



**Alcoholic Beverage Laws Enforcement Commission
State of Oklahoma**

SIXTY-THIRD ANNUAL REPORT

CALENDAR and FISCAL YEAR 2024



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2024 AGENCY HIGHLIGHTS

89,184 LICENSES ISSUED	34 TRAININGS PROVIDED	28 AGENTS CONTRIBUTING TO ABLE'S MISSION
450 # CITATIONS ISSUED	\$446,095.00 AMOUNT ISSUED IN FINES	13.8% % OF TIMES TOBACCO WAS SOLD VS NOT SOLD TO UNDERAGE BUYERS
\$16,195,723 REVENUE COLLECTED IN FY24	\$13,345,535.83 TRANSFERRED TO GENERAL REVENUE	\$320,000.00 TRANSFERRED TO ODMHSAS
\$243,219.49 TRANSFERRED TO SEIZED PROPERTY FUND		15 TONS OF SEIZED ALCOHOL DESTROYED

Who We Are

Originally established in 1959, as the Alcoholic Beverage Control Board, the agency was renamed in 1985, as the Alcoholic Beverage Laws Enforcement Commission. We were statutorily re-created by Title 37A § 1-104 of the Oklahoma Statutes to regulate and enforce laws governing the manufacture, transport, wholesale, and retail sale of liquor in Oklahoma. We also license and enforce entities which conduct, supply, or otherwise provide charity games to the public. Additionally, we are authorized to enforce the Prevention of Youth Access to Tobacco Act.

Mission Statement

The mission of the Alcoholic Beverage Laws Enforcement (ABLE) Commission is to protect the public's welfare and interest in the enforcement of the laws pertaining to alcoholic beverages, charity games and youth access to tobacco.

Vision Statement

It is the desire of the ABLE Commission to be the expert resource regarding alcohol beverage's history, control, regulation, and licensing; charity game regulation and licensing; and tobacco product sale and use compliance.

LETTER FROM THE DIRECTOR

It has been a tremendous honor to serve as Executive Director of the Alcoholic Beverage Laws Enforcement Commission (ABLE) for the State of Oklahoma since October 2022. ABLE is a small but robust organization that makes a significant impact on the entire state of Oklahoma in supporting public safety. We are the state's expert resource regarding alcoholic beverages' history, control, regulation, and licensing as well as charity games regulation and tobacco product sales and use compliance.



We are committed to protecting public welfare and interest in the enforcement of laws and licensing regulations through public education. Our values are based on customer and business friendly service through professional, courteous, and timely assistance.

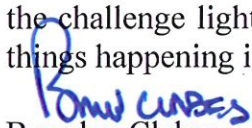
Our partners include the governing ABLE Commission (seven-member commission appointed by the Governor), the Oklahoma legislature, and state, county, local, and tribal entities. In addition to our enforcement efforts, we regulate the three-tier alcohol system and provide business and individual license services. Currently, we have approximately 160,000 alcohol licenses that come underneath ABLE's jurisdiction by state statute.

ABLE's recent transition to the online portal application program called ACCELA has streamlined the licensing process. We know this will make us more efficient and effective in customer service.

Our future continues to be bright as we enhance relationships with the Oklahoma House and Senate. For Fiscal Year 2026, we have requested a flat budget but continue to focus on personnel to enhance our performance objectives.

Our trade practices division, public education section, and federal grants programs aimed at preventing underage sale of alcohol and tobacco to minors accent our vision, mission, and core values. The legal division ensures Oklahoma statutes and administrative rules are followed in all cases and that each violation is judiciously handled to best meet the ends of justice.

As I close, it is a tremendous honor to serve as Executive Director for ABLE. I don't take the challenge lightly. Thank you for the opportunity, and I look forward to phenomenal things happening in Oklahoma and our agency's role within the alcohol industry.


Brandon Clabes
Executive Director

ABLE COMMISSION'S BOARD OF COMMISSIONERS

Title 37A § 1-104 and 1-105 of Oklahoma statutes establish the body that selects the ABLE Commission's Director and ensures that the operations of the agency enforce the alcoholic beverage laws of the state. The Commission shall consist of seven (7) members, to be appointed by the Governor with the advice and consent of the State Senate. Five (5) of the members shall be at-large members representing the lay citizenry. The remaining two (2) members shall be persons with law enforcement experience in the state. Any time there is a vacancy on the Commission, the Governor shall appoint a replacement, with the advice and consent of the State Senate, within ninety (90) days. No more than four (4) members of the Commission shall be appointed from the same political party. No more than two (2) members of the Commission shall be appointed from the same federal congressional district.

BOARD OF COMMISSIONERS

Jonathan Brooks, Chairman

Dr. Andrew Revelis, Vice Chairman

Robert "Bob" Usry, Commissioner

Matthew Crook, Commissioner

Keith Mitchell, Commissioner

A. Ainslie Stanford II, Commissioner

Austin Benton, Commissioner

COMMISSION MANAGERS

Brandon Clabes, Director and Secretary to the Commission - 405-522-3048

Lori Carter, Assistant Director/General Counsel - 405-522-3050

Todd Peck, Chief Law Enforcement Agent - 405-522-4078

Jennifer Treadwell, Chief Financial Officer/Comptroller – 405-879-2652

Kate Springer, Licensing Director - 405-522-2997

Christine Chalmers, Human Resources Director – 405-879-2636

LICENSING DIVISION

The Licensing Division of the Alcoholic Beverage Laws Enforcement (ABLE) Commission is comprised of a dedicated supervisor and six (6) Customer Service Representatives (CSRs). This team is responsible for processing new, renewal, and modification applications for all individuals and entities required to obtain a license in accordance with Oklahoma State Statutes.

The CSRs are highly knowledgeable in determining the appropriate license type for businesses and individuals. They are committed to delivering efficient, accurate, and timely service to ensure licenses are issued without unnecessary delays. The team remains well-versed in all relevant statutes and administrative rules governing licensure and collaborates closely with ABLE's Legal Division to implement procedural changes in response to legislative updates.

To enhance service delivery, the Licensing Division utilizes innovative software solutions. One such tool is **Accela**, a comprehensive platform used to receive, review, and approve license applications. This system streamlines operations, reduces costs, and improves the experience for both customers and agency staff. In 2024, the Division also focused on the development of **G-Wiz**, a new software solution scheduled for implementation in 2025. G-Wiz is designed to further simplify and guide applicants through the entire application process, ensuring a more intuitive and efficient experience.

In 2024, the Licensing Division processed a total of 89,184 licenses, 68,050 were new licenses and 21,134 were renewals. On average, each team member handled approximately 12,740 applications over the course of the year, demonstrating a high level of productivity and dedication to public service.

ENFORCEMENT DIVISION

The ABLE Enforcement Division plays a vital role in ensuring compliance with Oklahoma's Alcoholic Beverage Control Act. Our division is staffed by 30 dedicated agents who are assigned to one of three regional offices located in Oklahoma City, Tulsa, and McAlester. The team brings diverse law enforcement experience from both local and state levels, working together to uphold the standards of public safety.

To support our mission, agents are engaged in various specialized roles, including general enforcement and focus areas such as Trade Practices, Training, 2M2L (Too Much to Lose), Tobacco Retailer Compliance Inspections, and Trace Investigations. Additionally, ABLE partners with other state agencies to further enhance public safety. Notably, we have agents assigned to the Oklahoma Bureau of Narcotics and Dangerous Drugs' Human Trafficking Task Force and the Department of Public Safety's State Wellness Program.

A core priority for ABLE is preventing underage access to alcoholic beverages and tobacco products. Our agents regularly inspect licensed establishments and investigate complaints regarding potential violations.

While public safety remains the cornerstone of our mission, ABLE also works to promote a strong economic impact for the state. Agents conduct new business inspections within the alcohol and tobacco industries to ensure that new businesses receive the necessary information and guidance to comply with state regulations.

Furthermore, agents conduct "educational visits", with existing licensees. These visits, which rarely result in enforcement action, offer an opportunity for licensees to ask questions and receive guidance from their assigned agent on staying in compliance with statutes and administrative rules.

SIGNIFICANT ACHIEVEMENTS

- *CONDUCTED ~1,275 COMPLIANCE CHECKS OF BUSINESSES THAT SELL ALCOHOL AND TOBACCO.*
- *INSPECTED 2,000 NEW BUSINESSES IN THE TOBACCO AND ALCOHOL INDUSTRIES.*
- *PROVIDED 1,800 "EDUCATIONAL VISITS" TO EXISTING LICENSEES.*
- *VOLUNTEERED WITH NUMEROUS COMMUNITY GROUPS, LIKE THE SPECIAL OLYMPICS.*



LEGAL DIVISION

ABLE's Legal Division is composed of Assistant Director and General Counsel Lori Carter, Deputy General Counsel Leif Arvidson, Prosecutor Kate Springer, Legal Assistant Kim Yates, and Legal Secretary Rose Mary Long. The division handles a plethora of issues including administrative rules, processing of mail, open records requests, collections, licensing review, legislative requests and policy projects, personnel issues, and processing and prosecution of all citations against alcohol licensees and prosecution of all citations for sale of tobacco products to minors.

During 2024, the division processed 466 alcohol citations and 89 tobacco citations. The division resolves hundreds of cases annually—some involving complex litigation in both administrative and state district court. We also coordinate and respond to Executive Orders issued by the governor, monitor current legislation and assist legislators, and respond to questions and inquiries from licensees and the public on a variety of issues.

The legal team offers support and leadership to the licensing and enforcement divisions. This involves making sure that license requirements are consistent with the Oklahoma Constitution and statutes. Often, potential conflicts or issues are brought to our attention by our licensees and users (the public) and they are addressed from a process standpoint as well as a legal standpoint. This includes addressing the substantive question as well as the internal processes to address it. These changes have resulted in efficiencies for our staff including a transition from desk phones to internet lines via the Teams app, greater flexibility in addressing issues that constitute a high volume of repetitive work, and the ability more deftly identify potential problems before they occur.

Regarding enforcement, we have implemented new monthly meetings with staff so that all areas of the state are working with better information and clear guidance. While our team is always available to agents for questions or concerns, the sheer volume of cases and other legal issues sometimes makes it challenging to give timely answers. This year we will implement training and a comprehensive guide to the legislation that is passed this session. We believe this will greatly enhance our officers' ability to communicate with those who are regulated by our agency and allow the public to be more consistently educated on what is required by the law.

While the legal team cannot offer legal advice to the public or individual licensees, we do believe it is important to be available to offer clarity on issues that seem to continually arise. The team is currently working on a list of Frequently Asked Questions that will address areas of general concern and hopefully increase positive communication, clarity, and transparency. When complete, this document will be posted on the website and continually updated so that areas of concern to licensees and the public can be efficiently and effectively addressed.

LEGAL DIVISION CONTINUED

We have also implemented a new system for digitization of agency records. The agency is responsible for maintaining records and for implementing and enforcing a policy that is consistent with internal procedures as well as state guidelines regarding reservation and destruction. We are reviewing and updating these policies as we work with Chief Todd Peck to modernize and digitize legal records as well as all documents kept by the agency.

In the last year, new processes and procedures have been implemented to provide more transparency to the regulated industries and to the public. First, the division conducted a comprehensive review of agency administrative rules. These rules had not been updated in many years and in some instances, decades. In December 2024, these rule changes were submitted to the ABLE Commission for approval and were adopted. The changes updated references, clarified procedures, and set a schedule for fines that was consistent with the current guidelines. The proposed rules were appropriately submitted for public comment. Suggested changes were incorporated into the final proposals. The Commission is now awaiting approval by the legislature and the governor.

Second, in the summer of 2024, the ABLE Commission began exploring digital case management software to streamline its prosecution cases and open records requests. Prosecuting Attorney Kate Springer had already initiated a transition from a paper-based file management system to a digital record-keeping system using Microsoft File Drive. However, this solution was limited to document storage, and it became apparent that the agency required a more robust system to enhance efficiency and modernize its operations.

Prior to this transition, all records were managed manually, and the storage, retention, retrieval, and distribution of these records had become increasingly challenging for the small staff. To address these issues, ABLE Legal conducted a series of evaluations of various case management software providers, including Legal Files, but ultimately selected CLIO.

The implementation of CLIO has significantly transformed the ABLE Legal Office, enhancing its ability to manage dozens of case files each month. The platform enables staff to maintain case notes, send documents for electronic signatures, and assign tasks and calendars—all within a unified network. Additionally, CLIO provides dedicated technical support to address any system-related questions or concerns.

In conclusion, the legal staff looks forward to preparing the agency for continued and future success by implementing robust digital systems and processes that will provide transparency and efficiency for our licensees and the public. We strive for excellence in all areas of our performance with public safety as our magnetic north and we are proud to serve the agency and the State of Oklahoma.

SYNAR PROJECT

The SYNAR program, established through a 1992 amendment to the Alcohol, Drug Abuse, and Mental Health Administration Reorganization Act, was designed to reduce youth access to tobacco products across the United States. Named after its sponsor, Oklahoma Congressman Mike Synar, the legislation requires all U.S. states, the District of Columbia, and U.S. territories to enact and actively enforce laws prohibiting the sale and distribution of tobacco products to individuals under the age of 21. This federal initiative has served as a cornerstone in nationwide efforts to combat underage tobacco use.

The ABLE Commission is proud to partner with the Oklahoma Department of Mental Health and Substance Abuse on this critical initiative. ABLE plays an active role by fulfilling the requirement to conduct unannounced inspections of tobacco outlets to assess accessibility of tobacco by minors using a valid probability sample.

OKLAHOMA'S NONCOMPLIANCE RATE

13.8%
Retailer Violation Rate

1 IN 7 RETAILERS
sold tobacco to minors
Reporting Year 2025
(CY 2024)



SAMHSA is waiving violation rates for Fiscal Years 2021 through 2025 due to T21 federal and state laws put into effect in 2019. After these years, states in noncompliance are at risk for losing up to 10% of SABG funds.



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OK FFY 2025 Synar Violation Rate by Type of Product

Product Type	Attempted Buys	Successful Buys	Violation Rate (%)
Cigarettes	342	48	14.0%
Small cigars/Cigarillos	21	2	9.5%
Smokeless tobacco*	87	12	13.6%
Other	0	0	0.0%

*Estimated number of checks on smokeless tobacco products due to new use popularity among youth over last year



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OK FFY 2025 Synar Violation Rate by Type of Retailer

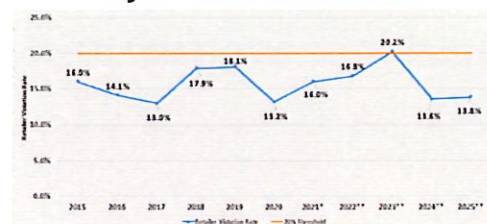
Retail Outlet	Attempted Buys	Successful Buys	Violation Rate (%)
Gas Station	315	48	15.2%
Tobacco Store*	17	4	23.5%
Restaurant	0	0	0.0%
Hotel	0	0	0.0%
Grocery Store	109	10	9.2%
Drug Store	9	0	0.0%
Other	0	0	0.0%
Missing	0	0	0.0%
Invalid	0	0	0.0%
Grand Total	450	62	13.8%

*Primarily tobacco stores have had higher FVR than others



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Synar Trend in Oklahoma



*Synar inspections were not done for this reporting period due to COVID. Estimates based on the FDA inspection data were used instead.

**SABG waiver years due to T21 tobacco federal and state laws

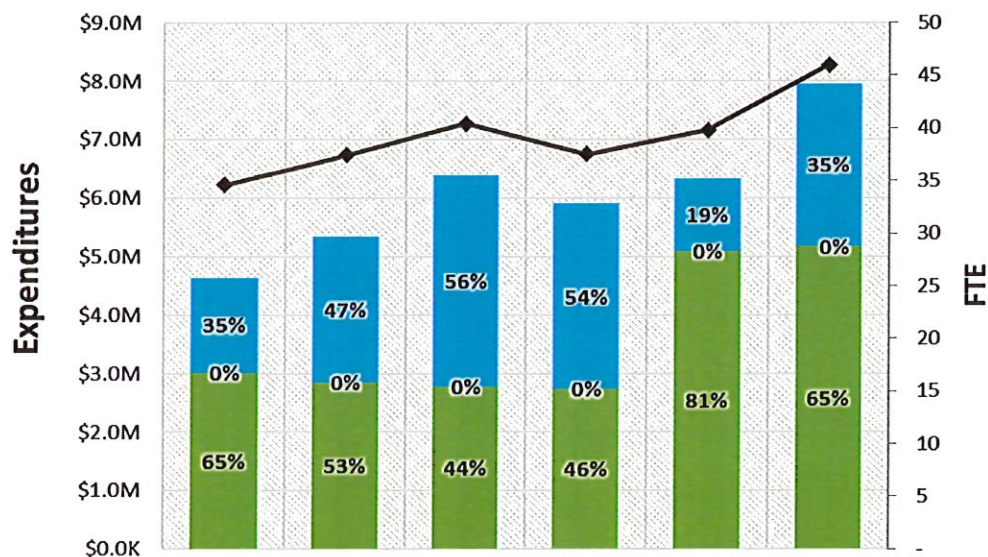


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FINANCIAL INFORMATION

Fiscal Year	Legislated Appropriation (\$) <i>(Includes supplementals and SRF/ARPA if applicable.)</i>
FY 2021	\$2,898,589
FY 2022	\$2,753,659
FY 2023	\$2,753,659
FY 2024	\$5,095,450

Historic Total Actual Expenditures and Current Year Budget



	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	YTD Budget
Appropriated	\$3.0M	\$2.9M	\$2.8M	\$2.7M	\$5.1M	\$5.2M
Revolving	\$1.6M	\$2.5M	\$3.6M	\$3.2M	\$1.2M	\$2.8M
Federal	\$0.0K	\$0.0K	\$0.0K	\$0.0K	\$0.0K	\$0.0K
Total	\$4.6M	\$5.3M	\$6.4M	\$5.9M	\$6.3M	\$8.0M
FTE	35	37	40	38	40	46

FINANCIAL INFORMATION

Net Revenue Statement

License Revenue	\$ 10,101,299.00	
Charity Games	36,670.00	
Brand Registration	1,561,467.09	
Penalty Fees	438,201.89	
Administrative Fees	1,209,383.50	
Miscellaneous Fees	(1,485.65)	
Total Revenue from Fees		\$ 13,345,535.83

FY24 Appropriations	5,095,450.00	
Governance Fund	2,362,854.48	
Interagency Reimbursement Fund	487,011.55	
Surplus Property Fund	33,660.90	
Seized Property Fund	243,219.49	
Surcharge Fund	256,660.50	
Total Revenue from other sources		8,478,856.92

FY2024 Total Revenue **\$ 21,824,392.75**

Transfers to General Revenue for ABC	(13,345,535.83)	
Transfers to ODMHSAS	(320,000.00)	
		8,158,856.92

Funds Not Available for agency use		
Seized Property Fund	(243,219.49)	(243,219.49)

Total Funds available for agency use **\$ 7,915,637.43**

FINANCIAL INFORMATION

Cash Statement of Expenditures

Expenditures		
Salary Expense	\$ 3,079,094.41	
Insur. Prem-Hlth-Life, etc	556,142.98	
FICA-Retirement Contributions	680,986.47	
Professional Services	794,410.13	
Inter/Intra Agy Pmt-Pers Svcs	7,355.46	
Personnel Expenditures		\$5,117,989.45
Travel - Reimbursements	9,516.67	
Travel - Agency Direct Pmts	21,793.84	
Misc. Administrative Expenses	129,371.41	
Rent Expense	389,608.28	
Maintenance & Repair Expense	97,502.46	
Specialized Sup & Mat. Expense	60,696.65	
Production, Safety, Security Exp	33,076.92	
General Operating Expenses	10,721.09	
Shop Expense	1,539.31	
Office Furniture & Equipment	620,840.12	
Scholar. Tuition, Incentive Pmt	1,002.00	
Refunds, Indemnities, Restitution	36,200.32	
Transfers	5,000.00	
Operating Expenditures	\$1,416,869.07	
FY2024 Expenditures		\$ 6,534,858.52
Outstanding Encumbrances		420,339.20
FY2024 Expected Total Expenditures		\$ 6,955,197.72
Fund 700 Expenditures - Convenience Fees		273,296.11

FINANCIAL INFORMATION

REVENUE BY LICENSE TYPE

LICENSES	New	Renewal	Total
AIRLINE/RAILROAD BEVERAGE	-	18,100.00	18,100.00
AGENTS	24,805.00	18,480.00	43,285.00
BEER DISTRIBUTOR		16,500.00	16,500.00
ON PREMISES BEER & WINE	42,555.00		42,555.00
ON PREMISES BEER & WINE		247,950.00	247,950.00
BONDED WAREHOUSE	760.00	2,280.00	3,040.00
BREWER	6,250.00	70,375.00	76,625.00
OK BREWER		-	-
BREW PUB	2,010.00	16,080.00	18,090.00
CARRIER	851.00	2,967.00	3,818.00
CATERER	3,015.00	-	3,015.00
CATERER		13,575.00	13,575.00
CHARITABLE AUCTION	172.00	-	172.00
CHARITABLE EVENT	45,540.00	-	45,540.00
COMPLIMENTARY BEVERAGE	14,100.00	9,900.00	24,000.00
DIRECT SHIPPER PERMIT	31,800.00	-	31,800.00
DIRECT SHIPPER PERMIT		112,350.00	112,350.00
DISTILLER	6,250.00	37,500.00	43,750.00
EMPLOYEE	1,978,542.00	152,223.00	2,130,765.00
HOTEL BEVERAGE		-	-
HOTEL BEVERAGE		1,810.00	1,810.00
INDUSTRIAL	577.00	713.00	1,290.00
MANUFACTURER AGENT	4,620.00	3,080.00	7,700.00
MIXED BEVERAGE Combo	153,877.00	752,500.00	906,377.00
MIXED BEVERAGE Fraternal	-	40,500.00	40,500.00
MIXED BEVERAGE	240,629.00	1,484,573.00	1,725,202.00
MIXED BEVERAGE/CATERER		-	-
NON-RESIDENT SELLER	9,375.00	84,750.00	94,125.00
MANUFACTURER LICENSE 50 or less	400.00	800.00	1,200.00
MANUFACTURER LICENSE 501 or more	450.00	4,500.00	4,950.00
MANUFACTURER LICENSE 51-500	450.00	1,350.00	1,800.00
OFF-SITE EVENT	25.00	-	25.00
PUBLIC EVENT ANNUAL		39,195.00	39,195.00
PUBLIC EVENT ONE TIME	40,035.00	-	40,035.00
RAILROAD		100.00	100.00
RECTIFIER	6,250.00	-	6,250.00
RETAIL (305)	2,135.00	23,180.00	25,315.00

LICENSES	New	Renewal	Total
RETAIL (605)	5,445.00	38,115.00	43,560.00
RETAIL (905)	49,775.00	376,480.00	426,255.00
RETAIL WINE	159,000.00	1,647,000.00	1,806,000.00
RETAIL BEER	155,500.00	1,726,500.00	1,882,000.00
SACRAMENTAL WINE	200.00	100.00	300.00
STORAGE	368.00	1,472.00	1,840.00
WINEMAKER	625.00	1,875.00	2,500.00
SMALL FARM WINERY	3,850.00	3,750.00	7,600.00
WINE & SPIRITS WHOLESALER		39,000.00	39,000.00
WINEMAKER SELF DISTRIBUTING	6,150.00	18,250.00	24,400.00
ADD-A-PARTNER		-	-
CHANGE OF LOCATION	3,100.00	-	3,100.00
CHANGE OF CORP OFFICER	12,300.00	-	12,300.00
CHANGE OF MANAGER	61,800.00		61,800.00
CHANGE OF MEMBER	9,900.00		9,900.00
CHANGE OF SHAREHOLDER	1,300.00	-	1,300.00
SPECIAL EVENT	6,105.00	-	6,105.00
SPECIAL EVENT QUARTERLY	2,035.00	-	2,035.00
SPECIAL PERMIT	200.00	-	200.00
SATELLITE TASTING ROOM	100.00	200.00	300.00
			-
CHARITY GAMES			
CHARITY GAMES ORGANIZATION	1,600.00	4,200.00	5,800.00
CHARITY GAMES MANUFACTURER	2,000.00	6,000.00	8,000.00
CHARIST GAMES DISTRIBUTOR	5,000.00	15,000.00	20,000.00
CHARITY GAMES EMPLOYEE	1,755.00	315.00	2,070.00
CHARITY GAMES MANAGER	550.00	250.00	800.00

CLOSING

As we reflect on the past year, the ABLE Commission remains proud of the dedication and professionalism demonstrated by our employees. Each team member plays a vital role in upholding the agency's mission to ensure public safety and regulatory compliance within the alcoholic beverage, tobacco, and medical marijuana industries. Their commitment to excellence, integrity, and continuous improvement reflects a deep sense of responsibility to the citizens of Oklahoma. It is through their tireless efforts that we continue to strengthen our communities, support local businesses, and uphold the laws that protect public health and safety. We are honored to serve the people of Oklahoma and look forward to building on this year's accomplishments in 2025.