distinct concepts, which can be broken into a series of interrelated decisions. This framework is illustrated in *Exhibit 4: Multi-Payer Claims Database Implementation Model*.

**Figure 4: Multi-Payer Claims Database Implementation Model**

Phase I Governance	Phase II Technology	Phase III Adoption
<ul style="list-style-type: none"> <li>• Vision</li> <li>• Supporting Legislation</li> <li>• Funding</li> <li>• Oversight Entity</li> <li>• Data Management</li> </ul>	<ul style="list-style-type: none"> <li>• Technology Selection</li> <li>• Data Loading</li> <li>• Report Design</li> </ul>	<ul style="list-style-type: none"> <li>• System Training</li> <li>• Adoption</li> <li>• Continuous Improvement</li> <li>• Expansion</li> </ul>

During the first phase, stakeholders define why the system is being created, consider whether any legislation is required to support or enable the system, and describe the funding structure and the data management model, including what data are required to be incorporated in the system. In the second phase, technology is selected and implemented, and data are tested for quality and loaded into the system. In addition, stakeholders are engaged to design the reports and outputs that users will receive, as well as the rules about how users can obtain reports and/or data. The final phase of implementation is comprised of training, expanding the system’s user group, and establishing the process for improving both the content and capabilities of the multi-payer claims database on an ongoing basis.

The phase-based framework described above is a useful construct for grouping and prioritizing the important topics to address when creating a multi-payer claims database. For this reason, Milliman created a phase-based decision tree to guide Oklahoma’s VBA development process. This decision tree is included in *Section VII: Oklahoma Value-Based Analytics Roadmap* and is accompanied by a discussion of how Oklahoma could approach each step.

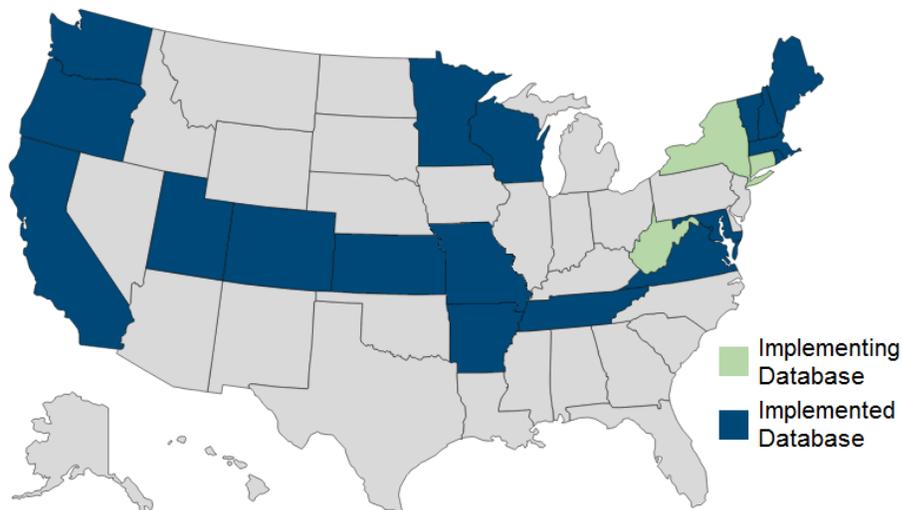
The remainder of this report is organized into two sections. The first section discusses similar efforts across the nation to orient the reader. The second section is a roadmap that illustrates the important decisions and considerations that must be accounted for when implementing a VBA in Oklahoma. By this report’s conclusion, the reader should understand the key concepts in scope and governance of existing systems in use across the nation, and should have a frame of reference that can guide the process of establishing a VBA in Oklahoma.

### National Efforts

This section of the report includes discussion of national trends in multi-payer claims database models specifically related to their structure, use, and contents. It is organized to follow the concepts in Phase I of the Implementation Model shown in Figure 4 above.

As of the date of this report, 18 states have implemented a multi-payer claims database system, and three more are in the process of implementation. Three states (Maine, Oregon, and Washington) have both a public and separate, coalition-led system. According to information posted by the APCD Council, all but nine states have expressed “strong interest” in, have implemented, or are in the process of implementing a multi-payer claims database. States that either have an existing multi-payer claims database or are in the process of implementation are shown in *Exhibit 5: National Multi-Payer Claims Database Efforts*.

**Figure 5: National Multi-Payer Claims Database Efforts**



*Source: Milliman: Compiled from interviews and public sources, 2015*

While each of the above states’ multi-payer claims database is, or will be, a database containing claim-related information from multiple sources, there is a significant range across the initiatives in both the use of the systems, as well as the approach to system development. National efforts have resulted in a range of governance, funding, design, and user base structures. In the remainder of this section, we highlight some of the key similarities and differences among existing multi-payer claims databases.

## **B. Governance**

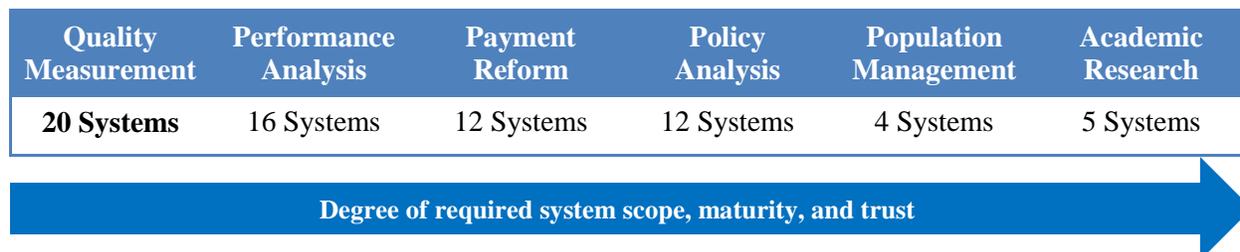
As described in *Section V: Value-Based Analytics Framework*, the topic of governance includes identifying the vision for the system’s use, legislation to support its creation and operation, and the ownership of the technical infrastructure and data assets, as well as the planned participation model. This section discusses the approach states with existing systems have taken to address each of these topics.

### **1. Vision for System Use**

States have invested significant time and effort in defining the intended uses for multi-payer claims database systems. It is important to understand how existing systems are being used. *Exhibit 6: Multi-Payer Claims Database Use Summary* shows which of the states with implemented systems are using the database for a given activity, including those states (Maine, Oregon, and Washington) with both public and coalition-led systems. The number of systems being used for a particular function is identified in Figure 6 For example, 12 systems are used for payment reform efforts. It should be noted that the audience for each use outlined in the figure varies by state; some states choose to publish performance analysis publically, while others allow a more limited set of users to view the information.

This figure also describes the general relationship between system maturity and how the data are used, progressing from left to right. It should not be interpreted as a linear ranking of difficulty or as a required progression among the identified uses (i.e., it is not necessary to use a system for payment reform prior to using it for policy analysis).

**Figure 6: Multi-Payer Claims Database Use Summary**



To facilitate consistent understanding, the following bullets provide high-level descriptions of each type of system used:

- Quality Measurement:** Quality measurement programs use system data to assess process-based measures of the quality of care provided to patients, such as clinical adherence to evidence-based standards for patient treatment. NCQA’s Healthcare Effectiveness Data and Information Set (HEDIS) measures are commonly used for this kind of measurement.
- Performance Analysis:** Performance analysis uses data contained in the system to compare providers or health systems using pre-defined metrics related to cost, utilization, or quality. Programs to assess statewide or regional trends across measure sets and comment on the condition of healthcare in a geographic area also are included in this category.
- Payment Reform:** Payment reform refers to using the system to assess healthcare costs and payment trends for the purpose of analyzing and assessing cost containment initiatives or care delivery model changes to better utilize dollars spent on healthcare.
- Policy Analysis:** In policy analysis, data from the system is used to explicitly inform and support public policy legislation and regulations.
- Population Management:** Population management programs use the system to take action in patient care, potentially through case management capabilities, to improve the health outcomes of a group of individuals. Encounter tracking and management programs are also included in this category.
- Academic Research:** Academic research refers to the explicit use of the system by an academic institution for formal analysis, typically through a partnership between the APCD and the research organization. Many states make system data available to researchers, but fewer have explicit, ongoing partnerships for this purpose.

Process-based quality measurement, performance measurement, and payment reform are the most easily attainable uses for a multi-payer claims database. By collecting information about procedures, diagnoses, and cost, users can evaluate whether treatment complies with evidence-based guidelines for care, and can analyze the cost of care across the state’s healthcare landscape. Also prevalent is the use of a VBA-like system to evaluate and rank the performance of healthcare delivery systems within the state.

Twelve states explicitly make use of their multi-payer claims databases to provide policy analysis. For example, New Hampshire used commercial claims data to analyze the impact of its House Bill 790, which expanded the definition of dependent young adults to age 26, to understand the costs and coverage impacts of the bill's passage. Significant system maturity and trust is typically required before using a system for this purpose. Five states make their data available for longitudinal health outcomes research, including formal partnerships with academic institutions in two states.

The number of states utilizing a system for population management may appear low to some readers. The seemingly low number may be due to the fact that many healthcare organizations have separately invested in healthcare information technology, such as data warehouses, or have connections to health information exchanges (HIEs) that provide population health management reporting capabilities based on clinical information.

Table 16 provides a state-specific view of the information summarized in Figure 6.

**Table 16: Multi-Payer Claims Database Use**

State	Quality Measures	Performance Analysis	Payment Reform	Policy Analysis	Population Management	Academic Research
<b>Arkansas</b>	Yes	No	Yes	No	No	Yes
<b>California</b>	Yes	Yes	No	No	No	No
<b>Colorado</b>	Yes	Yes	Yes	Yes	No	Yes
<b>Kansas</b>	Yes	Yes	No	No	No	No
<b>Maine</b>	Yes	Yes	No	No	No	Yes
<b>Maine *</b>	Yes	Yes	Yes	No	No	No
<b>Maryland</b>	Yes	Yes	Yes	Yes	No	No
<b>Massachusetts</b>	Yes	Yes	Yes	Yes	No	Yes
<b>Minnesota</b>	Yes	Yes	Yes	Yes	No	Yes
<b>Missouri</b>	Yes	Yes	No	No	No	No
<b>New Hampshire</b>	Yes	Yes	Yes	Yes	No	No
<b>Oregon</b>	Yes	No	Yes	Yes	No	No
<b>Oregon *</b>	Yes	Yes	Yes	Yes	Yes	No
<b>Rhode Island</b>	Yes	No	No	Yes	No	No
<b>Tennessee</b>	Yes	Yes	Yes	Yes	No	No
<b>Utah</b>	Yes	Yes	No	Yes	Yes	No
<b>Vermont</b>	Yes	Yes	Yes	Yes	Yes	No
<b>Virginia</b>	Yes	Yes	Yes	Yes	Yes	No
<b>Washington *</b>	Yes	Yes	No	No	No	No
<b>Wisconsin</b>	Yes	Yes	No	No	No	No

*\* Denotes voluntary initiative in states with both mandated and voluntary models.*

Multi-payer claims databases have been implemented for a wide variety of reasons. Identifying the intended use(s) at the outset of any development effort is a critically important first step as it guides all other aspects of the system's design.

## **2. Supporting Legislation**

There are two primary methods for establishing a multi-payer claims database: initiatives are either started through a private coalition, or by state action. Each approach influences the system in different ways.

Legislative support for multi-payer claims databases varies by state. In some states, legislation simply specifies that a database must be created. Other states pass more prescriptive laws that describe the system's oversight, participation model, and funding structure, and identify which data are to be included in the database. Legislation that compels participation typically results in better participation in the initiative. Alternatively, legislation may also place limits on data sharing. The state may directly fund part or all of the cost of the system through general funds and federal grants available to states, or may direct the costs of ownership of the system to certain stakeholders through use-taxes or fees.

Coalition-led multi-payer claims database models may provide a higher degree of discretion on the part of participants to determine what data are contributed, how it is measured, under which circumstances data may be accessed, and with whom the data is shared. The cost burden is typically spread across coalition members. Some models also opt to supplement funding through data sales or by securing grant funds. Because of their voluntary nature, coalition-led databases may include limited data sets and fewer data sources than the state-led initiatives.

Table 17 is a summary table that lists each state with an active multi-payer claims database, the governance model, the participation model, and the types of data that can be contributed.

**Table 17: National Governance and Participation**

State	Governance					Data Source			
	Legislated	Oversight Model	Participation Model	Commercial Payers	TPA/ Self-Funded	Medicaid	Medicare	PBM	Uninsured
<b>Arkansas</b>	Yes	Public-Private	Voluntary	Yes	Yes	Yes	Yes	No	No
<b>California</b>	No	Public Non-Profit	Voluntary	Yes	Yes	Planned	Yes	No	No
<b>Colorado</b>	Yes	Public-Private	Mandatory	Yes	No	Yes	Yes	No	Planned
<b>Kansas</b>	Yes	State Led	Mandatory	Yes	No	Yes	No	No	No
<b>Maine</b>	Yes	State Led	Mandatory	Yes	Yes	Yes	Yes	Yes	Yes
<b>Maine *</b>	No	Private Non-Profit	Voluntary	Yes	Yes	Yes	Yes	Yes	No
<b>Maryland</b>	Yes	State Led	Mandatory	Yes	Yes	Yes	Yes	No	No
<b>Massachusetts</b>	Yes	State Led	Mandatory	Yes	Yes	Yes	Yes	Yes	No
<b>Minnesota</b>	Yes	State Led	Mandatory	Yes	Yes	Yes	Yes	Yes	No
<b>Missouri</b>	No	Private Non-Profit	Voluntary	Yes	Yes	No	Yes	Yes	No
<b>New Hampshire</b>	Yes	State Led	Mandatory	Yes	Yes	Yes	Yes	No	Planned
<b>Oregon</b>	Yes	State Led	Mandatory	Yes	Yes	Yes	Yes	Yes	No
<b>Oregon *</b>	No	Private Non-Profit	Voluntary	Yes	Yes	Yes	Yes	Yes	No
<b>Rhode Island</b>	Yes	State Led	Mandatory	Yes	No	Yes	Yes	Yes	No
<b>Tennessee</b>	Yes	State Led	Mandatory	Yes	Yes	Yes	Planned	Yes	No
<b>Utah</b>	Yes	State Led	Mandatory	Yes	Yes	Yes	No	No	No
<b>Vermont</b>	Yes	State Led	Mandatory	Yes	Yes	Yes	Yes	Yes	No
<b>Virginia</b>	Yes	Public-Private	Voluntary	Yes	Yes	Yes	Yes	No	No

<b>Washington</b>	Yes	State Led	Mandatory	Yes	Yes	Yes	No	No	No
<b>Washington *</b>	No	Private Non-Profit	Voluntary	Yes	Yes	Yes	No	No	No
<b>Wisconsin</b>	No	Private Non-Profit	Voluntary	Yes	Yes	Yes	Yes	No	No

\* Denotes voluntary initiative in states with both mandated and voluntary models.

While most existing systems were created via state legislation, six states (California, Maine, Missouri, Oregon, Washington, and Wisconsin) each have, or had, coalition-led initiatives. In these states, privately-led coalitions established data-sharing agreements and governance structures, and funded the development of technology to aggregate and analyze claims information from the participating organizations.

Maine and Washington passed legislation to expand the existing coalition efforts, leading to a mix of state and private governance. State involvement resulted in expanded payer participation, mandatory submission requirements, and diversified funding for the database. We note that a governance model that is structurally modified after the creation of the database may introduce complexity and operational challenges while each entity adjusts to the new governance model.

In order to ensure that the system includes sufficient claims data to be considered representative of the state, 13 initiatives are mandatory participation models, including four which are in geographic proximity: Colorado, Kansas, Tennessee, and Utah. States that wish to compel participants to submit data typically legislate this requirement.

Commercial health plans and TPAs are the most common participants in multi-payer claims databases, and are typically the first data sources integrated into the system. This occurs for two reasons. The first is that the majority of a state's insured citizens are typically covered through commercial insurance products, so they are a necessary data source for developing a comprehensive repository of the state's claims information. The second is that health plans are generally accustomed to reporting information externally, and thus have the sophistication necessary to develop and transmit the files for the multi-payer claims database.

After successfully integrating commercial health plan and TPA data, most states expand the database to include Medicaid data. The integration of Medicaid data is generally of equivalent, or greater (due to specific state requirements that deviate from commercial health standards), complexity when compared to the commercial health plan data sources.

Subsequent integration initiatives may include other data sources, such as Medicare fee-for-service (FFS), information from PBMs (if it is not contained in the health plan or TPA data set), and proxy data for uninsured claims. Information on uninsured patients can be particularly challenging to incorporate into a multi-payer claims database unless a consolidated source for information on the medical encounters of this population has been established (usually by a TPA or health plan on behalf of a health system). The ability to conduct analysis on the claims data for the uninsured is a goal of some states. Managing utilization, cost, and quality of care provided to this population could be of significant value, as uninsured care is not directly reimbursed. This is especially the case in states with high rates of uninsured. Maine has managed to develop a proxy-source of data for some uninsured claims, and has incorporated this information into its APCD.

These additional, non-commercial data sets are generally integrated after a system has been in use for some time because they may represent smaller portions of the state's population and/or be challenging to integrate. For example, the process to become certified as eligible to receive Medicare fee-for-service data from CMS can be difficult. Adding to the challenge, Medicare's data structure has caused integration challenges. Some states have concluded that the challenges presented by integrating these data sets make them better suited for later phases of implementation.

## Funding

This section describes reported implementation costs and funding strategies for existing multi-payer claims database initiatives. One key observation from our research is that identifying funding sources early in the process of system implementation can expedite the development process; budget uncertainty can complicate already difficult decisions regarding data integration and reporting functions. States have used varied approaches to funding the databases' startup and operational costs.

The costs cited in this report assume that the database's technical infrastructure is sourced from vendors with existing technology platforms. Few states elect to build their systems and, as such, it is difficult to accurately forecast costs for such an endeavor.

Determining the cost of a multi-payer claims database system is also dependent upon the number of participating payer organizations. Each source must be mapped into the system and tested in order to complete integration. Cost is further influenced by the extent and variety of data being integrated into the system. For example, adding vision, dental, or pharmacy data to the standard set of medical claims and eligibility information increases complexity, and thus, cost. Additional considerations that can affect cost include the following:

- Number of covered lives
- Variety of data formats
- Scope of reporting
- Frequency of data updates
- Number of planned users
- Whether there is a web portal for users
- Data request management process
- Staff time and effort to educate submitters and address data quality issues

According to the APCD Council, the annual budget states have allocated to multi-payer claims database operations can range from approximately \$350,000 for small efforts to over \$2,000,000 for more complex initiatives. This range represents systems that house data for between 1.3 million and 5.5 million lives. Annual budgets reported to the APCD Council include:

- Kansas: Approximately \$1.3 million
- Maryland: Approximately \$1 million
- Tennessee: Approximately \$0.5 million

Funding for multi-payer claims databases typically comes from a variety of sources. A diversified revenue strategy minimizes the cost to a single stakeholder group. Diversified funding can also support ongoing operations should some sources become unavailable. Examples of funding structures include the following:

- Colorado funded startup costs through foundation grants, and plans to fund ongoing operations through the sale of data and reports
- Maine uses a combination of annual assessments on healthcare providers and payers based on market share, supplemented by data sales
- Several states have received rate review grants from CMS to fund costs, including Arkansas, Kansas, Maryland, Rhode Island, and Washington
- Utah and New Hampshire used a combination of general appropriation funds and matching funds from Medicaid to pay for implementation costs and to fund ongoing operations
- Vermont covers the costs of operating its database by assessing fees on payers and healthcare facilities
- Virginia splits funding across stakeholders by charging 40 percent to participating payers, and 40 percent to the healthcare and hospital association, with the state funding 20 percent through data sales
- Washington and Wisconsin's voluntary databases are primarily funded by coalition members

In order to reduce the cost burden, many states have structured the ownership of multi-payer claims database initiatives in a way that allows the utilization of funding from multiple state agencies, as well as state Medicaid programs. New Hampshire's APCD is run as a collaboration between the state's Department of Health and Human Services and its Insurance Department.

Some states are engaged in the sale of data from the database, where it is allowed by law. Maine and Virginia are examples of states that currently sell or have plans to sell data. Maine charges variable fees of up to \$15,000 per year for access to certain data sets from its APCD, but most options cost between \$1,500 and \$6,000. While Virginia Health Information does not currently sell data from the Virginia APCD, the organization reports a data sales function generating over \$1,000,000 of revenue annually from the sale of data-related products, including licensed data models and hospital discharge information. Subject experts we interviewed cautioned that relying on data sales as a primary funding mechanism could potentially compromise an initiative in the future if sales targets were missed.

The funding mechanisms used in each state are dependent on the state's political climate and their perspective on the purpose of the multi-player claims database. States that describe the system as a public utility are more likely to use general funds to operate it, whereas states with more limited distribution typically levy use taxes or fees on specific stakeholder groups.

### **Oversight Entity**

Regardless of whether an initiative is state or coalition-led, multi-payer claims database initiatives generally have a two-tiered oversight model. Subject matter experts recommend that a board be convened to function as the initiative's strategic steering entity to address system usage, privacy, data collection policies, and expansion activities. Boards are most successful when comprised of representatives from as many distinct stakeholder groups as possible. Stakeholders generally include payers, employers,

providers, the public, government agencies, and representatives from major state coalitions, such as hospital and physician associations and payer associations.

The oversight entity's second tier, the operations group, has a primary role of ensuring that processes and infrastructure are in place to collect, maintain, and report on the database's contents. The size and structure of this group will vary depending on whether the entity has relationships with vendors to manage data processing activities, and depending on the type of reporting published by the oversight entity. Examples of existing oversight entities include:

- Independent Organization (Virginia Health Information)
- Purpose-Built State Agency (Maine Health Data Organization)
- State Department of Health (Minnesota)

Two representative examples of operations group staffing are found in Wisconsin and Maine. The Wisconsin Health Information Organization currently employs a staff of seven, including a chief executive officer (CEO), director of business development, program director, executive assistant, data analyst, business services coordinator, and a project manager. The Maine Health Data Organization employs a staff of six, with an executive director, administrative assistant, two health planners, and two programmer analysts.

The staffing needs of each state's operations group will vary based on the structure of the technology platform, reporting scope, and operations model.

### **Data Management Model**

In this section, we discuss national approaches to data management. Typically, when the vision for the system is created, it will be accompanied by "use cases," which define system capabilities and how users will interact with the database. For example, a use case describing the public visiting a website to compare the average cost of a hip replacement in the state would inform later phases of the implementation when the system must be able to make information available to the public, manage a website, collect cost information related to specific procedures, and conduct the analysis to determine the average cost of the procedure. The combination of system vision and use cases serves as a guide for the overseeing entity to develop the rules governing the data collection process. These rules will typically define:

- Which entities must submit data (if not defined by the state)
- Submission thresholds for participating entities (e.g., by market share or covered lives)
- Content of submitted files (e.g., eligibility, medical claims, pharmacy claims)
- Structure and layout of submitted files
- Frequency of submission

To determine submission thresholds, states first identify how much data is needed to populate the system in order to generate credible analytics and reporting. States then identify how many payers need to submit data to hit the target based on the unique payer mix in the state. This process is different for voluntary models. In a voluntary system, payers elect to participate, and so significant time is spent developing payer interest. States with voluntary contribution models generally have fewer data sources, and thus information on fewer covered lives than those with mandatory contribution models. If a voluntary contribution model is in place, system users must be mindful of any limitations on the conclusions that may be drawn from reports with limited sample size or non-representative geographic distribution.

In general, the data elements included in each system vary based on the state’s goals, availability of information, and the current environment. *Exhibit 9: Nationwide Data Element Inclusion* summarizes the data elements reported into existing systems.

**Table 18: Nationwide Data Element Inclusion**

State	Eligibility Data	Medical Claims	Dental Claims	Pharmacy Claims	Vision Claims	Provider Data	Clinical Data
<b>Arkansas</b>	Yes	Yes	No	Yes	No	Yes	No
<b>California</b>	Yes	Yes	Yes	Yes	No	Yes	No
<b>Colorado</b>	Yes	Yes	Yes	Yes	No	Yes	No
<b>Kansas</b>	Yes	Yes	Yes	Yes	No	No	No
<b>Maine</b>	Yes	Yes	Yes	Yes	No	No	Planned
<b>Maine *</b>	Yes	Yes	No	Yes	No	No	No
<b>Maryland</b>	Yes	Yes	Yes	Yes	No	Yes	No
<b>Massachusetts</b>	Yes	Yes	Yes	Yes	No	Yes	No
<b>Minnesota</b>	Yes	Yes	Yes	Yes	No	Planned	No
<b>Missouri</b>	Yes	Yes	No	Yes	No	No	No
<b>New Hampshire</b>	Yes	Yes	Planned	Yes	No	Yes	No
<b>Oregon</b>	Yes	Yes	No	Yes	No	No	No
<b>Oregon *</b>	Yes	Yes	No	Yes	No	No	No
<b>Rhode Island</b>	Yes	Yes	No	Yes	No	Yes	No
<b>Tennessee</b>	Yes	Yes	Yes	Yes	No	No	No

<b>Utah</b>	Yes	Yes	No	Yes	No	Yes	No
<b>Vermont</b>	Yes	Yes	Yes	Yes	No	Planned	No
<b>Virginia</b>	Yes	Yes	Planned	Yes	No	Yes	No
<b>Washington</b>	Yes	Yes	No	Yes	No	No	No
<b>Washington *</b>	Yes	Yes	Yes	Yes	Yes	No	No
<b>Wisconsin</b>	Yes	Yes	No	Yes	No	Yes	Planned

\* Denotes voluntary initiative in states with both mandated and voluntary models.

All of the states shown in Table 18 collect eligibility data, medical claims, and pharmacy claims, which represents the vast majority of information needed for common analytics. States have also included dental and vision claims, as well as information about rendering providers. Maine has received federal grant funds to combine clinical data, such as laboratory information and vital statistics, from the Maine HIE with claims data from Maine’s APCD, but the state is an outlier in this regard, as few states have attempted to include clinical information in their multi-payer claims databases.

At this time, there is no existing common national standard that can be used for defining claims data formatting. Efforts to develop a national standard for claims data files have historically been met with resistance by payer groups, which in large part is due to the perceived impact on existing systems infrastructure. However, the APCD Council, in partnership with the Accredited Standards Committee X12, has published a Uniform Medical Claims Payer Reporting Standard that could be used for this purpose. Additionally, many states have published data collection rules. Adopting an existing data model used by all payers in a state as a common standard could ultimately reduce the submission burden for participating payers.

The best practice to develop data submission rules or standards is through discussion and working group meetings with all key stakeholders, including payers. By involving payers, the overseeing entity will be able to balance obtaining the required data with formats that can be most readily supplied by the state’s payers. Payers typically are accustomed to working with various data submission formats and can provide subject matter experts to advise on best practices.

Specific data types that are commonly provided to existing state databases include member identification information, demographic information, claim tracking information, insurance product identifiers, patient demographics, diagnosis and procedure codes, service dates, service and prescribing providers, national drug codes, and payments (both plan and member). Additional data elements, such as group name, Health Insurance Oversight System (HIOS) Plan ID, and payment arrangement type, may be included if they are needed for the intended use of the system.

Once the submitting organizations, data elements, and file formats have been determined, the overseeing entity defines how frequently data will be submitted to the database. Typically, data are submitted on a monthly, quarterly, or annual basis. Considerations used to determine submission frequency include data processing capacity and participating organization size. Very large health plans are generally required to submit data more frequently than those with lower volumes because the effort associated with processing such large amounts of data, including the ability to identify and correct data submission errors, is proportionately lower. A system with relatively small numbers of claims generated each month is more likely to request frequent, smaller data submissions.

Clear definition of the data management process is an important tactic for multi-payer claims database initiatives. This accomplishes two goals: engaging stakeholders, and limiting data submission delays by eliminating unexpected changes to file content and formatting.

### ***B. Models of Interest***

In the research process, Milliman identified two models that may be of particular interest in Oklahoma. In this section we discuss operations of the Wisconsin Health Information Organization (WHIO) and efforts by the Maine Health Data Organization to integrate claims and clinical data. Both organizations were early adopters of multi-payer claims databases and now conduct robust operations with mature processes and widespread adoption.

### **3. Wisconsin Health Information Organization**

To improve healthcare in Wisconsin, the state and a group of payers, providers, and employers voluntarily created WHIO in 2006. WHIO is unique in that it is one of the few, fully voluntary state efforts that is overseen by a private entity and that also includes data on a large portion of the state's population. The organization's stated goals include reducing unwarranted variations in care; improving the quality of care through information exchange between providers, purchasers, and consumers; and supporting value-based initiatives across the state. Operations are overseen by a board comprised of payer organizations, the Wisconsin Medical Society, Wisconsin Department of Health Services, the Wisconsin Collaborative for Healthcare Quality, and an area business foundation on health. The WHIO Datamart includes data on 72 percent of the state's population, thereby creating the opportunity for analysis of a majority of the state's claims data.

WHIO uses its database to report on quality measures and analyze performance across the state by giving participants access to both pre-built reports and organization-specific data marts. Example uses for this information include quality and efficiency benchmarks, provider variation analysis, and network leakage analysis. In addition to data access for WHIO members, WHIO launched a consumer-oriented website in 2015 that publically ranks primary care clinics against both industry benchmarks and peers within the state. Clinics that offer pediatric care, family medicine, and internal medicine departments are ranked as above average, average, or below average in providing recommended care for healthcare issues at the right time, and for making "good use" of healthcare dollars to help consumers select medical care.

WHIO receives medical and pharmacy claims information from commercial, Medicaid, and Medicare Advantage plans to support its reporting efforts. WHIO was certified as a qualified entity by CMS, and in 2015 will collect fee-for-service Medicare data. WHIO provides training to data mart subscribers in the form of webinars, classroom training, user workshops, and virtual office hours. In 2014, WHIO received funding support from the state to foster continued growth in operations and capabilities, and funded the remaining 48 percent of its budget through state contracts, subscription fees from members, and other sources.

### **4. Maine Health Data Organization**

The Maine Health Data Organization (MHDO) was established in 1996 by the Maine legislature as an independent executive agency to collect, and responsibly make public, clinical and financial health information. MHDO policy is established by its 21-member board comprised of healthcare providers, payers, and consumers. Participation in the state-run initiative is mandatory, and the system is used for quality measurement, performance analysis, and academic research. MHDO first collected data for its

APCD in 2003. The APCD currently includes information from commercial payers, TPAs, PBMs, dental benefits administrators, Maine Medicaid, Medicare fee-for-service, and a proxy for uninsured claims.

MHDO provides access to its data warehouse via an online portal for credentialed users. MHDO recently released payment and quality measures through a public website called CompareMaine. This website includes average payment information for approximately 300 procedures, and select quality measures for roughly 150 Maine healthcare facilities. MHDO grades healthcare facilities as low, good, better, or best for each of the published measures. Published measures include categories such as overall patient experience, whether the facility uses treatments proven to be effective, and whether methods that make care safer are used. Qualified entities may also purchase data from MHDO, which includes commercial, Medicare, and Medicaid claims from the APCD; inpatient and outpatient hospital service data; Maine hospital quality data for care transitions, infections, and nursing sensitive information; and financial information for hospitals. The sale of certain types of sensitive data is governed by Maine privacy laws, and requires the intended purchaser to sign a confidentiality agreement to protect participant and patient privacy.

MHDO is currently planning to combine claims and clinical data sets within its APCD. In 2013, a successful proof-of-concept to match de-identified commercial claims with clinical information from Maine's HIE led to a federal Cycle IV Rate Review grant, which requires MDHO to better define the clinical information they collect and to explore integration strategies. CMS Rate Review grants are federal grants available to states to review proposed rate increases using transparent cost data. MHDO receives claims feeds from commercial payers, as well as Medicaid and fee-for-service Medicare claims data. Prior to sending claims feeds to MHDO, payers encrypt patient identifying information, such as names and Social Security numbers, for privacy reasons, as required by Maine's APCD model. As a result of preliminary discussions to merge Maine's claims and clinical data, MHDO has altered its data submission requirements to allow identifiable data to be submitted.

As one of the first APCD efforts in the country, Maine is among the leaders of integrating clinical data into an existing multi-payer claims database. Maine's proof-of-concept efforts to pair claims and clinical data have been underway for two years, demonstrating that combining the data sets, while valuable, is a complex process. It further demonstrates that merging information from databases initially developed for different purposes is also challenging.

### *Alternative Systems*

A state that does not wish to develop the infrastructure required by a multi-payer claims database could potentially utilize a manual analysis process. An example of this approach can be found in Massachusetts. Massachusetts used varying manual processes for analyzing and reporting on information submitted by payers from approximately 2006 through 2009. This process was time-consuming, with limited scope and reach. The state understood the value of the analysis that it was conducting and began looking for ways to scale the operation. In 2009, the Massachusetts APCD Charter stipulated the creation of a database that met all state agency needs to reduce the submission burden on payers and the administrative burden for the state.

Due to the complexity and volume of data involved in analyzing state-wide health information, states embarking on multi-payer initiatives typically bypass the manual early phases that Massachusetts conducted and opt to build analytics-driven reporting databases. No evidence of scalable, long-term alternatives to a reporting database have been established in other states.

The breadth of national experience in establishing multi-payer claims databases provides multiple resources and examples for the state of Oklahoma to reference in its pursuit of similar capabilities.

### **Oklahoma Value-Based Analytics Roadmap**

Oklahoma has expressed interest in developing a VBA to support healthcare and payment reform initiatives within the state. The summarized national efforts described in *Section VI: National Efforts* provide useful context for understanding the forms such an initiative could take. The past experiences of states with an existing multi-payer claims database also serve as guidance that can be used to develop strategies to implement a VBA in Oklahoma.

Multi-payer claims databases frequently serve as a data source for other state or privately-run initiatives, making the initiatives important stakeholder constituencies for the multi-payer claims database program. Our research suggests that multi-payer claims database efforts are most successful when the intended users of the system are involved in the planning process. While value-based purchasing programs are generally operated independently of multi-payer claims databases, if Oklahoma intends to support value-based purchasing programs through the database, the needs of the program should be treated as requirements for any Oklahoma-based VBA.

In our interviews, subject matter experts observed that, by adopting or building-upon established processes and systems, the effort required to develop and deploy a VBA may be reduced if the existing components directly supported the intended use of the system. Oklahoma should carefully consider what existing health information technology infrastructure within the state may be leveraged to develop a VBA. Two examples of existing infrastructure include hospital discharge data submission rules and data specifications and the infrastructure created by Oklahoma's HIEs to support pairing claims and clinical data. *Subsection VII.A.2.a: System Creation* discusses these considerations in more detail.

As demonstrated in other state efforts, the decisions made while establishing a VBA can have far-reaching consequences for its ultimate usefulness and success. Decisions related to system governance, legislation, content, and user base can be both difficult and expensive to alter once the process of establishing the system has been begun. However, by approaching the process in a structured manner, Oklahoma will be able to ensure that the fundamental decisions were made with diligence.

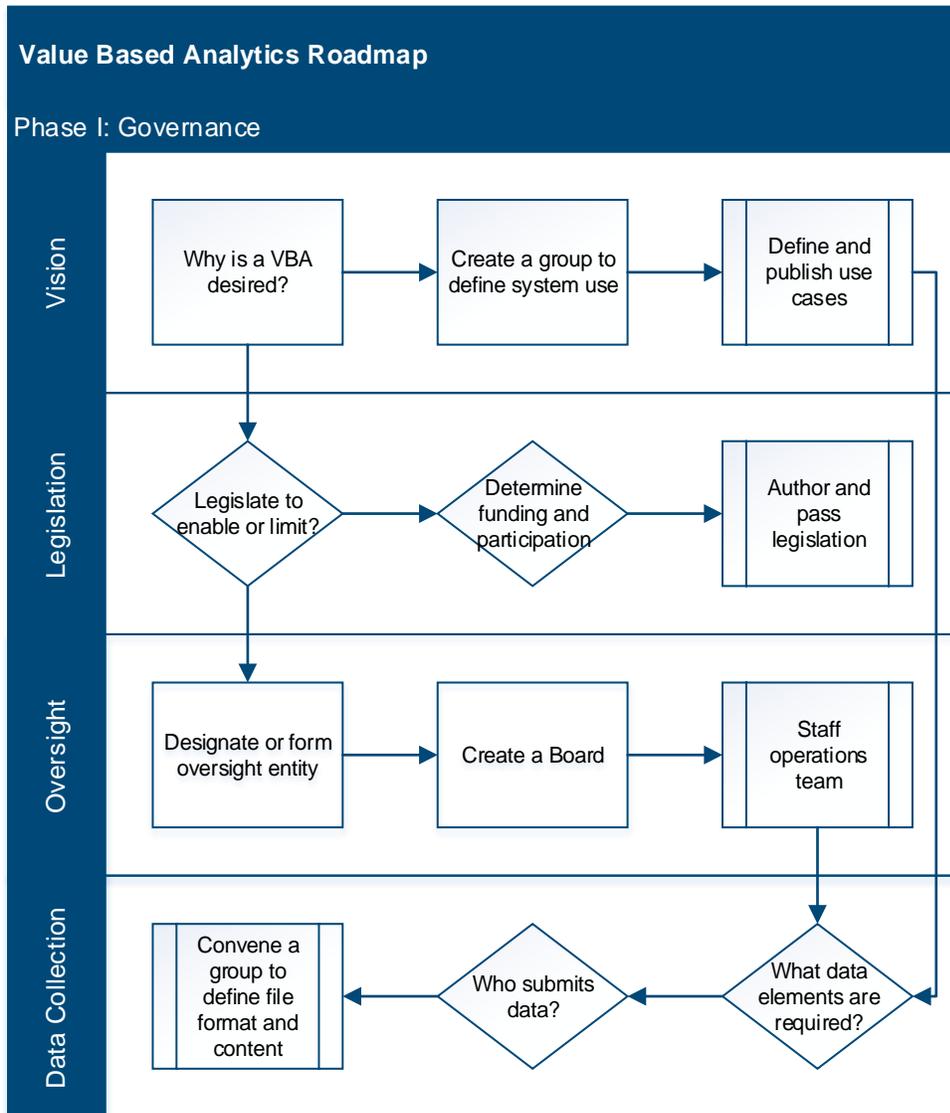
Establishing a multi-payer claims database is best viewed as a program comprised of many related projects due to the complexity and interdependencies throughout all steps of the process. As such, experienced program and project management oversight of the process is desirable. Recall the multi-payer claims database implementation model, which focuses on governance, technology, and adoption. It is replicated below in *Exhibit 10: Multi-Payer Claims Database Implementation Model*.

**Figure 7: Multi-Payer Claims Database Implementation Model**

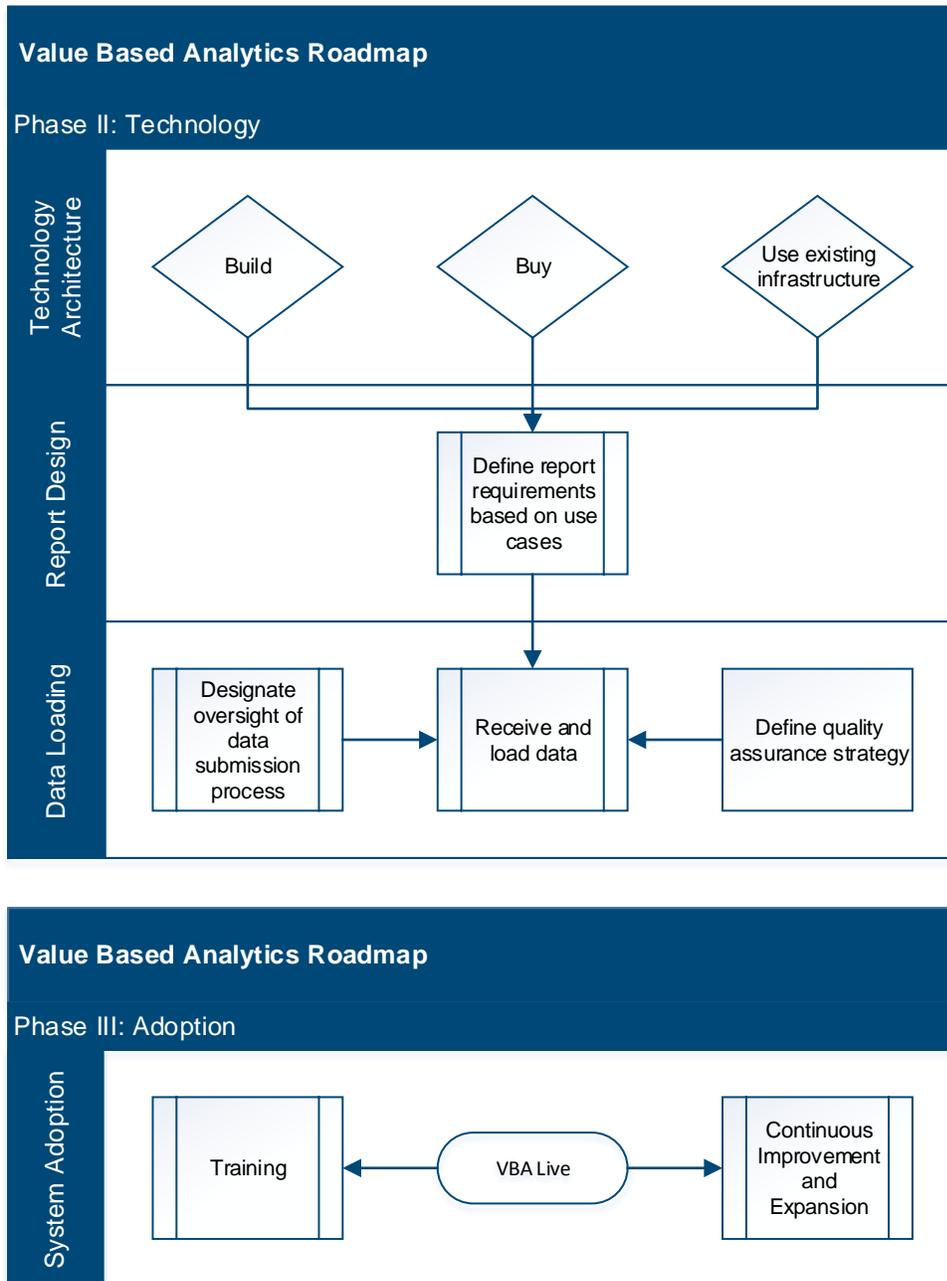
Phase I Governance	Phase II Technology	Phase III Adoption
<ul style="list-style-type: none"> <li>• Vision</li> <li>• Supporting Legislation</li> <li>• Funding</li> <li>• Oversight Entity</li> <li>• Data Management</li> </ul>	<ul style="list-style-type: none"> <li>• Technology Selection</li> <li>• Report Design</li> <li>• Data Loading</li> </ul>	<ul style="list-style-type: none"> <li>• System Training</li> <li>• Adoption</li> <li>• Continuous Improvement</li> <li>• Expansion</li> </ul>

Milliman used this construct to create a decision tree-based roadmap for Oklahoma. We segmented each phase of the roadmap into critical decisions Oklahoma should consider in its implementation process. The decision tree is presented first in its entirety as *Exhibit 11: Value-Based Analytics Roadmap Decision Tree*, providing a detailed guide to the key decisions and processes that relate to implementing a VBA in Oklahoma. It is designed to be a quick-reference guide to the entire process of VBA implementation. Each of the three phases of the implementation model—governance, technology, and adoption—is represented by a separate section. Relevant subsections are revisited throughout the discussion of the implementation process. The remainder of this report discusses the considerations related to each component of the decision tree.

**Figure 8: Value-Based Analytics Roadmap Decision Tree**



**Figure 9: Value-Based Analytics Roadmap Decision Tree**

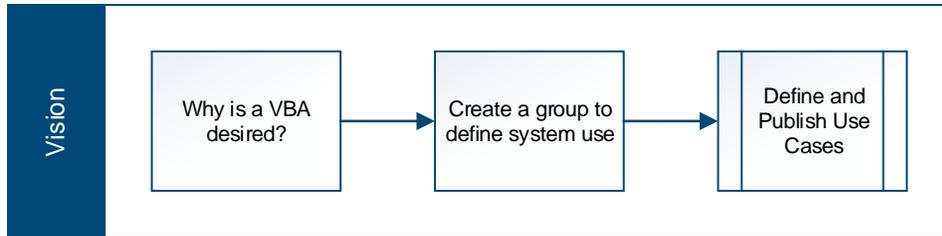


The following narrative expands upon the decision tree to further delineate considerations for Oklahoma as the state pursues a VBA capability. In each subsection, we refer to a component of the decision tree and have replicated part of the decision tree as a reference for the reader.

**D. Phase I: Governance**

This section discusses the process of establishing a governance framework for Oklahoma’s VBA. Governance includes considerations related to vision, legislation, participation model, establishing an oversight entity, and identifying system participants.

**5. Vision**



The first action in implementing a VBA is to articulate a vision for why and how the system will be used, which is a two-step process. First, a unifying vision for the system must be defined. Second, the vision must be used to codify and publish use cases, or formal descriptions of how users will interact with and use the system. Regardless of whether the VBA is a state-owned system, these initial steps can benefit from the state serving as a catalyst for convening the group that will define them.

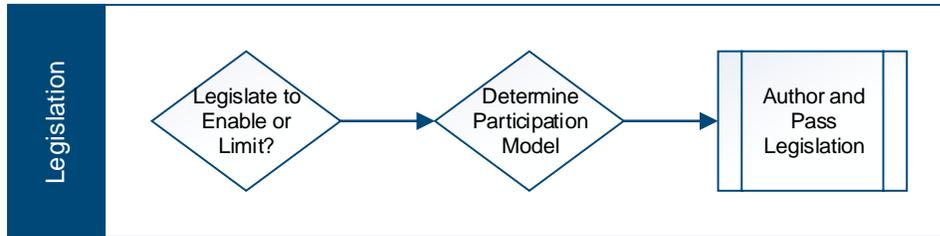
Experience from efforts in other states suggests that one of the best ways to develop the vision for a VBA is through a multidisciplinary stakeholder group. To ensure broad output, most states have sought the perspectives of stakeholders who will provide the system’s data, those who will use the data, those who will produce the data, and those whom the data is about.

In Oklahoma, stakeholders may include commercial health plans, physical and behavioral healthcare providers, state agencies (such as OSDH), representatives of the public, and other special constituencies of interest, such as rural and small provider groups, or Native American nations and tribes. By including groups that may not be incorporated into the VBA immediately, but could be part of future efforts (such as telehealth practitioners), Oklahoma can ensure that a wide base of input is provided during the system’s design.

Defining use cases is a critically important next step. Use cases describe the manner in which users interact with a system and, as a result, define some of the system’s required capabilities. States frequently use the same group that defined the vision to develop use cases in order to ensure broad input. This effort may be most valuable if an expert in multi-payer claims database system development is included in the process of defining the use cases, both to ensure that they are fully documented and to provide expertise on the implications of system capabilities that the group expresses interest in.

The vision and use cases should identify who will access and interact with the system. Specific user access criteria will be defined during the technology implementation process or through legislation, but it is critical that the early stages of the process identify a preliminary user group to facilitate decision making through the VBA development process. Both the vision statement and the use cases will inform and guide all remaining steps in the process, from informing legislation, to reporting requirements, to selecting a system architecture.

## Supporting Legislation



After the VBA vision and use cases have been defined, the implementation process reaches a critical juncture—the state must decide upon its level of direct involvement in the VBA process.

The state of Oklahoma may opt to “remain silent” on any or all aspects of the decision tree, effectively deferring the decision to the free market. The experience in other states suggests that the likely outcome of such passive decision making is extended timelines to define the governance and participation model of the VBA, low data quality, limited reach of reporting, and difficulty in securing the participation of even well-intentioned participants. States with multi-payer claims databases generally have reached and expressed concrete decisions for each of the aspects included in the decision tree. Lack of clarity around the state’s position may also hamper private sector efforts.

Oklahoma may benefit from considering five key components that could be included in potential legislation: 1) system creation, 2) system oversight, 3) system funding, 4) participation model, and 5) personal identifiers. The implications of each of these components are described below in more detail.

### System Creation

The majority of states with existing multi-payer claims databases have opted to create them through the legislative process, effectively choosing to view them as “public utilities.” Passing legislation in Oklahoma could require the creation of a VBA on a defined timeline, and may allow funding through state-specific grants. Deciding to legislate that a VBA be created, however, would likely require additional state involvement in the process. States that have legislated the creation of multi-payer claims databases also generally determine funding, system oversight, and administration, and often will manage the technology procurement process. Should Oklahoma elect to not require the creation of a VBA through legislation, implementation of VBA capability would rely on the free market development of a voluntary database.

Because the Healthy Oklahoma 2020 plan stipulates the integration of health information technology that supports payment reform, careful consideration should be given to whether the state choosing to take a position of “remaining silent” would support that goal.

### System Oversight

System oversight is an important concept in a VBA. The role of the overseeing entity is generally to establish policies and procedures necessary for the administration and management of the VBA, including procedures for the collection, processing, storage, analysis, use, and release of data. Three potential scenarios exist for system ownership and oversight:

#### 1. State-Led System

2. Public-Private Partnership
3. Fully Private System

**State-Led System:** This is the most common model of system ownership among states with existing multi-payer claims databases. These databases are wholly managed by a state department or treated as a shared service by several departments, such as New Hampshire’s collaboration between the state’s Department of Health and Human Services and its Insurance Department. An example of an existing shared services arrangement in Oklahoma that could potentially be used for this purpose is the Oklahoma Health and Human Services cabinet group, DISCUSS. Designed to collaboratively share resources among the Oklahoma Health and Human Services agencies, DISCUSS focuses on the development and implementation of shared information technology products, services, and technology frameworks.

**Public-Private Partnership:** For states that plan to make data available to qualified public users, the alternative to a state-led model is a public-private partnership. Under a partnership model, the state delegates system ownership and process oversight to a private entity, either by creating it or through a competitive bid process, but may retain system oversight through funding and periodic audits. This model may be preferred in instances where the state perceives that an external entity has valuable prior experience and expertise, or if the state does not want to be seen as owning the system for political reasons. Arkansas, Colorado, and Virginia all operate APCDs under a public-private partnership model.

**Fully Private System:** Private initiatives exist in a minority of states with multi-payer claims systems. By choosing not to involve itself with the governance of the VBA, Oklahoma would effectively be opting for a solution driven by the free-market. Fully private governance structures are typically accompanied by voluntary participation models. The Wisconsin Health Information Organization is an example of this model.

National experience indicates that any of these three models could support a VBA. Based on Milliman’s research, the most critical aspect of an oversight model is that the selected entity have expertise and experience in public reporting, data management, and relevant technology to support its role in system oversight and governance.

### System Funding

Oklahoma must decide how to fund the VBA if the state chooses to be involved. Most states utilize a variety of funding sources to cover the initial development costs and the ongoing operating costs of a VBA. Oklahoma may consider several potential funding sources that have also been used by other states. They include, but are not limited to:

- SIM grant money
- General allocation funding
- Medicaid match
- Excise tax on system users, such as delivery systems and health plans
- Operational budgets of state agencies

- Subscription fees
- Data sales

A diverse funding structure may be preferable because it could mitigate the risk of funding loss from a single funding source, and could help to ensure the VBA’s continued operation if such an event were to occur.

Privately led initiatives are generally funded by their members. Typically, founding members will contribute a share of the required initial investment on a prorated basis. Ongoing maintenance and enhancement costs are borne by expanding the membership of the initiative and charging subscription fees to access reporting and analytics tools. This model is fundamentally similar to the subscription model currently employed by both HIEs in Oklahoma.

Public-private partnerships are funded through both state and private organizations. Virginia’s APCD provides an example of a participant-based funding structure. In Virginia’s model, participating health plans contribute 40 percent, the Virginia Hospital and Healthcare Association contributes 40 percent, and 20 percent of the funding is provided from data sales by Virginia Health Information, under the authority of the Virginia Department of Health.

State-led efforts are primarily funded via state-appropriated funds. Taxes, agency operational budgets, and grant awards may be used for this purpose. The specifics of state arrangements are varied, yet most structure the cost burden such that system users and data contributors fund material portions of operating costs.

Some existing, larger multi-payer claims database initiatives have opted to sell subscriptions or reports as a funding method. Given the relatively small population of Oklahoma, the sale of data may not be a viable primary funding option for the Oklahoma VBA. Additionally, the expected return from data sales should be weighed against the consideration that selling data may serve as a catalyst to embolden privacy advocates and any VBA opponents. States that sell data have overcome this challenge through transparent communication about what information is sold, to whom, and under what circumstances.

Through our research, we noted that politically and fiscally viable funding structures often utilize many funding sources to reduce the burden on any one group or organization. Further, multi-payer claims databases are often funded through whatever channels are considered to be viable in a given state.

### Participation Model

Oklahoma must determine whether to mandate participation from data-contributing organizations, and must determine the size threshold for that requirement. There are two primary considerations related to this decision: which types of data need to be collected to satisfy use cases, and what number of participants need to submit data from each group to meet both privacy needs and sufficient sample sizes for reporting.

In order to establish a state-wide VBA capability, Oklahoma should begin by identifying the minimum threshold for a representative portion of the state in the database. While Oklahoma’s relatively consolidated payer market means that incorporating large insurers in the state will result in most of the covered lives being included, Oklahoma should take care to ensure that those covering rural Oklahomans or Native American tribes are included where possible.

Most states target between 70 percent and 75 percent of their state's population to serve as a representative sample of claims data. They also evaluate the data to ensure the system contains a diverse and reasonable representation of the state's population across lines of business and geography. Due to the nature of Oklahoma's health insurance marketplace, a voluntary participation model could potentially be successful in achieving this target, as fewer organizations would need to supply data to hit participation targets. If Oklahoma pursues this model, care should be taken to secure an agreement from targeted participants early in the process.

According to the *Oklahoma Insurance Market Analysis* report published by Milliman in August of 2015, 49 percent of Oklahoma's population is covered by commercial insurance through an employer or other private insurer. Another 21 percent is covered by Medicaid, 14 percent by Medicare, and two percent through other public sources. Approximately 14 percent of the state is uninsured. In order to achieve the threshold identified by other states as an acceptable participation floor, Oklahoma may wish to include major commercial payers, Medicaid, and Medicare. It is important to note that not all commercial payers in Oklahoma are of sufficient size to participate.

Oklahoma should also consider the impact of a mandatory versus voluntary model. Under a voluntary model, the onus for data transformation, cleansing, and quality rests with the VBA, which will have limited recourse to persuade contributing organizations to materially change the content of their submissions. Organizations may be hesitant to contribute, which is due to lack of clarity in both the effort associated with developing extracts, and also the possible uses for the data in a public forum. Each organization must decide if it is comfortable with those possibilities. A clearly defined system vision and use case set can help address this concern.

Data submission requires effort on the part of contributing organizations to develop the required extracts. If participation is mandatory, it is important to set minimum membership size thresholds at which payer organizations must submit data because the burden for small organizations may be greater than the value of the data they can contribute. Mandating participation and specifying penalties or fees for failures in compliance to both timely submission and data quality standards puts the obligation for submission on the contributing organizations. For example, New Hampshire has a mandatory participation model, but has exempted certain organizations if they cover fewer than 10,000 New Hampshire lives and are not participating in New Hampshire's healthcare exchange.

The participation model may also influence the implementation timeline for the VBA. Appropriate legislation required to initiate a mandatory VBA can take considerable time to pass, but may provide the penalties needed to ensure timeliness of submission and files that contain higher quality data. We note that, in some cases, the penalties are viewed as insufficient to cause changes in submitter behavior. In contrast, voluntary efforts have the advantage of not requiring the investment of time that legislation takes, but may result in lower data quality because penalties for non-compliance can be difficult to develop or enforce.

### Personal Identifiers

Deciding whether to allow personal identification of patient data in the VBA requires balancing privacy concerns against the intended use of the database. The state must determine whether to support the system vision tacitly, support it explicitly, or decide to potentially reduce the scope of the system by limiting its contents to only de-identified patient data. The stakeholder-expressed vision and defined use cases will stipulate whether identifiable patient data is required to fulfill the goals for system usage.

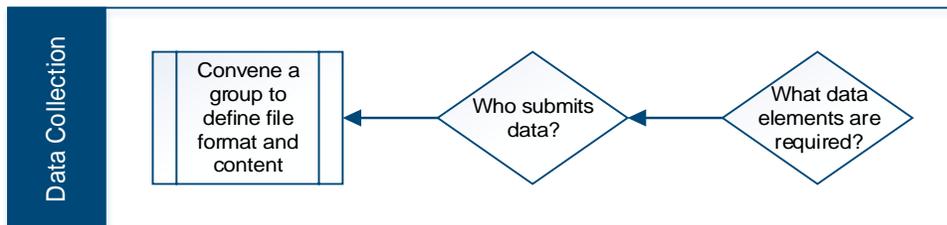
Personally identifiable patient information (PII) (e.g., an individual's name, street address, email address, telephone number, or Social Security number) is a prerequisite for pairing claims and clinical data or for associating claims data with state public health data (such as registries) because it is the mechanism used to match a patient's records. However, including PII may result in patient privacy and data security concerns.

Some states, such as Rhode Island, have adopted a process whereby PII is submitted to a trusted technology vendor, or "lockbox" vendor, that manages the patient matching process and then sends a separate, consolidated, and de-identified data feed to the APCD. This process ensures that the data available to system users includes comprehensive aggregated claims records, but that it cannot be associated to a specific person. An alternative method that some states use is for payers to install software packages on their own servers, which encrypt the PII before sending data to the APCD. This approach ensures that the APCD is in control of encryption, and if every source is encrypted the same way, the same member can still be matched across sources, but no PII is stored in the APCD itself.

In addition to evaluating whether to involve itself in the decision to include or limit PII, the state may opt to place limits on its usage by stipulating that PII may be collected, but that it may not be used until that usage is approved by an oversight board, either from the state or by the group that oversees the VBA.

Clear communication and transparency to the public about the planned approach to patient identifiers is critical. Failure to do so can result in implementation delays if data privacy and use become a public concern. Minnesota's APCD legislation includes precise language about what data will be collected and how it will be used as a result of privacy concerns that emerged during the APCD development period.

### Data Collection



Collecting data from contributing organizations is a challenge faced by most multi-payer claims database initiatives. Experience indicates that even well-intentioned organizations that desire to participate in the process can have difficulty providing the required files. This occurs because payer organizations retain and store claims, eligibility, and other necessary data elements in varying levels of detail, formats, and locations.

It is important to plan not only the required content of the files to be sent to the VBA, but also the format, frequency, and allowable error rates. While no single national standard for claims and eligibility data exists, there have been efforts to develop and spread uniform standards. Utilizing an existing standard may decrease the time it takes to assemble the required files and ease the reporting burden for contributing organizations that submit data in multiple states. Based on our research, we expect that data collection efforts may be more successful if entities that will be submitting data, such as commercial payers, Medicaid, and healthcare delivery organizations, are invited to participate in the submission development process.

Four-steps are typically employed for the purpose of defining the required elements of the data collection process:

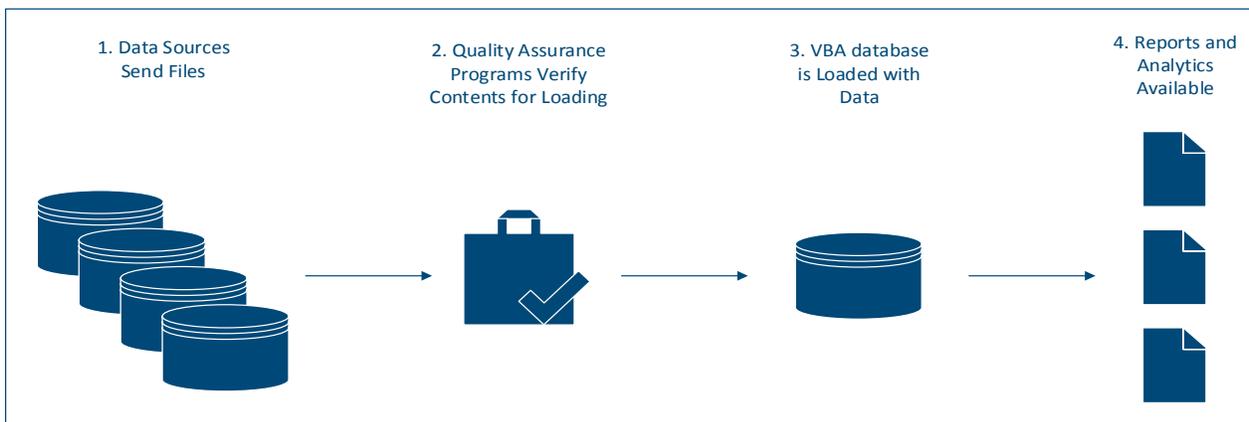
1. Identify any data gaps or system enhancements that need to be made to payer systems to meet the needs of the use cases
2. Determine the data feed format
3. Define quality standards and acceptable error rates
4. Determine how long it will take participants to begin submitting data

In summary, establishing the VBA governance model is a time-intensive, cyclical process that may require reevaluating decisions in the event that the original system vision conflicts with the political or technological realities of the state’s health information technology infrastructure. By carefully crafting the legal and operational environment in which the VBA will operate, and by involving stakeholders throughout the process, Oklahoma can build a foundation to simplify challenges that frequently accompany technology implementation.

**E. Phase II: Technology Implementation**

In order to discuss the processes and considerations related to the implementation of the technology infrastructure that underlies the VBA, we first outline processes associated with moving information from the participating payer organizations or other data contribution sources into the VBA, and from the VBA into reports. This process is summarized in four primary steps in *Exhibit 12: VBA Data Processes*.

**Figure 10: Value-Based Analytics Data Processes**



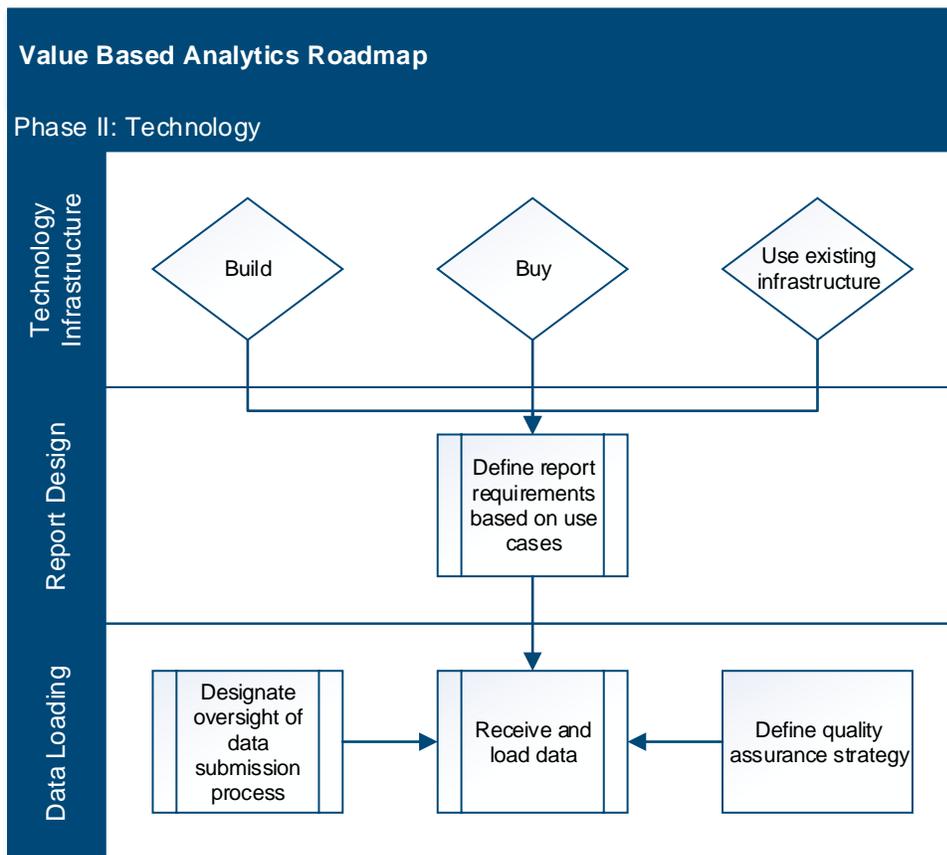
Organizations submitting data assemble information from their databases into the defined file format, which is then sent to the VBA. Before information is loaded into the VBA’s database, a series of quality checks ensure that the data received conforms to the defined standard and that the files are complete. Data that passes the quality checks is then loaded into the VBA, where it is accessible for reporting and

analytics. Data quality checks should be consistent with the use cases to ensure that data are of the highest quality for intended reporting purposes.

Steps Two through Four above rely on the VBA’s technology infrastructure, which, in Oklahoma’s case, must be built, purchased, or expanded from existing technology assets in the state.

It is important to note that the process of implementing the technology infrastructure can take up to or over a year. VBA leadership must proactively maintain stakeholder engagement throughout this process by communicating progress and involving participating organizations in activities that support these efforts, such as data validation. The Phase II decision tree is pictured in Figure 11: Technology Implementation.

**Figure 11: Technology Implementation**



## 6. Technology Infrastructure

Existing multi-payer claims databases generally compartmentalize the technology platform into three subcomponents: the database itself, quality assurance and data processing, and analytics and reporting. Each of these components may be provided by the same technology vendor, or by separate organizations.

Whether Oklahoma should build, buy, or leverage existing health information technology for this purpose is dependent on evaluation of the required capabilities, cost, and time to implement each one.

Past experience in other states suggests that the entity responsible for the technology platform should have three traits: 1) prior experience, 2) expertise, and 3) functionality that supports the desired system usage. For this reason, few states build their databases because it is typically a complex and time-consuming process.

The majority of VBA implementations to-date have either identified a technology vendor through a bidding process, or have leveraged existing, similar health information technology in the state. By comparing the expected costs and functionality of each option with the defined vision, use cases, and available funding, the state will be able to identify the best option for these combination of factors.

### **Report Design**

There are two typical models for accessing data: end users may directly query the database, or predefined reports may be made available to users. In order to design the system's output and reports, three processes (each of which may require compromise) must have occurred: 1) a governance framework that specifies what data will be collected and how it may be used will have been identified, 2) a technology platform will have been selected, and 3) the selected platform will have an expected deployment timeframe. Any one or all of these may place practical limitations on the analytics and reporting the system can produce.

The process of designing reports creates an opportunity for continued stakeholder involvement. It is also a key step in ensuring that stakeholders trust the reports produced by the system. Individuals with pertinent technical expertise should guide the report design process. Oklahoma may wish to utilize either the oversight entity's board, or a voluntary stakeholder group to provide input into the report contents. The goal of the design process should be to develop an initial set of reports that support the system's vision, and to create reports that can be aggregated to a state or regional level. This is a best practice designed to engender participant trust in the system.

Technology vendors may not provide support for customized reports, so it is important that the system capabilities are assessed during any procurement process. During implementation, the report design phase consists of prioritizing the available reports, and potentially designing custom reporting capabilities.

By involving stakeholders in the report design process, Oklahoma can ensure stakeholder buy-in to the selected measurement metrics. This stakeholder process should be repeated over the life of the system as part of a continuous improvement process, including VBA capability expansion and enhancement.

### **Data Loading**

Trust is likely to be one of the most important determinants of VBA adoption within Oklahoma. A defined and closely-managed data loading process is a primary mechanism for ensuring that the VBA contains complete, high quality data. If the system does not have a data set that is both complete and high quality, the reports and analytics are less likely to be utilized, limiting the usefulness of the VBA until these issues are remedied.

To ensure that high quality data are loaded into the VBA, the overseeing entity should create a mechanism to manage data loading. Data management may be provided through delegation to a vendor, or by convening a subgroup of stakeholders or an oversight entity team to manage the process. During implementation, the group responsible for data loading should supervise two critical steps: quality checks

to ensure received data are complete, and validation that the output from the VBA’s database is correct after files have been loaded.

Data submission rules, targets, and penalties are typically specified during Phase I of the implementation. The group responsible for loading data should be tasked with establishing the technical checks to ensure received files conform to requirements, and tasked with the communication of the processes supporting this activity, which should ensure that any challenges are rapidly addressed. By establishing designated points of contact within both the governing entity and the data submitters’ organizations, questions and issues can be quickly addressed.

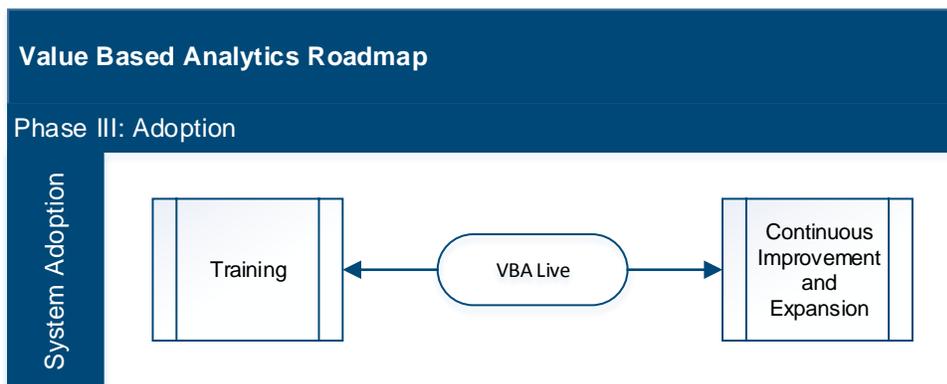
Validation serves two purposes. The first is to verify that the output from the VBA matches the input files submitted by participants. Typically, matching is internally verified by the organization responsible for data loading before the organization requests that data submitters do the same. Some states have automatic "checks" at the time of submission, where the carriers "sign off" on summary statistics of the files they submit. The two-step process ensures not only a higher level of quality, but also serves a critically important second purpose: trust in the system’s accuracy.

Loading large volumes of data requires significant time. Oklahoma may elect to employ a process whereby participants submit files that contain up to a year’s worth of data for validation purposes as part of an initial load. After participants are satisfied that quality assurance processes are functioning as intended and the data are of high quality, larger volumes of historical data may be loaded and a more frequent submission schedule, such as monthly or quarterly, may be prescribed.

A defined quality assurance and data-loading process is an important step in the VBA-implementation process.

**F. Phase III: System Rollout Strategies**

**Figure 12: Value-Based Analytics Rollout and Adoption**



Once the governance structure has been defined, technology infrastructure implemented, and data from participating organizations loaded into the system, Oklahoma will have achieved a major milestone, but will not have completed its work on the VBA. *Exhibit 14: VBA Rollout and Adoption* describes the processes used by national efforts to enhance adoption. In general, successful systems rely on training to

familiarize users with the system, and continuous improvement cycles to increase the scope, quality, and reach of the tool.

Oklahoma should consider conducting two concurrent adoption initiatives. The first is to begin training the core user base on how to interact with and interpret the contents of the VBA. By focusing training efforts on an initially small group of users who have supported and been involved with the initiative, a group of champions can be fostered. By creating supporters across participating organizations, Oklahoma can ensure the distribution of advocates across the state, which has been proven to be a critical component in information technology deployment. As the VBA is deployed statewide, Oklahoma may wish to follow a training model such as Wisconsin's, in which participants have access to webinars, classroom training, user workshops, and virtual office hours.

The second adoption initiative is to begin continuous improvement and system capability expansion activities by soliciting feedback and through continued stakeholder engagement. Actively soliciting feedback on the VBA's ease of use and capabilities can enhance system functionality and can maintain participant engagement after the initial implementation work is completed.

Continuous improvement cycles should follow all steps in the decision tree (Phases I through III), related to establishing vision and use cases, expanding governance or legislation to secure the necessary involvement, and enhancing the technical capabilities of the VBA to expand its usefulness. Due to the comparative ease of data integration, many multi-payer claims databases have chosen to collect commercial claims and eligibility data as part of the initial system implementation. Continuous improvement cycles can then focus on collecting Medicaid and Medicare data while simultaneously adding additional reporting and analytic capabilities.

Due to the scale and complexity of creating a VBA, a noted best practice is to structure the initial adoption periods as extended validation periods. This continued validation and correction of early issues will develop trust. One way the extended validation period can be structured is to publish initial reports exclusively to data contributors and to the governance organization for feedback. Simultaneously engaging stakeholders in ongoing improvement activities establishes an environment of partnership between the system administrators and system users that can result in increased system use and trust.

## **7. Considerations**

As cited previously, approximately 31 percent of Oklahomans live in a rural area. Providers serving rural Oklahomans have two challenges in adopting health information technology: lack of funds, and lack of support staff to take action based on information gathered from technology systems. If the VBA is to be used by small provider groups or rural providers for population health management, addressing these issues will be an important step in the system adoption process.

Many providers and critical access hospitals in rural Oklahoma are choosing to affiliate with, or being acquired by, larger care delivery organizations. This process can help rural providers afford the technical infrastructure necessary to access systems. By waiving or reducing subscription fees, Oklahoma can further reduce the barriers faced by rural and small providers in adopting a VBA.

Population management programs rely on care coordination and case management capabilities that small and rural providers may not have. By utilizing resources such as regional extension centers set up to assist with electronic medical record systems, Oklahoma could use existing relationships to educate these

providers on the discipline of population health management and attempt to establish cooperatives between groups of providers for patient outreach support.

### **Implementation Strategies**

With 18 existing multi-payer claims databases across the nation, Oklahoma has many examples to draw upon as the state plans its VBA approach. Notable common themes cited across implementations include the following:

- Use existing data submission rules and formats where possible to derive potential cost savings through standardization
- Incrementally expand both the data set and reporting functionality over time
- Be transparent about what data will be collected, how it will be used, where it is stored, and how it will be protected
- Begin with statewide or aggregate measures and gradually report on more detailed levels as the system becomes more mature and more trusted
- Involve stakeholders throughout all phases of the process
- Communicate with stakeholders and the public throughout all phases of the program

Taking these considerations into account during the implementation of Oklahoma's VBA may help to limit complexity and mitigate risks inherent in the development and ongoing management process.

### **Summary**

Multi-payer claims database initiatives are spreading rapidly across the country. Oklahoma's interest in developing such a tool to support its vision for improving the state's health outcomes and healthcare delivery model is commendable. By engaging stakeholders early in the process, being transparent about how information will be used and safeguarded, and learning from the successes and challenges of other states that have implemented multi-payer claims database tools, Oklahoma can leverage the learnings from other states to foster collaboration and trust in the stakeholders who will play a role in Oklahoma's VBA initiative.

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## Appendix H: HIT Governance Models in Other States

Three states are similar to Oklahoma in terms of population characteristics, economics, and politics were evaluated to identify existing HIT structures and governance models: Arkansas, Kansas, and Texas. Additionally, the New York eHealth Collaborative policy and governance structure was evaluated due to its success and similarity to the proposed Oklahoma governance model.

These governance models are detailed below.

### Arkansas

In 2011, Arkansas Act 891 established the Arkansas Office of Health Information Technology (OHIT) and authorized OHIT to form a nonprofit to be known as the State Health Alliance for Records Exchange (SHARE), the official state HIE. This was supported through a Federal Grant authorized by the American Recovery & Reinvestment Act (ARRA) of 2009. The purpose of SHARE and OHIT are to increase the use of HIT and improve the quality of health for Arkansas citizens by reducing the potential for medical errors, reducing the incidence of redundant tests and procedures, improving patient safety, and making the delivery of healthcare services more efficient and affordable. OHIT and SHARE adhere to privacy and security requirements under the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and Health Information Technology for Economic and Clinical Health of 2009 (HITECH) that cover access to and use of health information. The duties of OHIT and SHARE include:

- Coordinate Health IT initiatives of the state with relevant executive branch agencies, including state boards, commissions, nonprofit corporations, and institutions of health education
- Assure the effective coordination and collaboration of Health IT planning, development, implementation, and financing
- Review all Health IT-related grant applications before submission to funding entities
- Accept, receive, retain, disburse, and administer any state special or general revenue funds or federal funds specifically appropriated for health information technology
- Make contracts and execute all instruments necessary or convenient for carrying out its business
- Adopt rules necessary to carry out the policies and objectives of this chapter
- Establish reasonable fees or charges for the use of the SHARE to fund operational costs

### Kansas

In 2013, Kansas established the Kansas Health Information Technology Act (KHITA). The law amended the 2011 Kansas Health Information Technology Exchange Act, renaming it the Kansas Health Information Technology Act. Both acts promote the electronic sharing of health information among

providers and regulate health information organizations (HIOs) in Kansas; transferred oversight and management from a private corporation, Kansas Health Information Exchange, Inc. (KHIE), to the Kansas Department of Health and Environment (KDHE); and established the Advisory Council on Health Information Technology. The Advisory Council on Health Information Technology serves in an advisory role to the Secretary of Health and Environment and resides within the Division of Health, Department of Health and Environment. KHITA adheres to nationally recognized standards for:

- Interoperability;
- Adoption and adherence to rules promulgated by the Department regarding access to and use and disclosure of protected health information maintained by or on an approved HIE; and
- Development of procedures for entering into and enforcing the terms of participation agreements with covered entities, which satisfy the requirements established by KDHE.

The act established the following requirements to be used by approved HIOs in participation agreements with covered entities:

- Specifications of procedures by which an individual's protected health information will be disclosed by covered entities, collected, and shared with other participating covered entities and with the Department as required by law for public health purposes;
- Specification of procedures by which an individual may elect that protected health information be restricted from disclosure by approved health information organizations to covered entities; and
- Specifications of purposes for, and procedures by which a covered entity can access an individual's protected health information from the approved health information organization, including access to restricted information by a covered entity in an emergency situation when necessary to properly treat the individual.

KHITA states that protected health information in the possession of an approved HIO cannot be subject to discovery, subpoena, or other means of legal compulsion for the release of such information to any person or entity. KHITA states that an approved HIO cannot be compelled by a request for production, subpoena, court order, or otherwise, to disclose protected health information relating to an individual.

### Texas

The Texas Health Services Authority (THSA) was established through legislation in 2007 as a state-level non-profit corporation governed by a board of gubernatorial appointees. In 2010, THSA created the Texas State HIE Plan, which included three key strategies: general state-level operations, a local HIE grant program, and the white-space program. The White Space program provides Texas counties that are not served by a local community-based HIE assistance with electronic exchange of medical information. In 2013, Texas purchased a system for the development and implementation of the following shared services: Clinical Document Exchange (treatment), Federated Trust Framework (security/confidentiality/accuracy), patient consent management and eHealth Exchange. THSA's State-Level Shared Services or HIE Texas is a private secure network that spans the entire state and supports the exchange of information between Texas HIEs and other data sources.

The Texas HIE collaborative process involves a wide variety of stakeholders. It also includes local HIEs and WhiteSpace HISPs, the HHSC Office of e-Health Coordinator, THSA Board of Directors,

collaboration council, and Task Forces. The THSA Board of Directors considers proposed policies and other recommendations developed through the collaborative process by the THSA Collaboration Council. The Collaboration Council serves as the THSA steering committee and helps provide oversight of statewide HIE implementation. The collaboration council also issues Statewide Policy Guidance to local HIEs and other contractors as necessary to support a common and consistent technical, privacy and security and legal framework for HIE in Texas.

The THSA has formed stakeholder taskforces to monitor ongoing developments in HIE in subject areas including data standards and technical architecture, privacy and security, and healthcare provider and consumer engagement. The role of the task force is to solicit advice from multi-disciplinary, multi-stakeholder experts on planning and implementation questions regarding statewide HIE. The THSA developed interoperability guidance, privacy and security guidance, a state-level trust agreement and a model business associate agreement (BAA). The Texas Model BAA is provided as an aid for use between Texas physicians and hospitals and the state's grant funded health information exchange or HIE. The Texas State-Level Trust agreement was developed by the THSA through a collaborative stakeholder process to serve as a contractual agreement between the THSA, the state's grant funded local HIEs, applicable state agencies and others who want to participate in the shares services.

### New York

New York State developed a Statewide Health Information Network of New York (SHIN-NY) to connect the many different stakeholders around the state and facilitate the communication of vital health information. The New York eHealth Collaborative (NYeC) is charged with development and operation of SHIN-NY and coordinates efforts among and between key stakeholders, including but not limited to the New York State Department of Health, qualified health IT entities, providers, and the public.

The SHIN-NY governance model provides the structure necessary to ensure accountability and trust in the implementation of the SHIN-NY. The *Commitment to Fair Information Sharing Principles* outline practices that ensure a robust HIE and trust framework among patients, healthcare providers, and other healthcare organizations participating in the SHIN-NY. Qualified Health IT Entities have two options utilize a set of SHIN-NY core services established by NYeC, either through a "connect" or a "service" agreement relationship. Qualified Entities have input into SHIN-NY service development and implementation via a SHIN-NY Operations Committee that provides ongoing guidance on the SHIN-NY services roadmap and release plan.

## Appendix I: OSIM Financial Forecast

# Oklahoma State Innovation Model Financial Forecast



Prepared for

Oklahoma State Department of Health

Center for Health Innovation and Effectiveness

March 31, 2016

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## I. EXECUTIVE SUMMARY

The Oklahoma State Department of Health, Center for Health Innovation & Effectiveness (OSDH) requested that Milliman, Inc. (Milliman) develop a financial forecast estimating the impact of the proposed care delivery approach under the Oklahoma State Innovation Model (OSIM)<sup>1</sup>. OSDH will be incorporating the financial analysis into the state innovation plan they will be submitting to the Center for Medicare and Medicaid Innovation (CMMI). We developed the forecast to provide an estimate of the potential savings achievable through utilization and provider reimbursement changes produced by the proposed innovations across the State of Oklahoma's healthcare system. The purpose of our analysis was to analyze the different programs and populations that are being targeted by OSIM, to develop projections of future expenditures under a baseline scenario, project expenditures with the OSIM plan in place, and to calculate the potential savings between the baseline and OSIM plan scenarios. We reviewed claims and enrollment data provided by OSDH and its vendors along with other publicly reported information for the populations intended to be impacted by OSIM. A significant portion of our analysis was focused on the Oklahoma Medicaid and Oklahoma Employees Group Insurance Division (EGID) populations based on the assumption that these populations will be the most impacted by the OSIM plan.

### **Proposed Care Delivery Approach**

OSDH is proposing to engage payers, providers, purchasers, and communities to implement Oklahoma's OSIM plan. The OSIM plan is the product of an intensive stakeholder engagement process and is supported by a State Innovation Model (SIM) Design grant. The plan emphasizes delivery system transformation, payments based on value rather than volume, effective use of policy levers to support change, and investments to improve population health. The proposed approach is based on three main components which were selected following discussion with stakeholders that span the state's healthcare system:

- Regional care organizations (RCOs) for the Medicaid and EGID programs
- Multi-payer quality metrics
- Multi-payer episodes of care

OSDH is proposing to roll these programs out on a statewide basis beginning calendar year 2018, with RCO implementation in calendar year 2019. The RCO model will be a fully capitated arrangement with RCOs taking on full risk of the populations they will serve. The focus of the RCO model is local (regional) organizations which have one budget that involves all mental and physical health services for its enrolled members. The RCOs will be accountable for health outcomes of the population they serve

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<sup>1</sup> OSIM plan details

[https://www.ok.gov/health/Organization/Center\\_for\\_Health\\_Innovation\\_and\\_Effectiveness/Oklahoma\\_State\\_Innovation\\_Model\\_%28OSIM%29/](https://www.ok.gov/health/Organization/Center_for_Health_Innovation_and_Effectiveness/Oklahoma_State_Innovation_Model_%28OSIM%29/)

and are governed by a partnership among health care providers, community members, and stakeholders in the health systems to create a shared responsibility for health. The goals of the RCO care delivery approach align with those of OSIM's triple aim initiative to improving health, providing better care, and reducing health expenditures for Oklahomans.

Multi-payer initiatives for reporting quality metrics and payment on episodes of care are being proposed across all payers within the state, including the Medicaid and EGID programs, the State's Medicare Advantage plans, and commercial payers. The goal of these initiatives is to align incentives for both payers and providers to promote and achieve the Triple Aim.

The health system will develop a consistent methodology to evaluate performance utilizing quality measurement as a basis. The metrics will be employed to assess the quality of care being provided as compared to established standards. The proposed quality metrics focus on clinical, quality assurance, and population measures. These metrics are designed to assess quality of care and ensure that methods of delivery do not limit the quality of the care being provided. Commercial and Medicare Advantage payers will report on a subset of the clinical measures as compared to RCOs operating in the Medicaid and EGID programs under the proposed approach.

An episode of care is a value-based payment methodology wherein services related to a condition or procedure are grouped into "episodes." Payment is based on a benchmark that is developed for both cost and quality of care. The initial focus of Oklahoma's episodes of care will be Asthma, Perinatal, Total Joint Replacement, Congestive Heart Failure (CHF), and COPD. These episodes will be applied to all target populations. Episodes of care under OSIM are further defined later in this report, however, the driver of these episodes is identifying areas where payments can be bundled in an appropriate manner to cover the total cost of care in relation to these events. The goal of the episodic based payment is to standardize payment and treatment within each program.

### **Target populations**

Our analysis attempts to capture savings reasonably achievable under the proposed OSIM plan, but projected savings from the analysis are heavily dependent upon the impact the RCO model will be able to make on the Medicaid and EGID populations in the state of Oklahoma. The RCOs will be regionally based, but we assumed that several RCOs will exist throughout the state based on discussions with OSDH and review of similar models in other states. The statewide populations of the Medicaid and EGID programs will be required to enroll with an RCO. We divided the Medicaid population into a number of groupings according to aid categories as defined by the Oklahoma Health Care Authority (OHCA). The EGID population was split based on the benefit design plan types offered to EGID covered members. The RCO model mandates that most of these program's enrollment will be covered by an RCO, but does include specific exceptions for Tribal nations and other noted exclusions. The OSIM plan was structured to implement multi-payer initiatives at an earlier date than RCO rollout, but the initial time period for the RCO model assumed in our analysis was to begin covered services in calendar year (CY) 2019.

The current Medicaid program in Oklahoma is operated on a fee-for-service basis with an additional primary care case management fee paid to patient centered medical home (PCMH) participating providers. The EGID program is also expected to undergo a significant change in its care delivery system under the RCO model. Although a smaller population, members enrolled in the HealthChoice plans offered through EGID will create a sizable group of individuals whose current delivery system is a self-funded fee-for-service program.

Under the current programs, a number of patients receive treatment and care for high-cost conditions. One of the keys to success under the OSIM plan is providing better coordination of care for high-cost individuals with a specific focus on certain conditions. We did not make targeted savings assumptions on the conditions identified through OSIM, but have identified the cost for these members to illustrate the significant cost variances in relation to the average member.

### **High-level assumptions**

We relied on a number of assumptions in our financial analysis that were developed based upon the care delivery model as proposed by OSIM. The RCO model will be impacted by a number of different variables, including the targeted populations, implementation date and coverage areas that were previously noted. The following list of assumptions is some of those that we believe have the largest impact on the financial analysis:

- RCO model only for Medicaid and EGID populations
  - Statewide basis covering a majority of these programs' enrollment
- Services to be covered by the RCOs will include both physical health and mental health
  - Anticipated that no fee-for-service will exist outside of the RCO model in the form of wrap-around services
- Baseline estimates consider projected enrollment, utilization and cost per unit trends
  - All historical and future changes taking place outside of OSIM plan are considered in the baseline – including the shift of Aged/Blind/Disabled populations to Medicaid managed care
- Driving force of potential savings are changes in patient and provider behavior
  - More efficient utilization and changes to reimbursement arrangements (promoting use of alternate payment methodologies)
- Projected savings reflected in our analysis are net of RCO administrative costs
- Savings produced by OSIM model will require investment that will reduce the net impact of the model
  - Additional state administrative expenses are acknowledged, but not reflected in the illustrated savings
- Providers will fully participate in the delivery model and payment reform initiatives being proposed
- Implementation and program rollout will occur as anticipated

Figure 1 provides an estimate of the projected savings under the Medicaid RCO model over the 7-year projection period from CY 2018 (Projection Year 0) to CY 2024 (Projection Year 6). Values in the table represent total projected spend (or savings) over the entire projection period. The calculated savings are dependent upon the care delivery model approach as it is indicated in this report and the assumptions discussed in further detail in the Medicaid financial analysis section.

<b>Figure 1</b> <b>State of Oklahoma</b> <b>OSIM Financial Analysis</b> <b>Potential Medicaid Savings (in Millions)</b> <b>Calendar Year 2018 to Calendar Year 2024</b>			
<b>Population</b>	<b>Baseline Spend</b>	<b>Projected OSIM Plan Projected Spend</b>	<b>Potential Savings</b>
Insure Oklahoma	\$450	\$440	\$10
Aged	3,560	3,540	20
Blind/Disabled	11,750	11,720	30
TANF	12,050	11,780	270
Pregnant Women	1,150	1,130	20
All Other	270	270	0
<b>Total Spend</b>	<b>\$29,230</b>	<b>\$28,880</b>	<b>\$350</b>

Note: Values have been rounded

The estimated savings on the Medicaid population reflects an approximate 1.2% reduction in total spend for the seven years and a 1.8% reduction on an annual basis by the end of the period. We have displayed amounts in Figure 1 as a point estimate, but it should be noted that these represent a projection of future experience that will vary as experience emerges that may differ from the specific assumptions indicated in our report. The financial analysis on the EGID population has not been finalized at the time of this report. We will amend the report as necessary upon completion of the EGID analysis. Description of the methodology to be utilized and a range of baseline trend assumptions have been included with this version of the report.

It is important to note that changes to the OSIM plan may occur over time that will impact the analysis and potential savings documented in this report. We have attempted to note items that would have the largest impact on these estimates over time, but expect that this information would need to be revised or updated dependent upon the future changes. All assumptions related to implementation, scope, and program rollout were based on discussions with OSDH.

## II. BACKGROUND

### Intent of Analysis

Milliman was contracted by the Oklahoma State Department of Health, Center for Health Innovation & Effectiveness to provide actuarial and financial expertise related to Oklahoma's State Innovation Model Round 2 Design Grant. The goal of OSIM is to provide state-based solutions to the State of Oklahoma's healthcare challenges. The plan contains a triple aim initiative to improve health, provide better care, and reduce health expenditures for Oklahomans. Based on direction from the Oklahoma Health Improvement Plan (OHIP) Coalition, a stakeholder group as part of this innovation, we were requested to develop a financial forecast of the OSIM plan based on the different components of the model. The financial forecast is intended to help identify areas of potential savings and provide support for the implementation of the OSIM plan. The forecast is dependent upon the care delivery model approach as described in this report. Emerging experience in the Oklahoma healthcare system may vary from the calculations illustrated in this report. The projections developed and documented in this report were established to estimate the impact between a future time period without implementation of the OSIM plan and one with it. The specific items requested for this analysis included:

- Develop potential savings under the RCO model for both Medicaid and EGID populations;
- Discuss the impact that multi-payer initiatives may have on the commercial and Medicare payers;
- Illustrate the cost relativity of beneficiaries enrolled in Medicaid and EGID based on diagnosed diabetes, hypertension, and behavioral health conditions;
- Document the assumptions, methodology and results in a manner fitting the financial analysis requested by CMMI.

### Role of Forecast

The financial analysis will be used to assist OSDH in the OSIM model design efforts to develop a State Health System Innovation Plan. A section of this report will be incorporated into the plan document being provided to CMS for evaluation. The forecast serves to identify areas within the targeted populations where expenditures can be reduced through better care coordination, managed care savings, and cost-efficient service and reimbursement through value-based payment. The forecast is being shared with CMS to facilitate discussion for involvement and investment with Oklahoma on the OSIM plan.

## III. OKLAHOMA'S CARE MODEL

Oklahoma was awarded the State Innovation Model (SIM) Grant in December 2014 to provide a state-based solution to Oklahoma's healthcare challenges. The state outlined a strategy to improve health outcomes through a collaborative effort designed to increase focus on evidence-based population health and clinical interventions and a shift to models that incentivize patient-centered care. The SIM Grant

offered Oklahoma the opportunity to address these challenges by moving payments to providers from fee-for-service to a value-based structure that integrates primary prevention strategies.<sup>23</sup>

The purpose of Oklahoma's health system transformation is to improve health, provide better care, and reduce health expenditures for all Oklahomans. For true system transformation to be achieved, both delivery and payment systems must evolve. Oklahoma recognizes this important precept. Oklahoma aims to achieve health system transformation by implementing Regional Care Organizations (RCOs) for State purchased healthcare and two Multi-Payer Initiatives: Quality Metrics and Episodes of Care. These models and selected similar models nationally are described in the sections which follow.

## OKLAHOMA CARE DELIVERY MODEL OVERVIEW

The current health status of Oklahomans and the state's rising healthcare costs demonstrate the need for health system transformation in Oklahoma. In 2015, the United Health Foundation's America's Health Rankings ranked Oklahoma 45<sup>th</sup> in the nation in overall health.<sup>4</sup> Since 2005, Oklahoma's health spending has increased as a percentage of t

he total state budget by 5.6 percentage points, from 13.6% to 19.2%. Oklahoma's healthcare spending has increased twice as fast as the state budget and 1.5 times as fast as total United States healthcare expenditures.<sup>5</sup> The goal of Oklahoma's health system transformation is to change the underlying incentives in the current system to those that promote value, with an emphasis on care coordination, care management and improved outcomes.

In an effort to address challenges in health outcomes, Oklahoma is implementing a new care delivery model and adopting innovative strategies designed to decrease health costs while maintaining high quality of care standards. The planned implementation strategy involves the use of new healthcare payment models, evidence based public health investments, and partnerships with private payers that are expected to yield social and health outcome improvements. To achieve these goals, Oklahoma will implement its health system transformation in three parts: 1) RCOs, 2) Multi-Payer Quality Measures, and 3) Multi-Payer Episodes of Care.

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<sup>2</sup> Oklahoma Comprehensive Annual Financial Reports, CMS National Health Expenditure Data, CHIE Analysis

<sup>3</sup> Oklahoma State Innovation Model Application <https://www.ok.gov/health2/documents/OSIM.pdf>

<sup>4</sup> United Health Foundation. 2015. *2015 America's Health Rankings Annual Report*.

[http://cdnfiles.americashealthrankings.org/SiteFiles/Reports/2015AHR\\_Annual-v1.pdf](http://cdnfiles.americashealthrankings.org/SiteFiles/Reports/2015AHR_Annual-v1.pdf)

<sup>5</sup> Oklahoma Comprehensive Annual Financial Reports, CHIE Analysis

The health system transformation efforts will initially target four distinct populations: Oklahoma’s Medicaid program, EGID, Commercial, and Medicare Advantage (Managed Medicare). *Figure 3: Oklahoma State Innovation Model Target Populations* below illustrates the transformation strategy for each target population.

*Figure 3: Oklahoma State Innovation Model Target Populations*

SIM Program	Population			
	Medicaid	EGID	Commercial	Medicare Advantage
	<i>All populations No tribal mandate</i>	<i>Health HMO</i>	<i>Choice All Commercial Payers</i>	<i>Managed Medicare</i>
Regional Care Organizations				
RCO	✓	✓		
Multi-Payer Initiatives				
Quality Metrics	✓	✓	✓*	✓*
Episodes of Care	✓	✓	✓	✓

*\*Note: Commercial and Medicare Advantage plans will report on a subset of quality metrics.*

The following sections describe the three parts of the health system transformation strategy in further detail.

### Regional Care Organizations

An RCO can be described as a local care delivery organization that is accountable for the total cost of care for members in a geographic region. RCOs bear full financial risk for the cost of care of the assigned population and in doing so, must develop systems and processes which are designed to meet healthcare, quality, and financial goals. A unique feature of RCOs is that they invest in the economic and social conditions that influence health status, the “social determinants of health.” This is in part accomplished through formal partnerships with social services and community groups. RCOs may also spend funds on services that are traditionally not “medically necessary,” such as housing specialists or mold remediation.

Oklahoma is initially proposing the RCO model for all state purchased healthcare, which comprises a quarter of the state’s population. This includes the Medicaid and EGID populations. The model allows a flexible approach to the complex factors contributing to the poor health outcomes and high healthcare costs in Oklahoma and emphasizes environmental, socio-demographic, and behavioral factors affecting

health outcomes. This approach is designed to encourage Oklahoma RCOs to address patients' life circumstances and deliver non-medical services coordinated with medical benefits in the best manner for that region and patient.

- **Payment:** Under the proposed payment methodology, RCOs will receive a fully capitated, risk-adjusted per member per month payment. A percentage of the capitated rate will be withheld until performance and quality benchmarks are met. This withheld percentage is anticipated to increase over time in an effort to move toward outcome-based payments. A separate percentage of the capitated rate will be paid to Oklahoma's Health Information Network for interoperability and data infrastructure. In addition, the plan calls for a portion of any accrued savings to be reinvested towards community services (e.g. transportation, housing, mold remediation, food access, etc.)

RCOs will be required to implement an Alternate Payment Arrangement (APA) that meets the needs of the providers in their networks. The APAs may include pay for performance, payment penalties, shared savings, and shared risk, and/or full capitation. An additional goal is that:

- 80% of payments made to providers will be value-based by 2020 to align with Medicare;
  - Require participation with the Multi-Payer Episodes of Care
  - Require utilization of at least one additional APA; and
  - Include mechanisms to encourage both cost savings and high quality care.
- **Social Determinants of Health:** A unique component of the RCO model is the investment in social determinants of health. Oklahoma RCOs will establish a Community Advisory Board that will assist in addressing the population needs outside the scope of "medically necessary" services to help the RCOs create patient centered care and cost savings. Social determinants will also be assessed through a human needs survey completed by members at enrollment which will be used to analyze the patient's social needs. This information will be kept in an up-to-date regional asset database. In addition, Oklahoma plans to come to a mutually agreeable approach with CMS related to the use of flexible spending as a reimbursable service. Under this model, flexible spending will be used for the purpose of giving providers and patients access to non-medical services that directly impact their health.
  - **Delivery Model:** Delivery model design will be determined by the RCOs and will include components such as care coordination, the role of the primary care provider, and the creation of care teams. The delivery model design will outline how the RCO will deliver patient centered care. The success of the delivery model will be assessed through best practices and quality metrics showing how well the RCOs achieve a high degree of patient-centered team-based care. For example, the best practices for Medicaid Patient Centered Medical Homes and Health Access Networks care delivery models include 24 hour availability and expanded clinic hours, co-managed and integrated health plans among healthcare disciplines, and the use of EHR, e-Prescribing, and online resources for patients. These best practice delivery components will be carried on through the RCOs.
  - **Health Information Technology:** RCOs are required to establish a connection to a Health Information Exchange (HIE) that is interoperable with any other HIE exchanging the health data of Oklahomans through the HIE network connection. The HIE will support providers in actively managing the patient's care to meet cost and quality targets. In addition, data from the Health

Information Network (HIN) will be used for analytics through the state's Value Based Analytics (VBA) tool.

- **Participation Criteria:** Oklahoma created criteria for entities to meet before participating in a RCO. Applicants must demonstrate their experience and capacity for meeting the healthcare quality and cost reduction goals set forth by Oklahoma RCOs. They must be able to describe their strategy to assure members receive integrated person-centered care and deliver services designed to provide choice, independence, and dignity. Applicants are also required to meet governance requirements including identifying a governing body and convening a Community Advisory board and physician advisory board.

### Multi-Payer Quality Measures

Quality measurement is an important step in evaluating the performance of a health system. Quality measures are used to assess the quality of care of health plans and healthcare providers compared to established standards. Each quality measure focuses on a key component of care and can give a sense of the overall quality of care that is provided and received when combined with the assessment of other measures. Nationally, the focus on developing and implementing quality metrics, measuring progress, and reporting on outcomes is increasing. Examples of active initiatives include payors such as CareFirst<sup>6</sup> who are incorporating quality metrics in their pay-for-performance programs and multi-stakeholder coalitions such as the Washington Health Alliance or the Midwest Health Initiative which are developing and reporting quality metrics on a community-wide basis.

Oklahoma has proposed quality metrics designed to assess the quality of care being delivered and to assure that cost-effectiveness strategies do not inhibit high quality care. The proposed quality metrics focus on clinical, quality assurance, and population measures. The proposed measures are shown in *Figure 4: Proposed Quality Metrics – Clinical, Quality, and Population Measures*. Commercial and Medicare Advantage will report on a subset of the clinical measures. The quality measures and targets will be modified over time as Oklahoma's model matures.

*Figure 4: Proposed Quality Metrics – Clinical, Quality, and Population Measures*

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<sup>6</sup> CareFirst BCBS in Maryland. July 30, 2015. 2014 PCMH Program Performance Report. <https://member.carefirst.com/carefirst-resources/pdf/pcmh-program-performance-report-2014.pdf>.

**RCO – Clinical Measures**

NQF 0028: Tobacco Use Screening & Cessation Intervention	NQF 0059: Comprehensive Diabetes Management/Diabetes Poor Control
USPTF: Abnormal Blood Glucose and Type 2 Diabetes: Screening - Adults Aged 40 to 70 Years who are Overweight or Obese	NQF 1932: Diabetes Screening for People with Schizophrenia or Bipolar Disorder who are Using Antipsychotic Medications
NQF 0018: Controlling High Blood Pressure	NQF 0421: Body Mass Index Screening & Follow-Up
NQF 0024: Weight Assessment and Counseling for nutrition and physical activity	NQF 105: Anti – Depressant Medication Management
NQF 0418: Depression Screening	NQF 0004: Initiation and Engagement of Alcohol and Other Drug Dependence Treatment
NQF 0576: Follow-Up after Hospitalization (within 30 days) (BH primary diagnosis)	HEDIS: Ambulatory Care: Emergency Department Utilization
NQF: 0275 PQI 05: Chronic Obstructive Pulmonary Disease Admission Rate	NQF: 0277 PQI 08: Congestive Heart Failure Admission Rate
NQF: 0272 PQI 01: Diabetes, Short Term Complication Admission Rate	NQF: 0283 PQI 15: Adult Asthma Admission Rate
CAHPS Composite: Satisfaction With Care	NQF: 1448 Developmental Screening In The First 36 Months Of Life
NQF: 1517 Prenatal And Postpartum Care: Timeliness Of Prenatal Care	

**RCO – Quality Assurance**

% Of population with co-located primary care provider	% Of primary care practices in network with expanded hours (after 5pm/weekends)
% Of primary care practices in network with 24-hour availability	% Of population with an assigned risk score/stratification
% Of population assigned to a care coordinator with an elevated risk score	% Of network with HIE access
Electronic resource guide available to care coordinator/staff	

**RCO – Population Measures**

% Of population who screened yes to being a current tobacco user under 18 years of age	% Of population who screened yes to being a current tobacco user 18 years of age and older
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% Of population with a current BMI over 25 who are under 18 years of age	% Of population with current BMI over 25 who are 18 years of age and older
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% Of population diagnosed with diabetes (type I and II) under 18 years of age	% Of population diagnosed with diabetes (type I and II) 18 years of age and older
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% Of population diagnosed with hypertension under 18 years of age	% Of population diagnosed with hypertension 18 years of age and older
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% Of population with a positive screening for depression under 18 years of age	% Of population with a positive screening for depression 18 years of age and older
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Infant Mortality Rate	Deaths Due to Heart Disease
Suicide Deaths	Diabetes Deaths

**RCO – Optional Bonus Measures**

NQF 0032- Cervical Cancer Screening	NQF 0034- Colorectal Cancer Screening
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NQF 0039- Influenza Immunization (50 years and older)	NQF 0031- Breast Cancer Screening
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NQF 1516- Well Child Visits	NQF 1768: Plan All-Cause Readmission
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Effective Contraceptive Use	NQF 0074: Chronic Stable Coronary Artery Disease – Lipid Control
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NQF 0541: Portion of Days Covered	Screening, Brief Intervention, and Referral to Treatment
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NQF 0041- Influenza Immunization (6 months and older)	NQF 0569: Adherence to Statins
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NQF 0038- Childhood Immunization Status	USPTF: Cholesterol Abnormalities Screening
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Dental Sealants for Children

By defining a core subset of quality measures that all participating entities will report on (including RCOs and participating payers), Oklahoma can improve its ability to understand and take action to improve results of key quality metrics statewide.

**Multi-Payer Episodes of Care**

The episodes of care model is a payment model in which services related to a condition or procedure are grouped into “episodes” that provide benchmarks for both costs and quality of care. Episodes have been shown to be effective tools to contain cost and improve quality and outcomes. They may include acute, chronic, or behavioral health conditions. The payment model for episodes of care begins with a triggering event and lasts until a pre-determined duration elapses.

One advantage of the episode of care model is that it can help begin the transition to state-wide value based purchasing because it can enable providers to become accustomed to bearing risk for the delivery of healthcare. In addition, using the multi-payer model where a single definition of each selected episode is used across all participating payers is expected to reduce the burden on providers by enabling them to focus on the patient and needed care, not on who the patient’s payer is.

In the episode of care model, a Principle Accountable Provider (PAP) is assigned to a particular episode by the carrier and paid on a fee-for-service basis. The PAPs are retroactively evaluated against a set of benchmarks for the average cost of care in the respective program delivered for all episodes during the performance period. PAP’s that come in under the cost benchmarks receive a percentage of the savings as a bonus, provided they also meet quality benchmarks. PAPs that exceed the acceptable level of costs may have to pay a portion of the overage as a penalty. Note that Oklahoma’s plan calls for the penalty to be capped to support provider viability.

The initial focus of Oklahoma’s episodes of care is Asthma, Perinatal, Total Joint Replacement, Congestive Heart Failure (CHF), and COPD episodes. These episodes will be applied to all target populations. The proposed episodes of care are further defined in *Figure 5: Overview of Proposed Episodes of Care*.

*Figure 5: Overview of Proposed Episodes of Care*

Episode of Care	Overview
<b>Asthma (acute exacerbation)</b>	Covers care for 30 days following an asthma related trigger (typically an asthma diagnosis on an emergency department or inpatient facility claim). This episode typically covers physician visits, medication, care coordination, and can include hospital readmissions and post-acute care.

Episode of Care	Overview
<b>Perinatal</b>	<p>The aim of the perinatal episode is ensuring a healthy pregnancy and follow-up care for mother and baby. Perinatal episodes include all pregnancy-related care including: prenatal care, labs, medications, ultrasounds, labor and delivery, and postpartum care. The triggering event for this episode is a live birth and delivery diagnosis code and the episode covers 40 weeks of care prior to the delivery and up to 60 days after delivery.</p>
<b>Total Joint Replacement</b>	<p>The purpose of a joint replacement (TJR) episode of care is to reduce duplication of services and increased costs through better care coordination. This episode covers 30 days prior to triggering event – total joint replacement – and 90 days postoperatively. This episode typically covers all orthopedic related costs during the episode.</p>
<b>CHF</b>	<p>Episodic care for congestive heart failure (CHF) is aimed at reducing preventable hospitalizations and improving care coordination. The triggering event for this episode is a hospitalization for congestive heart failure; the episode typically covers the admission day and 30 days after. Episodes include facility services, inpatient services, emergency department visits, observation, and post-acute care; can also cover outpatient services: labs, diagnostics, and medications.</p>
<b>COPD</b>	<p>Covers care for 30 days following a COPD related trigger (typically a COPD diagnosis on an emergency department or inpatient facility claim). This episode typically covers physician visits, medication, care coordination, and can include hospital readmissions and post-acute care.</p>

Over time, additional episodes of care may be evaluated for inclusion in Oklahoma’s multi-payer program.

**EXPERIENCE IN OTHER STATES**

Innovative healthcare models similar to Oklahoma’s proposed RCOs, quality measures, and episodes of care have been implemented by other states. Key aspects of these models reflect Oklahoma’s goals, including their focus on integrating social services and community groups in the healthcare delivery system, using health information technology to better coordinate care, and creating networks of providers to improve quality of care and contain costs. In this section, we discuss the care delivery models, payment

models, and related aspects of health system transformation in three selected states: Oregon, Colorado, and Arkansas.

## Oregon

The State of Oregon's healthcare system transformation initiatives resulted from increasing healthcare costs for businesses, consumers, and the state. Much of the cost increase was attributed to healthcare delivery system incentives for volume of care instead of quality. Oregon developed new delivery and payment model strategies to support transformation based on the needs identified in specific communities. Oregon secured \$45 million in SIM funds from CMS to support its transformation efforts.<sup>7</sup>

In 2012, Oregon began reforming healthcare delivery with the implementation of coordinated care organizations. This care delivery model was designed to evaluate methods of integrating and coordinating care between primary, specialty, mental and behavioral health, and oral health; improve community health through promotion and prevention activities; and support coordinated care organizations' collaboration with community health and social services. This transformation initially targeted Oregon's Medicaid population with the intention of expanding to public employees covered through the Public Employees Benefit Board (PEBB), dually eligible Medicare-Medicaid individuals, and commercial payers.<sup>8</sup> As of 2015, PEBB's coordinated care model provides employees the option to select coordinated care organizations for coverage in selected Oregon markets.

Oregon coordinated care organizations differ from typical Accountable Care Organizations in that they are created by state regulation, are geographically defined, and are accountable for the state's Medicaid population. The coordinated care organizations are multi-sector partnerships that work at the community level to address systemic issues and accept risk for both healthcare costs and quality metrics. Currently, there are 16 participating coordinated care organizations which include over 580 Patient-Centered Primary Care Home (PCPCHs) practices and clinics.

Each of Oregon's 16 coordinated care organizations receives a fixed global budget from the state. This payment methodology provides the coordinated care organizations the opportunity to create alternative payment methodologies (APMs) for providers. These APMs include bundled payments, shared savings, pay-for-performance, and patient centered medical home payments. The Oregon Office for Health Policy and Research prepared descriptions of these payment methodologies as shown in *Figure 6: Oregon Coordinated Care Organization Payment Methodologies* below.

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<sup>7</sup> State of Oregon Health Policy and Research <http://www.oregon.gov/oha/OHPR/Pages/sim/index.aspx>

<sup>8</sup> Oregon Health Authority. *Coordinated care: The Oregon Difference*. January 20, 2016. <http://www.oregon.gov/oha/ohpb/pages/health-reform/CCO's.aspx>

Figure 6: Oregon Coordinated Care Organization Payment Methodologies<sup>9</sup>

Payment Methodology	Description
<b>Bundled Payment</b>	Providers are paid a set amount for all services rendered during a defined “episode” of care. For example, a pre-determined amount may be paid to multiple providers for a patient undergoing a kidney transplant. This payment would cover the surgery and all services, including follow-up, associated with that “episode.”
<b>Shared Savings</b>	This model evaluates payments made over a period of time and sets cost saving targets. If providers meet or exceed those targets, they can then share in a portion of the savings. The distribution of savings across multiple providers is typically tied to quality measures and outcomes.
<b>Pay-for-Performance</b>	Incentive payments are built on a fee-for service base to reward structure, process, or health outcome achievements. These payments can be calculated as a percentage of the underlying fee-for service payment or a portion of claims paid can be withheld and then redistributed to providers based on quality indicators.
<b>Patient Centered Medical Home Payment</b>	Additional activities and functions related to care management, data/utilization management, and population health are reimbursed by an extra fee that may be capitation or FFS based.

In addition to the coordinated care organization payment methodologies described above, the Oregon Health Authority (OHA) established a quality pool which rewards coordinated care organizations for the quality of care provided to Medicaid members. Four percent of the aggregate coordinated care organization payments made to all coordinated care organizations in Oregon are allocated to the quality pool.<sup>10</sup>

The OHA uses quality measures to determine how well Oregon’s coordinated care organizations are improving care, making quality care accessible, eliminated health disparities, and curbing the rising cost of healthcare. The incentive measures in *Figure 7: Oregon’s Coordinated Care Organization Quality*

<sup>9</sup> Oregon Office for Health Policy and Research. June 2013. *Healthcare Payment Reform: Alternative Payment Methodologies*. January 20, 2016. [http://www.oregon.gov/oha/ohpr/rsch/docs/alternativepaymentmethodologiesreport\\_june2013.pdf](http://www.oregon.gov/oha/ohpr/rsch/docs/alternativepaymentmethodologiesreport_june2013.pdf)

<sup>10</sup> Oregon Health Authority. 2015. *2015 Quality Pool Reference Instructions*. January 20, 2016. <http://www.oregon.gov/oha/analytics/CCODData/2015%20Quality%20Pool%20Methodology.pdf>

Metrics below were developed by a Metrics and Scoring Committee. Coordinated care organizations that meet these incentive measures are awarded funds from the quality pool.

Figure 7: Oregon’s Coordinated Care Organization Quality Metrics<sup>11</sup>

2015 Coordinated Care Organization Incentive Measures	
Adolescent well-care visits (NCQA)	Dental sealants on permanent molars for children
Alcohol or other substance misuse (SBIRT)	Depression screening and follow up plan (NQF 0418)
Ambulatory Care: Emergency Department utilization	Developmental screening in the first 36 months of life (NQF 1448)
CAHPS composite: access to care	Diabetes: HbA1c Poor Control (NQF 0059)
CAHPS composite: satisfaction with care	Effective contraceptive use among women at risk of unintended pregnancy
Childhood immunization status (NQF 0038)	Follow-up after hospitalization for mental illness (NQF 0576)
Cigarette smoking prevalence	Mental, physical, and dental health assessments within 60 days for children in DHS custody
Colorectal cancer screening (HEDIS)	Patient-Centered Primary Care Home Enrollment
Controlling high blood pressure (NQF 0018)	Prenatal and postpartum care: Timeliness of Prenatal Care (NQF 1517)

Oregon coordinated care organizations are also assessed on their ability to meet state performance measures. There are 33 state performance measures which include all but four of the incentive measures in *Figure 7: Oregon’s Coordinated Care Organization Quality Metrics*. Examples of the 18 additional state measures include appropriate testing for children with pharyngitis, follow-up care for children prescribed ADHD meds, and prenatal and postpartum care.

<sup>11</sup> Oregon Health Authority. September 2015. *Oregon Health Authority Measure Sets*. <http://www.oregon.gov/oha/analytics/CCODData/2016%20Measures.pdf>. January 20, 2016

The OHA publishes annual reports highlighting the status of Oregon’s healthcare system transformation compared to the baseline year. According to the most recent mid-year performance report released in June 2015, Oregon coordinated care organizations reported a 22% reduction in ED visits, a 26.9% reduction in admissions for patients with diabetes with short-term complication, and a 60% reduction in admissions for patients with COPD or asthma since the 2011 baseline data. Over 83% of patients are now enrolled in a recognized PCPCH, a 61% increase since the 2012 baseline. Financial cost and utilization data was not included in that report; however, the report states that “financial data indicate that coordinated care organizations are continuing to hold down costs. Oregon is staying within the budget that meets its commitment to the Centers for Medicare and Medicaid Services to reduce the growth in spending by two percentage points per member, per year.” Of note, 13 of 16 coordinated care organizations earned 100% of their quality pool payments.<sup>12</sup> One important distinction is that while Oklahoma has not identified any “RCO” or “RCO-like entities” in the state, Oregon was able to leverage several existing care delivery entities as it launched its coordinated care organizations.

## Colorado

The state of Colorado has developed a model to address population health through a transformed healthcare delivery system that integrates primary care and behavioral health services. This transformation plan includes regional collaboration of providers, leveraging the efforts of public health to support clinical health transformation based on social determinants of health, and evolving payment systems to ensure the sustainability of healthcare delivery. Colorado also implemented quality measures to assess the impact and performance of the healthcare delivery system transformation.

Colorado’s target population for healthcare transformation is the Medicaid population. The Medicaid primary healthcare program, the Accountable Care Collaborative (ACC), is designed to accomplish the transformation goals by developing strong regional networks, connecting members to quality care, and supporting providers in their efforts to address the wellness and non-medical needs of their patients. To accomplish these goals, the ACC developed a three part framework: 1) Regional Care Collaborative Organizations (RCCOs), 2) Primary Care Medical Providers (PCMPs), and 3) a Statewide Data and Analytics Contractor (SDAC).<sup>13</sup>

Colorado is divided into seven RCCOs which are responsible for building networks of connected care and providing data, analytics, expertise, organizational support and financing to help practices coordinate care for Medicaid patients. RCCOs help PCMPs communicate with Medicaid patients and with other PCMPs so patients receive high quality coordinated care. The PCMPs are doctors, nurse practitioners, and physician assistants who provide medical services, preventive services, specialist referrals, and personal

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<sup>12</sup> Oregon Health Authority. June 24, 2015. *Oregon’s Health System Transformation*. January 20, 2016. <http://www.oregon.gov/oha/Metrics/Documents/2014%20Final%20Report%20-%20June%202015.pdf>

<sup>13</sup> Colorado Department of Health Care Policy and Financing. November 2014 *Creating a Culture of Change: Accountable Care Collaborative 2014 Annual Report*. January 20, 2016. <https://www.colorado.gov/pacific/sites/default/files/Accountable%20Care%20Collaborative%202014%20Annual%20Report.pdf>

health education. Reporting and analysis of services provided through the ACC is provided to Colorado’s SDAC. The SDAC is responsible for healthcare analytics, assessing RRCO and provider performance, and identifying data-driven opportunities to improve care and outcomes.

The ACC operates under a traditional fee-for service payment structure, but also includes a \$20 per member per month (PMPM) payment that is split between the RCCO (\$13), PCMPs (\$4), and the SDAC (\$3). When the RCCOs and PCMPs achieve cost neutrality, \$1 PMPM will be withheld from the PMPM payment and will be used to fund incentive payments to entities meeting the specific quality performance goals described below.

As part of the Colorado State Innovation Model plan, RRCOs are required to collect and report on the four quality measures illustrated in *Figure 8: Colorado RCCO Quality Measures*. These measures reflect Colorado’s focus on addressing behavioral and physical health outcomes and are designed to help align provider incentives with the program’s quality and cost goals. Quarterly incentive payments are made when an RCCO meets or exceeds quality measure targets based on region-wide performance.

*Figure 8: Colorado RCCO Quality Measures*<sup>14</sup>

**Core Quality Measures**

Emergency room visits per 1,000 full-time enrollees (FTEs)

Hospital readmissions per 1,000 FTEs

Outpatient service utilizations/MRI, CT scans, and tests per 1,000 FTEs

Well-child visits per 1,000 FTEs

Initial results of the ACC were reported in the 2014 Colorado Medicaid ACC Annual Report and the 2013 Colorado Legislative Report. Each analysis generally reported positive health outcomes and reductions in healthcare costs. For example, the ACC Annual Report showed 8% fewer ER services for adults enrolled in ACC for more than six months vs. adults not enrolled, 3% fewer imaging services for ACC members with disabilities (vs. not enrolled), 16% fewer imaging services for adult ACC members (vs. not enrolled), and 12% fewer imaging services for children ACC members (vs. not enrolled). The Colorado

<sup>14</sup> Center for Health Care Strategies, Inc. January 20, 2016. *Quality Measurement Approaches of State Medicaid Accountable Care Organization Programs*. September 2014. [http://www.chcs.org/media/QM\\_Medicaid-ACOs\\_matrix\\_0924142.pdf](http://www.chcs.org/media/QM_Medicaid-ACOs_matrix_0924142.pdf)

Legislative Report estimated a \$44 million gross, \$6 million net reduction in total cost of care for members in the ACC program. However, both reports also stated that use of ER services for ACC members increased more than for those not enrolled.<sup>15</sup>

## Arkansas

Arkansas ranked near the bottom in the nation on a range of health indicators and wanted to address these healthcare challenges by improving the health of the population, improving patient experience, and controlling the rate of growth in healthcare costs. Arkansas intends to achieve this through a two part model that integrates population-based and episode based care delivery strategies to coordinate care across a team of providers to incentivize quality and cost-effectiveness as well as improve health outcomes. The basis of these strategies is supported by four core initiatives: payment innovation, healthcare workforce development, consumer engagement and personal responsibility, and health information technology adoption.

Arkansas' healthcare system transformation model, the Arkansas Healthcare Payment Improvement Initiative (AHCPII), applies to members who are covered under private insurance, Arkansas Medicaid, and Medicare (including dually eligible Medicaid/Medicare beneficiaries). The model involves adopting two complementary components for promoting clinical innovation on a multi-payer basis. The first component is population-based care delivery through medical homes, health homes, and other care delivery models that bear responsibility for the complete needs of a population. The second component is episode-based care delivery with coordinated, team-based management of services provided to a patient frequently spanning multiple encounters with the delivery system, such as hip replacement or pregnancy and delivery.<sup>16</sup>

The population-based care delivery component of the AHCPII is split into two subsets.

- The first is the patient-centered medical homes (PCMHs) which involve team-based care and coordinate the efforts of physicians, advanced practice nurses or physician assistants, pharmacists, medical assistants, lab and x-ray technicians, care managers, dieticians, financial counselors, mental health providers, developmental disabilities providers, long-term care providers, and home health workers to best serve each patient's needs.

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<sup>15</sup> Patient-Centered Primary Care Collaborative. January 20, 2016. *Colorado Medicaid Accountable Care Collaborative (ACC) Statewide*. <https://www.pcpcc.org/initiative/colorado-medicaid-accountable-care-collaborative-acc>

<sup>16</sup> Commonwealth Fund. August 2014. *Arkansas: A Leading Laboratory for Health Care Payment and Delivery System Reform*. <http://www.achi.net/Docs/230/>. January 20, 2016.

- The second subset of care delivery is the health homes model which is designed for patients who need an increased level of care coordination or face greater challenges in navigating the healthcare system, such as those with developmental disabilities or behavioral health challenges and those living in long-term care facilities.

The episode-based care delivery component of the AHCPII is meant to deliver high-quality, patient-centered, and cost-effective care for a clinical episode and to reward providers who deliver these services efficiently. This form of care delivery provides a focused approach to services and payment for specific conditions and complements the population-based care delivery approach which is focused on overall health and wellness. Arkansas highlighted four characteristics of the episode-based care delivery model's ability to provide high-quality and efficient healthcare: 1) common definition of the patient journey, 2) evidence-informed, shared decision making, 3) team-based care coordination, and 4) enhanced practice metrics.<sup>17</sup>

The health system transformation's payment model shifts the state's payment system to one that rewards desired outcomes with respect to quality and affordability. The PCMH payment model approach is a two-part payment structure with care coordination fees and shared savings. Care coordination is paid on a PMPM basis for attributed patients for the duration of the program to cover the ongoing operation expenses associated with supporting a business model transformation. Shared savings is allocated for effective and efficient management of total cost of care. The health home payment model approach consists of a care coordination PMPM for case management. A portion of the PMPM is at risk based on process and outcome metrics and only paid when those metrics show an acceptable level of care management and coordination has been delivered.

Episode-based care delivery payments are allocated on a shared savings basis. Participating payers identify a principal accountable provider (PAP) who is responsible for a specific episode of care. Each PAP's average cost per episode is calculated and compared across the health system. PAP's whose average costs exceed the total average, then the provider will pay a portion of the "excess" costs. If the PAP offers high-quality care below the total average for that episode of care, they will be eligible to share in savings with the payer.<sup>18</sup>

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<sup>17</sup> Arkansas Center for Health Innovation. *Arkansas Health Care Payment Improvement Initiative (AHCPII)*. <http://www.achi.net/pages/OurWork/Project.aspx?ID=47>. January 20, 2016.

<sup>18</sup> Arkansas Center for Health Innovation. September 21, 2012. *Arkansas Health System Transformation: State Innovation Plan*. <http://www.achi.net/Content/Documents/ResourceRenderer.ashx?ID=82>. January 20, 2016.

The Arkansas Center for Health Improvement (ACHI) identified five episodes of care for the initial rollout of the AHCPII. These episodes were selected during a series of public workgroups targeted for specific episode development. Public meetings were also held throughout Arkansas to gain feedback and educate providers about the episode component of the AHCPII.<sup>19</sup>

- Upper respiratory infections (URI)
- Total hip and knee replacements
- Congestive heart failure (CHF)
- Attention deficit/hyperactivity disorder (ADHD)
- Perinatal care

In 2014, Arkansas added 10 more episodes of care including:

- Colonoscopy
- Cholecystectomy (gallbladder removal)
- Tonsillectomy
- Oppositional defiant disorder (ODD)
- Coronary bypass grafting (CABG)
- Percutaneous coronary intervention (PCI)
- Asthma
- Chronic obstructive pulmonary disease (COPD)
- ADHD/ODD comorbidity
- Neonatal care

The population-based PCMH model of the AHCPII reported that more than 600 providers signed up to participate in the care delivery model. These providers account for the delivery of care to approximately 250,000 Medicaid members (72% of the Medicaid population). The episode-based care delivery model showed positive health outcomes for the five initially defined episodes. These outcomes included increased screening for diabetes, HIV, Hepatitis B and other conditions in pregnant women, a 29% reduction in ADHD episode costs, a 19% decrease in unnecessary antibiotic prescriptions for unspecified

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<sup>19</sup> Arkansas Center for Health Innovation. *Arkansas Health Care Payment Improvement Initiative (AHCPII)*. <http://www.achi.net/pages/OurWork/Project.aspx?ID=47>. January 20, 2016.

upper respiratory infections, and an 18% reduction in multiple courses of antibiotics prescribed for sinusitis and other upper respiratory infections.<sup>20</sup>

### **Potential Outcomes and Opportunities for Oklahoma**

Results from other states with similar care delivery and payment models help define the potential expected impacts of Oklahoma’s model. The move from the current primary care case management (PCCM) to the RCO model within Medicaid has the potential to improve coordination of care and reduce utilization across multiple categories of service (e.g., reductions in avoidable admissions, hospital readmissions, ER visits). The RCO model should also allow services to shift to lower cost settings and/or care team members to practice at the “top of license,” in other words, to the full extent of their education and training. What this concept intends is that as care is coordinated across the continuum, team members with clinical skills should use them effectively and not spend time on tasks that can be accomplished by another team member, presumably at lower cost.

While not discussed in detail in this report, each state featured has developed infrastructure to support the health improvement initiatives. The infrastructure typically includes a governance and oversight model, a leadership and stakeholder engagement and input structure, administrative and practice adoption support, and reporting and analytic capabilities. Oklahoma is in the process of evaluating and designing the infrastructure and approach which will best suit the state’s environment and goals.

Oklahoma’s move to value-based purchasing and care coordination has the potential to result in reduced health costs for Oklahoma’s targeted population while also providing positive health outcomes for members. Learning from experience in other states and adapting that knowledge to meet the state’s unique needs, Oklahoma has the potential to craft a model which can help achieve the desired population health improvements and address the SIM flagship issues of obesity, diabetes, tobacco use, hypertension, and behavioral health.

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<sup>20</sup> Commonwealth Fund. August 2014. *Arkansas: A Leading Laboratory for Health Care Payment and Delivery System Reform*. <http://www.achi.net/Docs/230/>. January 20, 2016.

## MEDICAID FORECAST

Oklahoma's proposed state innovation model plan will target two state purchased healthcare programs, Medicaid and EGID. Medicaid coverage is provided to low-income families and individuals that traditionally comprise children, parents, pregnant women and certain aged, blind, and disabled individuals. Medicaid is a governmental program that is administered at the state level and is jointly funded by the federal government and the individual states. Members are not obligated to remit many payments to the system to cover cost-sharing or premiums that are prevalent in other insurance coverages. Therefore, consideration of service cost is not typically a concern for Medicaid beneficiaries and can result in higher utilization in what may be an inefficient setting. At the same time, Medicaid reimbursement levels are often lower than Medicare and significantly lower than commercial levels. Although healthcare coverage is provided for these beneficiaries, access to appropriate care can play a role in when and where services are ultimately provided.

The Medicaid program in the State of Oklahoma (SoonerCare) is operated on a fee-for-service basis with a primary care case management fee paid to contracted providers for coordinating care for roughly two-thirds of SoonerCare enrollment.<sup>21</sup> As the State of Oklahoma provides funding for a portion of the Medicaid expenditures, savings generated in the Medicaid segment will result in direct savings to the state. Oklahoma provides coverage for approximately 900,000 beneficiaries spanning a number of eligibility and aid categories under the current Medicaid program. A number of initiatives are currently being operated within the Oklahoma Medicaid program (Patient-Centered Medical Homes, Health Homes, Health Access Networks), but these initiatives target a subset of the Medicaid population. The proposed care delivery approach, and specifically the RCO model, will be applicable to all Medicaid enrollees (with the exception of a limited number of excluded populations) on a statewide basis.

We assumed that RCOs will create programs within their catchment areas that would serve to provide more efficient care on higher-needs beneficiaries and reduce expenditures on a composite level as targeted programs are not being specifically developed by OSDH. A shift in the fee structure from the current fee-for-service model to managed care will occur upon application of the RCO model. Utilization-based claim cost reductions were projected to be achieved in the residual general population through less rigorous interventions and potential spillover effects from those that may be aimed at the enrollees requiring more care coordination.

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<sup>21</sup> SoonerCare Fast Facts for July 2015, downloaded from [www.okhca.org](http://www.okhca.org)

The implementation of the RCO model will begin operational set-up in calendar year 2018 (Projection Year 0), and enrollment in the delivery systems beginning in calendar year 2019 (Year 1). Throughout the remainder of this section, calendar years will be referenced consistent with the OSIM projection period years. The projection period was developed for savings associated with the OSIM plan over a six year period by the different Medicaid populations noted in Figure 9. These populations were grouped based on aid category assignment as agreed upon by Milliman, OHCA, and OSDH. A crosswalk of aid category to noted population is included in Appendix A.

<b>Figure 9</b> <b>State of Oklahoma</b> <b>OSIM Financial Analysis</b> <b>Medicaid Populations</b>		
Insure Oklahoma	Aged	Blind/Disabled
TANF	Pregnant Women	All Other

The “All Other” population is a combination of the Breast & Cervical Cancer, Family Planning, TEFRA, and Other categories noted in Appendix A.

The general methodology utilized to estimate the potential savings under the OSIM plan was as follows:

1. Develop base actuarial cost models and enrollment estimates using historical data.
2. Project the base data to Projection Year 0 using certain claims cost and enrollment trend assumptions.
3. Create a baseline scenario, i.e. without the implementation of the OSIM plan, which estimates the Projection Year 0 through Projection Year 6 costs by extending the trends utilized in step 2.
4. Create an OSIM plan scenario which estimates the Projection Year 0 through Projection Year 6 costs by modifying the assumptions used in step 3 to reflect the impact of the OSIM plan.
5. Estimate the gross model savings by comparing results from steps 3 and 4.
6. Consider estimated program costs to estimate the net model savings.

**Base Data**

The financial analysis for the Oklahoma Medicaid population was projected to affect beneficiaries across all eligibility groupings and level of need. OHCA provided us with detailed claims and enrollment information with service dates from January 1, 2012 through September 30, 2015. This information was provided by OHCA through OSDH specifically for purposes of use in this analysis. The provided

information included costs related to beneficiaries spanning the entirety of the Oklahoma Medicaid program.

We developed summaries of the claims and enrollment information on a monthly basis to compare to annual reports produced by OHCA for reasonableness. We did not perform an audit of the provided information as the projections developed under the financial analysis are not to be relied upon for budgeting or rate-setting purposes. Reasonability tests were performed on both the enrollment and claims to ensure that the base experience was an accurate representation of the Oklahoma Medicaid population. OSDH and OHCA engaged in discussions with us regarding the validity and completeness of the provided information following our initial analysis and summary of the base data. OHCA acknowledged that the data was suitable for purposes of use in the financial analysis calculations. It is important to note that the financial analysis focused on the estimated reduction in claim costs for the targeted populations indicated above. The information summarized for the base period costs did not include information related to the following:

- Hospital supplemental payments
- Indirect Medical Education payments
- Graduate Medical Education payments
- Acute Disproportionate Hospital payments
- Supplemental Hospital Offset Payment Program
- Behavioral health supplemental payments
- Electronic Health Record incentive payments
- Capitated services
- Medicare Part A and B premiums
- Medicare Advantage expenditures
- Applicable taxes and fees
- ACA health insurer assessment fee

Following a more thorough review of the provided data, we established state fiscal year (SFY) 2014 (July 2013 to June 2014) as the base data year from which to develop our projections. SFY 2014 data was chosen based on the information representing a fully completed time period with which we could perform comparisons against previously produced OHCA reports. We categorized the claims data by category of service and service line to produce actuarial cost models for the previously indicated population groupings utilizing grouping software internal to Milliman. Categories were assigned based on the indicated claim type (e.g., facility, professional, pharmacy) and applicable code listed on the claim (e.g., DRG for inpatient, CPT-4 for professional). We made comparisons of the actuarial cost models to the OHCA annual reports as well as to other state Medicaid programs to assess the reasonableness of the data from both a utilization and cost per service standpoint. Service lines were rolled up into 10 categories of service consistent with those requested by CMMI for purposes of developing a SIM financial analysis.

## **Baseline Projections**

Actuarial cost models were developed for each of the Medicaid populations to identify the opportunity for savings with the implementation of the OSIM plan. Figure 10 provides a summary of the baseline scenario costs on a composite level for each of the noted Medicaid population groupings over the full seven year period. No savings are anticipated in Projection Year 0 as the plan is implemented, thus the Projection Year 0 projected expenditures are identical under both the baseline and OSIM plan scenarios. Appendix B includes the actuarial cost models which illustrate the development for each of the population groupings under the baseline scenario and the amounts summarized in Figure 10.

**Figure 10**

**State of Oklahoma**

**OSIM Financial Analysis**

**Medicaid Baseline Projected Spend**

**(in millions)**

<b>Population</b>	<b>Projection Year 0</b>	<b>Projection Year 1</b>	<b>Projection Year 2</b>	<b>Projection Year 3</b>	<b>Projection Year 4</b>	<b>Projection Year 5</b>	<b>Projection Year 6</b>
Insure Oklahoma	\$55	\$58	\$61	\$64	\$68	\$71	\$75
Aged	487	494	501	508	515	522	529
Blind/Disabled	1,521	1,569	1,619	1,672	1,728	1,788	1,849
TANF	1,518	1,581	1,646	1,715	1,787	1,863	1,943
Pregnant Women	151	155	160	164	169	174	179
All Other	34	36	37	39	40	42	44
<b>Total Spend</b>	<b>\$3,766</b>	<b>\$3,893</b>	<b>\$4,024</b>	<b>\$4,162</b>	<b>\$4,307</b>	<b>\$4,460</b>	<b>\$4,619</b>

Note: Values have been rounded

All actuarial cost models were summarized utilizing SFY 2014 as the base year with additional adjustments applied to project to Projection Year 0 of the projection period and forward. We have displayed amounts in Figure 10 as a point estimate, but it should be noted that these represent a projection of future experience that will vary as experience emerges that may differ from the specific assumptions indicated in our report. Actuarial cost models were summarized on a paid dollar and per member per month (PMPM) basis. Individuals were identified in the different aid categories for each month of the

base experience period. Claims associated with an individual for that given month were also included. To the extent a beneficiary shifted between aid categories, their experience may appear in more than one population grouping, but the data was not duplicated.

**Assumptions**

**Baseline Enrollment Trend**

Enrollment was estimated for each population in Projection Year 0 through Projection Year 6 using a constant percent enrollment trend. Prospective trend rates were estimated based on a review of historical enrollment trends in the Oklahoma Medicaid population. The enrollment trend was maintained across each year of the projection in the baseline scenario. Figure 11 illustrates the trends estimated for the enrollment projections. We do acknowledge that Children’s Health Insurance Program (CHIP) individuals are a part of the Oklahoma Medicaid enrollment and related expenditures were included in our analysis. While the program is currently funded through CY 2017 and approved through CY 2019 in the State of Oklahoma, we have not applied changes to the model to remove or change this population in any specific manner. Additionally, we have not projected any large changes (increases or decreases) in Medicaid enrollment from the base period to the projection period. Large changes in enrollment would serve to alter both the baseline and OSIM plan scenarios as the OSIM plan is not intended to impact population shifts.

<b>Figure 11</b> <b>State of Oklahoma</b> <b>OSIM Financial Analysis</b> <b>Medicaid Population Annual Enrollment Trend</b>		
<b>Population Grouping</b>	<b>Annualized Trend</b>	<b>Average Monthly Enrollment (Year 0)</b>
Insure Oklahoma	1.0%	24,000
Aged	0.0%	41,000
Blind/Disabled	0.0%	119,000
TANF	1.0%	580,000
Pregnant Women	0.5%	19,500
All Other	0.8%	71,000

Note: All other enrollment trend reflects composite of trends applied for sub-populations

**Baseline Claims Trend**

Certain PMPM, utilization per 1000, and cost per service trends were estimated to project the cost profile of each population through Projection Year 6. Figure 12 illustrates the annualized baseline PMPM trends used to estimate Projection Year 0 through Projection Year 6 claim costs for each of the population groupings. These trend estimates were applied for each year and were established based on a review of historical Oklahoma Medicaid experience and other state Medicaid programs.

**Figure 12**  
**State of Oklahoma**  
**OSIM Financial Analysis**  
**Medicaid Population Annual PMPM Trends**

Category of Service	Insure Oklahoma	Aged	Blind/ Disabled	TANF	Pregnant Women	All Other
Inpatient Hospital & Nursing Facility	0.5%	1.5%	1.5%	0.5%	0.5%	1.4%
Outpatient Hospital	3.0%	2.5%	2.5%	3.0%	3.0%	2.7%
Diagnostic Imaging/X-Ray	2.5%	3.5%	3.5%	2.5%	2.5%	3.5%
Laboratory Services	2.5%	3.5%	3.5%	2.5%	2.5%	2.9%
DME	2.5%	3.5%	3.5%	2.5%	2.5%	3.5%
Professional Primary Care	3.0%	4.0%	4.0%	3.0%	3.0%	3.6%
Professional Other	3.0%	4.0%	4.0%	3.0%	3.0%	4.0%
Home Health	0.0%	0.5%	0.5%	0.0%	0.0%	0.5%
Prescription Drugs	7.0%	9.5%	9.5%	7.0%	7.0%	8.1%
Other	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%

### *Additional Considerations*

No additional adjustment was applied for completion because the data utilized for base experience was incurred from July 1, 2013 to June 30, 2014 and paid through September 30, 2015. Other adjustments factors were applied to the base data to account for changes that either have occurred or are intended to occur prior to implementation of the OSIM plan. All reasonable changes are to be accounted for in the baseline projections in order to reflect savings applicable to the state innovation plan based on the description of estimated savings under state innovation models. In accordance with this description, we have applied adjustments for historical and future projected provider reimbursement reductions and the planned transition of Oklahoma's Aged, Blind, and Disabled (ABD) Medicaid populations to managed care.

Effective July 1, 2014 and January 1, 2016 reimbursement reductions of 7.75% and 3.0% were taken based on budgetary decisions within the state. An additional provider reimbursement reduction is targeted for the end of SFY 2016, and has been estimated at 13%. Although not all services and aid categories were affected by these reductions, a majority of the Medicaid spending was impacted. The reimbursement reductions were applied to the applicable populations and services as detailed by OHCA. This future change for SFY 2016 was developed consistent with prior rate reductions following discussions with OHCA. Certain populations and services that were not impacted by these reductions were maintained consistent with the SFY 2014 base experience, but still adjusted for utilization and cost trends. We applied these to the whole base experience period as all of these reductions are prior to implementation of the OSIM plan, but after the end of the base experience period (SFY 2014).

Oklahoma House Bill 1566 was signed by Governor Mary Fallin in April 2015 with the intent to issue a request for proposal (RFP) for a care coordination model for the ABD populations within the Oklahoma Medicaid program<sup>22</sup>. OHCA announced that the RFP would be aimed at contracting for a fully capitated, statewide model of care coordination for these populations following stakeholder discussion and input. The legislation is intended to provide better access to care, improve quality and health outcomes and control costs. The current projected timeline for this shift to managed care is CY 2018, which would occur prior to OSIM implementation. The goals listed for this legislation align with those of the OSIM plan and many of the aspects considered for a fully capitated statewide model of care are consistent with the methodology to be employed under the OSIM plan. As such, the projected impact of this legislation was based on similar savings assumptions applied in the OSIM plan scenario for the remaining Medicaid populations. Due to timing of this bill, however, the savings produced under this legislation were not attributed to OSIM for purposes of the financial analysis.

### **SIM implementation projections**

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<sup>22</sup> Information was retrieved from <https://okhca.org/about.aspx?id=17366>

The RCOs are anticipated to improve the overall quality and delivery of care for the Medicaid population. The estimated savings illustrated in Figure 1 are based on certain utilization and cost reductions along with population health changes that are anticipated to be associated with establishment of the RCOs and the multi-payer initiatives within the Medicaid program. These reductions are supported through review of results from other Oklahoma Medicaid program initiatives, similar delivery model changes across other state Medicaid programs and additional literature research. The potential savings identified under these projections were deemed reasonable and achievable based upon the reviewed experience. The savings assumptions are intended to be net of administrative expenses related to the RCOs. These assumptions do not account for potential investment or additional expenses for the State of Oklahoma to establish and administer the program. To the extent that OSIM plan changes occur, or other program changes are modified prior to OSIM implementation, the results of this analysis are subject to change. The degree of care management was assumed to increase from Projection Year 1 to Projection Year 6, resulting in incremental savings over the projection period. The reductions in utilization and cost per service are driven by care coordination and care management. The care management assumptions applied in Projection Year 6 are illustrated in Figure 13 by population and the services impacted. Please note that these assumptions are as of Projection Year 6 of and not those projected to be achieved by Projection Year 1 of the program. These adjustments consider both utilization and cost per service and have been established to net the impact of administrative expenses to the RCOs.

**Figure 13**  
**State of Oklahoma**  
**OSIM Financial Analysis**  
**Ultimate Care Management Assumptions-Medicaid**

<b>Category of Service</b>	<b>Insure Oklahoma</b>	<b>Aged</b>	<b>Blind/ Disabled</b>	<b>TANF</b>	<b>Pregnant Women</b>	<b>All Other</b>
Inpatient Hospital & Nursing Facility	0.936	0.996	0.996	0.936	0.980	0.959
Outpatient Hospital	0.949	0.996	0.996	0.949	0.949	0.960
Diagnostic Imaging/X-Ray	0.975	0.996	0.996	0.975	0.975	0.980
Laboratory Services	0.975	0.996	0.996	0.975	0.975	0.977
DME	0.980	0.996	0.996	0.980	0.980	0.980
Professional Primary Care	0.990	1.000	1.000	0.990	0.990	0.990

Professional Other	0.980	1.000	1.000	0.980	0.980	0.980
Home Health	0.990	1.000	1.000	0.990	0.990	0.990
Prescription Drugs	0.956	0.996	0.996	0.956	0.956	0.952
Other	0.980	0.996	0.996	0.980	0.980	0.980

***Program Penetration***

The OSIM plan was assumed to be implemented beginning in Projection Year 1, but ultimate enrollment was assumed to occur after a certain passage of time. Implementation will be on a statewide basis in Projection Year 1, but it is anticipated that certain areas of the state will be quicker to transition than others based on the operational plan. Therefore, the savings are projected to grow incrementally over the projection period resulting in composite savings that are more significant by Projection Year 6 as the RCOs have captured enrollment and been allowed sufficient time to provide appropriate coordination of beneficiary’s care. All regions are estimated to be impacted by the rollout of this program. However, historical experience in managed care would point to larger, more populous areas providing quicker transition and faster ramp-up of enrollment. Additionally, it is assumed that a certain portion of Medicaid individuals will not enroll with RCOs based on being excluded from the mandated enrollment requirement.

***Care Management Reductions in Trend***

Care management initiatives implemented through the plan were estimated to impact certain service categories of the different populations. The model was estimated to reduce inpatient admissions and emergency room visits, but result in higher utilization of primary care visits. Additionally, specialty care and diagnostic imaging utilization was estimated to be reduced in the overall population. All professional primary care and specialty care costs are included in the professional primary care service category for Medicaid populations.

Please note that savings attributed to the ABD population is specific to the OSIM plan, which would be on top of the savings introduced by the previously noted shift to managed care outside of OSIM. The savings identified for this population are significantly smaller as a percentage due to the majority of the savings being realized outside of the SIM model.

A portion of the expenditures illustrated in Figure 10 were reduced or saved with the application of the model care management assumptions. Figure 14 illustrates the 7 year projected expenditures under the OSIM implementation scenario with cumulative savings noted in the bottom row. These savings estimates are consistent with those noted in Figure 1.

**Figure 14**

**State of Oklahoma**

**OSIM Financial Analysis**

**Medicaid SIM Plan Projected Spend**

(in millions)

<b>Population</b>	<b>Projection Year 0</b>	<b>Projection Year 1</b>	<b>Projection Year 2</b>	<b>Projection Year 3</b>	<b>Projection Year 4</b>	<b>Projection Year 5</b>	<b>Projection Year 6</b>
Insure Oklahoma	\$55	\$58	\$60	\$63	\$66	\$69	\$72
Aged	487	493	499	506	513	520	526
Blind/Disabled	1,521	1,565	1,615	1,670	1,723	1,781	1,841
TANF	1,518	1,553	1,612	1,673	1,738	1,805	1,876
Pregnant Women	151	154	158	162	166	170	175
All Other	34	35	36	38	40	41	43
<b>Total Spend</b>	<b>\$3,766</b>	<b>\$3,858</b>	<b>\$3,980</b>	<b>\$4,112</b>	<b>\$4,246</b>	<b>\$4,386</b>	<b>\$4,533</b>
<b>Cumulative Savings</b>	<b>\$0</b>	<b>\$35</b>	<b>\$79</b>	<b>\$129</b>	<b>\$190</b>	<b>\$264</b>	<b>\$350</b>

No savings were assumed in Projection Year 0 as the RCO model operations will be established in this year. Savings were estimated to increase each year as the number of individuals enrolled in the RCOs is estimated to increase each year. Additionally, the effectiveness of the model in reducing utilization in comparison to the baseline estimate is estimated to increase each year.

The Oklahoma Medicaid program currently provides services to numerous individuals on a statewide basis. Certain savings may be produced by other programs that are either currently operating or may occur during the evaluation period. The savings estimates analyzed for purposes of this financial analysis are to be considered in excess of the savings that may be observed through any current program changes and initiatives occurring in the state. In particular, the savings estimates illustrated in this memorandum do not attempt to take credit for savings that may be produced by any other initiatives operating in the state over the course of the evaluation period.

***High-Cost conditions***

We were also requested to provide a comparison of some of the high-cost conditions documented in a prior report to OSDH. The initial phase of OSIM was to achieve consensus among the OHIP coalition stakeholders on the alignment of a socio-ecological model that includes clinical and population-based health measures for selected health topics: obesity, diabetes, hypertension and tobacco.<sup>23</sup> We limited our analysis of these conditions to diabetes, hypertension, and behavioral health Based on the nature of our analysis being specific to claims data that was provided. Cost relativities were focused to these conditions across the Medicaid populations as these can be more readily captured through diagnosis codes listed on the claims.

Each of the conditions is further discussed below.

- **Diabetes.** Individuals with diabetes are unable to produce a sufficient amount of insulin to reduce levels of glucose in the blood and urine. There are two types of diabetes: Type 1 which is often referred to as juvenile diabetes and Type 2.

Type 2 diabetes affects both children and adults and is the most common form of this disease. The total estimated population with diabetes is 29 million people in the United States. It is estimated that approximately 25% of that population is undiagnosed.<sup>24</sup> Diabetes can be a manageable condition with proper treatment and healthy behaviors, but it remains a leading cause of death in the United States and costs more than \$176 billion<sup>25</sup> in direct medical costs per year.

- **Hypertension.** An individual with hypertension is diagnosed as having abnormally high blood pressure. Based on statistics provided by the CDC, hypertension is prevalent in over 29% of the United States adult population<sup>26</sup> with roughly 75% of these individuals seeking active treatment. Additionally, the largest portion of the hypertensive population comprises patients over the age of 65. As is the case with each of the conditions identified by OSIM, hypertension can lead to a number of other medical conditions including heart attack and stroke.
- **Behavioral health.** In the context of this report, behavioral health conditions include issues related to either mental health or substance abuse. There is a wide variety of behavioral health conditions identified within this category which includes anxiety disorder, depression, and substance abuse disorders. For purposes of this report we have grouped all conditions together under one comprehensive category. Since behavioral health costs for impacted individuals linked to their type of behavioral health diagnosis have an effect on other medical categories, costs

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<sup>23</sup> Oklahoma State Innovation Model homepage <http://www.ok.gov/health/Organization/>

Center\_for\_Health\_Innovation\_and\_Effectiveness/Oklahoma\_State\_Innovation\_Model\_(OSIM)/

<sup>24</sup> Please see <http://www.diabetes.org/diabetes-basics/statistics/> for more statistics on diabetes

<sup>25</sup> <http://www.diabetes.org/advocacy/news-events/cost-of-diabetes.html>

<sup>26</sup> <http://www.cdc.gov/nchs/data/databriefs/db133.pdf>

related to both the medical and behavioral health condition where co-morbidities exist is included in our analysis.

We utilized ICD-9 codes to identify patients in the claims information and developed a mapping of patients to the population condition groupings identified for this analysis Consistent with previously applied methodologies. In order to obtain the total cost of care for affected individuals, we did not develop the mappings to be mutually exclusive because many of the individuals may have multiple conditions. The ICD-9 codes utilized in our mapping are illustrated in Figure 15.

<b>Figure 15</b> <b>State of Oklahoma</b> <b>OSIM Condition Diagnosis Code Mapping</b>	
Diabetes Mellitus	249-250, 357.2, 362.0, 366.41
Hypertension	362.11, 401-405, 437.2
Behavioral Health	See Appendix C

The key to understanding how high-cost conditions influence spending within the healthcare system lies in identifying what they are and who has them. We expanded the scope of our analysis beyond direct treatment of specific conditions and focused on total cost of care for a patient. Simply looking at the services and treatments provided for a particular disease state may not help to identify the causes of the problem. Figure 16 provides a comparison of the total cost of care relativity for each of the condition groupings across the Medicaid program on a composite basis. The information illustrated in Figure 16 is on a SFY 2014 paid dollar basis and has not been adjusted for future adjustments. This figure serves to highlight the disparity in costs for individuals diagnosed with these conditions. While additional savings can be created across these members, we have not applied specific adjustments to these populations in the development of the estimated savings.

<b>Figure 16</b> <b>State of Oklahoma</b> <b>OSIM Financial Analysis</b> <b>High Cost Condition Cost Relativities – Medicaid</b>		
<b>Condition</b>	<b>PMPM Total Cost of Care</b>	<b>Cost Relativity</b>

Diabetes	\$1,610	409%
Hypertension	\$1,510	383%
Behavioral Health	\$880	224%
General/Composite	\$395	100%

***Estimated Net Savings***

The values noted in prior figures document the estimated savings for the Medicaid program over the projection period on a gross basis in relation to claims and projected administrative expenses to be incurred by the RCOs. The savings do not account for potential investments from Oklahoma to establish the program, develop infrastructure, and evaluate the program over time. Additionally, the estimates are on a state and Federal basis. Calculating the savings directly to state expenditures would require removing the portion of Medicaid funding that is provided by the Federal government in the State of Oklahoma. The current Federal Medical Assistance Percentage is approximately 60% for most populations (higher for CHIP) but has been decreasing slightly over the past few years. Applying a 60% Federal match rate to the cumulative \$349 million savings estimate results in a projected \$140 million reduction in state expenditures over the projection period. It is important to note that these savings do not consider the savings estimated to be realized under the managed care transition for the ABD population proposed by Oklahoma House Bill 1566. Savings for the ABD population beneficiaries would significantly increase the overall projected savings if they were to be attributable to the OSIM plan given the high costs associated with this population.

Investments to operationalize the SIM model proposal will be necessary for project management and evaluation of the OSIM plan as well as helping to develop infrastructure and health information technology capabilities to handle the different aspects of the proposed care delivery model. These costs would be removed from the total investment in the development of the net savings, as they are considered overhead associated with the model application and not essential operational costs to the Medicaid program outside of the OSIM plan.

## EGID FORECAST

The Oklahoma EGID population encompasses individuals employed by state agencies, school districts, and other governmental units of the State of Oklahoma. EGID provides statewide health, dental, life, and disability insurance plans for Oklahoma's public sector employees. The plans are referred to as HealthChoice. HealthChoice offers seven different plan options with various levels of premiums and member cost sharing. State employees may also elect coverage through a federally qualified HMO; however, these are not actively managed by EGID and instead are overseen by the Employees Benefit Department.

The EGID program is currently operated as a self-funded fee-for-service program with funding for the program completely through State of Oklahoma. The EGID members included in this financial analysis were limited to those not in a Medicare supplement plan, which results in a population of approximately 150,000 members per month. We have grouped the EGID members based on the plan type that they selected and was indicated on the enrollment file that was received for this program. The listed plan types were Basic, High, USA, and HDHP. We have excluded the USA plan choice from our analysis due to the small enrollment. The RCO delivery model was applied to all non-USA EGID members noted in our analysis. Thus, we have not limited the application of the proposed approach to any specific subsets of the EGID population, with the exception of excluding the USA members and those in a Medicare supplement plan.

The application of the RCO model will indicate a shift from the current fee structure to a more well-managed care structure. Reductions in utilization and cost per service are intended to be realized through care coordination and management across the population. Implementation of the RCO model for the EGID program was projected to begin at the same time the program is rolled out for the Medicaid population. Therefore, references to the projection period and corresponding years are consistent between the Medicaid and EGID sections of this report. The projection period was developed for savings associated with the OSIM plan over a six year period by the different plan types previously noted. These populations were identified in the data provided by the Oklahoma Office of Management and Enterprise Services (OMES) and agreed upon by Milliman, OMES, and OSDH. The general methodology utilized to estimate the potential savings under the OSIM plan for the EGID population is consistent with that referenced in Section IV of the report.

### Base Data

The financial analysis for the Oklahoma EGID population was intended to affect beneficiaries across all plan types referenced above. OMES provided us with detail claims and enrollment information for a historical time period with service dates from January 1, 2012 through December 31, 2014 and paid through December 31, 2015. This information was provided by OMES through OSDH specifically for purposes of use in this analysis. The information included costs related to all EGID beneficiaries with the exception of the Medicare supplement members.

We developed summaries of the claims and enrollment information on a monthly basis to share with OMES to assess the reasonableness of the claims and enrollment information to be utilized for the financial forecast on the EGID population. We did not perform an audit of the provided information, but did perform reasonability tests of both the enrollment and claims to ensure that the base experience was an accurate representation of the Oklahoma EGID program that was analyzed. We engaged in discussions with OSDH and OMES regarding the validity and completeness of the provided information. The data was deemed suitable for purposes of use in the financial analysis calculations based on acknowledgement from OMES. It is important to note that the financial analysis focuses on the estimated reduction in claim costs for the targeted populations indicated above net of administrative expenses projected to be incurred by the RCOs. Payments made outside of the claims data that was submitted for use in our analysis were not included in our projections.

We established calendar year 2014 as the base data year for developing our projections. This year was chosen due to it being a fully completed time period given that claims were paid through CY 2015. Utilizing the same grouping software as described in the Medicaid financial forecast section, we categorized the claims data by category of service and service line to produce actuarial cost models for the previously indicated plan type groupings. Service lines were rolled up into the same 10 categories of service from the Medicaid analysis.

### **Baseline Projections**

Actuarial cost models were developed for each of the EGID groups to identify the opportunity for savings with the implementation of the OSIM plan. The annual spend for the covered lives included in our analysis for this program is approximately \$710 million on a paid basis in the base period, with the average PMPM at \$420. Information regarding the baseline projections will be updated upon completion of the analysis. Similar to the Medicaid financial analysis discussed in Section IV of this report, information will be shared regarding the projected baseline scenario costs on a composite level for each of the noted population groupings over the full seven year period. No savings will be assumed in Projection Year 0 as the plan is implemented, therefore the Projection Year 0 expenditures will be identical under both the baseline and OSIM plan scenarios for the EGID population.

All actuarial cost models reflect CY 2014 as the base year with additional adjustments applied to project to Projection Year 0 and forward for the EGID analysis. Actuarial cost models will be summarized on a paid dollar and per member per month (PMPM) basis. Individuals were identified in the different groups for each month of the base experience period. Claims associated with an individual for that given month were also included. To the extent a beneficiary shifted between groups during the base experience period, their experience may appear in more than one grouping, but the data was not duplicated.

### ***Assumptions***

#### ***Baseline Enrollment Trend***

Enrollment will be estimated for each population in Projection Year 0 through Projection Year 6 using a constant percent enrollment trend. Prospective trend rates were estimated based on a review of historical enrollment trends across the different groups and EGID program in total. The enrollment trend was maintained across each year of the projection in the baseline scenario. Figure 17 illustrates the trends estimated for the enrollment projections for this portion of the analysis. Similar to the Medicaid forecast we have not projected any large changes (increases or decreases) in EGID enrollment from the base period to the projection period. As the OSIM plan is not intended to impact population shifts, any large changes in enrollment would serve to alter both the baseline and OSIM plan scenarios.

<b>Figure 17</b> <b>State of Oklahoma</b> <b>OSIM Financial Analysis</b> <b>EGID Population Annual Enrollment Trend</b>		
<b>Population Grouping</b>	<b>Annualized Trend</b>	<b>Average Monthly Enrollment (Year 0)</b>
Basic	1.0%	16,700
High	1.0%	122,500
HDHP	1.0%	1,700

**Baseline Claims Trend**

Certain PMPM, utilization per 1000, and cost per service trends are being estimated to project the cost profile of each group through Projection Year 6. Figure 18 illustrates the baseline PMPM trends intended to be used to estimate Projection Year 0 through Projection Year 6 claim costs for each of the population groupings. These trend estimates were established based on a review of the historical EGID program, trends observed in the commercial market, and review of the Milliman Medical Index<sup>27</sup>. We have established baseline trends to be consistent across the different plan type splits for the EGID program.

**Figure 18**  
**State of Oklahoma**

<sup>27</sup> Based on 2015 Milliman Medical Index <http://www.milliman.com/uploadedFiles/insight/Periodicals/mmi/2015-MMI.pdf>

<b>OSIM Financial Analysis</b>	
<b>EGID Population Annual PMPM Trends</b>	
<b>Category of Service</b>	<b>All Groups</b>
Inpatient Hospital & Nursing Facility	5.0%
Outpatient Hospital	7.5%
Diagnostic Imaging/X-Ray	5.0%
Laboratory Services	5.0%
DME	5.0%
Professional Primary Care	4.5%
Professional Other	4.5%
Prescription Drugs	12.0%
Other	6.5%

**SIM implementation projections**

The RCOs are anticipated to improve the care management of the EGID population. The estimated savings that will be projected under this program with the OSIM model will be based on certain utilization reductions and population health changes associated with establishment of the RCOs and the multi-payer initiatives within the EGID program. These reductions will be similar in nature, on a percentage basis, to those indicated for the Medicaid population based on the understanding of the current EGID reimbursement arrangement. The potential savings identified under these projections will be reasonable and achievable based upon the reviewed experience. To the extent that OSIM plan changes occur, or other program changes are modified prior to OSIM implementation, the results of our analysis are subject to change. The degree of care management is assumed to increase from Projection Year 1 to Projection Year 6, resulting in incremental savings over the projection period. The reductions in utilization and cost per service will be driven by care coordination and care management. The ultimate care management assumptions to be applied to the EGID program will be focused on utilization and cost per service and established to net the impact of administrative expenses to the RCOs.

***Program Penetration***

The OSIM plan will be implemented beginning in Projection Year 1, but ultimate enrollment is projected to occur after a certain passage of time. Implementation will be on a statewide basis in Projection Year 1, but it is anticipated that certain areas of the state will be quicker to transition than others. Therefore, the growth of the savings will be incremental over the projection period resulting in composite savings that are more significant by Projection Year 6 as the RCOs have captured enrollment and allowed sufficient time to provide appropriate coordination of beneficiary's care. All regions are estimated to be impacted by the rollout of this program as the model does not exclude any specific areas of the state.

### ***Care Management Reductions in Trend***

Care management initiatives implemented through the model are estimated to impact certain service categories of the different EGID groupings. The assumptions do vary in magnitude from those applied in the Medicaid forecast, but are similar in nature. No alternative benefit design changes or management structure changes were projected to occur prior to OSIM implementation for the EGID program. Therefore, no savings are required to be attributed outside of the financial forecast for the EGID population.

No savings will be assumed in Projection Year 0 as the RCO model operations will be established in this year. Savings will be estimated to increase each year as the number of individuals enrolled in the RCOs is estimated to increase. Additionally, the effectiveness of the model in reducing utilization in comparison to the baseline estimate is estimated to increase each year.

The savings estimates resulting from the financial analysis are to be considered in excess of the savings that may be observed through any current program changes and initiatives occurring in the state for the EGID program and do account for RCO administrative expenses. In particular, the savings estimates illustrated in this memorandum do not attempt to take credit for savings that may be produced by any other initiatives operating in the state over the course of the evaluation period.

### ***High-Cost conditions***

We analyzed high-cost conditions within the EGID population to document the cost relativities observed from this experience. The methodology was consistent with that indicated in the applicable section of the Medicaid forecast discussion.

The information illustrated in Figure 19 is on a CY 2014 paid dollar basis and have not been adjusted for future changes. This figure serves to highlight the disparity in costs for individuals diagnosed with these conditions in the EGID population. While additional savings can be created across these members, we will not be developing specific adjustments to these populations in the development of the estimated savings to be calculated. A comparison to the relativities illustrated in Figure 19 with those in Figure 16 for the Medicaid population, indicate that the relative cost is much smaller in the EGID population. The differences in relativities between the two figures may be the result of a higher prevalence of these conditions within the EGID program, or may point to a high base cost for the average EGID member.

This comparison aligns with information for the EGID program shared on these conditions in a prior report for OSDH.

<b>Figure 19</b> <b>State of Oklahoma</b> <b>OSIM Financial Analysis</b> <b>High Cost Condition Cost Relativities - EGID</b>		
<b>Condition</b>	<b>PMPM Total Cost of Care</b>	<b>Cost Relativity</b>
Diabetes	\$930	220%
Hypertension	\$740	175%
Behavioral Health	\$725	172%
General/Composite	\$420	100%

***Estimated Net Savings***

The values to be included upon EGID financial analysis completion will document the estimated savings for the EGID program over the projection period on a gross basis in relation to claims and projected administrative expenses to be incurred by the RCOs. The savings will not account for potential investments from Oklahoma to establish the program, develop infrastructure, and evaluate the program over time.

Investments to operationalize the SIM model proposal will be for project management and evaluation of the OSIM plan as well as helping to develop infrastructure and health information technology capabilities to handle the different aspects of the proposed care delivery model. These costs would be removed from the total investment in the development of the net savings, as they are considered overhead associated with the model application and not essential operational costs to the EGID program outside of the OSIM plan.



## CMMI FINANCIAL ANALYSIS

### I. Introduction/Purpose

The Oklahoma State Department of Health is proposing to engage payers, providers, purchasers, and communities to implement Oklahoma's OSIM plan. The OSIM plan emphasizes delivery system transformation, payments based on value rather than volume, effective use of policy levers to support change, and investments to improve population health. The proposed approach is based upon three main components that were chosen following discussion with stakeholders which span the state's healthcare system:

- Regional care organizations (RCOs) for the Medicaid and EGID programs
- Multi-payer quality metrics
- Multi-payer episodes of care

OSDH is proposing to roll these changes out on a statewide basis beginning calendar year 2018, with RCO implementation in calendar year 2019. The RCO model will be a fully capitated arrangement. The focus of the RCO model is local (regional) organizations which have one budget that involves all mental and physical health services for its enrolled members. The RCOs will be accountable for health outcomes of the population they serve and are governed by a partnership among health care providers, community members, and stakeholders in the health systems that have financial responsibility and risk. The goals of the RCO care delivery approach align with those of OSIM's triple aim initiative in improving health, providing better care, and reducing health expenditures for Oklahomans with the intention of being able to better coordinate care for the enrolled members.

The forecast provides an estimate of the potential savings achievable through utilization and provider reimbursement changes produced by the proposed innovations across the State of Oklahoma's healthcare system. The purpose of our analysis was to analyze the different programs and populations that are being targeted by OSIM, to develop projections of future expenditures under a baseline scenario, to project expenditures with the OSIM plan in place, and to calculate the potential savings between the baseline and OSIM plan scenarios. We reviewed claims and enrollment data provided by OSDH and its vendors along with other publicly reported information for the populations intended to be impacted by OSIM. A significant portion of our analysis was focused on the Oklahoma Medicaid and Oklahoma Employees Group Insurance Division (EGID) populations based on the assumption that these populations will be the most impacted by the OSIM plan.

### II. Overview of the Target Population

The innovation plan proposed in the State of Oklahoma will affect beneficiaries of multiple participating payers. This analysis focuses on Medicaid and EGID populations, but recognizes that multi-payer

initiatives will impact commercial and Medicare Advantage payers as well. The state anticipates that full implementation will begin in calendar year 2019 with calendar year 2018 serving as the base year for this innovation plan. The financial analysis assumes that not all individuals will be able to be reached over the course of the projection period, but does provide sufficient time to account for savings to be accrued under this plan.

Our analysis attempts to capture savings reasonably achievable under the proposed OSIM plan, but projected savings from the analysis are heavily dependent upon the impact the RCO model will be able to make on the Medicaid and EGID populations in the state of Oklahoma. The statewide populations of the Medicaid and EGID programs will be required to enroll with a RCO. The Medicaid population was divided into a number of population groupings according to aid categories as defined by the Oklahoma Health Care Authority (OHCA). The EGID population was split based on the benefit design plan types offered to EGID covered members. The mandated enrollment does include specific exceptions for Tribal nations and other noted exclusions. Although implementation of multi-payer initiatives will occur at an earlier date, the initial time period for the RCO model will begin covered services in calendar year (CY) 2019.

The current Medicaid program in Oklahoma is operated on a fee-for-service basis with a primary care case management fee paid to contracted providers. The EGID program will also undergo a significant change in its care delivery system under the RCO model. Although a smaller population, members enrolled in the HealthChoice plans offered through EGID will create a sizable group of individuals whose current delivery system is a self-funded fee-for-service arrangement. Throughout the projection period, the delivery systems will be attempting to improve care through a care coordination approach to produce a reduction in service utilization by improving health in these populations.

### **III. Methodology for Developing the Base Period Cost and Utilization**

Base period costs and utilization were developed separately for the Medicaid and EGID populations. The target populations previously noted were identified from the base claims and enrollment information that was provided by the respective vendors. The following describes the different sets of data:

**Medicaid:** Medicaid fee-for-service claims and enrollment information was provided for service dates from January 1, 2012 through September 30, 2015 and paid through September 30, 2015. Base experience data was limited to State Fiscal Year (SFY) 2014 (July 1, 2013 to June 30, 2014) for purposes of the financial analysis. The information included costs related to all Medicaid eligible lives during the base period. Based on discussions with OHCA and OSDH, we have excluded data specific to those who were only eligible for the MHSAS aid category in a specific month. All other members and associated claims were included in our analysis. No additional shifts in the population were made outside of application of enrollment trends.

**EGID:** The financial analysis for the Oklahoma EGID population is intended to affect beneficiaries across all plan types. OMES provided us with detail claim and enrollment information for a historical time period with service dates from January 1, 2012 through December 31, 2014 and paid through December 31, 2015. This information was provided by OMES through OSDH specifically for purposes

of use in this analysis. The information included costs related to all EGID beneficiaries with the exception of the Medicare supplement members. We are utilizing CY 2014 information for the financial analysis based on the completeness of this data and it being the most recently available information.

Baseline projections were developed utilizing actuarial cost models for the Medicaid population for the indicated time periods with a similar approach proposed for the EGID program. These were utilized to help identify the opportunity for savings with the implementation of the OSIM plan. Table 1 provides a summary of the Projection Year 0 and Projection Year 6 baseline costs for each of the noted population groupings across the Medicaid population. Information related to the EGID program will be incorporated upon analysis completion

<b>Table 1</b>						
<b>State of Oklahoma</b>						
<b>OSIM Financial Analysis</b>						
<b>Baseline Projected Spend</b>						
<b>(in millions)</b>						
<b>Projection Year 0 (CY 2018) to Projection Year 6 (CY 2024)</b>						
<b>Medicaid Population</b>	<b>Projection Year 0</b>	<b>Projection Year 6</b>	<b>EGID Type</b>	<b>Plan</b>	<b>Projection Year 0</b>	<b>Projection Year 6</b>
Insure Oklahoma	\$55	\$75	Basic			
Aged	487	529	High			
Blind/Disabled	1,521	1,849	HDHP			
TANF	1,518	1,943	Total Spend			
Pregnant Women	151	179				
All Other	34	44				
<b>Total Spend</b>	<b>\$ 3,766</b>	<b>\$ 4,619</b>				

All actuarial cost models were summarized utilizing base year experience with additional adjustments applied to project to Projection Year 0 and forward of the projection period. Actuarial cost models were summarized on a paid dollar and per member per month (PMPM) basis. Individuals were identified in the different population categories for each month of the base experience period. Claims associated with an individual for that given month were also included. To the extent a beneficiary shifted between groups

(within Medicaid or EGID), their experience may appear in more than one population grouping, but the data was not duplicated.

**Baseline Enrollment Trend**

Enrollment was estimated for each population in Projection Year 0 through Projection Year 6 using a constant percent enrollment trend. Prospective trend rates were estimated based on a review of historical enrollment trends in the Oklahoma healthcare system for these populations. The enrollment trend was maintained across each year of the projection in the baseline scenario. Additionally, we have not projected any large changes (increases or decreases) in enrollment from the base period to the projection period.

**Baseline Claims Trend**

Certain PMPM, utilization per 1000, and cost per service trends were estimated to project the cost profile of each population/group through Projection Year 6. Table 2 illustrates the range of PMPM trends used to estimate Projection Year 0 through Projection Year 6 claim costs for each of the categories of service summarized across Medicaid and EGID programs. These trend estimates were established based on a review of historical Oklahoma experience and applicable programs in other states.

<b>Table 2</b> <b>State of Oklahoma</b> <b>OSIM Financial Analysis</b> <b>Composite Annual PMPM Trends</b>		
<b>Category of Service</b>	<b>Medicaid</b>	<b>EGID</b>
Inpatient Hospital & Nursing Facility	0.5%-1.5%	5.0%
Outpatient Hospital	2.5%-3.0%	7.5%
Diagnostic Imaging/X-Ray	2.5%-3.5%	5.0%
Laboratory Services	2.5%-3.5%	5.0%
DME	2.5%-3.5%	5.0%
Professional Primary Care	3.0%-4.0%	4.5%
Professional Other	3.0%-4.0%	4.5%

Home Health	0.0%-0.5%	N/A
Prescription Drugs	7.0%-9.5%	12.0%
Other	2.0%	6.5%

***Additional Considerations***

The Medicaid population required additional considerations for provider reimbursement reductions and currently approved legislation that would impact the baseline projections. All reasonable changes are to be accounted for in the baseline projections in order to reflect savings applicable to the state innovation plan based on the description of estimated savings under state innovation models. In accordance with this description, we have applied adjustments for historical and future projected provider reimbursement reductions and the planned transition of Oklahoma’s Aged, Blind, and Disabled Medicaid populations to managed care.

Effective July 1, 2014 and January 1, 2016 reimbursement reductions were taken based on budgetary decisions in the state with an additional provider reimbursement reduction targeted for the end of SFY 2016. This future change was developed consistent with prior rate reductions following discussions with OHCA. We applied these to the whole base experience period as all of these reductions are prior to implementation of the OSIM plan, but after the end of the base experience period (SFY 2014).

An additional adjustment was applied for Oklahoma House Bill 1566 which required OHCA to issue a request for proposal (RFP) for a care coordination model on the Aged, Blind, and Disabled (ABD) populations within the Oklahoma Medicaid program<sup>28</sup>. The result of stakeholder discussion was to move forward with transitioning the ABD population into managed care. The current projected timeline for this shift to managed care is CY 2018, which would occur prior to OSIM implementation. The goals listed for this legislation align with those of the OSIM plan and many of the aspects considered for a fully capitated statewide model of care is consistent with the methodology to be employed under the OSIM plan. Projected impact of this legislation was based on similar savings assumptions applied in the OSIM plan scenario for the remaining Medicaid populations. The savings produced under this legislation are not attributable to OSIM for purposes of the financial analysis based on expected timing of the transition.

The information summarized for the base period costs did not include information related to a number of payments that are paid for outside of the normal claim payment database. These would include, but are not limited to hospital supplemental payments, medical education payments, Medicare Part A and B premiums, and DSH payments.

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<sup>28</sup> Information was retrieved from <https://okhca.org/about.aspx?id=17366>

**IV. Projected Assumptions for the Delivery System and Payment Reforms**

Table 3 provides information related to the projected expenditures under the OSIM plan after applying savings assumptions to the estimates indicated in Table 1. The estimated changes are intended to reflect utilization and service cost reductions, but netting against the projected administrative expenses of the RCOs. Information for the EGID financial analysis will be incorporated upon completion.

<b>Table 3</b>						
<b>State of Oklahoma</b>						
<b>OSIM Financial Analysis</b>						
<b>OSIM Projected Spend</b>						
<b>(in millions)</b>						
<b>Projection Year 0 (CY 2018) to Projection Year 6 (CY 2024)</b>						
<b>Medicaid Population</b>	<b>Projection Year 0</b>	<b>Projection Year 6</b>	<b>EGID Type</b>	<b>Plan</b>	<b>Projection Year 0</b>	<b>Projection Year 6</b>
Insure Oklahoma	\$55	\$72	Basic			
Aged	487	526	High			
Blind/Disabled	1,521	1,841	HDHP			
TANF	1,518	1,876	USA			
Pregnant Women	151	175	Total Spend			
All Other	34	43				
<b>Total Spend</b>	<b>\$ 3,766</b>	<b>\$ 4,533</b>				

The RCOs are anticipated to improve the care management of both the Medicaid and EGID populations. The projected spend illustrated in Table 3 is based on certain utilization reductions and population health changes that are anticipated to be associated with establishment of the RCOs and the multi-payer initiatives within the Medicaid and EGID programs. These reductions are supported through review of results from other Oklahoma program initiatives, similar delivery model changes across other state states and additional literature research. The potential savings identified under these projections were deemed reasonable and achievable based upon the reviewed experience. The results of this analysis are subject to change to the extent that OSIM plan changes occur, or other program changes are modified prior to OSIM implementation. The degree of care management was assumed to increase from Projection Year 1 to

Projection Year 6, resulting in incremental savings over the projection period. The reductions in utilization and cost per service are driven by care coordination and care management. These adjustments do consider both utilization and cost per service and have been established to net the impact of administrative expenses to the RCOs.

**V. State Programmatic Adjustments, Expected Program Changes, or Rate Changes that may Impact Healthcare Cost or Utilization**

Both the Medicaid and EGID programs operating in the State of Oklahoma currently provide services to numerous individuals on a statewide basis. The state recognizes that certain savings may be produced by other programs that are either currently operating or may occur during the evaluation period. The savings estimates analyzed for purposes of this financial analysis are to be considered in excess of the savings that may be observed through any current program changes and initiatives occurring in the state. In particular, the savings estimates illustrated in this memorandum do not attempt to take credit for savings that may be produced by the Oklahoma House bill 1566.

**VI. Return on Investment Analysis**

The values noted in prior figures document the estimated savings under the OSIM plan for the Medicaid program (and EGID upon analysis completion) over the projection period on a gross basis in relation to claims and projected administrative expenses to be incurred by the RCOs. The savings do not account for potential investments from Oklahoma to establish the program, develop infrastructure, and evaluate the program over time. It is important to note that these savings do not consider the savings estimated to be realized under the managed care transition for the ABD population proposed by Oklahoma House Bill 1566. Savings for the ABD beneficiaries would significantly increase the overall projected savings if they were to be attributed to the OSIM plan based on the high costs associated with the ABD population.

The forecast is being shared with CMS to facilitate discussion for involvement and investment with Oklahoma on the OSIM plan. Investments to operationalize the SIM model proposal will be necessary for project management and evaluation of the OSIM plan as well as helping to develop infrastructure and health information technology capabilities to handle the different aspects of the proposed care delivery model. These costs would be removed from the total investment in the development of the net savings, as they are considered overhead associated with the model application and not essential operational costs to the Medicaid and EGID programs outside of the OSIM plan.

## DATA RELIANCE AND METHODOLOGY

We relied on the following data sources for specific values referenced in this report:

- Detail claims and enrollment data provided by the Oklahoma Health Care Authority for service dates from January 1, 2012 through September 30, 2015 and paid through September 30, 2015;
- Detail claims and enrollment data provided by the Oklahoma Office of Management and Enterprise Services for service dates from January 1, 2012 through December 31, 2014 and paid through December 31, 2015;
- Oklahoma Health Care Authority SFY 2014 and SFY 2015 SoonerCare annual reports;
- Historical budget and provider reimbursement reductions applicable to the Oklahoma Medicaid population;
- Oklahoma State innovation Model proposed care delivery approach and plan; and,
- Additional information related to future program changes including, but not limited to, Oklahoma House Bill 1566.

We have not audited or verified this data and other information. If the underlying data or information is inaccurate or incomplete, the results of our analysis may likewise be inaccurate or incomplete. We performed a limited review of the data used directly in our analysis for reasonableness and consistency and have not found material defects in the data. If there are material defects in the data, it is possible that they would be uncovered by a detailed, systematic review and comparison of the data to search for data values that are questionable or for relationships that are materially inconsistent. Such a review was beyond the scope of the report. Additional assumptions were provided OSDH and its vendors with regard to program design, implementation schedule and targeted impact of the care delivery approach.

## LIMITATIONS AND QUALIFICATIONS

This report is intended to develop a financial analysis of the Oklahoma Medicaid and EGID populations in the State of Oklahoma insurance market under the proposed state innovation model plan. It is our understanding that the State will use this report to help key decision makers plan and implement a health innovation plan for the State in compliance with the Federal SIM grant awarded to Oklahoma in December of 2014. The report may not be suitable for other purposes.

This report has been prepared solely for the internal use of, and is only to be relied upon by, the Oklahoma State Department of Health (OSDH). Milliman makes no representations or warranties regarding the contents of this correspondence to third parties. Likewise, third parties are instructed that they are to place no reliance upon this correspondence prepared for OSDH by Milliman that would result in the creation of any duty or liability under any theory of law by Milliman or its employees to third parties. If this report is distributed to third parties, it should be distributed only in its entirety.

The results in this report are technical in nature and dependent upon specific assumptions and methods. No party should rely upon this report without a thorough understanding of those assumptions and methods.

Milliman's consultants are not attorneys and are not qualified to give legal advice. We recommend that users of this report consult with their own legal counsel regarding interpretation of legislation and administrative rules, possible implications of specific ACA-required features, or other legal issues related to implementation of an ACA-compliant entity.

Differences between our projections and actual amounts depend on the extent to which future experience conforms to the assumptions made for this analysis. It is certain that actual experience will not conform exactly to the assumptions used in this analysis. Actual amounts will differ from projected amounts to the extent that actual experience deviates from expected experience.

The services provided for this project were performed under the signed Contract between Milliman, Inc. (Milliman) and the Oklahoma State Department of Health (OSDH) signed March 27, 2015.

Guidelines issued by the American Academy of Actuaries require actuaries to include their professional qualifications in all actuarial communications. Chris Pettit is a member of the American Academy of Actuaries and meets the qualification standards for performing the analyses contained herein.

## Appendix J: Top 25 Health Occupations in Oklahoma

The critical health occupations list, seen below, was formulated based on forecasts for Oklahoma’s top 100 occupations, developed by the Oklahoma Office of Workforce, 2015. Calculations used to create forecast integrated data from Economic Modeling Specialists, International, the Oklahoma Employment Security Commission, and the American Community Survey.

**Table 19: Top 25 Health Occupations in Oklahoma**

Description	2015 Jobs	2025 Jobs	2015 - 2025 Change	2015 - 2025 % Change
<b>Magnetic Resonance Imaging Technologists</b>	349	415	66	19%
<b>Nurse Anesthetists</b>	294	373	79	27%
<b>Pediatricians, General</b>	358	412	54	15%
<b>Psychiatrists</b>	348	410	62	18%
<b>Anesthesiologists</b>	446	523	77	17%
<b>Internists, General</b>	526	608	82	16%
<b>Surgeons</b>	826	950	124	15%
<b>Respiratory Therapists</b>	1,106	1,312	206	19%
<b>Diagnostic Medical Sonographers</b>	772	1,037	265	34%
<b>Optometrists</b>	708	867	159	22%
<b>Phlebotomists</b>	1,218	1,499	281	23%
<b>Nurse Practitioners</b>	1,109	1,463	354	32%
<b>Radiologic Technologists</b>	2,274	2,649	375	16%
<b>Medical and Clinical Laboratory Technologists</b>	1,939	2,150	211	11%
<b>Mental Health Counselors</b>	1,956	2,484	528	27%
<b>Medical and Clinical Laboratory Technicians</b>	2,097	2,533	436	21%
<b>Dentists, General</b>	1,986	2,625	639	32%
<b>Physical Therapists</b>	1,979	2,645	666	34%
<b>Family and General Practitioners</b>	4,027	4,340	313	8%
<b>Medical Records and Health Information Technicians</b>	3,708	4,126	418	11%

<b>Pharmacists</b>	3,962	4,426	464	12%
<b>Physicians and Surgeons, All Other</b>	4,387	4,895	508	12%
<b>Medical and Health Services Managers</b>	5,661	6,432	771	14%
<b>Licensed Practical and Licensed Vocational Nurses</b>	12,354	13,667	1,313	11%
<b>Registered Nurses</b>	27,335	31,552	4,217	15%

## Appendix K: Indian Addendum

### 1. Purpose of Addendum; Supersession.

The purpose of this Addendum for Indian health care providers is to apply special terms and conditions necessitated by federal law and regulations to the network provider agreement by and between \_\_\_\_\_ (herein "Qualified Health Plan issuer" and/or "QHP issuer") and \_\_\_\_\_ (herein " Provider"). To the extent that any provision of the Qualified Health Plan issuer's network provider agreement or any other addendum thereto is inconsistent with any provision of this Addendum, the provisions of this Addendum shall supersede all such other provisions.

### 2. Definitions.

For purposes of the Qualified Health Plan issuer's agreement, any other addendum thereto, and this Addendum, the following terms and definitions shall apply:

- (a) "Contract health services" has the meaning given in the Indian Health Care Improvement Act (IHCIA) Section 4(5), 25 U.S.C. § 1603(5).
- (b) "Indian" has the meaning given in 45 C.F.R. 155.300.
- (c) "Provider" means a health program administered by the Indian Health Service, a tribal health program, an Indian tribe or a tribal organization to which funding is provided pursuant to 25 U.S.C. § 47 (commonly known as the "Buy Indian Act"), or an urban Indian organization that receives funding from the IHS pursuant to Title V of the IHCIA (Pub. L. 94-437), as amended, and is identified by name in Section 1 of this Addendum.
- (d) "Indian Health Service or IHS" means the agency of that name within the U.S. Department of Health and Human Services established by the IHCIA Section 601, 25 U.S.C. § 1661.
- (e) "Indian tribe" has the meaning given in the IHCIA Section 4(14), 25 U.S.C. § 1603(14).
- (f) "Qualified Health Plan" (QHP) has the meaning given in Section 1301 of the Affordable Care Act, 42 U.S.C. § 18021.
- (g) "Tribal health program" has the meaning given in the IHCIA Section 4(25), 25 U.S.C. § 1603(25).
- (h) "Tribal organization" has the meaning given in the IHCIA Section 4(26), 25 U.S.C. § 1603(26).
- (i) "Urban Indian organization" has the meaning given in the IHCIA Section 4(29), 25 U.S.C. § 1603(29).

### 3. Description of Provider.

The Provider identified in Section 1 of this Addendum is (check the appropriate box):

The IHS.

An Indian tribe that operates a health program under a contract or compact to carry out programs, services, functions, and activities (or portions thereof) of the IHS pursuant to the ISDEAA, 25 U.S.C. § 450 et seq.

A tribal organization that operates a health program under a contract or compact to carry out programs, services, functions, and activities (or portions thereof) of the IHS pursuant to the ISDEAA, 25 U.S.C. § 450 et seq.

// A tribe or tribal organization that operates a health program with funding provided in whole or part pursuant to 25 U.S.C. § 47 (commonly known as the Buy Indian Act).

// An urban Indian organization that operates a health program with funds in whole or part provided by IHS under a grant or contract awarded pursuant to Title V of the IHCA.

**4. Persons Eligible for Items and Services from Provider.**

(a) The parties acknowledge that eligibility for services at the Provider’s facilities is determined by federal law, including the IHCA, 25 U.S.C. § 1601, et seq. and/or 42 C.F.R. Part 136. Nothing in this agreement shall be construed in any way change, reduce, expand, or alter the eligibility requirements for services through the Provider’s programs.

(b) No term or condition of the QHP issuer’s agreement or any addendum thereto shall be construed to require the Provider to serve individuals who are ineligible under federal law for services from the Provider. The QHP issuer acknowledges that pursuant to 45 C.F.R. 80.3(d), an individual shall not be deemed subjected to discrimination by reason of his/her exclusion from benefits limited by federal law to individuals eligible for services from the Provider. Provider acknowledges that the nondiscrimination provisions of federal law may apply.

**5. Applicability of Other Federal Laws.**

Federal laws and regulations affecting the Provider, include but are not limited to the following:

(a) The IHS as a Provider:

- (1) Anti-Deficiency Act, 31 U.S.C. § 1341;
- (2) ISDEAA, 25 U.S.C. § 450 et seq.;
- (3) Federal Tort Claims Act (“FTCA”), 28 U.S.C. §§ 2671-2680;
- (4) Federal Medical Care Recovery Act, 42 U.S.C. §§ 2651-2653;
- (5) Federal Privacy Act of 1974 (“Privacy Act”), 5 U.S.C. § 552a, 45 C.F.R. Part 5b;
- (6) Confidentiality of Alcohol and Drug Abuse Patient Records, 42 C.F.R. Part 2;
- (7) Health Insurance Portability and Accountability Act of 1996 (“HIPAA”), 45 C.F.R. Parts 160 and 164; and
- (8) IHCA, 25 U.S.C. § 1601 et seq.

(b) An Indian tribe or a Tribal organization that is a Provider:

- (1) ISDEAA, 25 U.S.C. § 450 et seq.;
- (2) IHCA, 25 U.S.C. § 1601 et seq.; (3) FTCA, 28 U.S.C. §§ 2671-2680;
- (4) Federal Medical Care Recovery Act, 42 U.S.C. §§ 2651-2653;
- (5) Privacy Act, 5 U.S.C. § 552a, 45 C.F.R. Part 5b; and
- (6) HIPAA, 45 C.F.R. Parts 160 and 164.

(c) An urban Indian organization that is a Provider:

- (1) IHCA, 25 U.S.C. § 1601 et seq. (including without limitation pursuant to the IHCA Section 206(e)(3), 25 U.S.C. § 1621e(e)(3), regarding recovery from tortfeasors);

- (2) Privacy Act, 5 U.S.C. § 552a, 45 C.F.R. Part 5b; and
- (3) HIPAA, 45 C.F.R. Parts 160 and 164.

**6. Non-Taxable Entity.**

To the extent the Provider is a non-taxable entity, the Provider shall not be required by a QHP issuer to collect or remit any federal, state, or local tax.

**7. Insurance and Indemnification.**

(a) Indian Health Service. The IHS is covered by the FTCA which obviates the requirement that IHS carry private malpractice insurance as the United States consents to be sued in place of federal employees for any damages to property or for personal injury or death caused by the negligence or wrongful act or omission of federal employees acting within the scope of their employment. 28 U.S.C. §§ 2671-2680. Nothing in the QHP network provider agreement shall be interpreted to authorize or obligate any IHS employee to perform any act outside the scope of his/her employment. The IHS shall not be required to acquire insurance, provide indemnification, or guarantee that the QHP will be held harmless from liability.

(b) Indian Tribes and Tribal Organizations. A Provider which is an Indian tribe, a tribal organization, or employee of a tribe or tribal organization shall not be required to obtain or maintain professional liability insurance to the extent such Provider is covered by the FTCA pursuant to federal law (Public Law 101-512, Title III, § 314, as amended by Public Law 103-138, Title III, § 308 (codified at 25 U.S.C. § 450f note); and 25 C.F.R. Part 900, Subpart M; 25 U.S.C. §458aaa-15(a); and 42 C.F.R. § 137.220). Nothing in the QHP issuer network provider agreement or any addendum thereto shall be interpreted to authorize or obligate such Provider or any employee of such provider to operate outside of the scope of employment of such employee. Such Provider shall not be required to acquire insurance, provide indemnification, or guarantee that the QHP issuer will be held harmless from liability.

(c) Urban Indian Organizations. To the extent a Provider that is an urban Indian organization is covered by the FTCA pursuant to Section 224(g)-(n) of the Public Health Service Act, as amended by the Federally Supported Health Centers Assistance Act, Public Law 104-73, (codified at 42 U.S.C. § 233(g)-(n)), 42 C.F.R. Part 6, such Provider shall not be required to obtain or maintain professional liability insurance. Nothing in the QHP issuer network provider agreement or any addendum thereto shall be interpreted to authorize or obligate such Provider or any employee of such Provider to operate outside of the scope of employment of such employee. Such Provider shall not be required to acquire insurance, provide indemnification, or guarantee that the QHP issuer will be held harmless from liability.

**8. Licensure of Health Care Professionals.**

(a) Indian Health Service. States may not regulate the activities of IHS-operated health care programs nor require that IHS health care professionals be licensed in the state where they are providing services, whether the IHS employee is working at an IHS-operated facility or has been assigned to a health care program of a tribe, tribal organization, or urban Indian organization. The parties agree that during the term of the QHP issuer’s agreement, IHS health care professionals shall hold state licenses in accordance with applicable federal law, and that IHS facilities shall be accredited in accordance with federal statutes and regulations.

(b) Indian tribes and tribal organizations. Section 221 of the IHCA, 25 U.S.C. § 1621t, exempts a health care professional employed by an Indian tribe or tribal organization from the licensing requirements of the state in which such tribe or organization performs services, provided the health care professional is licensed in any state. The parties agree that these federal laws apply to the QHP issuer's agreement and any addenda thereto.

(c) Urban Indian organizations. To the extent that any health care professional of an urban Indian provider is exempt from state regulation, such professional shall be deemed qualified to perform services under the QHP Sponsor's agreement and all addenda thereto, provided such employee is licensed to practice in any state. The parties agree that this federal law applies to the QHP issuer's agreement and any addenda thereto.

**9. Licensure of Provider; Eligibility for Payments.**

To the extent that the Provider is exempt from state licensing requirements, such Provider shall not be required to hold a state license to receive any payments under the QHP issuer's network provider agreement and any addendum thereto.

**10. Dispute Resolution.**

In the event of any dispute arising under the QHP issuer's network provider agreement or any addendum thereto, the parties agree to meet and confer in good faith to resolve any such disputes prior to resolution of any disputes through any process identified in the network provider agreement. If the Provider is an IHS provider, the laws of the United States shall apply to any problem or dispute hereunder that cannot be resolved by and between the parties in good faith. Notwithstanding any provision in the provider network agreement, IHS shall not be required to submit any disputes between the parties to binding arbitration.

**11. Governing Law.**

The QHP issuer's network provider agreement and all addenda thereto shall be governed and construed in accordance with federal law of the United States. In the event of a conflict between such agreement and all addenda thereto and federal law, federal law shall prevail. Nothing in the QHP issuer's network provider agreement or any addendum thereto shall subject an Indian tribe, tribal organization, or urban Indian organization to state law to any greater extent than state law is already applicable.

**12. Medical Quality Assurance Requirements.**

To the extent the QHP issuer imposes any medical quality assurance requirements on its network providers, any such requirements applicable to the Provider shall be subject to Section 805 of the IHCA, 25 U.S.C. § 1675.

**13. Claims Format.**

The QHP issuer shall process claims from the Provider in accordance with Section 206(h) of the IHCA, 25 U.S.C. § 1621e(h), which does not permit an issuer to deny a claim submitted by a Provider based on the format in which submitted if the format used complies with that required for submission of claims under Title XVIII of the Social Security Act or recognized under Section 1175 of such Act.

**14. Payment of Claims.**

The QHP issuer shall pay claims from the Provider in accordance with federal law, including Section 206 of the IHCA (25 U.S.C. §1621e), and 45 C.F.R., Part 156, Subpart E. The QHP issuer shall be deemed

compliant with Section 206 to the extent the QHP issuer and Provider mutually agree to the rates or amounts specified in the QHP issuer agreement as payment in full.

**15. Hours and Days of Service.**

The hours and days of service of the Provider shall be established by the Provider. Though not required prior to the establishment of such service hours, the QHP issuer and the Provider may negotiate and agree on specific hours and days of service. At the request of the QHP issuer, such Provider shall provide written notification of its hours and days of service.

**16. Contract Health Service Referral Requirements**

The Provider shall comply with coordination of care and referral obligations of the QHP issuer except only in specific circumstances in which such referrals would conflict with federal law or that referral requirements applicable to Contract Health Services would not be met. The Provider will notify the QHP issuer when such circumstances occur.

**17. Sovereign Immunity.**

Nothing in the QHP issuer’s network provider agreement or in any addendum thereto shall constitute a waiver of federal or tribal sovereign immunity.

**18. Endorsement.**

An endorsement of a non-federal entity, event, product, service, or enterprise may be neither stated nor implied by the IHS Provider or IHS employees in their official capacities and titles. Such agency names and positions may not be used to suggest official endorsement or preferential treatment of any non-federal entity under this agreement.

**APPROVALS**

For the Qualified Health Plan Issuer:

For the Provider:

\_\_\_\_\_

\_\_\_\_\_

Date \_\_\_\_\_

Date \_\_\_\_\_