# Crisis Negotiations, 2nd Ed., Woodward, OK, #79354

## COURSE DESCRIPTION

The telecommunicator is the first voice in any crisis, the first point of contact the caller has with public safety, and sometimes the first contact a person in crisis has had with anybody in a long time. Crisis negotiation calls are truly life or death incidents for the caller and, perhaps, for others involved in the incident. These calls are unlike emergencies that telecommunicators handle every day. A crisis does not have a clearcut response plan, its nature and outcome are hard to discern. There is no way to know how long it will take to resolve or by what means. Outcomes depend on the way responders interact with the person on the other end of the phone. Clearly not an on-the-job training situation, the best preparation for telecommunicators is training as much as possible before they have to handle a crisis call.

This course builds on the all the skills of basic telecommunicator training but has the specific goal of diving deeper into the nature of crises, their progression, and the most effective way to receive and process calls. Within its scope, the course provides an overview of crisis negotiations looking at the special concerns related to hostage situations, barricaded subjects, and persons with suicidal intent. By the end of the course, the student will have both conceptual tools to help understand crisis situations, they will also have tools to use when working to resolve these incidents.

#### **Topics include**

- The reasons a person may experience a crisis
- The stages and timeframes of the crisis state
- Verbal communication and interrogation techniques used during crisis negotiations
- Dealing with demands
- Handling negotiations
- Hostage and suicidal subject situations

Perfect for a one-day pre-conference or postconference course

# **CLASS INFORMATION**

**Date(s):** May 12, 2026

**Time:** 9:00 a.m. - 6:00 p.m.

All times are in Central Time.

**Location:** Woodward Conference Center

3401 Centennial Lane Woodward, OK, 73801

\*\* Although there is no pre-requisite for the course, it is recommended that registrants for this class have successfully completed a 40-hour formal basic instructor-led telecommunicator training program. \*\*

## REGISTRATION

**Tuition:** Full, Associate, & Commercial member:

\$230.00 Non-member: \$280.00

REGISTER at: www.apcointl.org/schedule.

Please read our Registration & Cancellation Policy at www.apcointl.org/registration-policy.

